JANUARY 30 - FEBRUARY 1, 2019 | Fort Lauderdale, Florida

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JANUARY 2019

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Learn about our VoIP service providers and leverage our relationships in the marketplace for services such as Hosted PBX, SIP Trunking and Hosted Fax.

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Learn about VoIP Fulfillment by VoIP Supply, a place we provide provisioning and fulfillment to VoIP Service Providers.

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Where Doers & Disruptors Find Communications & Technology Solutions

ITEXPO 2019 celebrates its 20th year of events as the world's largest and longest-running B2B communications and technology trade show and, with your help, it continues to become bigger and better each year. This year's conference in Fort Lauderdale, is the cornerstone event of a technology #SUPERSHOW that features some of the best and brightest speakers in the industry, sharing their experiences and expertise on the most important and relevant technology topics that impact your businesses every day!

The three-day event brings hundreds of industry thought leaders and true practitioners together to share their insights on the sophisticated technologies that help drive growth and success. The conference agenda touches every important aspect of business technology to help leaders make the best and most informed decisions for transforming their businesses.

In addition to content dedicated to users, vendors, providers, and channel partners, highlighting essential technologies and the hottest topics, ITEXPO includes several events and tracks targeting specific technologies and audiences:

- Asterisk World/Asterisk from Scratch
- ChannelVision (CVx) Expo
- MSP Expo
- SD-WAN Expo
- The Blockchain Event

Continuing our tradition of promoting Innovation, Disruption, Evolution, and Acceleration, this years' IDEA Showcase features several exciting technology startups to pitch their innovations to the audience and a panel of expert judges.

As a part of the #SUPERSHOW, ITEXPO is collocated with IoT Evolution Expo and new events dedicated to AI and Machine Learning, The New Intelligence, AIOps Expo and The Future of Work Expo.

Thank you for committing your time and resources to joining us. I am confident you will find the ITEXPO experience invaluable as you continue to build your business. As always, welcome your comments, feedback, and opportunities to collaborate on future activities. Please contact me or a member of the TMC team to let us know what you think or if you have any questions. You'll see us in the conferences and exhibit hall all week. Thank you again, and have an amazing week at ITEXPO 2019!

Rich Tehrani
CEO and Conference Chairman
TMC

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Wednesday, Jan 30 - Floridian Ballroom, 3rd Floor

Wednesday, Jan 30 - 4:00 PM

Erik Day

VP & General Manager,
North America Small Business

DELL EXPERT NETWORK

Wednesday, Jan 30 - 4:30 PM

Dr. Ben Amaba

Chief Innovation Officer (CINO) for Industrial Sector, Watson & Cloud Platform

IBM

Thursday, Jan 31 - Floridian Ballroom, 3rd Floor

Thursday, Jan 31 - 8:30 AM

Gary Davis

Chief Consumer Security Evangelist

McAfee

Thursday, Jan 31 - 9:30 AM

Diane Chaleff

G Suite Lead for Office of the CTO

Google

Thursday, Jan 31 - 9:00 AM

Rahul Vijay

Head of Tech Sourcing

Uber

Thursday, Jan 31 - 10:00 AM

Ken Lienemann

Chief Revenue Officer

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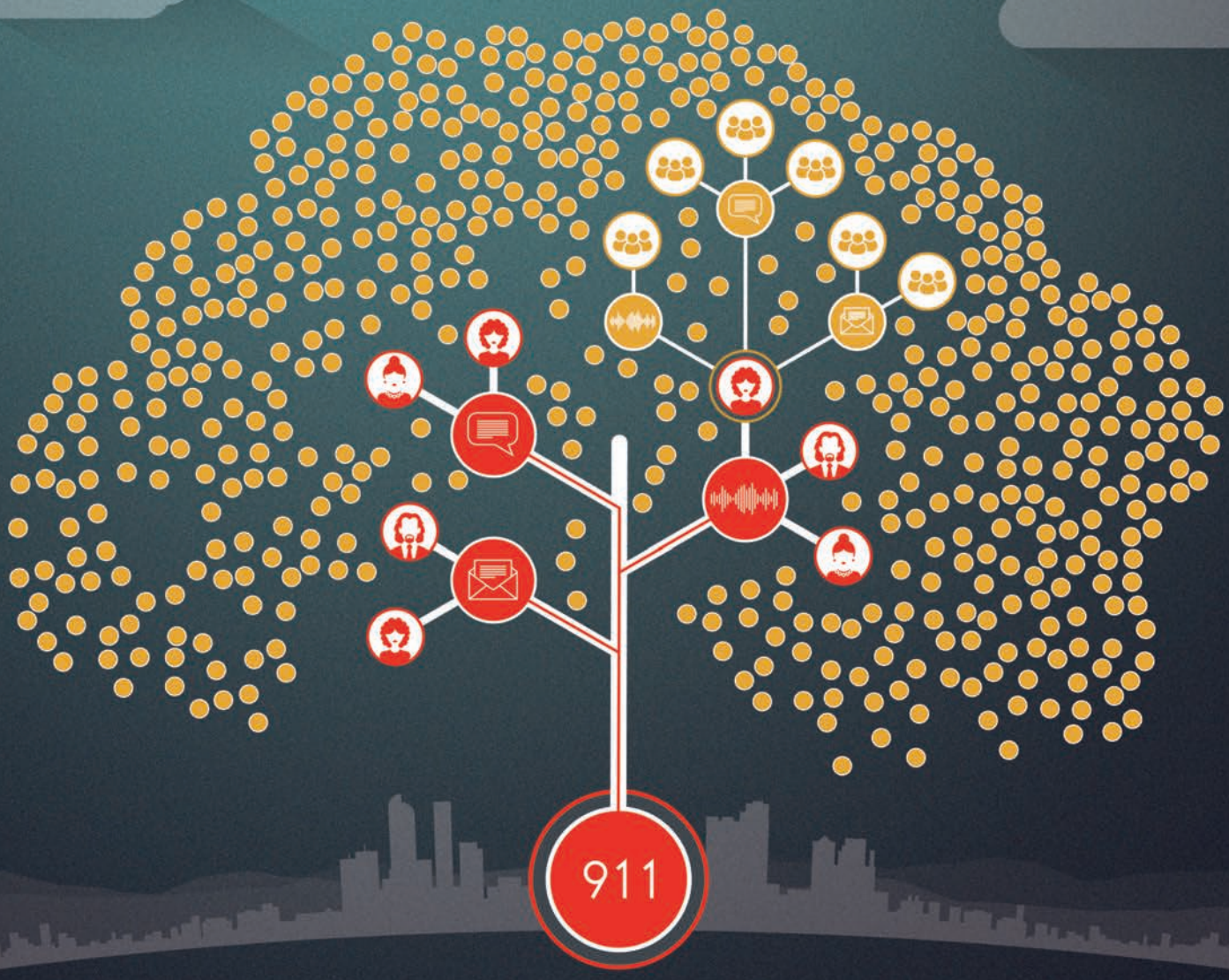

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Wildix, Inc.	627 MSP
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Yealink	407
Yeastar	528 AW
Yottabyte	235 MSP
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Zix	135 MSP
Zyxel Communications, Inc.	231 SD WAN

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January 29 - February 1, 2019

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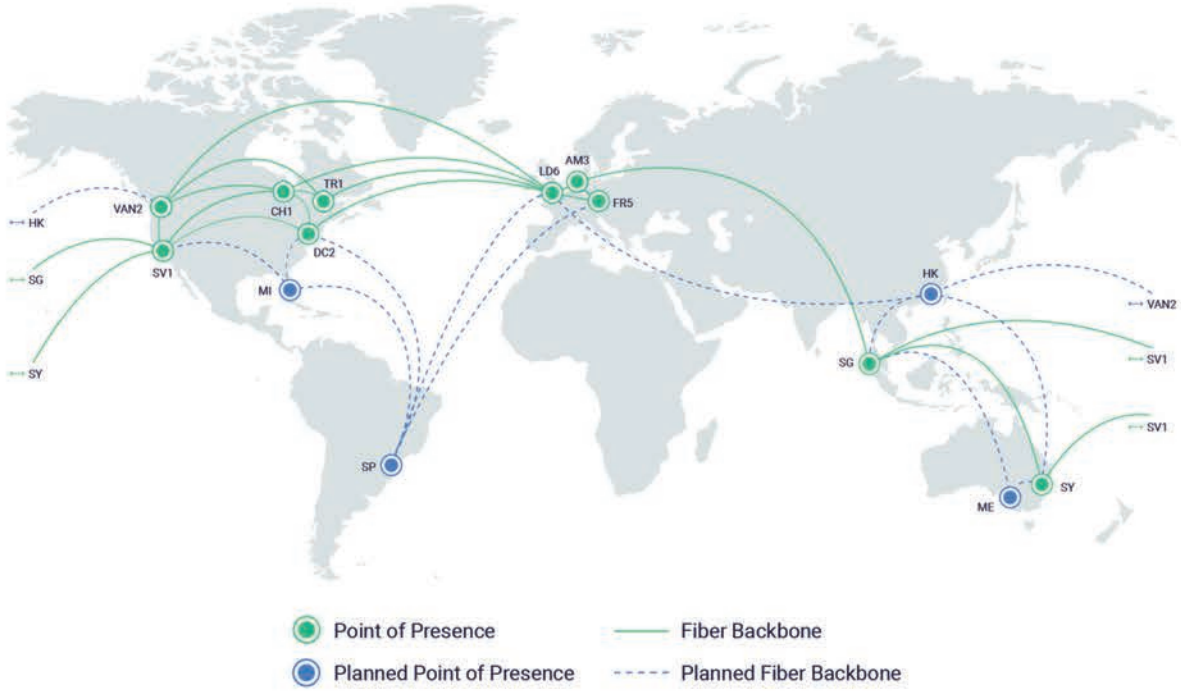

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IDEA SHOWCASE™

Thursday, January 31 / 4:15 - Floridian Ballroom, 3rd Floor

Celebrate Innovation, Disruption, Evolution
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Judge Startups and their Disruptive Potential: Thursday, January 31 / 4:15PM

Come have a drink, network and enjoy the event!

Hear from today's startups how they are shaking up their industries. IDEA Showcase is focused on exciting companies transforming markets, looking to catch the next wave of technology innovation.

Companies will have five minutes to present their unique value proposition and the audience and panel of judges will determine who is the most disruptive.

IDEA Showcase @ ITEXPO will be an evening full of next generation innovation, powerful networking and high energy!

Participating Judges Include:

Andy Abramson
CEO, Comunicano, Inc.

Akshay Sharma
Tech Analyst

Participating Start-Ups Include:

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For Exhibitor and Sponsorship Information contact Joe Fabiano at jfabiano@tmcnet.com • 203.852.6800 Ext. 132

Onsite Giveaways!

Drawing #1 - #3: Thursday, January 31st, 5:00pm at IDEA SHOWCASE startup pitch event.

Attend IDEA SHOWCASE, Floridian Ballroom, 3rd Floor. Giveaway winners announced just before IDEA SHOWCASE voting.

Prize #1 - SONY Vizio 4K UHD 55" TV

(Must Be Present To Win)

Prize #2 - SONY Vizio 4K UHD 55" TV

(Must Be Present To Win)

Prize #3 - $5,000 CASH

(Must Be Present To Win)

Drawing #4 - Grand Prize Drawing - Friday, February 1st, 1:45pm in expo hall.

Includes $10,000 Grand Prize Giveaway!

Prize #4 - SONY Vizio 4K UHD 55" TV

(Must Be Present To Win)

Prize #5 - Apple Watch Series 4

(Must Be Present To Win)

Friday, February 1st, 1:45pm In Expo Hall

How To Enter:

1 - Simply pick up a prize card from registration.
2 - Visit the expo hall and get your card stamped at the booths of participating exhibitors.
3 - Drop your completed card in the Giveaways area in the ITEXPO Exhibit Hall (must collect all stamps to be eligible.)
4 - Be sure to attend the drawings at the times listed above - You must be Present to Win!
5 - Each winner selects a prize package from the remaining options.

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No purchase necessary. Void where prohibited. Must be at least 18 years of age to enter. Winner must complete entry card in its entirety and must be present at time of drawing to claim prize(s). Odds of winning based on number of eligible entries. No cash equivalent prize will be awarded for specific package giveaways. Employees of TMC, ITEXPO, Greater Ft. Lauderdale/Broward County Convention Center and their affiliates are not eligible to win. Contest begins at 8:00am (EST), Tuesday, January 29, 2019, and ends upon selection of the Grand Prize Giveaway winner at approximately 1:45pm (EST) on Friday, February 1, 2019. Neither TMC, ITEXPO nor its partners assume any liability or future responsibility for the performance of or any defects in the prizes awarded. Winner must present valid ID to prove identity. Winner responsible for all applicable state and federal income taxes.

PLEASE NOTE: Each entry card is eligible to win Grand Prize. Winners cards will be returned to the bin for inclusion in Grand Prize Giveaway drawing.

Asterisk World

January 30-February 01, 2019
Greater Ft. Lauderdale/Broward County Convention Center
Fort Lauderdale, Florida
Room 317

The Event that is Everything Asterisk

Open Source and Asterisk enthusiasts from all over the world will be at Asterisk World. Be there as the community gathers to share their Asterisk passion.

Hear the latest Asterisk news and project updates, gain access to in-depth technical sessions, participate in networking opportunities, meet potential collaborators and review and discuss detailed case studies of Asterisk projects. Discover how Asterisk, the world's most widely used open source telephony software, can save you money and empower you to create more flexible telephony solutions.

