CONFERENCE: JAN 25-28 EXHIBITS: JAN 26-28, 2016
Greater Ft. Lauderdale/Broward County Convention Center, Fort Lauderdale, Florida

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Discover Business-Transforming Communications Solutions

ITEXPO is the world's largest and longest-running B2B communications and technology trade show yet it remains more relevant than ever! This conference in Ft. Lauderdale features educational tracks on the issues and opportunities for users and providers of today's sophisticated technology solutions.

Throughout the four-day event, hundreds of industry thought leaders and true practitioners will share their insights on asterisk, cloud, communications and collaboration, mobility, UC, security, WebRTC, big data, BYOD, virtualization, marketing and customer engagement, enterprise & service provider solutions and more! You can attend a variety of educational workshops, engage with amazing speakers, and participate in informative sessionsfor communications technology users, experts and suppliers.

There are lots of exciting events collocated with this edition of ITEXPO:
- Asterisk World
- ChannelVision (CVx) Expo
- MSP Expo
- NFV & SDN Expo

As well as free training & workshops:
- Asterisk from Scratch
- IDEA Showcase
- Telecom Reseller Week

Thank you for committing your time and resources to join us. We are confident you will find the experience extremely worthwhile.

There are many activities taking place over the next few days. Please take a moment to review and use this directory as a guide to make sure you schedule what's most important to you. For times and locations, please seen the Agenda-At-A-Glance on pages 30-32.

Once again, I'm very pleased that you're here to experience and contribute. As always, please contact myself or let a member of the TMC team know what you think of the event. You'll see us around all week and you can also stop by the Registration Desk to give us your valued feedback. Enjoy!

Rich Tehrani

Rich Tehrani
CEO and Conference Chairman
TMC

Download The Official ITEXPO App!

- Meet and network with other attendees
- Build your personal schedule
- Find exhibitors that match your interests
- Post comments to the conference and out to your social networks

Plus: Participate in the ITEXPO Challenge! Earn points for the chance to win one a **Drone!**

Contents

CHANNEL ADVANTAGE

- ORDER PROCESSING
- HARDWARE PROVISIONING
- INVENTORY MANAGEMENT
- RESTFUL API
- BLIND SHIPPING
- RMA SERVICES
- ONLINE ORDERING
- TECHNICAL SUPPORT

Tuesday, January 26 - Palm A
2nd Floor

Tuesday, January 26, 1:00pm
Kevin Kopco
Contact Center Solutions Practice Leader
& NW Solutions Architect Manager

windstream.

Tuesday, January 26, 1:00pm
Marc Hurlbut
Director of Sales

windstream.

Tuesday, January 26 - Grand Ballroom A
3rd Floor

Tuesday, January 26, 4:00pm
Moe Abdula
Vice President

IBM

Tuesday, January 26, 4:30pm
John Oberon
VP, IoT Software Platforms
IoT Systems & Software Group

CISCO

Wednesday, January 27 - Palm A - 2nd Floor

Wednesday, January 27, 9:00am
Ashan Willy
Senior VP, Product Management &
Worldwide Systems Engineering

Polycom

Wednesday, January 27, 9:30am
Mark Roberts
Chief Marketing Officer

ShoreTel
Brilliantly simple™

Wednesday, January 27, 10:00am
Pat Sullivan
CEO

RYVER™

The Global 700 Series

D715 Desk Telephone

Graphical display with backlight

Ethernet switch

4 SIP identities

Wideband audio

VLAN support

D725 Desk Telephone

Graphical display with backlight

18 multicolor function keys

Gigabit switch | USB port

12 SIP identities

Wideband audio

Dual Stack IPv4/IPv6

760 Desk Telephone

High-resolution color display

16 multicolor function keys

Gigabit switch | USB port

12 SIP identities | Bluetooth

Wideband audio

Dual Stack IPv4/IPv6

D715 Desk Telephone

Graphical display with backlight

Gigabit switch | USB port

4 SIP identities

Wideband audio

Dual Stack IPv4/IPv6

D725 Desk Telephone

Graphical display with backlight

18 multicolor function keys

Gigabit switch | USB port

12 SIP identities

Wideband audio

Dual Stack IPv4/IPv6

D7 black /grey (Expansion module)

High-resolution display with backlight

18 configurable, self-labeling LED keys

Power supplied by phone via USB port

Daisy-chain up to 3 expansion modules

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Awesome Giveaways!
ONLY at ITEXPO!

CHOOSE YOUR PRIZE PACKAGE!**
Package drawing in Palm A @ conclusion of IDEA Showcase
Grand Prize drawing in Aisle 100 @ Entry Bin Location

- **[NEW] Home:**
  iRobot Roomba,
  Ring Smart Doorbell,
  Smart Lock,
  Nest Learning Thermostat,
  Philips Smart Lighting System

- **[NEW] Activity:**
  Coolest Cooler

- **Apple:**
  Apple TV,
  Macbook Air

- **[NEW] Entertainment:**
  Netflix Gift Card ($100),
  Playstation 4 Bundle

- **3D PACKAGE**
  Makerbot Replicator
  Mini Compact
  3D Printer
  with Filament

- **Destination:**
  Hyatt & Delta Gift Cards
  ($500 each),
  BlueSmart
  Smart
  Carry-on

GRAND PRIZE $15,000
Drawing on Thursday, Jan. 28

First (3) Giveaway Prize Packages
Wednesday, January 27: 6:00pm - Drawing in Palm A
At the conclusion of IDEA Showcase

Final (3) Prize Packages & $15,000 Grand Prize Giveaway Drawing
Thursday, January 28: 1:45pm - Drawing in Aisle 100
At Entry Bin Location

1 - Get your card stamped at the booths of the participating vendors (listed below).
2 - Place your completed card in the Giveaway Entry Bin in Aisle 100.
3 - Attend the drawings

PLEASE NOTE: Each entry card is eligible to win Grand Prize. Winners cards will be returned to the bin for inclusion in Grand Prize Giveaway drawing.

MUST BE PRESENT TO WIN!

No purchase necessary. Void where prohibited. Must be at least 18 years of age to enter. Winner must complete entry card in its entirety and must be present at time of drawing to claim prize(s). Odds of winning based on number of eligible entries. No cash equivalent prize will be awarded for specific package giveaways. Employees of TMC, ITEXPO, Greater Ft. Lauderdale/Broward County Convention Center and their affiliates are not eligible to win. Contest begins at 8:00am (EST), Monday, January 25, 2016, and ends upon selection of the Grand Prize Giveaway winner at approximately 1:30pm (EST) on Thursday, January 28, 2016. Neither TMC, ITEXPO nor its partners assume any liability or future responsibility for the performance of or any defects in the prizes awarded. Winner must present valid ID to prove identity. Winner responsible for all applicable state and federal income taxes.

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EXHIBIT HALL

MSPEXPO Theater

Asterisk World

CVx Theater
CVx Pavilion

ENTRANCE
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Too much complexity...

90% of mid-to-large companies have areas of their business that are negatively affected by the complexities of their network.[1]
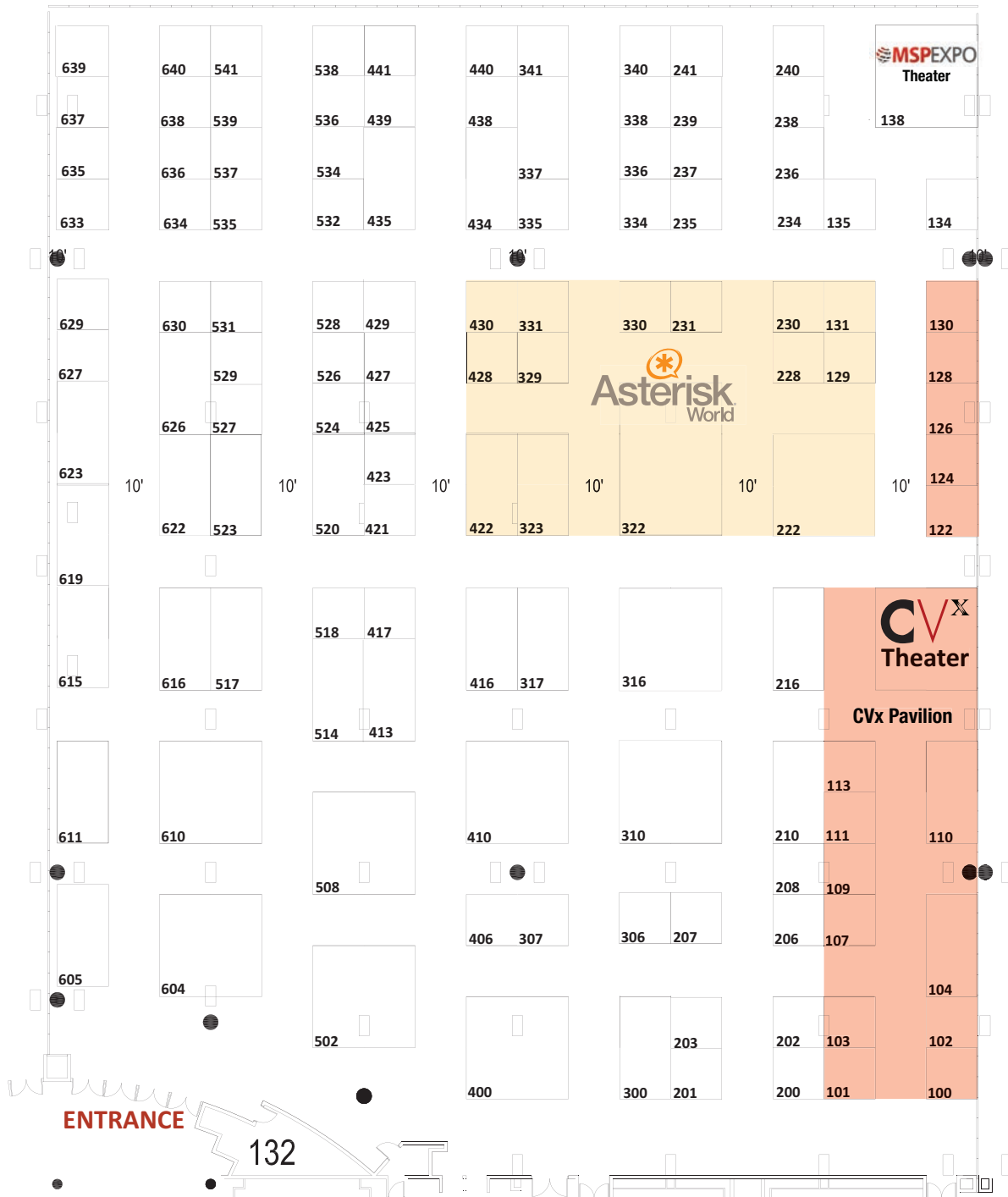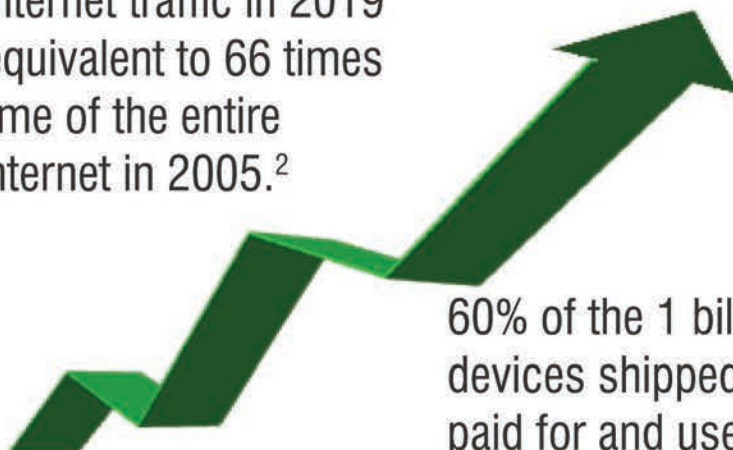
82% experience network downtime due to human error, leading to an estimated **$1.7 billion** in lost revenue per year in the US alone.[1]