- Examine real-life applications of cloud solutions that can enable you to sell more
- Get the inside track on battle-tested sales tips & tricks
- Learn how to prepare your enterprise for the future telecom distribution model
- Discuss new ways to use video

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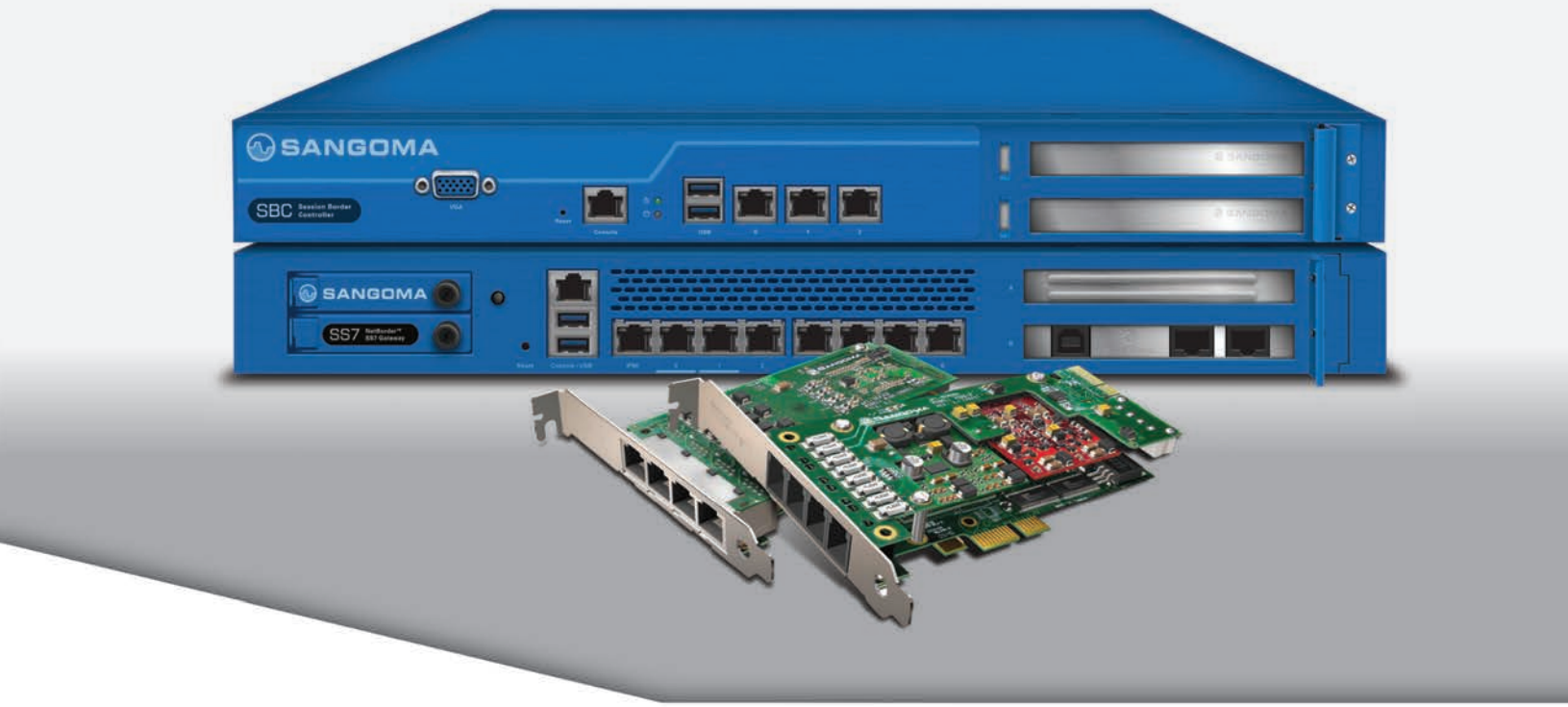

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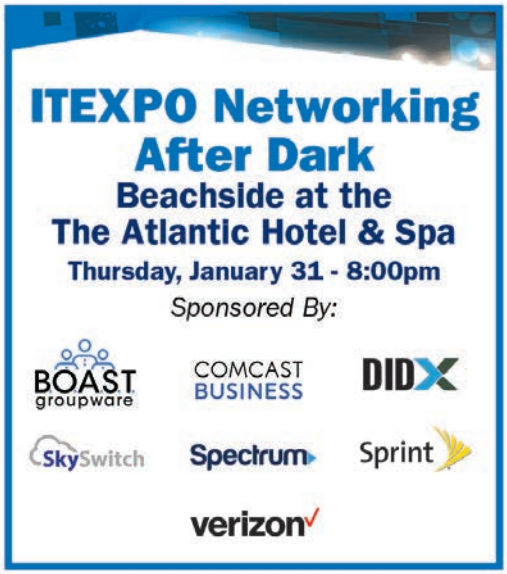
	Tuesday, January 29, 2019
10:00am - 4:00pm	Go To Market Strategies for Deploying Asterisk & FreePBX

	Wednesday, January 30, 2019
8:30am	**Continental Breakfast - Full conference passes only**
9:00-9:25am	Asterisk from Scratch
9:30-9:55am	Asterisk from Scratch (continued)
10:00-10:55am	Asterisk from Scratch (continued)
11:00-11:25am	Asterisk from Scratch (continued)
11:30-11:55am	Asterisk from Scratch (continued)
11:55am	**Working Lunch Sessions - Full conference passes required**
12:00-12:45pm	Asterisk from Scratch (continued)
1:00-1:55pm	"Tune Up" Your Contact Center!
2:00-2:55pm	Scaling Asterisk with an SBC – Why B2BUA Matters
3:00-3:55pm	Cloud Security in the VoIP World
4:00pm	**ITEXPO Keynote Presentation by Dell Technologies - (Floridian Ballroom, 3rd Floor)**
4:30pm	**ITEXPO Keynote Presentation by IBM - (Floridian Ballroom, 3rd Floor)**
5:00-7:00pm	**ITEXPO Exhibit Hall Grand Opening Reception - Sponsored By Teli**

	Thursday, January 31, 2019
8:15am	Continental Breakfast - Full conference passes only
8:30am	Keynote Presentation by McAfee - (Floridian Ballroom, 3rd Floor)
9:00am	Keynote Presentation by Uber: How Uber is Making IoT & Telecom a Competitive Advantage - (Floridian Ballroom, 3rd Floor)
9:30am	Keynote Presentation by Google Cloud - Machine Learning and Team Communication - (Floridian Ballroom, 3rd Floor)
10:00am	Keynote Presentation by Coredial - (Floridian Ballroom, 3rd Floor)
10:30am	Keynote Presentation - (Floridian Ballroom, 3rd Floor)
11:00am-4:00pm	ITEXPO Exhibit Hall Open
11:15am	Lunch Passes provided to full conference badge holders
1:00-1:55pm	Adopt a HaaS Model to Stand Out from the Competition
2:00-2:55pm	IVR: The Call Center Warm-Up Band; How Your IVR Preps Callers for The Headliner
3:00-3:55pm	Securing and Scaling Asterisk with Kamilio
4:15pm	IDEA Showcase: Startup Pitch Networking Event & Reception
8:00pm	Networking After Dark - ITEXPO Party at The Atlantic Hotel

	Friday, February 01, 2019
8:30am	Continental Breakfast - Full conference passes only
9:00-9:55am	Penetrating The Government With Your Products & Services
10:00-10:55pm	Asterisk and Artificial Intelligence: The VoiceBot Applications
11:00-11:55am	"Asterisk is amazing, but what about Switchvox?"
11:00am-2:00pm	ITEXPO Exhibit Hall Open
1:45pm	ITEXPO Giveaways - Hall A



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+52 55 11647616
www.issabel.com

Issabel is an Open Source software gathering IP communication services in one place. It is a platform which simplifies the management of your business interaction channels, incorporating a Telephone Central (VoIP) with email, CRM, fax, videoconference, recording, reports and more...

Nordata (Booth 530)
México, Colombia, Central America
And The Caribbean
Monterrey, Nuevo Leon 64710
Mexico
P/F: 52182422400 / 52181822400
www.nordata.com

Mayorista en equipos de telecomunicaciones especialistas en comunicaciones unificadas y asesores desde 2004 en tecnologías de la información y comunicación.

OrecX (Booth 327)
1 N. LaSalle St.Suite 1375
Chicago, IL 60602
United States
P/F: 312-945-7622 / 708-575-4860
www.orecx.com

OrecX's voice recording platform, Oreka, is leveraged by market-leading service providers to create innovative recording and speech analytics as a service offerings to enhance value and differentiation. Deployed in over 190 countries and territories, Oreka's open and powerful design enables partners to meet the current and future needs of customers with dependability and confidence.

QuestBlue Systems (Booth 321)
1947 Evans Road
Cary, NC 27513
United States
P/F: 877-686-4787 / 888-548-6593
www.questblue.com

QuestBlue listens to client's needs and delivers high performance products through continuous

innovation and operational excellence. Supply customers with infrastructure solutions, comprehensive product lines, and a guarantee of fast, friendly support. Providing unbeatable market rates, while being compatible with any SIP capable endpoint! They operate out of a fully redundant data center to ensure customers are provided consistent, reliable service.

Synway (Booth 426)
Synway R&D Building, No.3756, Nanhuan Rd.Binjiang
Hangzhou, Zhejiang 310053
China
P/F: 008657188860561 / 008657188850923
www.synway.net

In ever-changeable environments, Synway's long-term goal would be of partnership with vendors of security solution and unified communications, providing government agencies, enterprises and SPs with a complete range of supreme solutions, including VoIP Gateway, SBC, IP-PBX, Call Recording, Multimedia Processing & Signaling, Mobile Catcher and Localization System.

Telnyx (Booth 720)
311 W Superior St 504
Chicago, IL 60654
United States
P: 813-995-5751
www.telnyx.com

Telnyx delivers voice, messaging and more for applications and next-generation communications companies. Telnyx is a communications platform and partner that provides global carrier-grade services. We maintain an international, private IP network and grants its customers unprecedented control over their communications through its innovative portal and RESTful API. Telnyx products include voice (elastic SIP trunking, global number search and telephony data), programmatic messaging, embedded communications (WebRTC) and automated networking. Customers provision services a la carte and pay by usage for scalable, on-demand communications. Every Telnyx customer has access to 24/7 engineering support and dedicated customer success teams, and Telnyx continues to offer complimentary enterprise services like configuration management, enterprise security, and fraud detection.

VitalPBX (Booth 527)
271 W Park Dr Apt 7
Miami, FL 33172
United States
P/F: 786-364-3150 / 786-364-3150
www.vitalpbx.org

VitalPBX is a complete Asterisk based phone system, that is intuitive, safe, and efficient. It can be installed on a local server or hosted on the cloud. With its responsive design you can access it anywhere, and with the help of add-ons it is a truly powerful phone system.

VoIP Supply, llc (Booth 420)
80 Pineview Drive
Buffalo, NY 14228
United States
P/F: 800-398-8647 / 716-685-2012
www.voipsupply.com

Since 2002, VoIP Supply has delivered valuable solutions for over 125,000 customers worldwide. We are committed to using our place in the Marketplace to help our customers and partners grow exponentially. Whether you choose to be a Referral Partner or a VoIP Supply Partner, we're here to help you succeed. The VoIP Supply Reseller Partner Program is designed to assist all of our partners who want to offer the perfect telecommunications solution to their clients. Our straightforward program and commission structure makes it easy for you to choose what is best for your business. We'll provide all the sales and technical support you need to build an account base; including personalized portal access to provide proposals and close business. Technical experience is recommended and certification programs are available. If you are strapped for time, ask one of our VoIP Experts about our provisioning services! Become a VoIP Supply Reseller partner today!

Xiamen Yeastar Information Technology Co., Ltd. (Booth 528)
5/F, No. 63-2 Wanghai Road 2nd Software Park
Xiamen, Fujian 361008
China
P/F: 972-725-7999 / 86-592-5503307
www.yeastar.com

Yeastar provides cloud-based and on-premises VoIP PBXs and VoIP gateways for SMBs and delivers Unified Communications solutions that connect co-workers and clients more efficiently. Founded in 2006, Yeastar has established itself as a global leader in the telecommunications industry with a global partner network and over 100,000 customers worldwide. Yeastar customers enjoy the flexible and cost-effective communications solutions that have been consistently recognized in the industry for high performance and innovation.

January 30, 2019
Greater Ft. Lauderdale/Broward County Convention Center
Fort Lauderdale, Florida

WITI SUMMIT SERIES
FORT LAUDERDALE

Room: Palm A

Build. Empower. Inspire

The second event of the WITI Summit Series empowers women in technology by bringing a full 1.5 days of storytelling, coaching, learning, relationship building to Fort Lauderdale. It will feature a unique combination of keynote presentations, panel discussions, interactive workshops and networking opportunities. WITI Summit Series will be collocated with the ITExpo event as one of nearly a dozen such collocated conferences. ITEXPO is the only event dedicated to solutions driving communications transformation for the enterprise mid-market, resellers and service providers. WITI Summit Series delegates will be able to attend ITEXPO keynotes and exhibits (125+ top companies) and participate in special networking events with thousands of executives from across the globe.

Summit Series Speakers Include:

Jane Barr
Executive Coach,
Kinnexion, LLC.

Erik Day
VP & GM, North America
Small Business, Dell

Julie Kantor
Founder & CEO,
TwoMentor, LLC

Sara Rushinek
Prof. Comp Inf Sys. and Health Infomatics,
University of Miami

TIME	SESSION TITLE
10:00am	Storytelling Circles - What is Your Story? Is there a better way to tell your story? Your company's story? Your product story?
11:00am	Time to Navigate Your Leadership and Career Trajectory
12:00pm	Keynote Lunch - How Women in Tech Can Enhance the Business Landscape
1:30pm	Coaching Circles
2:45pm	Workshop - Aligning Your Work to Support Your Company's Goals
4:00pm	IT Expo Keynote
5:00pm	Networking Reception on Exhibitor Floor

For Exhibitor and Sponsorship Information contact Joe Fabiano at jfabiano@tmcnet.com • 203.852.6800 Ext. 132

ITEXPO
CELEBRATING 20 YEARS
1999-2019

Basic FreeSWITCH Training
Thursday, January 31, 2019
9:00am-3:30pm
ROOM 114

Basic FreeSWITCH Training

FREE! and included with any ITEXPO registration plan.

The essential FreeSWITCH training is a perfect introduction to the globally recognized open source telecom platform. In this all-day event there will be several sessions to learn how to install and configure a working FreeSWITCH system. Brought to you by a trusted source, the engineers from SignalWire, the official sponsor of and primary contributor to the FreeSWITCH project. You will learn to setup and augment your working system with the services you need to make them go! Take command of live telephone numbers and working voice calls with a free developer's credit to prototype a functional phone system.

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JENNE Connect
A Jenne Learning Event

Jenne Connect Event at ITEXPO

You are invited to Jenne Connect, an intimate educational and networking event. Learn about the latest products, solutions and services from Avaya, Digium, Extreme Networks, Lifesize, Logitech, Mitel, Plantronics, Polycom, Spectralink, VTech and Yealink.

This event is free to attend, but you must reserve your spot. Attendance is limited. Attend for a chance to win prizes sponsored by our valued vendor partners.

Jenne Connect Event
Tuesday, January 29, 2019
1:00-4:30pm
ROOM 209/210

SANGOMA

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Go To Market Strategies for Deploying Asterisk & FreePBX

In this interactive presentation Preston McNair VP of Sales for Sangoma, will outline how you can develop a strategic Go-To-Market plan that addresses critical business questions and needs in the area of Unified Communications:

To build or buy a PBX? On-Premise or Cloud? Self-host or Virtualize? Open Source or Commercial Licensing? What features do you (or your customers) need? What are your future business needs? Disruptive Pricing?

Attend this presentation to gain an understanding of the key UC offerings (SwitchVox, PBXact, and FreePBX) available from Sangoma (including those from Digium - a Sangoma company) along with some recommended best practices when selling and deploying UC solutions from Sangoma.

Go To Market Strategies for Deploying Asterisk & FreePBX
Tuesday, January 29, 2019
10:00am-4:00pm
ROOM 317

MSPEXPO

JANUARY 30 - FEBRUARY 1, 2019
Greater Ft. Lauderdale/Broward County Convention Center
Fort Lauderdale, Florida

The Premier Conference and Networking Summit for MSPs

MSP Expo is where business owners and technology specialists in the channel come.

Form partnerships with hardware, software, and cloud vendors looking to grow their distribution network. Learn sales and business management strategies to help you increase profits and operate more efficiently. See, test and compare today's most in-demand communications technologies - all in one place. Collocated with ITEXPO, one the largest remaining communications and technology conferences in the world, MSP Expo is the dedicated forum for MSPs to network and learn together. Come share ideas to grow your businesses and serve your clients better.

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SherWeb

Room 316 Agenda *At-A-Glance*

	Wednesday, January 30, 2019
8:30am	Continental Breakfast - Full conference passes only
9:00-9:25am	The Importance of Transitioning to an As-a-Service Model
9:30-9:55am	How to Create the Right Culture to Increase Your MSP's Business
10:00-10:55am	Managed Services Opportunities for Cloud and Hybrid Voice & Unified Communications
11:00-11:25am	MSP Cloud Lessons Learned
11:30-11:55am	Orchestrating Your MSP Profitability
11:55am	Working Lunch Sessions - Full conference passes required
12:00-12:45pm	Working Lunch Session: Why MSPs Need to Offer Cloud-Based & Hosted Solutions
1:00-1:25pm	How MSPs Can Ensure Peak Performance for Mission-Critical Business Wi-Fi
1:30-1:55pm	Why MSPs Should Offer Voice Services (Or How & Why to Differentiate Yourself in the Marketplace)
2:00-2:25pm	Show Me the Money: Ways to Increase Your Company's Worth
2:30-2:55pm	Marketing the Cloud MSP for Streamlined Success: Segment Appeal and Solutions
3:00-3:25pm	Modern Marketing for MSPs
3:30-3:55pm	Differentiating Your Telecom, Managed, and Hosted Services
4:00pm	ITEXPO Keynote Presentation by Dell Technologies - (Floridian Ballroom, 3rd Floor)
4:30pm	ITEXPO Keynote Presentation by IBM - (Floridian Ballroom, 3rd Floor)
5:00-7:00pm	ITEXPO Exhibit Hall Grand Opening Reception

Onsite Giveaways!

Sponsored by:

airespring™ Cloud, Fully Managed and Connected
Booth 512

service tree
Booth 815 MSP

MATRIX TELECOM | SECURITY
Booth 320

How To Enter:
1 - Simply pick up a prize card from registration.
2 - Visit the expo hall and get your card stamped at the booths of participating exhibitors.
3 - Drop your completed card in the Giveaways area in the ITEXPO Exhibit Hall (must collect all stamps to be eligible.)
4 - Be sure to attend the drawings at the times listed above - You must be Present to Win!
5 - Each winner selects a prize package from the remaining options.

Drawing #1 - #3: Thursday, January 31st, 5:00pm at IDEA SHOWCASE startup pitch event.
Attend IDEA SHOWCASE, Floridian Ballroom, 3rd Floor. Giveaway winners announced just before IDEA SHOWCASE voting.

Prize #1 - SONY Vizio 4K UHD 55" TV

(Must Be Present To Win)

Prize #2 - SONY Vizio 4K UHD 55" TV

(Must Be Present To Win)

Prize #3 - $5,000 CASH

(Must Be Present To Win)

Drawing #4 - Grand Prize Drawing - Friday, February 1st, 1:45pm in expo hall.
Includes $10,000 Grand Prize Giveaway!

Prize #4 - SONY Vizio 4K UHD 55" TV

(Must Be Present To Win)

Prize #5 - Apple Watch Series 4

(Must Be Present To Win)

Friday, February 1st, 1:45pm
In Expo Hall

Agenda *At-A-Glance* Room 316

	Thursday, January 31, 2019
8:15am	Continental Breakfast - Full conference passes only
8:30am	Keynote Presentation by McAfee - (Floridian Ballroom, 3rd Floor)
9:00am	Keynote Presentation by Uber: How Uber is Making IoT & Telecom a Competitive Advantage - (Floridian Ballroom, 3rd Floor)
9:30am	Keynote Presentation by Google Cloud - Machine Learning and Team Communication - (Floridian Ballroom, 3rd Floor)
10:00am	Keynote Presentation by Coredial - (Floridian Ballroom, 3rd Floor)
10:30am	Keynote Presentation - (Floridian Ballroom, 3rd Floor)
11:00am-4:00pm	ITEXPO Exhibit Hall Open
11:15am	Lunch Passes provided to full conference badge holders
1:00-1:55pm	MSPs & The IT & Cybersecurity Skills Gap
2:00-2:25pm	Another Chasm Crossed! What to Expect from Cloud Communications in 2019
2:30-2:55pm	Managed WAN and Reliable Cloud Services
3:00-3:55pm	Cloud-Delivered Managed Security: Fad or Future?
4:15pm	IDEA Showcase: Startup Pitch Networking Event & Reception
8:00pm	Networking After Dark - ITEXPO Party at The Atlantic Hotel

	Friday, February 1, 2019
8:30am	Continental Breakfast - Full conference passes only
9:00-9:25am	Managed Services Opportunities for SD-WAN
9:30-9:55am	High Demand Managed Services to Grow Your Business
10:00-10:25pm	The Costly Mistake of Being Unprepared
10:30-10:55am	Transforming the MSP Business from the Inside
11:00-11:55am	New Threats Call for New Solutions: Winning in the War Against Cybercrime
11:00am-2:00pm	ITEXPO Exhibit Hall Open
1:45pm	ITEXPO Giveaways

Exhibitor *Descriptions*

128 Technology (Booth 101)
200 Summit Drive
Burlington, MA 01803
United States
P/F: 978-501-5487
www.128technology.com

128 Technology makes your network do what your business needs, by changing the way networks work. Our professional grade software teaches routers the language of applications and services, letting them understand the requirements of individual services and segments, and adapt the network dynamically to deliver what the business needs, when and where it needs it. We make routers Session Smart™, enabling enterprise customers and service providers to create a service-centric fabric that's more simple, agile, and secure, delivering better performance at a lower cost.

Cloud 24x7 Inc (Booth 537)
www.cloud24x7.us

Cloud24x7 is a Cybersecurity company that provides a comprehensive solution for Managed Service Providers (MSPs) to deliver Cybersecurity-as-a-Service (CSaaS) to their customers. Our approach enables MSPs to provide prevention, detection, remediation and respond to cyber-attacks. Cloud24x7's cloud-based Threat Intelligence Platform offers MSPs unparalleled visibility into the global threat landscape, advanced analytics and insights to deliver actionable, intelligence-driven security solutions in a Unified Platform to clients around the world.

ConnectWise (Booth 100)
4110 George Rd, Suite 200
Tampa, FL 33634
United States
P: 813-463-4700
www.connectwise.com

Dell Expert Network (Booth 812)
1 Dell Way
Round Rock, TX 78682
United States
P/F: 512-723-6668 / 512-723-6668
www.dell.com

Dell is introducing its new program for MSPs and IT Consultants: Dell Expert Network. By being part of the program, MSP's will have access to a platform of exclusive benefits that will boost their productivity such as: 1) Dedicated Account Manager 2) Shortcut in Service and Support: access to Dell TechDirect, a tool for: * Self-logging support tickets * Self-dispatching replacement parts * Online reporting of all devices under management 3) Rewards for referring Dell to their clients 4) Training and Certifications For further information please visit www.dell.com/expertnetwork

Fujitsu Network Communications, Inc. (Booth 107)
2801 Telecom Parkway
Richardson, TX 75082
United States
P/F: 972-479-2796 / 972-479-6990
us.fujitsu.com/telecom

Fujitsu Network Communications, Inc. is a trusted partner to a broad spectrum of customers, enabling them to realize the maximum value from their communications networks. We combine the best wireline, wireless, and software technology with multivendor services expertise to deliver custom, end-to-end network integration and management solutions. Learn more: http://us.fujitsu.com/telecom.

Jive Communications (Booth 534)
2570 W 600 N
Lindon, UT 84042
United States
P/F: 877-372-5429 / 866-372-5429
www.jive.com

Jive provides cloud-based phone systems and Unified Communications services. Jive's customers include high-growth businesses and public sector institutions needing a scalable platform that is more flexible and cost-effective than their existing legacy systems. Jive's cloud architecture offers an integrated, seamless experience that provides richer context and creates more efficient connections between co-workers and clients. Jive's cloud delivery model ensures that each organization always has the latest technology, features, and applications—making Jive the last phone system you'll ever need.Jive's channel programs are built to reach our diverse partner base – from multi-billion dollar value added resellers (VARs) and master agents with thousands of sales people across the country to small, localized managed services providers (MSPs) with dedicated, high-touch sales and operations teams – and provide them with the tools and resources they need to successfully sell Jive products and services.

net2phone (Booth 805)
520 Broad Street
Newark, New Jersey 07102
United States
P: 866-978-8260
www.net2phone.com

net2phone is a leading Unified Communications provider, offering Hosted Voice business solutions. Backed by IDT's global network capacity, net2phone has over 25 years of providing the most efficient and reliable, highest quality business communication services. net2phone offers MSPs a turn-key partner program which seamlessly adds voice services to their cloud based portfolio.

Netsurion (Booth 110)
514 NE 13th St.
Ft. Lauderdale, FL 33304
United States
P/F: 346-772-2000 / 346-772-2000
www.netsurion.com

The Netsurion Partner Program is designed to help Value Added Resellers (VARs), Sales Agents, and Managed Service Providers (MSPs) stand out from the competition, and efficiently expand their capabilities to include secure network connectivity, threat management, and compliance readiness. Our current partners rely on Netsurion and EventTracker to help them deliver to their customers secure network connectivity, protect their IT infrastructure, and simplify compliance management.

Nuspire (booth 229)
3155 Dallavo Ct
Commerce, MI 48390
United States
P: 248-896-6169
www.nuspire.com

Nuspire is a state-of-the-science, Managed Security Service Provider (MSSP) with nearly two decades of industry experience, providing network management, monitoring, and security services for some of the largest and most distinctive companies in the world. Beyond the classic monitor and support models, Nuspire utilizes big data, cloud-driven technologies, custom-built and integrated threat intelligence, and human analytics to meet the managed security needs of enterprise organizations with geographically dispersed networks. Solutions are delivered with service level commitments for network security, performance and compliance. With its custom-built monitoring systems, a team of experts available 24/7/365 and a deep security knowledge and expertise, Nuspire is the benchmark for managed security services and maintains unparalleled cybersecurity technologies deployed globally.

ServiceTree (Booth 815)
25 Hoddle Street
Richmond, Victoria 3121
Australia
P: 267-737-8051
www.service-tree.com

When Paul Azad, CEO of Australian MSP This Solution, was unable to find a scalable business automation solution that addressed critical service delivery elements in his own company, he took the situation into his own hands. Nearly five years later, ServiceTree was born. ServiceTree is a services automation tool purpose-built to provide MSPs with a blueprint for streamlined, automated processes that drive maximum talent utilization, exceptional customer experience, and

Exhibitor *Descriptions*

improved profitability. Real-time data informs ServiceTree question trees and patented Open Next™ technology, eliminating guesswork and supporting the workflows that get the right ticket to the right tech at the right time. ServiceTree helps businesses manage every aspect of their managed services operations—ticket creation, allocation of resources, secure cross-platform monitoring, device access control, inventory, logistics and invoicing. With this level of detail, MSPs can work proactively with customers, using data to show effectiveness and value in the past, and drive strategic consultative services that guide their clients into the future—informing business decisions beyond simple technology investments.

Shield4UC Inc (Booth 631)
616 Corporate Way Suite 2-5619
Valley Cottage, NY 10989
United States
P/F: 855-787-7253 / 866-533-6734
www.shield4uc.com

Shield4UC Inc. redefines cyber security with an innovative arsenal of new cyber security technologies. They protect data while helping defend networks from cyber criminals and their attacks. We provide threat intelligence that prioritizes which risks must get fixed first so less resources are needed to patch critical vulnerabilities. We keep obvious malware (code embedded in data) out of the network and sensitive data encrypted and sharable only by authenticated personnel. In the fight for the Internet: You be the hero... Shield's got your back!