Demand is growing.

Global Internet traffic in 2019 will be equivalent to 66 times the volume of the entire global Internet in 2005.[2]

60% of the 1 billion wireless IoT devices shipped in 2015 are bought, paid for and used by enterprises.[3]

How can you keep up?

Sources:
1: Avaya: Network Agility Research 2014
2: Cisco® Visual Networking Index (VNI)
3: The Internet of Things really is things, not people. (Deloitte)

IDEA SHOWCASE™

Wednesday, January 27 | 4:30 - 6:00pm

Celebrate Innovation, Disruption, Evolution and Acceleration at IDEA Showcase @ ITEXPO

Palm A, 2nd Floor
Come have a drink, network and enjoy the event!

Hear from today's startups how they are shaking up their industries. IDEA Showcase is focused on exciting companies transforming markets, looking to catch the next wave of technology innovation.

Companies will have five minutes to present their unique value proposition and the audience and panel of judges will determine who is the most disruptive.

IDEA Showcase @ ITEXPO will be an evening full of next generation innovation, powerful networking and high energy!

Time	#	Company
4:30-4:40	#1:	VoiceBase
4:40-4:50	#2:	fone.do BETA
4:50-5:00	#3:	DreamScreen
5:00-5:10	#4:	ROVY
5:10-5:20	#5:	CARENECTION
5:20-5:30	#6:	CEEABLE
5:30-5:40	#7:	SMART Consulting LLC
5:40-5:50	#8:	ScreenMeet
5:40-5:50		Audience Vote

Asterisk World

The Event that is Everything Asterisk

Open Source and Asterisk enthusiasts from all over the world will be at Asterisk World. Be there as the community gathers to share their Asterisk passion.

Hear the latest Asterisk news and project updates, gain access to in-depth technical sessions, participate in networking opportunities, meet potential collaborators and review and discuss detailed case studies of Asterisk projects. Discover how Asterisk, the world's most widely used open source telephony software, can save you money and empower you to create more flexible telephony solutions.

- Examine real-life applications of cloud solutions that can enable you to sell more

- Get the inside track on battle-tested sales tips & tricks

- Learn how to prepare your enterprise for the future telecom distribution model

- Discuss new ways to use video

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Voice Nation Going Beyond the Call

VoPERo®

XORCOM

ZYCOO We Focus · We Deliver

Monday, January 25, 2016

Room	223, Second Floor
9:00-10:30am	Asterisk from Scratch - Part 1 - Intro to Asterisk & Asterisk Architecture
11:00am-12:15pm	Asterisk From Scratch - Part 2 - Installing Asterisk & Intro to DialPlan
1:00-2:15pm	Asterisk from Scratch - Part 3 - Configuring Endpoints & Interactive Dialplan
2:30-4:00pm	Asterisk from Scratch - Part 4 - Advanced Dialplan