Smith.ai (Booth 827)
425 Sherman Ave, Suite 200
Palo Alto, CA 94306
United States
P: 650-603-6173
smith.ai

Smith.ai is a superior virtual receptionist service for small businesses. Our U.S.-based professionals answer calls and website chats, transfer and return calls, qualify leads, book appointments, and accept payments. Plans start at $70/month. Get a free trial at https://smith.ai. Use code IT-EXPO50 for $50 off your first month.

Tehama (Booth 112)
319 McRae Avenue, Suite 700
Ottawa, Ontario K1Z 0B9
Canada
P/F: 613-565-8696 / 613-701-0816
tehama.io

Tehama.io provides secure perimeters for cloud workspaces so that IT service providers can securely deliver services to global customers. With Tehama, service providers can quickly and securely leverage their global workforce and gain instant compliance without the the risks of endpoint devices by protecting against malware, data breaches or loss, and IP theft.

Telecom Reseller (Booth 1020)
17413 SE 28th Street
Vancouver, WASHINGTON 98683
United States
P/F: 360-260-9708 / 360-891-2515
www.telecomreseller.com

Telecom Reseller is your source for news, information and insight on UC, Cloud and Collaboration. We report extensively on enterprise grade cloud, mobility, Skype, WebRTC and on prem based solutions. Our eBulletins, podcasts, broadcasts, online and print editions reach over 40,000 qualified readers. For a free subscription visit http://telecomreseller.com/subscribe-form/.

Webroot (Booth 104)
385 Interlocken Crescent #800
Broomfield, CO 80021
United States
P: 866-612-4268
www.webroot.com

Webroot was the first to harness the cloud and artificial intelligence to protect businesses and individuals against cyber threats. We provide the number one security solution for managed service providers and SMBs, who rely on Webroot for endpoint protection, network protection, and security awareness training. By partnering with Webroot, MSPs, resellers, and distributors benefit from greater profitability, lower operational costs, improved productivity, stronger client trust, and innovative resources for competitive advantage. With our streamlined management console and integration with leading RMM and PSA platforms, Webroot gives you smarter protection that is easy to deploy and manage, and uniquely addresses traditional challenges. Discover growth, enablement, and support at www.webroot.com/partners

Wildix (Booth 627)
175 S. Third St. Ste 1050
Columbus, OH 43215
United States
P: 614-484-1500
www.wildix.com

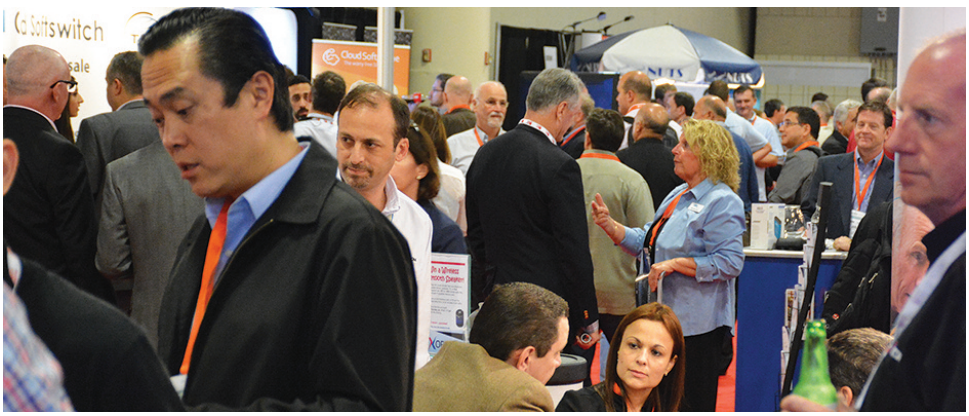
As the first vendor to fully integrate WebRTC for direct audio and video communication support in the web browser, the Wildix system is the first complete and scalable solution for companies that need to upgrade their communication tools by introducing such features as videoconference, chat and users presence, geolocation, screen and file share, and so much more, while at the same time, reduce operating costs.

Yottabyte (Booth 235)
1750 S. Telegraph Rd. Suite 200
Bloomfield Twp., MI 48302
United States
P/F: 734-845-2307 / 248-464-6101
www.yottabyte.com

Yottabyte is a software-defined data center platform. Built from the ground up, the Yottabyte solution offers a single vendor approach with full integration of data center services. Yottabyte grows as your business grows, and will show you there's a simpler way to manage the cloud for you and your customers.

Zix (Booth 135)
2711 N. Haskell Ave, Suite 2200
Dallas, TX 75204
United States
P: 214-370-2232
www.zixcorp.com

Zix is a leader in email security and delivers easy-to-use solutions for email encryption and data loss prevention, advanced threat protection, and unified archiving, and bring your own device (BYOD) mobile security. Focusing on the protection of business communication, Zix enables its customers to secure data and meet compliance needs.



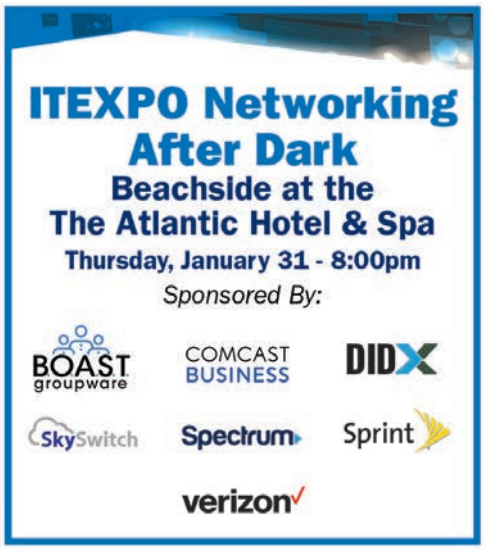
Wednesday, January 30, 2019

	TRACK	Communications Application	Hot Topics In Tech	MSP Expo	SD-WAN	Asterisk World
	ROOM	208	209	316	315	317
8:30am		Continental Breakfast - Full conference passes only - 3rd Floor				
9:00-9:25am		Communications Trends For Successful C-Levels	If the Cloud is the New Data Center, the Internet is the New LAN	The Importance of Transitioning to an As-a-Service Model	SD-WAN Industry Perspectives: Cradlepoint	Asterisk from Scratch
9:30-9:55am		Cloud Communications for Regulatory Compliance	How Open RAN is Driving Network Transformation	How to Create the Right Culture to Increase Your MSP's Business	SD-WAN in the Name of Transformation	Asterisk from Scratch (continued)
10:00-10:55am		WebRTC 2019: What's Happening in the Real World with Web Communications	DIY: Building a Next-Gen Carrier	Managed Services Opportunities for Cloud and Hybrid Voice & Unified Communications	State of SD-WAN – C-Suite Perspective	Asterisk from Scratch (continued
11:00-11:25am		WebRTC 1.0: Leveraging New Features	Continuous Security with Containers in Telco	MSP Cloud Lessons Learned	Realizing ROI with SD-WAN	Asterisk from Scratch (continued
11:30-11:55am		The Future is in Real-Time	Telecom Regulatory Update	Orchestrating Your MSP Profitability	SD-WAN Case Study Theater: Anuta Networks	Asterisk from Scratch (continued
11:55am		Working Lunch Sessions - Full conference passes required				
12:00-12:45pm		From Loss Leader to Profit Center: Turning Every Customer Engagement into a Revenue Opportunity	Data Privacy - What's Next after GDPR?	Why MSPs Need to Offer Cloud-Based & Hosted Solutions	The Promise of Application Performance	Asterisk from Scratch (continued
1:00-1:25pm		10 Tips for Creating a Revenue Generating IVR	We Will Bankrupt Ourselves in the Vain Search for Absolute Security	How MSPs Can Ensure Peak Performance for Mission-Critical Business Wi-Fi	SD-WAN Case Study Theater: QoS Networks	"Tune Up" Your Contact Center!
1:30-1:55pm		Four Seasons Chat: Putting Customers at the Center of the Omnichannel Conversation	Securley Moving to Cloud Services	Why MSPs Should Offer Voice Services (Or How & Why to Differentiate Yourself in the Marketplace)	SD-WAN Industry Perspectives: Fujitsu	
2:00-2:25pm		How Modern WiFi Services Support Better Customer Relationships	Communications Services for the App Economy	Show Me the Money: Ways to Increase Your Company's Worth	SD-WAN Case Study Theater	Scaling Asterisk with an SBC – Why B2BUA Matters
2:30-2:55pm				Marketing the Cloud MSP for Streamlined Success: Segment Appeal and Solutions	State of SD-WAN: A View from the Lab	
3:00-3:25pm		Customer Engagement Vs. Customer Service - What's The Difference?	The Power of Multiparty Innovation	Modern Marketing for MSPs	SD-WAN Industry Perspectives: QoS Networks	Cloud Security in the VoIP World
3:30-3:55pm		Death of The Office: Fantasy or Reality	Best Frenemies: Aligning your Sales & Marketing Strategies for Maximum Results	Differentiating Your Telecom, Managed, and Hosted Services	The SOC-enabled SD-WAN: Unlock the Full Potential of Your Secure SD-WAN	
4:00pm		ITEXPO Keynote Presentation by Dell Technologies - (Floridian Ballroom, 3rd Floor)				
4:30pm		ITEXPO Keynote Presentation by IBM - (Floridian Ballroom, 3rd Floor)				
5:00-7:00pm		ITEXPO Exhibit Hall Grand Opening Reception - Sponsored By Teli - Hall A				

Agenda *At-A-Glance*

Thursday, January 31, 2019

	TRACK	Communications Application	Hot Topics In Tech	MSP Expo	SD-WAN	Asterisk World
	ROOM	208	209	316	315	317
8:15am		Continental Breakfast - Full conference passes only				
8:30am		Keynote Presentation by McAfee - (Floridian Ballroom, 3rd Floor)				
9:00am		Keynote Presentation by Uber: How Uber is Making IoT & Telecom a Competitive Advantage - (Floridian Ballroom, 3rd Floor)				
9:30am		Keynote Presentation by Google Cloud - Machine Learning and Team Communication - (Floridian Ballroom, 3rd Floor)				
10:00am		Keynote Presentation by Coredial - (Floridian Ballroom, 3rd Floor)				
10:30am		Keynote Presentation by Appfusions - (Floridian Ballroom, 3rd Floor)				
11:00am-4:00pm		ITEXPO Exhibit Hall Open - Hall A				
11:15am		Lunch Passes provided to full conference badge holders - Hall A				
1:00-1:55pm		Making Messaging Work for Your Enterprise and Why It Should Be a Priority	Broadband Untethered: New Satellite Broadband Options for the Enterprise	MSPs & The IT & Cybersecurity Skills Gap	Software Defining the Branch	Adopt a HaaS Model to Stand Out from the Competition
2:00-2:25pm		Why it is Time to Disrupt End User Computing	Beyond Real-Time - Protecting Tomorrow. Today.	Another Chasm Crossed! What to Expect from Cloud Communications in 2019	Finding the Right Fit: Educating the Enterprise on SD-WAN Options	IVR: The Call Center Warm-Up Band; How Your IVR Preps Callers for The Headliner
2:30-2:55pm		You Can't Get The Rainbow Without The Cloud	How Robocalls Are Destroying The Telephone Call	Managed WAN and Reliable Cloud Services	SD-WAN Case Study Theater: Sliver	
3:00-3:55pm		The Evolving Landscape of CPaaS	From Failover to Fixture: Wireless Communications for Enterprise Applications	Cloud-Delivered Managed Security: Fad or Future?	VARs, MSPs, ISPs Oh My!	Securing and Scaling Asterisk with Kamilio
4:15pm		IDEA Showcase: Startup Pitch Networking Event & Reception - Floridian Ballroom 3rd Floor				
8:00pm-10:00pm		Networking After Dark - ITEXPO Party at The Atlantic Hotel				



Friday, February 01, 2019

TRACK	Communications Application	Hot Topics In Tech	MSP Expo	SD-WAN	Asterisk World
ROOM	208	209	316	315	317
8:30am	Continental Breakfast - Full conference passes only - 3rd Floor				
9:00-9:25am	Next Gen Collaboration Tools - What Makes Great Companies Successful?	Locking up Your Data, Not Your Access is Key to Customer Success	Managed Services Opportunities for SD-WAN	Can You Hear Me Now?	Penetrating The Government With Your Products & Services
9:30-9:55am			High Demand Managed Services to Grow Your Business		
10:00-10:25pm	Team-to-Many: The New Hybrid Video Conference	Adaptive Multi-factor Authentication	The Costly Mistake of Being Unprepared	SD-WAN Industry Perspectives: TELoIP	Asterisk and Artificial Intelligence: The VoiceBot Applications
10:30-10:55am	The Evolution of A2P Messaging	SHAKEN Executive Briefing	Transforming the MSP Business from the Inside	Delivering Application Assurance with SD-WAN	
11:00-11:55am	10 Things That Every Business Should Know About Unified Communications, but May Not	Cutting Edge Cloud-based Solutions for VoIP Service Providers	New Threats Call for New Solutions: Winning in the War Against Cybercrime	Sooo… What's Next for SD-WAN?	"Asterisk is amazing, but what about Switchvox?"
11:00am-2:00pm	ITEXPO Exhibit Hall Open - Hall A				
1:45pm	ITEXPO Giveaways - Hall A				

Onsite Giveaways!

Sponsored by:

airespring™ Cloud, Fully Managed and Connected — Booth 512

service tree — Booth 815 MSP

MATRIX TELECOM | SECURITY — Booth 320

How To Enter:
1 - Simply pick up a prize card from registration.
2 - Visit the expo hall and get your card stamped at the booths of participating exhibitors.
3 - Drop your completed card in the Giveaways area in the ITEXPO Exhibit Hall (must collect all stamps to be eligible.)
4 - Be sure to attend the drawings at the times listed above - You must be Present to Win!
5 - Each winner selects a prize package from the remaining options.

Drawing #1 - #3: Thursday, January 31st, 5:00pm at IDEA SHOWCASE startup pitch event.
Attend IDEA SHOWCASE, Floridian Ballroom, 3rd Floor. Giveaway winners announced just before IDEA SHOWCASE voting.

Prize #1 - SONY Vizio 4K UHD 55" TV

Prize #2 - SONY Vizio 4K UHD 55" TV

Prize #3 - $5,000 CASH

Drawing #4 - Grand Prize Drawing - Friday, February 1st, 1:45pm in expo hall.
Includes $10,000 Grand Prize Giveaway!

Prize #4 - SONY Vizio 4K UHD 55" TV

Prize #5 - Apple Watch Series 4

GRAND PRIZE $10,000 (Must Be Present To Win)

Friday, February 1st, 1:45pm In Expo Hall

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Since 2006, 888VoIP has been a leading value-added distributor of VoIP hardware and software solutions. With distribution facilities in New York and Nevada, 888VoIP effectively services Reseller and Service Provider partners nationwide. 888VoIP provides partners with more than just VoIP, including technical support, marketing, API, provisioning, and more.

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P: 813-607-2623
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Accelerated Concepts, Inc. now a Digi International company, is a leading provider of enterprise wireless cellular network data hardware and services. Our solutions are used today in Fortune 500 companies and major Tier 1 telecommunications service providers. Founded in 2006 in Tampa, Florida, Accelerated Concepts, Inc. has offices in Tampa, Florida; Chicago, Illinois; and Brisbane, Australia.

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Beward - Shenzhen Wellcam Co., Ltd (Booth 226)
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China
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www.boastgroupware.com

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DID Logic operates the Exchange platform, delivering inbound VoIP numbers (DID capacity) and outbound SIP trunking service (VoIP termination) for businesses of all sizes. Our carrier exchange platform leverages local IP edge in 12 locations worldwide to ensure minimal latency from customer SIP endpoint IP to the terminating carrier. We solve complex challenges for customers in the Asia Pacific, Middle East, and Europe.

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www.dinstar.com

Shenzhen Dinstar Co.,Ltd. was founded in 2011, focusing on developing, manufacturing, and marketing of Next Generation Communication and Networking products, with headquarter in Shenzhen, China and branches in Beijing, Hangzhou, Hong Kong. Now we have more than 150 specialists, most of them coming from top-rank global telecommunication enterprises, who have dedicated themselves to VoIP, unified communication and wireless mobile network etc. for more than 12 years. Dinstar has the most complete VOIP gateway products line in China, which covers GSM/CDMA/LTE Wireless Gateway, E1/T1 Trunk Gateway, FXS/FXO Analog Gateway, Session Border Controller, IP PBX, IP Phone, IP intercom.

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Epygi Technologies, a worldwide provider of Integrated Communications Solutions, manufactures award-winning IP PBXs, Gateways and recently introduced ecQX Cloud Services. For more than 18

years Epygi has provided compact, cost effective products for their customers. With excellent customer support and reliable appliances Epygi is the best choice for your communication needs.

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67th District, Bao'an
Shenzhen, Guangdong 518133
China
P/F: +86-755-2640-2199 / +86-755-2640-2618
www.fanvil.com

Fanvil is a leading supplier and manufacturer of VoIP based telecommunication and security endpoints. With the goal to facilitate better communication and safer community, Fanvil is dedicated to provide the market with high quality, cost efficient and innovative IP communication products. Fanvil product portfolios including X-Series Business IP Phones, C-Series Smart Video IP Phones, H-Series Hotel IP Phones and I-Series Intercoms and Door Access Control Terminals. All Fanvil products are compatible with mainstream IP PBX/Soft switch/IMS platforms like Broasoft/3CX/Asterisk/Epygi etc.

FaxBack (Booth 617)
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P: 503-597-5350
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FaxBack provides reliable, secure, and scalable Fax Solutions for Service Providers, Multi-Site Enterprises, and Small Businesses. In addition to premise-based fax servers, we offer fax solutions for any VoIP environment. Connect your Fax Machine to the Cloud through our HTTPS Fax ATA. Robust, high density Fax Trunking with full virtualization including Web-to-Fax portals are also available with our popular NET SatisFAXtion solutions. FaxBack and AudioCodes have developed an HTTPS enabled Fax ATA and the Fax Connector technology was created for a secure and reliable fax transmissions for Fax Machines.

Fiber Mountain (Booth 1216)
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Fiber Mountain brings innovation to the physical layer of data center networks. Using sensor technology and software, with fiber optic cables and patch panels, Fiber Mountain provides real-time knowledge about deployed topology, network connectivity, planned and unplanned changes, security and intrusion detection, and overall health of the data center physical infrastructure. The result is a known physical layer network with a higher uptime, more security, and controlled operational costs.

FiberLocator (Booth 109)
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P/F: 888-275-2264 / 860-510-7220
www.fiberlocator.com

FiberLocator is a comprehensive telecom and colocation database, housing hundreds of fiber maps and over a million on-net buildings. FiberLocator is an invaluable resource for planning fiber networks, data center sites and more! Whether you're a carrier, enterprise, or other professional, FiberLocator will help maximize your communications ROI.

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United States
www.fixstream.com

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Flyingvoice Technology Co., Ltd (Booth 611)
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Beijing, Beijing 100000
China
P/F: 86-755-26099365 / 86-755-26099347
www.flyingvoice.com

Established in 2007, Flyingvoice is a leading manufacturer of VoIP adapters, VoIP gateways, VoIP routers and VoIP Phones, which are widely used throughout the world and highly praised by international carriers, ITSP, ISP and company users. Headquartered in Beijing, and with R&D centers in Shenzhen and Wuhan, we have more than 100 employees. All of our core team members are from top telecom enterprises and have over 10 years' experience in VoIP industry. Thanks to our in-house R&D team, we have got one invention patent, 18 utility model patents and 24 software copyright registrations in total.

FracTEL (Booth 910 CVx)
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United States
P/F: 321-499-1001 / 321-499-1010
www.fractel.net

FracTEL offers the most comprehensive stack of cloud-based carrier and enterprise communication services available today. Based on a patented micro-services architecture, our SmartOffice UCaaS offering provides superior functionality, 100% up-time and unmatched scalability. Our restful API, and no-code integration platforms support full integration of all services. We are a 48 state CLEC offering data services, messaging, global termination and phone numbers as low as $.01 per DID.

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United States
P: 508-770-4099
www.freeswitch.com

"FreeSWITCH is the world's premier open source soft-switch platform. This versatile platform is used to power voice, video, and chat communications on devices ranging from single calls on a Raspberry Pi to large server clusters handling millions of calls. FreeSWITCH powers a number of commercial products from start-ups to Carriers."

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United States
P/F: 972-479-2796 / 972-479-6990
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Fujitsu Network Communications, Inc. is a trusted partner to a broad spectrum of customers, enabling them to realize the maximum value from their communications networks. We combine the best wireline, wireless, and software technology with multivendor services expertise to deliver custom, end-to-end network integration and management solutions. Learn more: http://us.fujitsu.com/telecom.

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United States
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Global Strategic Accountants offers carriers expertise and tools to guide you through Federal and State Regulatory and Tax obligations as a carrier. Our Regulatory Back Office® (RBO®) suite of services offers critical tools to manage processes like; • Licensing • Registrations • Regulatory Compliance • Tax Compliance • Bookkeeping & Corporate Tax • Exemption Support • Telecom Expense Management (Revenue Assurance) Allow the experts at Global Strategic Accountants to help you understand State and Federal obligations as a carrier and then ease the burden of compliance by making ongoing growth a cohesive, easy process while mitigating the risk of audits, fines and penalties.

Grandstream (Booth 311)
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Boston, MA 02215
United States
P/F: 617-566-9300 / 617-249-1987
www.grandstream.com

Grandstream's state-of-the-art SIP solutions allow businesses, enterprises and residential users to build powerful, customized and easy-to-use communication platforms. The company offers all of the products needed to build integrated voice, video, data and mobility solutions that increase productivity and make it easier than ever to communicate. Founded in Boston, MA, USA in 2002 as one of the first VoIP manufacturers in the world, Grandstream's award-winning solutions are relied on in over 150 countries.

Granite Telecom (Booth 417 SD WAN)
100 Newport Ave Ext100 Newport Ave Ext
Quincy, MA 02171
United States
P: 877-884-5200
www.granitenet.com

Granite provides voice, data and other related communications products and services to multi-location businesses and governmental agencies throughout the United States and Canada. Granite furnishes services to more than two-thirds of the Fortune 100 companies in the United States, and 1.75 million voice and data lines under management.

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www.ftlchamber.com

HTEK (Booth 312)
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Hughes (Booth 216 SD WAN)
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P/F: 888-716-6856 / 301-428-7012
business.hughes.com

Hughes provides technology and managed services for enterprises to secure, transform and grow their business. Hughes connects technologies, people and locations – enabling distributed enterprises to evolve to meet the expanding needs of employees and customers. Hughes is a full-service partner: our HughesON suite of managed services includes SD-WAN, Wi-Fi & Location Analytics, VoIP, Security and Cloud-Based Digital Signage & Employee Training.

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IBM MaaS360 with Watson The AI approach to Unified Endpoint Management. UEM delivers IT and security leaders the technology needed to manage and secure smartphones, tablets, laptops, desktops, wearables, and the Internet of Things (IoT). With Watson™, MaaS360 is the only platform that delivers an AI approach to UEM to enable endpoints, end-users, and everything in between — including apps, content, and data.

Ingate Systems (Booth 826)
109 Seapit Road
East Falmouth, MA 02536
United States
P/F: 603-883-6569 / 413-460-0414
www.ingate.com

Since 2001, Ingate Systems has been developing firewall technology to enable SIP-based communication to provide the best access for telephony, global real-time and unified person-to-person communication. Ingate offers enterprises, service providers and carriers elegant solutions for SIP trunking and trusted real-time communications beyond the LAN. Ingate products are used by retail companies, financial institutions, industrial firms, government agencies, call centers and small-to-large enterprises worldwide.

InnuCloud Experts Inc (Sponsor)
417 St-Pierre St, suite 708
Montreal, Quebec H2Y 2M4
Canada
P/F: 1-888-51-SDWAN / 514-316-6628
www.innucloud.com

InnuCloud Inc is an agile team of client-centric consultants specialized in SD-WAN architecture, deployment, vendor selection/management and network monitoring. We provide our services to several multinational companies in Canada. With over 15 years providing telecommunications services and support to various types of clients, our experts provide a perspective that is based on real-world deployments, and have the detailed understanding of legacy enterprise network environment that is needed to provide a smooth transition to SD-WAN solution InnuCloud SD-WAN experts have earned the most prestigious technical certifications, including Aruba Networks ACMP, Cisco CCNA/CCNP/CCIE, CISSP, ITILv3, PMP, etc. We provide both professional consulting and managed services across a range of essential enterprise networking areas for our national clients, which makes InnuCloud Inc uniquely positioned to deliver you customized next-generation cloud-based telecommunication services. Each and every one of our enterprise networking and cloud-first solutions are designed to embrace the latest technologies available, saving our clients time and money.

IPFone (Booth 330)
1035 NE 125 Street, Suite 200
North Miami, FL 33161
United States
P/F: 786-924-6137 / 786-693-8520
www.ipfone.com

IPFone boasts 21 years in business with more than 3500 corporate accounts with deployments worldwide. IPFone's VoIP platform is built on Broadsoft's softswitch technology (acquired by Cisco recently), the most reliable switch technology in the world. IPFone UC allows businesses and employees to communicate whenever, wherever and however they choose.

Issabel LLC (Booth 429)
José Ignacio Bartolache No. 1926Colonia Del Valle
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México
P/F: +52 55 11647616 / +52 55 11647616
www.issabel.com

Issabel is an Open Source software gathering IP communication services in one place. It is a platform which simplifies the management of your business interaction channels, incorporating a Telephone Central (VoIP) with email, CRM, fax, videoconference, recording, reports and more...

Jenne, Inc. (Booth 207)
33665 Chester Road
Avon, OHIO 44011
United States
P/F: 800-422-6191 / 440-835-2788
www.jenne.com

Jenne, Inc., is a leading U.S. based value-added distributor of technology products and solutions focusing on unified communications and collaboration, networking infrastructure and storage, video conferencing, physical security, the Internet of Things, and the cloud, for the Enterprise and SMB markets. We provide VARs, integrators and MSPs with a broad product selection, competitive pricing, on-time accurate delivery, technical support, and sales and technical training.

Jive Communications (Booth 534 MSP)
2570 W 600 N
Lindon, UT 84042
United States
P/F: 877-372-5429 / 866-372-5429
www.jive.com

Jive provides cloud-based phone systems and Unified Communications services. Jive's customers include high-growth businesses and public sector institutions needing a scalable platform that

is more flexible and cost-effective than their existing legacy systems. Jive's cloud architecture offers an integrated, seamless experience that provides richer context and creates more efficient connections between co-workers and clients. Jive's cloud delivery model ensures that each organization always has the latest technology, features, and applications—making Jive the last phone system you'll ever need.Jive's channel programs are built to reach our diverse partner base – from multi-billion dollar value added resellers (VARs) and master agents with thousands of sales people across the country to small, localized managed services providers (MSPs) with dedicated, high-touch sales and operations teams – and provide them with the tools and resources they need to successfully sell Jive products and services.

Konftel (Booth 114)
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Sweden
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United States
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www.matrixcomsec.com

Established in 1991, Matrix is a leader in Telecommunication, Access Control, Time-Attendance, and Video Surveillance and Security solutions for modern businesses and enterprises. As an innovative, technology driven and customer focused organization, Matrix is committed to system integrators and value-added distributors/resellers with the industry leading pre-sales and solution architecture and post-sales support. With around 40% of engineering resources dedicated to the development of new products, Matrix has launched cutting-edge products in Video Surveillance, Access Control and Time-Attendance Systems and Telecommunications. These standard compliant solutions are feature-rich and extremely reliable. Matrix has gained trust and admiration of an extensive network of more than 2,500 channel partners with global footprint in Asia, Europe, North America, South America and Africa. Matrix has won numerous international awards for its innovative products.

Meetecho (Booth 734)
Via Carlo Poerio 89 a
Napoli, Napoli 80076
Italy
P/F: 003908119979124 / 00390810097667
www.meetecho.com

Meetecho is an Italian ICT company active worldwide. Its main asset is the open-source WebRTC server called Janus® which is currently adopted as back end component of several services implementing real-time communication, multimedia streaming, gaming, IoT, e-Health application, etc.. Meetecho offers commercial licensing, consulting activities and premium services around Janus®.