Tuesday, January 26, 2016

Room	223, Second Floor
8:30am	Continental Breakfast - Paid Passes, Speakers, Press
9:00-9:55am	Monitoring Asterisk with HOMER
10:00-10:55am	Expanding Asterisk with Kamailio
11:00-11:55am	Building Your First ARI App
12:00-12:55pm	Easy Asterisk Trouble-Shooting
1:00-2:00pm	Conference Lunch, Presented by Windstream - Paid Passes, Speakers, Press
2:00-2:55pm	Real-time Communications On The Web: Asterisk and Respoke
3:00-3:55pm	Creating a New GUI for Asterisk
4:00pm	Keynote Presentation by IBM - Grand Ballroom A - 3rd Floor
4:30pm	Keynote Presentation by Cisco - Grand Ballroom A - 3rd Floor
5:00-7:30pm	Exhibit Hall Grand Opening Networking Reception – Sponsored by IBM

Wednesday, January 27, 2016

Room	223, Second Floor
8:30am	Continental Breakfast - Paid Passes, Speakers, Press
9:00am	Keynote Presentation by Polycom - Palm A - 2nd Floor
9:30am	Keynote Presentation by Shoretel - Palm A - 2nd Floor
10:00am	Keynote Presentation by Ryver - Palm A - 2nd Floor
11:00am-4:00pm	Exhibit Hall Open
12:00pm	Lunch Tickets - Paid Attendees, Speakers, Press
12:30-1:25pm	Constructing your Asterisk Call Flow from the Ground Up
1:30-2:25pm	Building the Best Experience for Your Customers and Your Business: Build your own Contact Centre
2:30-3:25pm	Parts Authority Case Study: An Asterisk/ FreePBX Rollout
3:30-4:25pm	Introduction to PJSIP
4:15pm-6:00pm	IDEA Showcase @ ITEXPO - Palm A, 2nd Floor
8:30pm	Conference Party @ The Atlantic Hotel Resort

Thursday, January 28, 2016

Room	223
8:30am	Continental Breakfast - Paid Passes, Speakers, Press
9:00-9:55am	Voice and Video over IP Driving Changes in Infrastructure Security
10:00-10:55am	Migrating to Asterisk from a Legacy PBX
11:00-11:55am	Open Source Telephony for the Greater Good: Case Study of a Non-profit Utilizing Open Source TAS Software to Rehabilitate the Formerly Incarcerated
11:00am-2:00pm	Exihbit Hall Open
12:00-12:55pm	Contact-Center-In-a-Box
1:45pm	Giveaways Drawings on Expo Floor - Must Be Present to Win! - Details on page 9

Axia Technology Partners (Booth: 331)
P/F: 317-489-5544 / 317-653-4442
www.axiatp.com

Indianapolis-based Axia Technology Partners is a leading national provider of converged IP solutions with broad, and industry-leading service offerings including nation-wide VoIP phone services, Unified Communications, business Internet access, and managed network services.

Bicom Systems (Booth: 323)
P/F: 954-278-8470 / 954-278-8471
www.bicomsystems.com

Grow your TELCO today! COMMSware combines the 7 product lines of: PBXware, SERVERware, TELCOware, sipPROT, sipMON, gloCOM and your own Account Manager to guide you to making more sales, increase value and ultimately being your market leader. Also, don't miss the launch of the IP Keysystem – where Tradition is Reinvented.

CallCabinet (Booth: 422)
P/F: 800-653-1389 / 561-431-3263
http://callcabinet.com

CallCabinet Corporation is a developer of an extensive range of innovative and cost effective cloud and premise-based call recording solutions for both TDM and VoIP environments. The Call-Cabinet software suite is marketed and distributed mainly through channel partners and supports all major PBXs. The management of recorded calls is simple and intuitive regardless of the platform on which it is installed and all of our solutions are designed for lowest operating cost in the industry. The Corporation's most recent addition to its product suite is its hosted and premise-based solutions for Skype for Business and its updated carrier-level compliance recorder integrations into Asterisk and Broadsoft multi-tenant environments. All call records are fully compliant and can be managed from anywhere in the world that you can connect to the Internet.

Dashlet.net (Booth: 129)
www.dashlet.net

Dashlet.net allows Asterisk using Call Centers to take control of their call center by providing a true dashboarding tool for real-time management reporting. By providing both war boards as well as management tools, dashlet.net empowers call center managers to take control!

Digium (Booth: 322)
P: 256-428-6000
www.digium.com

Digium®, Inc. provides Asterisk® software, telephony hardware, and on-premises and hosted Switchvox business phone systems that deliver enterprise-class Unified Communications (UC) and UC as a Service (UCaaS) solutions at an affordable price. Digium is the creator, primary developer and sponsor of the Asterisk project; the world's most widely used open source communications software. Asterisk turns an ordinary computer into a feature-rich communications server. A community of more than 80,000 developers and users worldwide uses Asterisk tocreate VoIP communication solutions in more than 170 countries. Since 1999, Digium hasempowered developers to create innovative communications solutions based on open standards and open source software, providing an alternative to proprietary phone systems. Digium Switchvox Cloud and other cloud-based products and services are offered through Digium CloudServices, LLC, a wholly owned subsidiary of Digium, Inc. Digium's business communications products are sold through a worldwide network of reseller partners.

H2O/Overgroup (Booth: 228)
P/F: 866-470-5502 / 850-792-2472
www.overgroup.com

H2O Overgroup is a complete recurring revenue and customer management solution for service providers. Features includes full-service billing, ordering, provisioning, usage rating, real-time reports, ticketing, and an array of customer and agent relationship tools. Founded in 2002, H2O has grown to be the go-to solution for technology service providers across the United States.

Sangoma Technologies (Booth: 222)
P/F: 905-474-1990 / 905-474-9223
www.sangoma.com

Sangoma is a leading provider of hardware and software components that enable or enhance IP Communications Systems for both telecommunications and data communications applications. Enterprises, small and medium-size businesses and carriers in over 150 countries rely on Sangoma's technology as part of their mission critical infrastructures. Through its worldwide network of distribution partners, Sangoma delivers the industry's best-engineered, highest quality products, some of which carry the industry's first lifetime warranty. Sangoma's latest innovations and expanded product portfolio include technology and appliances such as IP phones, FaxxBochs, SIP Station, Session Border Controllers (SBCs), a suite of Microsoft Lync/Skype for Business-compatible products including the market-leading Express for Lync, VoIP Gateways, Call Tapping, Call Center Software, and signaling gateways for enterprise, SMB, carrier and OEM applications. Sangoma continues to invest in and be a market leader in VoIP-to-PSTN interface cards. Founded in 1984, Sangoma Technologies Corporation is publicly traded on the TSX Venture Exchange (TSX VENTURE:STC).

Synway (Booth: 430)
P: +86 57 188860561 +86 57 188850923
www.synway.net

As a leading designer of Telecom hardware and IP communications, Synway has been specialized in providing VoIP Gateway, Softswitching Platform, CTI Voice Board and Call Logging Hardware since 1990s. Over 3,000 solution providers from 56 countries have benefited from Synway's widest product portfolios and decades of service expertise, and applied Synway's signaling and media processing technologies into Unified Messaging, Call Center, SIP Trunking, Soft Switching, VoIP Gateway and more IP communications. With a 250-R&D team, Synway possesses IPRs for all product portfolios in global markets, and has allocated 10-15% annual revenue into R & D and Technical Sourcing since 2005. For in-house IPR and better customer value, Synway provides strategic partners with customized OEM or ODM services to localize more efficiently. To achieve 0-defective rate, Synway has adopted ISO9001,CE,FCC,RoHS,3C and more since 2001. The most unparalleled advantages of Synway are service and affordable cost, and we commit to responding clients in 24Hrs-Online and 72Hrs-On-Site access. With Synway's global support networks. you can acquire free-of-Charge approval service effortlessly, anytime & anywhere.

VoiceNation - OpenAnswer (Booth: 428)
P: 678-318-1300
www.voicenation.com

VoiceNation, leaders in live answering service, voicemail, and virtual PBX, have launched a revolutionary new open source inbound contact center software called OpenAnswer. By releasing the software open source, we're inviting developers in the industry to help us craft an amazing, community-centered solution to spur answering service to a new level.

Xorcom (Booth: 131)
P/F: +97249951999 / +97249951988
www.xorcom.com

Eight product lines in the Xorcom CompletePBX family support from 2-1500 extensions, addressing the telephony needs of SMB as well as enterprise. These fully integrated business telephony solutions provide excellent user experience, a robust feature set, unparalleled security and the cost-effectiveness of VoIP, with no per user license fees! An optional software-based Session Border Controller (SBC) secures the systems against unauthorized access, and a special interface to Property Management Systems (PMS) provides an efficient way for hotels to move to VoIP.

ZYCOO Co.,Ltd.   (Booth: 330)
P/F: +86 28 85337096 / +86 28 85337096
www.zycoo.com

ZYCOO is the leading developer of IP telephony products and solutions, has devoted itself over the past years to researching and developing powerful and scalable voice over IP (VoIP) solutions that mainly serve the small and medium business/enterprise markets. The company's product line includes a wide range of telephony system and its surroundings software to enable resellers and customers to implement turnkey VoIP systems or to design their own custom communications solutions.

Switchvox® Cloud from Digium.®

The award-winning **Switchvox UC business phone system** is available **in the cloud.**

What's included in Switchvox Cloud?

Service features:
- Dedicated local number (DID) per extension
- Unlimited local and long-distance calling per extension
- Unlimited extension-to-extension calling
- HD voice (where available)

General phone system features:
- Personalized Switchboard for every user
- Mobile device support
- Call queues
- Visual Voicemail
- Detailed reporting
- Conference calling
- IVR and Auto-attendant

Switchvox Cloud is based on Digium's award-winning Switchvox business phone system. Recognized as a powerful IP communications system, Switchvox is built for SMBs looking for enterprise-class features at an affordable price.

The same features and flexibility of the premises (on-site)-based Switchvox phone system are now available in Switchvox Cloud and are easily accessible to businesses with as few as five users or with hundreds of users.

With Switchvox Cloud you can have access to a business-class phone system while completely eliminating costly CapEx. Now you can add Digium phones to your monthly bill as opposed to exhausting capital up front with hardware. Switchvox Cloud makes it easy to get started with no upfront costs, hassle-free installation and no ongoing maintenance.