MessagePro (Booth 131)
205 South Hoover BlvdSuite 203
Tampa, FL 33609
United States
P: 813-607-6767
www.messagepro.com

MessagePro (www.messagepro.com) delivers cloud-based messaging services for business including text messaging, secure applications, interactive messaging, BOTs, scheduled messaging, and fax. Standard service and customized solutions are available for small companies and enterprise deployments with a focus on healthcare and other vertical markets.

Mode (Booth 834 SD WAN)
www.mode.net

Mushroom Networks Inc (Booth 326 SD WAN)
5703 Oberlin Dr#208
San Diego, CA 92121
United States
P/F: 858-452-1031 / 858-452-1035
www.mushroomnetworks.com

Mushroom Networks Broadband Bonding devices set networks on autopilot. Mushroom's SD-WAN solutions require minimal human intervention to install and operate, yet are incredibly powerful with self-healing overlay tunnels that can detect and route around unexpected network problems to optimize end-user experience.

net2phone (Booth 805 MSP)
520 Broad Street
Newark, New Jersey 07102
United States
P: 866-978-8260
www.net2phone.com

net2phone is a leading Unified Communications provider, offering Hosted Voice business solutions. Backed by IDT's global network capacity, net2phone has over 25 years of providing the most efficient and reliable, highest quality business communication services. net2phone offers MSPs a turnkey partner program which seamlessly adds voice services to their cloud based portfolio.

netsapiens (Booth 212)
1200 Prospect St.Suite 200
LA JOLLA, CA 92037-3608
United States
P: 858-764-5212
www.netsapiens.com

netsapiens offers a comprehensive suite of unified communications (UC) services and feature-sets to service providers and large enterprise customers with existing network infrastructure. This includes VoIP, Hosted PBX (UCaaS), SIP trunking, contact centers, device provisioning, multi-tenant user portals and much more. Custom-built to provide its partners with unprecedented levels of flexibility, customization and ease of use, the SNAPsolution – UC and Collaboration tools – can be quickly deployed so that the company's service provider partners can realize their ROI just as quick.

Netsurion (Booth 110 MSP)
514 NE 13th St.
Ft. Lauderdale, FL 33304
United States
P/F: 346-772-2000 / 346-772-2000
www.netsurion.com

The Netsurion Partner Program is designed to help Value Added Resellers (VARs), Sales Agents, and Managed Service Providers (MSPs) stand out from the competition, and efficiently expand their capabilities to include secure network connectivity, threat management, and compliance readiness. Our current partners rely on Netsurion and EventTracker to help them deliver to their customers secure network connectivity, protect their IT infrastructure, and simplify compliance management.

nexogy (Booth 701)
2121 Ponce de leon BlvdSuite 200
Coral Gables, Florida 33134
United States
P/F: 305-503-5293 / 305-503-5293
http://www.nexogy.com/

The name nexogy comes from "next technology" and was chosen from the vision and creativity of a group of young people, eager to innovate and take risks by bringing new technologies and doing things differently. nexogy is a Cloud Based Voice & Internet Service provider nexogy provides business communication services for small and medium businesses in the United States.

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nexVortex, Inc. (Mtg Rm 213)
510 Spring Street
Herndon, VA 20170
United States
P/F: 855-639-8888 / 616-588-6221
www.nexvortex.com

nexVortex has been delivering cloud communication services for over 12 years. They have established themselves as the company that delivers voice quality for SIP Trunking, and Hosted Voice customers. nexVortex built, owns and operates their service delivery platform, billing system, and portal tools which allows them to innovate and to react to customer issues quickly. Two examples of innovation are their award-winning Managed SIP (mSIP) and Managed Hosted Voice (mHV) services.

Nordata (Booth 530 AW)
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Monterrey, Nuevo Leon 64710
Mexico
P/F: 52182422400 / 52181822400
www.nordata.com

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Paragon Communications and NTS Direct provides clients with competitive telecom pricing, phone system configurations and product training to give you the confidence for a successful installation.

Nuspire Networks (Booth 229 MSP)
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United States
P/F: 248-896-6169
www.nuspire.com

Nuspire is a state-of-the-science, Managed Security Service Provider (MSSP) with nearly two decades of industry experience, providing network management, monitoring, and security services for some of the largest and most distinctive companies in the world. Beyond the classic monitor and support models, Nuspire utilizes big data, cloud-driven technologies, custom-built and integrated threat intelligence, and human analytics to meet the managed security needs of enterprise organizations with geographically dispersed networks. Solutions are delivered with service level commitments for network security, performance and compliance. With its custom-built monitoring systems, a team of experts available 24/7/365 and a deep security knowledge and expertise, Nuspire is the benchmark for managed security services and maintains unparalleled cybersecurity technologies deployed globally.

Observables (Booth 813)
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P: 805-272-9255
www.observables.com

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Redwood City, CA 94065
United States
P: 508-562-0057
www.open.ch

Open Systems is a global provider of secure, unified SD-WAN edge solutions, purpose-built to simplify network and security operations. With robust, deeply integrated security, Open Systems empowers enterprises to confidently accelerate growth models, enabled by new technologies like IoT and cloud computing, to drive revenue and improve user experiences.

Orca Wave (Booth 217)
1500 Westlake Avenue N - 004
Seattle, WA 98109
United States
P: 206-995-8855
www.orcawave.net

Orca Wave's Intelligent Software provides comprehensive products to manage Voice, SMS, Toll Free and conferencing, allowing our customers to experience immediate benefits to operations, QoS and margins. Comprehensive Cost Management Auto Cost/Code Loading Bill Reconciliation Intelligent Routing Profit Protection QoS A to B Rating/Billing Advanced Data Analytics and Fraud Alerts

OrecX (Booth 327 AW)
1 N. LaSalle St.Suite 1375
Chicago, IL 60602
United States
P/F: 312-945-7622 / 708-575-4860
www.orecx.com

OrecX's voice recording platform, Oreka, is leveraged by market-leading service providers to create innovative recording and speech analytics as a service offerings to enhance value and differentiation. Deployed in over 190 countries and territories, Oreka's open and powerful design enables partners to meet the current and future needs of customers with dependability and confidence.

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A leading global vendor for B/OSS & OCS and UCaaS, PortaOne is trusted by telecom operators for over 20 years. We build software to make communications reliable, affordable and easy to use. Our products empower telecom operators to improve customer relationships, lower TCO and significantly reduce time-to-market for new products and services.

Powernet (Booth 915 CVx)
8805 Governors Hill DrSuite 250
Cincinnati, OH 45249
United States
P: 513-645-5011
www.powernetco.com

Powernet enables businesses to connect internally and externally through innovative telecommunications solutions. Combining more than 25 years of telecom experience with Wi-Fi, voice, data, IT managed services and carrier services, we provide our partners and clients the unparalleled service and innovative technology they need to achieve their business goals.

Presence Management (Booth 1306)
www.pm-lge.com

Profitec Billing Services, Inc. (Booth 935)
One Barnes Park South
Wallingford, CT 06492
United States
P/F: 203-679-7010 / 203-679-7391
www.profitecinc.com

Profitec Billing Services, Inc. has been in the business of supporting integrated communications mar-

keters for over 30 years. We provide sophisticated billing and integrated taxation calculations for a wide variety of industries. Our billing is supported by complete OSS functionality developed through our in house resources which work directly with our clients to keep our systems in sync with their strategic market planning. We offer single invoice and CRM capabilities for wireline, wireless and managed services. Our barriers to entry are low and our scalability is very high.

QOS Networks (Booth 829 SD WAN)
5 Park PlazaSuite 350
Irvine, California 92614
United States
P: 760-638-6041
www.qosnet.com

QOS Networks is the pioneer managed network services organization behind delivering Edge as a Service with their SD-WAN solutions and Virtual Network Services to enterprises across the globe. QOS Networks thrives on the customer experience of fanatical support with the market's first virtual network specific Network Operations Center (NOC). Expertly designing, rapidly implementing, and acutely managing simple to complex network environments has placed QOS Networks as the provider for SD-WAN and Virtual Network services to enterprises.

QuestBlue Systems, Inc (Booth 321 AW)
1947 Evans Road
Cary, NC 27513
United States
P/F: 877-686-4787 / 888-548-6593
www.questblue.com

QuestBlue listens to client's needs and delivers high performance products through continuous innovation and operational excellence. Supply customers with infrastructure solutions, comprehensive product lines, and a guarantee of fast, friendly support. Providing unbeatable market rates, while being compatible with any SIP capable endpoint! They operate out of a fully redundant data center to ensure customers are provided consistent, reliable service.

QUOBIS (Booth 118)
Pol A Granxa p260
Porrinho, 36400
España
P: 34986911644
www.quobis.com

Quobis is a leading European company in the delivery of carrier-class unified communication solutions for telcos and enterprises. Quobis is well-known as one of the leaders in the deployment of WebRTC technology after being involved in the release of the industry-first application server, called Sippo WebRTC Application Controller. Today, this element is part of the core network of different telcos worldwide. In addition Sippo is helping enterprises to defeat the challenges behind digital transformation processes using real-time communications The company is headquartered in Vigo, Spain with partners throughout the world.

Rev.io (Booth 726)
3340 Peachtree Road NE, Suite 2850
Atlanta, GA 30326
United States
P/F: 866-470-5502 / 866-470-5502
www.rev.io

Rev.io helps Communications and IoT service providers optimize their metered and recurring billing, build positive relationships with customers, avoid revenue leakage and grow their business. Our sophisticated billing-as-a-service (Baas) platform is an all-in-one solution for managing end customers' subscriptions, usage, taxation, billing and payments.

RocketBroadband (Booth 828)
812 10th st
Milford, Iowa 51351
United States
P/F: 712-338-2999 / 712-338-2990
www.rocketbroadband.com

Our Mission is "Transforming Internet Connectivity For Tomorrow's Enterprise" by delivering simple, powerful connectivity solutions. RocketBroadband products were created to help businesses stay connected and operate in today's changing landscape. With dedicated teams and solutions, we deliver on that promise 365 days per year.

RTC Associates LLC (Booth 113)
3075 Breckenridge Blvd Suite 425
Duluth, GA 30096
United States
P: 678-436-5590
www.rtc-associates.com

RTC Associates, LLC is committed to serving our clients with Accurate, Efficient and On-Time filing of all reports and taxes, utilizing the most innovative technology to provide customer service that is incomparable.

SaaSMAX Corp. (Booth 801)
7770 Regents Road, Ste. 113-129
San Diego, CA 92122
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P/F: 800-748-7650 / 413-647-1015
www.saasmax.com

SaaSMAX Corp. is the IT Channel's Value Add Distributor & Marketplace for SaaS - where cloud-based software vendors and reseller partners go to efficiently do real business together and grow. IT Solution Providers (VARs, MSPs, CSPs, Domain Consultants) join SaaSMAX to find and engage with SaaSMAX's growing catalog of channel-friendly vertical and horizontal SaaS software applications. SaaSMAX gives IT Solution Providers a one-stop shop to build their SaaS catalog, manage deal registrations and quotes in one place, and even have their own SaaS web store. SaaS vendors join SaaSMAX to meet and engage the right channel partners and to leverage SaaSMAX expertise for partner program best practices. SaaSMAX also offers technology companies a reseller channel data intelligence solution, PartnerOptimizer, to profile and identify new partners who look like the companies' most successful partners.

Sansay (Booth 612)
4350 La Jolla Village Dr.
San Diego, CA 92122
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www.sansay.com

Sansay develops NFV/cloud/software-based SBCs and high speed SIP route servers, delivering industry-leading performance, superior architectural flexibility and assured reliability. Support is provided by a skilled support team who will go to any lengths to not only solve problems but to create an exceptional experience for Sansay customers. Free evaluations are available to qualified prospects delivered via appliance, hosted, cloud, or VM.

Scale Computing (Booth 228)
525 S Meridian#3E
Indianapolis, Indiana 46225
United States
P: 317-981-6033
www.scalecomputing.com

Scale Computing is an industry leader in complete hyperconverged solutions with thousands of deployments spanning from the SMB to the distributed enterprise. Driven by patented technologies, HC3 systems install in minutes, can be expanded without downtime, self-heal from failures, and automatically optimize workloads to maximize price-performance.

Sennheiser Electronic (Booth 234)
One Enterprise Drive
Old Lyme, CT 06371
United States
P: 860-434-9190
www.en-us.sennheiser.com

Sennheiser is among the world's leading manufacturers of headphones, microphones, wireless transmission systems and high-quality headsets for business and entertainment. Our speakerphones and wired/wireless headsets for mobile phones, contact centers, offices and Unified Communications professionals are the result of Sennheiser's focus on sound leadership, quality design and user focus.

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Australia
P: 267-737-8051
www.service-tree.com

When Paul Azad, CEO of Australian MSP This Solution, was unable to find a scalable business automation solution that addressed critical service delivery elements in his own company, he took the situation into his own hands. Nearly five years later, ServiceTree was born. ServiceTree is a services automation tool purpose-built to provide MSPs with a blueprint for streamlined, automated processes that drive maximum talent utilization, exceptional customer experience, and improved profitability. Real-time data informs ServiceTree question trees and patented Open Next™ technology, eliminating guesswork and supporting the workflows that get the right ticket to the right tech at the right time. ServiceTree helps businesses manage every aspect of their managed services operations—ticket creation, allocation of resources, secure cross-platform monitoring, device access control, inventory, logistics and invoicing. With this level of detail, MSPs can work proactively with customers, using data to show effectiveness and value in the past, and drive strategic consultative services that guide their clients into the future—informing business decisions beyond simple technology investments.