Tuesday, January 26, 2016

9:30-9:55am
The Cases for WebRTC

WebRTC is an Applications Programming Interface (API) first introduced as open source code by Google in 2011. The goal for WebRTC is to build a standard-based real time media engine implemented in all of the available browsers. A browser with WebRTC and a web services application can direct the browser to establish a real time voice or video Real Time Protocol (RTP) connection to another WebRTC device or to a WebRTC media server. You will need platforms and servers to implement the applications.

10:00-10:55am
Conferencing and Collaboration Keep Growing: How Can You Grow with It?

Today, sharing and collaborating are strategies for getting ahead. Employees expect be able to access, share and discover information in real time to move things forward. People may not always be in the same room when they collaborate with one another, but that doesn't mean they can't contribute virtually, working as a team towards a common goal. What do you need to know about the latest tools, technologies, and strategies in order to support your customers' collaboration needs?

11:00-11:25am
Security Tools and Techniques

Protection, detection, and resolution are the themes of cybersecurity today. You have the firewall and session border controller for external attacks. Good but not enough. Most people don't know that the average time to discover a sophisticated intrusion is 205 days. Complex security can motivate users to try and circumvent the security controls. A new acronym is KISSME, Keep IT Security Simple, Manageable, and Effective. Protection cannot interfere with productivity. The latest breach discovery tools investigate what is resident in the endpoints. Another set of of tools monitors and analyzes behavior to look for patterns that are related to security behavior. The software looks for normal and then abnormal behavior to discover malicious behavior.

11:30am-12:20pm
Securing the Network

Where does security fit into IT and communications strategy for businesses today? What are they doing well? Where do they need help and what opportunities does this open for you and how can you leverage the latest tools and techniques to give your clients the peace of mind they need to be able to run their businesses successfully?

12:30-12:55pm
SIP Trunking Success

If there is any theme in IT today; it is a flat or reduced the IT budget. One budget candidate is implementing SIP trunking and retiring the T1 and PRI carrier connections. SIP trunking can, in most cases, produce enough savings to warrant the change. Although SIP trunks have been around for years, they still have problems, based on the 2015 SIP Survey by The SIP School™ which you will learn about in this presentation. The proliferation of SIP trunking makes the bandwidth calculations for those SIP trunks an issue that the IT organization must resolve. Too much capacity and money is wasted. Too little capacity and calls will be blocked, callers will abandon the call, the enterprise agents will be less productive, and the enterprise's reputation for service may be harmed.

2:00-2:55pm
Leveraging Cloud Services in the SMB

What are the key business trends driving the use of cloud services and what new opportunities does that present for your business? How can you leverage the proliferation of cloud-based UCC and PBXs and create a revenue model by delivering business apps in the cloud? What does the evolution of on-premises to cloud mean for resellers and their end users?

3:00-3:25pm
State of IoT

As the devices that are Internet connected increase, so does the impact of all of these devices on the network. An estimated 6 billion+ connected devices will affect most manufacturers and service providers. This has fostered the Industrial Internet. The manufacturers will change their business model to one where services may be more profitable that the products they produce. Service providers, both wired and wireless, will have to accept that each Internet location may have dozens of Internet addresses that produce only modest amounts of traffic but will be always on. Wi-Fi, Bluetooth, ZigBee, and Trends as wireless technologies are explored.

Wednesday, January 27, 2016

1:00-1:25pm
The Cases for WebRTC

WebRTC is an Applications Programming Interface (API) first introduced as open source code by Google in 2011. The goal for WebRTC is to build a standard-based real time media engine implemented in all of the available browsers. A browser with WebRTC and a web services application can direct the browser to establish a real time voice or video Real Time Protocol (RTP) connection to another WebRTC device or to a WebRTC media server. You will need platforms and servers to implement the applications.

1:30-1:55pm
Security Tools and Techniques

Protection, detection, and resolution are the themes of cybersecurity today. You have the firewall and session border controller for external attacks. Good but not enough. Most people don't know that the average time to discover a sophisticated intrusion is 205 days. Complex security can motivate users to try and circumvent the security controls. A new acronym is KISSME, Keep IT Security Simple, Manageable, and Effective. Protection cannot interfere with productivity. The latest breach discovery tools investigate what is resident in the endpoints. Another set of of tools monitors and analyzes behavior to look for patterns that are related to security behavior. The software looks for normal and then abnormal behavior to discover malicious behavior.

2:00-2:25pm
SIP Trunking Success

If there is any theme in IT today; it is a flat or reduced the IT budget. One budget candidate is implementing SIP trunking and retiring the T1 and PRI carrier connections. SIP trunking can, in most cases, produce enough savings to warrant the change. Although SIP trunks have been around for years, they still have problems, based on the 2015 SIP Survey by The SIP School™ which you will learn about in this presentation. The proliferation of SIP trunking makes the bandwidth calculations for those SIP trunks an issue that the IT organization must resolve. Too much capacity and money is wasted. Too little capacity and calls will be blocked, callers will abandon the call, the enterprise agents will be less productive, and the enterprise's reputation for service may be harmed.