Shield4UC Inc. (Booth 631 MSP)
616 Corporate Way Suite 2-5619
Valley Cottage, NY 10989
United States
P/F: 855-787-7253 / 866-533-6734
www.shield4uc.com

Shield4UC Inc. redefines cyber security with an innovative arsenal of new cyber security technologies. They protect data while helping defend networks from cyber criminals and their attacks. We provide threat intelligence that prioritizes which risks must get fixed first so less resources are needed to patch critical vulnerabilities. We keep obvious malware (code embedded in data) out of the network and sensitive data encrypted and sharable only by authenticated personnel. In the fight for the Internet: You be the hero... Shield's got your back!

sipIQ (Booth 928 AW)
1180 Avenue of the Americas 8th Floor
New York, NY 10036
United States
P/F: 212-624-5945 / 646-467-9288
www.sipiq.com

sipIQ offers the only True Cloud Based Telephone System. Our Unified Communications platform gives you: 1. HD Voice 2. Mobile Access 3. Conference 4. Fax 5. Chat 6. and Video all in one place. One Platform. We give you the flexibility, scalability, advanced routing features and predictable operating cost of the cloud, combined with the redundancy, and disaster prevention of IQCloud's proprietary Smart Edge Controller.

Smith.ai (Booth 827 NI)
425 Sherman AveSuite 200
Palo Alto, CA 94306
United States
P: 650-603-6173
www.smith.ai

Smith.ai is a superior virtual receptionist service for small businesses. Our U.S.-based professionals answer calls and website chats, transfer and return calls, qualify leads, book appointments, and accept payments. Plans start at $70/month. Get a free trial at https://smith.ai. Use code ITEXPO50 for $50 off your first month.

Speakap (Booth 801)
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Mineola, New York 11501
United States
P: 516-900-5559
www.speakap.com

Speakap is a secure and private platform that enables organisations of all sizes to reach and engage with their highly-valued (frontline/customer-facing) employees in order to deliver greater customer experience and business value. On the shop floor, in the kitchen, on the ward, on the road, or on the production line... Speakap is always available, enabling communication and collaboration from any internet-connected device. From the head office to the frontline employee, and back again. Speakap is currently used by more than 300 companies in 27 countries around the world. Market leaders such as MediaMarkt, Rituals, McDonalds and Hudson's Bay all engage smarter through Speakap.

Spectrum Partner Program (Booth 200)
www.partners.spectrum.com

Spectrum provides internet, voice, TV, and cloud infrastructure to business of all sizes with operations in 41 states. Our dense nationwide fiber network reach includes over 200k fiber lit buildings, 230k route miles, and service to over 26 million subscribers. Spectrum continues to invest multiple billions of dollars into the network to provide the powerful foundation for mission-critical, data and cloud-based applications. With over 99.99% network reliability and a 24/7/365 US-based, dedicated business support and Network Operations Center, Spectrum is committed to providing exceptional value, products and service.

SpectrumVoIP (Booth 926 CVx)
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United States
P/F: 214-385-5348 / 972-692-0459
www.spectrumvoip.com

A unique UCaaS solution that provides an on-site install, QoS router, and a great price! With SpectrumVoIP ALL features are included with our base price. Our partner program has very aggressive commission - highest in the industry AND we provide pre-set appointments and leads to our partners.

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United States
P/F: 650-318-8050
www.spracht.com

Spracht produces award winning devices to Conference Better Anywhere. Year after year, Spracht's products have been Innovations Award Honorees at CES. For conference phones, wireless speakers, wired & wireless headsets, both DECT & Bluetooth, and our newest device, Aura Video Mate, perfect for huddle-rooms, Spracht gives you the tools to Hear and Be Heard.

StatusCast, Inc. (Booth 436)
P.O. Box 436
Columbia, MD 21044
United States
P/F: 877-735-4264 / 877-735-4264
www.statuscast.com

StatusCast helps IT departments keep their employees informed when applications or IT infrastructure goes down. We are a communication platform for keeping your employees and users happy when things may be at their worst. Unlike service desk software that requires frustrated end users to report problems, StatusCast lets IT start the conversation -- saving companies time and money.

Stellar Cyber (Booth 735)
4701 Patrick Henry DriveBuilding 12
Santa Clara, CA 95054
United States
P/F: 408-548 – 7754 / 408-548 – 7754
www.stellarcyber.ai

Stellar Starlight is a platform designed to be the SOC Command Center Platform to do pervasive data COLLECTION, breach DETECTION, INVESTIGATION & RESPONSE (CDIR). Stellar's partners are services providers building Managed Detection & Response and MSSP services for customers who need security & compliance help .

Synway (Booth 426 AW)
Synway R&D Building, No.3756,
Nanhuan Rd.Binjiang
Hangzhou, Zhejiang 310053
China
P/F: 008657188860561 /
008657188850923
www.synway.net

In ever-changeable environments, Synway's long-term goal would be of partnership with vendors of security solution and unified communications, providing government agencies, enterprises and SPs with a complete range of supreme solutions, including VoIP Gateway, SBC, IP-PBX, Call Recording, Multimedia Processing & Signaling, Mobile Catcher and Localization System.

Talari Networks (Booth 731 SD WAN)
1 Almaden BlvdSTE 200
SAN JOSE, California 95113
United States
P/F: 408-689-0400 / 408-689-0400
www.talari.com

Talari (acquired by Oracle) the original innovator of Failsafe SD-WAN delivers both MPLS-class high availability and high QoE predictable application performance for both TCP-based apps and real-time apps like VoIP and videoconferencing, whether built on a hybrid MPLS plus Internet WAN fabric, or a WAN made up only of Internet connections.

Tallac Networks (Booth 634 SD WAN)
6528 Lonetree Blvd
Rocklin, California 95765
United States
P: 844-943-4736
www.tallac.com

Tallac delivers IT Branch automation capabilities via a cost-effective cloud-based solution providing improved uptime and efficiency, business continuity of critical applications, and faster resolution to common branch-office issues without having to send your IT tech on-site. Tallac Networks delivers proven networking solutions with over 1 Million sessions on the Tallac Cloud.

Tehama (Booth 112 MSP)
319 McRae AvenueSuite 700
Ottawa, Ontario K1Z 0B9
Canada
P/F: 613-565-8696 / 613-701-0816
www.tehama.io

Tehama.io provides secure perimeters for cloud workspaces so that IT service providers can securely deliver services to global customers. With Tehama, service providers can quickly and securely leverage their global workforce and gain instant compliance without the the risks of endpoint devices by protecting against malware, data breaches or loss, and IP theft.

Telarus (booth 921)
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Sandy, UT 84070
P: 877-346-3232
www.telarus.com

Telarus is the largest privately-held technology services distributor (master agent) in the US. Our agent partner community sources data, voice, cloud, and managed services through our robust portfolio of 190 leading service providers. We are best known for our home-grown software pricing tools and mobile apps that are unique in the industry.

Telecom Consulting Group (TCG)
(Booth 900 CVx)
602 E McNab Road
Pompano Beach, FL 33060
United States
P/F: 954-776-5000 / 954-449-0523
www.tcg-partners.com

Telecom Consulting Group is a National Master Agency based out of Fort Lauderdale, FL and has roughly 30 years of experience. TCG offers hands-on support and excellent residual commission, which is paid for as long as the customer stays on service. TCG passes through 100% of the carrier bonuses to our agents, and TCG doesn't have quotas. With a built-in evergreen, a TCG agent is paid for as long as TCG is being paid by the carrier. TCG has over 3,400 nationwide agents, 15 channel managers across the country, and offers over 110 different carrier options for our agents to sell. TCG has the best back office in the business to serve our agents and strives to deliver a great experience to our agents and their customers. Since 1990, TCG has partnered with the finest carriers in the industry to provide our agents with cutting-edge technology, services, and the highest commissions available. Our office personnel is experienced and nobody delivers paperwork faster. At TCG, we spend a tremendous amount of time and money on our carrier agent agreements to ensure that they're among the best in the business. Bring your customer opportunities to TCG today!

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TeleDynamics (Booth 115)
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Austin, TX 78723
United States
P/F: 800-847-5629 / 800-847-5675
www.teledynamics.com

TeleDynamics is a wholesale B2B supplier of VoIP, telecom and consumer electronics. Over the past 37 years, we have nurtured a tradition of excellent customer service, expert product knowledge, along with provisioning services and API order interface. We are committed to expanding and growing our product offerings to meet consumer demands.

teli (Booth 124)
13275 E. Fremont Placesuite 260
Centennial, CO 80112
United States
P: 844-411-1111
www.teli.net

teli is a communications technology company, providing a full suite of messaging, numbering, and voice services to businesses, service providers, and developers. Our simple and scalable teli portal and platform is a game-changer, and its ease is mirrored in the teli api. Innovation is at our core and developing happy partnerships is our guiding value. We uniquely have the ability to quickly provide custom integrations and support them through flexibility in pricing that scales to your needs. We make it simple for our customers to imagine, build, and deliver new communication tools. teli. stay connected.

Telinta (Booth 517)
21 Twin Oaks Oval
Springfield, NJ 07081
United States
P: 973-467-3364
www.telinta.com

Founded in 2002, Telinta, Inc. offers secure and reliable cloud-based Switching and Billing solutions for VoIP service providers and their resellers around the globe. Telinta's full portfolio of white label solutions is highly customizable. This includes Hosted PBX, Business and Residential VoIP, Mobile, Calling Card, Pinless, Audio-Conferencing, Wholesale VoIP and other solutions.

Telispire(Booth 914 CVx Pavilion)
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Telnyx delivers voice, messaging and more for applications and next-generation communications companies. Telnyx is a communications platform and

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partner that provides global carrier-grade services. We maintain an international, private IP network and grants its customers unprecedented control over their communications through its innovative portal and RESTful API. Telnyx products include voice (elastic SIP trunking, global number search and telephony data), programmatic messaging, embedded communications (WebRTC) and automated networking. Customers provision services a la carte and pay by usage for scalable, on-demand communications. Every Telnyx customer has access to 24/7 engineering support and dedicated customer success teams, and Telnyx continues to offer complimentary enterprise services like configuration management, enterprise security, and fraud detection.

Telstra (Booth 917 CVx)
40 Wall Street, 44th Fl
New York, NY 100051316
United States
P: 646-705-7736
www.telstraglobal.com

Telstra connects US agents to new opportunities in Asia. Working with Telstra enables our partners to see more incremental revenue, more business, and more strategic partnership with customers by realizing the abundant opportunity in Asia. Our dedicated program gives partners the resources, solutions, and support to connect customers to Asia. Partners and enterprises doing business in Asia should talk to Telstra, because we make Asia easy.

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Denver, NC 28037
United States
P/F: 954-889-6699 / 954-573-6484
www.timelybill.com

TimelyBill is a cloud-based billing system for communications service providers. TimelyBill is ideal for subscription billing and revenue management. Our single-stack solution supports full customer lifecycle and features a robust ticketing system as well as a seamless quote-to-cash process.

TNI Telecom (Booth 727)
www.tnitelecom.com

TransNexus (Booth 416)
730 Peachtree St NESuite 470
Atlanta, GA 30308
United States
P/F: 404-526-6060 / 404-526-6060
www.transnexus.com

TransNexus offers powerful software for telecom service providers, managed service providers and enterprises to manage and protect their telecom networks. Our software products provide a variety of services, including telecom fraud and robocall prevention, secure caller ID with STIR/SHAKEN, least cost routing, quality of service analysis and billing support.

V1 VoIP (Booth 541)
7700 Congress AveSuite 3216
Boca Raton, FL 33487
United States
P/F: 561-282-5500 / 561-819-3172
www.v1voip.com

V1 VoIP is a Premier VoIP telecommunication provider whose goal is to differentiate themselves in the market place by offering wholesale Origination, Termination and e911 services with a competitive simple pricing model and No Minimum Commitments with the Quality and Reliability that will allow even the smallest providers the keys to success in this very competitive industry. We have a state of the art backend support portal that allows our clients access to all of our Carrier services .We have built an enterprise class network utilizing industry leading hardware and a carrier grade soft switch with fully geographic redundancy and 24/7 support.

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United States
P: 732-239-0011
www.verizon.com/business

As a leading provider of communications and security services, Verizon understands that one size doesn't fit all. That's why Verizon stands ready to deliver the breadth of our capabilities to address the specific needs of the many municipalities, counties, institutions of higher learning, public schools and small/medium businesses we serve. Our products supporting these sectors are broad and deep, ranging from networking solutions and collaborative services to data security and Smart Cities. Regardless of the capabilities we offer, however, our objective remains the same: to connect communities, make state and local governments more productive, promote the success of small/medium business, and provide first responders with the services they need to support the critical needs of local citizenry. Verizon has crafted a communications and security portfolio to meet the needs of our state, local, education, and small/medium business customers. Using this portfolio, public servants, educators, and local businesses are better able to connect communities, educate their citizens, and strengthen the business core that is the lifeblood of our economy. The pillars of this portfolio include: Connectivity. Spanning six continents and hundreds of thousands of route miles with speeds to 100GB, our networks provide the platform our customers need to drive mission objectives, both securely and reliably. We offer Dedicated Internet, Ethernet, Private IP, and Managed Networking solutions that allow our customers to nimbly respond to challenges, adapt to change, and drive results using a reliable network managed by experts and with built-in redundancies. Communications and Collaboration. Our customers have working environments that change quickly, with new players and new technologies constantly rewriting the rules. Combining integrated collaborative tools with a vast, reliable network can help teams work faster and smarter, spurring innovation and unleashing newfound productivity

Viking Electronics (Booth 816)
1531 Industrial St
Hudson, WI 54016
United States
P/F: 715-386-8861 / 715-386-4344
www.vikingelectronics.com

Viking Electronics designs and manufactures over 500 security and communication products; such as Emergency Phones, Entry Systems, Paging Interfaces, Amplifiers, Mass Notification Systems, Hot Line Phones, Auto Dialers, Enclosures, and more. In addition to our extensive analog line, we also offer a large selection of IP based solutions. Viking's VoIP products are SIP compliant, with features such as built-in relays and automatic noise canceling. We are continually developing new ideas using the latest technology to expand our product lines. As always, Viking products are designed, manufactured, and supported in the USA and backed by a two year limited warranty.

Virtual Instruments (Booth 1201 NI)
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San Jose, CA 95131
United States
P/F: 888-522-2557 / 888-522-2557
www.virtualinstruments.com

The VirtualWisdom hybrid infrastructure management and AIOps platform combines real-time monitoring and analytics to ensure the performance, health, and utilization of the infrastructure that supports your mission-critical applications. The full-stack solution enables you to understand application workload behavior and proactively optimize IT infrastructure from the data center to the cloud.

Virtually Anywhere (Booth 934)
www.virtuallyanywhere.com

VitalPBX (Booth 527 AW)
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Miami, FL 33166
United States
P/F: 305-560-5776 / 305-560-5776
www.vitalpbx.org/en

VitalPBX is a complete Asterisk based phone system, that is intuitive, safe, and efficient. It can be installed on a local server or hosted on the cloud. With its responsive design you can access it anywhere, and with the help of add-ons it is a truly powerful phone system.

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Plymouth, MN 55447
United States
P: 866-629-8200
www.voyant.com

Voyant is a cloud-based provider of business communication services offering a portfolio of communication services and API-based CPaaS services including Unified Communications, SIP Trunking, Messaging, Faxing and SD-WAN data services. Voyant is one of the only business communication service providers that operates a nationwide tier 1 local voice network with over 9,400 rate centers reaching over 90% of businesses in the U.S. Voyant is a GTCR company and can be found at www.voyant.com.

WAN Dynamics (Booth 716 SD WAN)
PO Box 1758
Medina, OH 44258
United States
P: 877-400-9490
www.wandynamics.com

WAN Dynamics is trusted by Fortune 500 companies worldwide. Why? Experience. WAN Dynamics leads the pack with SD-WAN in migrating organizations from traditional and legacy connectivity models to more modern, cloud based networks. Utilizing cutting edge automation, orchestration and programmability, our aim is to make the network more agile in order to reduce operating expense, lessen time to deployment, prevent outages and eliminate costly configuration errors. We make the network move at the pace of business.

Webroot (Booth 104 MSP)
385 Interlocken Crescent #800
Broomfield, CO 80021
United States
P: 866-612-4268
www.webroot.com

Webroot was the first to harness the cloud and artificial intelligence to protect businesses and individuals against cyber threats. We provide the number one security solution for managed service providers and SMBs, who rely on Webroot for endpoint protection, network protection, and security awareness training. By partnering with Webroot, MSPs, resellers, and distributors benefit from greater profitability, lower operational costs, improved productivity, stronger client trust, and innovative resources for competitive advantage. With our streamlined management console and integration with leading RMM and PSA platforms, Webroot gives you smarter protection that is easy to deploy and manage, and uniquely addresses traditional challenges.

Wholesale Carrier Services (WCS) (Booth 913 CVx)
12350 NW 39th St
Coral Springs, Florida 33065
United States
P/F: 888-940-5600 / 954-905-4296
www.wcs.com

Since 1996, Wholesale Carrier Services, Inc. (WCS) has enabled thousands of enterprise clients to excel. Our next - generation cloud-based portfolio of SIP, Hosted Voice, CDN, Wireless, Colocation, and SD-WAN, coupled with legacy voice solutions and a unique agent buy-rate program delivers demonstrable tangible benefits to over 4,500 clients globally.

Wildix, Inc. (Booth 627 MSP)
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United States
P: 614-484-1500
www.wildix.com

As the first vendor to fully integrate WebRTC for direct audio and video communication support in the web browser, the Wildix system is the first complete and scalable solution for companies that need to upgrade their communication tools by introducing such features as videoconference, chat and users presence, geolocation, screen and file share, and so much more, while at the same time, reduce operating costs.

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Israel
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www.xorcom.com

Xorcom offers business phones system appliances, virtual PBX and multi-tenant PBX management systems for businesses, government offices, call centers, hotels, small businesses and international enterprises in more than 100 countries across the globe.

Yealink (Booth 407)
No.1 Ling-Xia North Road, High Tech Park, Huli District
Xiamen, Fujian 361009
China
P/F: 0086-592-5702000 / 0086-592-5702455
www.yealink.com

Yealink is a global leading provider of unified communication & collaboration solutions. Focusing on research and development, Yealink also insists on innovation and creation. With the outstanding technical patents of cloud computing , audio, video and image processing technology, Yealink has built up a panoramic collaboration solution of audio and video conferencing by merging its cloud services with a series of endpoints products. As one of the best providers in more than 140 countries and regions including the US, the UK and Australia, Yealink ranks No.1 in the global market share of SIP phone shipments.

Yeastar (Booth 528 AW)
5/F, No. 63-2 Wanghai Road2nd Software Park
Xiamen, Fujian 361008
China
P/F: 972-725-7999 / 86-592-5503307
www.yeastar.com

Yeastar provides cloud-based and on-premises VoIP PBXs and VoIP gateways for SMBs and delivers Unified Communications solutions that connect co-workers and clients more efficiently. Founded in 2006, Yeastar has established itself as a global leader in the telecommunications industry with a global partner network and over 100,000 customers worldwide. Yeastar customers enjoy the flexible and cost-effective communications solutions that have been consistently recognized in the industry for high performance and innovation.

Yottabyte (Booth 235 MSP)
1750 S. Telegraph Rd.Suite 200
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P/F: 734-845-2307 / 248-464-6101
www.yottabyte.com

Yottabyte is a software-defined data center platform. Built from the ground up, the Yottabyte solution offers a single vendor approach with full integration of data center services. Yottabyte grows as your business grows, and will show you there's a simpler way to manage the cloud for you and your customers.

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United States
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ZiipRoom's patented software makes every meeting experience simple and productive. With BYO device apps and intelligent cloud software, ZiipRoom knows your device, location and calendar and gives you one-click-access for every videoconference, phone call or wireless presentation – plus insightful analytics for IT! See us at Booth 335 and ZiipRoom.com

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P: 844-700-4141
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We are an Enhanced 911 Enablement Provider that has advanced features built directly into the network. We provide unique keys and custom portal logins along with features such as alertTrees (SMS, Voice, Email, API), listen in feature in real-time, and Mass Messaging capabilities that enable customers to send custom messages to thousands of people simultaneously.

Zix (Booth 135 MSP)
2711 N. Haskell AveSuite 2200
Dallas, TX 75204
United States
P: 214-370-2232
www.zixcorp.com

Zix is a leader in email security and delivers easy-to-use solutions for email encryption and data loss prevention, advanced threat protection, and unified archiving, and bring your own device (BYOD) mobile security. Focusing on the protection of business communication, Zix enables its customers to secure data and meet compliance needs.

Zyxel Communications, Inc. (Booth 231 SD WAN)
1130 North Miller Street
Anaheim, CA 92806
United States
P/F: 714-632-0882 / 714-632-0858
www.zyxel.com

Zyxel, a pioneer in IP technology for over 25 years, provides a complete portfolio of end-to-end business networking solutions. The first choice of many tier-one service providers, small and medium-sized businesses, Zyxel offers its partners service-rich solutions backed by domestic logistical, sales, and technical support teams based in Anaheim, CA.

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2 - Visit the expo hall and get your card stamped at the booths of participating exhibitors.
3 - Drop your completed card in the Giveaways area in the ITEXPO Exhibit Hall (must collect all stamps to be eligible.)
4 - Be sure to attend the drawings at the times listed above - You must be Present to Win!
5 - Each winner selects a prize package from the remaining options.

Drawing #1 - #3: Thursday, January 31st, 5:00pm at IDEA SHOWCASE startup pitch event.
Attend IDEA SHOWCASE, Floridian Ballroom, 3rd Floor. Giveaway winners announced just before IDEA SHOWCASE voting.

Prize #1 - SONY Vizio 4K UHD 55" TV

Prize #2 - SONY Vizio 4K UHD 55" TV

Prize #3 - $5,000 CASH

Drawing #4 - Grand Prize Drawing - Friday, February 1st, 1:45pm in expo hall.
Includes $10,000 Grand Prize Giveaway!

Prize #4 - SONY Vizio 4K UHD 55" TV

Prize #5 - Apple Watch Series 4

GRAND PRIZE $10,000 (Must Be Present To Win)
Friday, February 1st, 1:45pm In Expo Hall

Welcome to SD-WAN Expo!

SD-WAN Conference & Expo is the leading event for enterprise executives, service providers, and technology vendors to connect, learn about and discuss how this market is growing, how it is evolving, how all three of these constituencies can make the most of the SD-WAN opportunity. Collocated with ITEXPO, one the largest remaining communications and technology conferences in the world, SD-WAN Expo is the dedicated forum for the industry to come together and learn. Join us and share ideas to grow your businesses.

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	Wednesday, January 30, 2019
TRACK	SD-WAN
ROOM	315
8:30am	Continental Breakfast - Full conference passes only
9:00-9:25am	SD-WAN Industry Perspectives: Cradlepoint
9:30-9:55am	SD-WAN in the Name of Transformation
10:00-10:55am	State of SD-WAN – C-Suite Perspective
11:00-11:25am	Realizing ROI with SD-WAN
11:30-11:55am	SD-WAN Case Study Theater: Anuta Networks
11:55am	Working Lunch Sessions - Full conference passes required
12:00-12:45pm	The Promise of Application Performance
1:00-1:25pm	SD-WAN Case Study Theater: QoS Networks
1:30-1:55pm	SD-WAN Industry Perspectives: Fujitsu
2:00-2:25pm	SD-WAN Case Study Theater
2:20-2:55pm	State of SD-WAN: A View from the Lab
3:00-3:25pm	SD-WAN Industry Perspectives: QoS Networks
3:30-3:55pm	The SOC-enabled SD-WAN: Unlock the Full Potential of Your Secure SD-WAN
4:00pm	ITEXPO Keynote Presentation by Dell Technologies - (Floridian Ballroom, 3rd Floor)
4:30pm	ITEXPO Keynote Presentation by IBM - (Floridian Ballroom, 3rd Floor)
5:00-7:00pm	ITEXPO Exhibit Hall Grand Opening Reception - Sponsored By Teli

Onsite Giveaways!

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How To Enter:
1 - Simply pick up a prize card from registration.
2 - Visit the expo hall and get your card stamped at the booths of participating exhibitors.
3 - Drop your completed card in the Giveaways area in the ITEXPO Exhibit Hall (must collect all stamps to be eligible.)
4 - Be sure to attend the drawings at the times listed above - You must be Present to Win!
5 - Each winner selects a prize package from the remaining options.

Drawing #1 - #3: Thursday, January 31st, 5:00pm at IDEA SHOWCASE startup pitch event.
Attend IDEA SHOWCASE, Floridian Ballroom, 3rd Floor. Giveaway winners announced just before IDEA SHOWCASE voting.

Prize #1 - SONY Vizio 4K UHD 55" TV

Prize #2 - SONY Vizio 4K UHD 55" TV

Prize #3 - $5,000 CASH

Drawing #4 - Grand Prize Drawing - Friday, February 1st, 1:45pm in expo hall.
Includes $10,000 Grand Prize Giveaway!

Prize #4 - SONY Vizio 4K UHD 55" TV

Prize #5 - Apple Watch Series 4

GRAND PRIZE $10,000
(Must Be Present To Win)
Friday, February 1st, 1:45pm
In Expo Hall

	Thursday, January 31, 2019
8:15am	Continental Breakfast - Full conference passes only
8:30am	Keynote Presentation by McAfee - (Floridian Ballroom, 3rd Floor)
9:00am	Keynote Presentation by Uber: How Uber is Making IoT & Telecom a Competitive Advantage - (Floridian Ballroom, 3rd Floor)
9:30am	Keynote Presentation by Google Cloud - Machine Learning and Team Communication - (Floridian Ballroom, 3rd Floor)
10:00am	Keynote Presentation by Coredial - (Floridian Ballroom, 3rd Floor)
10:30am	Keynote Presentation - (Floridian Ballroom, 3rd Floor)
11:00am-4:00pm	ITEXPO Exhibit Hall Open
11:15am	Lunch Passes provided to full conference badge holders
1:00-1:55pm	Software Defining the Branch
2:00-2:25pm	Finding the Right Fit: Educatiing the Enterprise on SD-WAN Options
2:30-2:55pm	SD-WAN Case Study Theater: Sliver Peak
3:00-3:55pm	VARs, MSPs, ISPs Oh My!
4:15pm	IDEA Showcase: Startup Pitch Networking Event & Reception
8:00pm	Networking After Dark - ITEXPO Party at The Atlantic Hotel

	Friday, February 01, 2019
8:30am	Continental Breakfast - Full conference passes only
9:00-9:55am	Can You Hear Me Now?
10:00-10:25pm	SD-WAN Industry Perspectives: TELoIP
10:30-10:55am	Delivering Application Assurance with SD-WAN
11:00-11:55am	Sooo… What's Next for SD-WAN?
11:00am-2:00pm	ITEXPO Exhibit Hall Open
1:45pm	ITEXPO Giveaways

Grand Opening Reception In Exhibit Hall
Wednesday, January 30 - 5:00pm
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IDEA SHOWCASE
Details on page 16
Networking Reception
Floridian Ballroom 3rd Floor
Thursday, January 31 - 4:15pm
Participants Include:
BLOCKADE TECHNOLOGIES · BOAST groupware · fleetfare · FBO · StatusCast · TEHAMA

ITEXPO Networking After Dark
Beachside at the The Atlantic Hotel & Spa
Thursday, January 31 - 8:00pm
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InnuCloud Inc is an agile team of client-centric consultants specialized in SD-WAN architecture, deployment, vendor selection/management and network monitoring. We provide our services to several multinational companies in Canada. With over 15 years providing telecommunications services and support to various types of clients, our experts provide a perspective that is based on real-world deployments, and have the detailed understanding of legacy enterprise network environment that is needed to provide a smooth transition to SD-WAN solution InnuCloud SD-WAN experts have earned the most prestigious technical certifications, including Aruba Networks ACMP, Cisco CCNA/CCNP/CCIE, CISSP, ITILv3, PMP, etc. We provide both professional consulting and managed services across a range of essential enterprise networking areas for our national clients, which makes InnuCloud Inc uniquely positioned to deliver you customized next-generation cloud-based telecommunication services. Each and every one of our enterprise networking and cloud-first solutions are designed to embrace the latest technologies available, saving our clients time and money.

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