2:30-2:55pm
State of IoT

As the devices that are Internet connected increase, so does the impact of all of these devices on the network. An estimated 6 billion+ connected devices will affect most manufacturers and service providers. This has fostered the Industrial Internet. The manufacturers will change their business model to one where services may be more profitable that the products they produce. Service providers, both wired and wireless, will have to accept that each Internet location may have dozens of Internet addresses that produce only modest amounts of traffic but will be always on. Wi-Fi, Bluetooth, ZigBee, and Trends as wireless technologies are explored. Cell services are becoming popular for IoT transmissions. Can the cell providers keep up? What will they charge?

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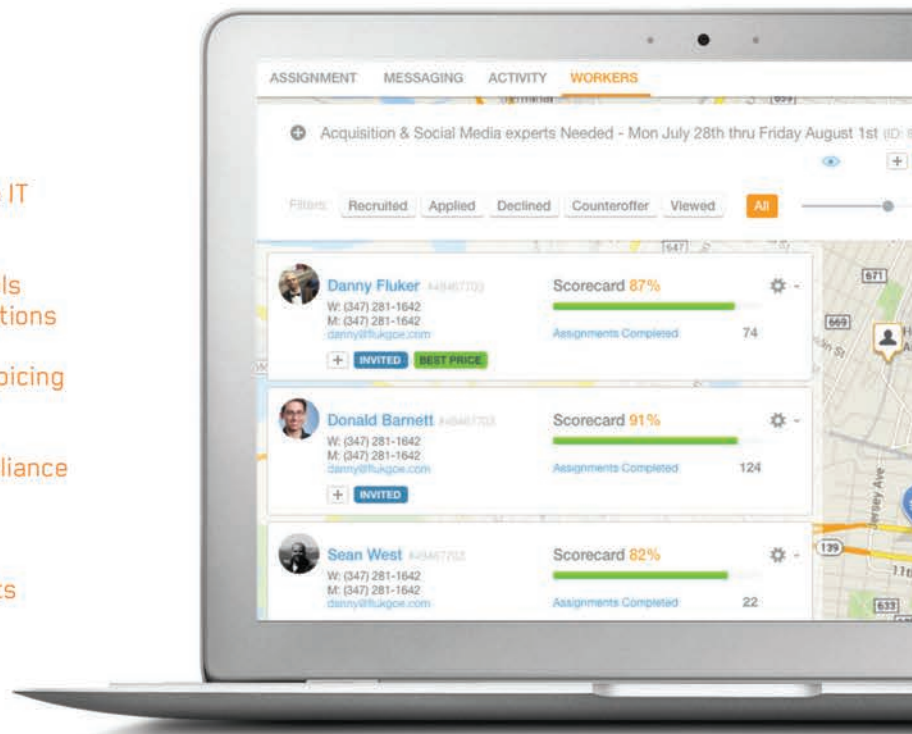
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EXHIBITS: JAN 26-28, 2016

Greater Ft. Lauderdale/Broward County Convention Center
Fort Lauderdale, Florida

Theater Schedule

Tuesday, January 26	
3:55pm	Welcome & Introduction - Grand Ballroom A, 3rd Floor
4:00pm	Keynote Presentation by IBM - Grand Ballroom A, 3rd Floor
4:30pm	Keynote Presentation by Cisco - Grand Ballroom A, 3rd Floor
5:00-7:30pm	Exhibit Hall Grand Opening Networking Reception – Sponsored by IBM
Wednesday, January 27	
9:00am	Keynote Presentation by Polycom - Palm A, 2nd Floor
9:30am	Keynote Presentation by ShoreTel - Palm A, 2nd Floor
10:00am	Keynote Presentation by Ryver - Palm A, 2nd Floor
11:00am-4:00pm	Exhibit Hall Open
12:30-12:55pm	Differentiating Your MSP from the Masses
1:00-1:25pm	Compliance as a Service Made Easy for MSP's
1:30-1:55pm	How Managed Connectivity Can Improve Your Cloud Experience
2:00-2:25pm	Cloud as Opportunity for Enhanced Security as a Service
2:30-2:55pm	Why Cloud Makes Sense (Cents) for Today's SMBs
3:00-3:25pm	Navigating Software Licensing
3:30-3:55pm	Secret to Selling Managed Services
4:15pm-6:00pm	IDEA Showcase @ ITEXPO - Palm A, 2nd Floor
8:30pm	ITEXPO All Conference Party @ The Atlantic Hotel Resort
Thursday, January 28	
11:00am-2:00pm	Exhbit Hall Open
11:00-11:25am	Managed Network Services for Small Businesses
11:30-11:55am	Advanced Security: Why the Firewall and Antivirus are no Longer Enough
12:00-12:25pm	Become Indispensable: How to Become "Sticky" and Make Your Clients Love You
12:30-12:55pm	Leveraging Simplicity and Transparency to Create Unparalleled Customer Experiences
1:00-1:25pm	Tackling the UCaaS Operational Paradigm – Six Strategies to Bridge the Service Level Abyss
1:45pm	**Giveaways Drawings** on Expo Floor - **Must Be Present to Win!** - Details on page 9

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Tuesday, January 26, 2016

	Asterisk World	Security	Marketing/Customer Engagement
8:30am	Continental Breakfast - Paid Passes, Speakers, Press - Palm A		
TRACK	**Asterisk World**	**Security**	**Marketing/Customer Engagement**
ROOM	**223**	**222**	**221**
9:00-9:25am	Monitoring Asterisk with HOMER	Cybersecurity: The Past, The Present and The Future	Does the Voice of the Customer Really Matter?
9:25-9:55am		Building the Secure Phone: Realities and Challenges	
10:00-10:25am	Expanding Asterisk with Kamailio	Voice Biometrics: Reducing Fraud and Restoring Consumer Confidence	Uniting Forces: Technical Skills for Business Success
10:25-10:55am		Beyond Network Security: Cybersecurity Tips for Your Business' Web Applications	Beyond the Click: Turning Leads into Customers
11:00-11:25am	Building Your First ARI App	Cyber Security — The Imperative For All Mid-Market Businesses	PCI Compliance and the Enterprise Contact Center: Are You At Risk?
11:25-11:55am			
12:00-12:25pm	Easy Asterisk Trouble-Shooting	In a World of Hackers, Some Bits and Bytes About Data Security	Video Marketing: How To Grow Your Business, Increase Brand Awareness, and Dominate Your Competitors
12:30-12:55pm		Controlling the Unknown UC Deployment Risks and Mitigation	Create Your IT Masterpiece: Amazing Storytelling in a "Boring" Industry
1:00-2:00pm	Keynote Luncheon by Windstream - Palm A, 2nd Floor		
2:00-2:25pm	Real-time Communications On The Web: Asterisk and Respoke	Build a BYOD Business Case: Lessons Learned from the Trenches	Get More Do More The Future of Data Capture
2:30-2:55pm			Transform Business Performance by Understanding the Customer Journey
3:00-3:25pm	Creating a New GUI for Asterisk	BYOC and Shadow IT: Why Modern-Day Enterprises Must Monitor Cloud Usage	Secrets of Success: Putting Customers First Even When You Don't Want To
3:30-3:55pm		Is Your Business Safe From the Next Cyber Attack in 2016?	
4:00pm	Keynote Presentation by IBM - Grand Ballroom A, 3rd Floor		
4:30pm	Keynote Presentation by Cisco - Grand Ballroom A, 3rd Floor		
5:00-7:30pm	**Exhibit Hall Grand Opening Networking Reception – Sponsored by IBM - Hall B**		

Wednesday, January 27, 2016

	Asterisk World	Business Transformation	Unified Communications
8:30am	Continental Breakfast - Paid Passes, Speakers, Press - Palm A		
9:00am	Keynote Presentation by Polycom - Palm A, 2nd Floor		
9:30am	Keynote Presentation by Shoretel - Palm A, 2nd Floor		
10:00am	Keynote Presentation by Ryver - Palm A, 2nd Floor		
10:30am	Keynote Presentation		
12:00pm	Exhibit Hall Open - Hall B		
12:00pm	Lunch Tickets - Paid Attendees, Speakers, Press - Hall B		
TRACK	**Asterisk World**	**Business Transformation**	**Unified Communications**
ROOM	**223**	**222**	**221**
12:30-12:55pm	Constructing your Asterisk Call Flow from the Ground Up	The Rapidly Changing Landscape of Digital Infrastructure	A UC Market in Flux Survey Results: Installs vs. Adoption
12:55-1:25pm			
1:30-1:55pm	Building the Best Experience for Your Customers and Your Business: Build your own Contact Centre	Is this the Age of the API?	Expanding Horizons Innovative Uses for Cloud-Based Telephony
2:00-2:25pm			
2:30-2:55pm	Parts Authority Case Study: An Asterisk/ FreePBX Rollout	Beyond SaaS	Are You Communicating or Collaborating?
3:00-3:25pm			
3:30-3:55pm	Introduction to PJSIP	How Consumer Videoconferencing Provides a Model for Enterprise Communications	What You Need to Know About the UC Market and Why
4:00-4:25pm		Fitting Technology into Your Strategic Plan for Today & Tomorrow	
4:15pm-6:00pm	IDEA Showcase @ ITEXPO - Palm A, 2nd Floor - Details on page 16		
8:30-10:00pm	**Conference Party @ The Atlantic Hotel Resort**		

Tuesday, January 26, 2016

Network Transformation	NFV & SDN Expo	Communications/Collaboration Presented by SCTC	Telecom Reseller Week See the complete schedule on page 24
220	122	114	113
Usage Economy vs. Subscription Economy: Which is the Model of the Future?	Hyperscale SD Datacenter	Developing your Communications and Collaboration Strategy	
Leveraging the New World of Wi-Fi with Analytics and Data Capture			The Cases for WebRTC
Making the Best Choice: Open Source vs Commercial Softswitches	NFV & SDN Expo Keynote Presentation	Top 10 Mistakes to Avoid when Deploying a New Communications and Collaboration Platform	Conferencing and Collaboration Keep Growing: How Can You Grow with It?
Going from Good to Great Mobile Apps	NFV - from PoC to Reality	Mobility: 6 Things Top Telecom Departments Know and Do Well!	Security Tools and Techniques
MoIP: Money over IP			Securing the Network
Blockchain and Telecom	Analyst/VC Roundtable	Migrating to UC – Making a Smooth Transition	SIP Trunking Success
Keynote Luncheon by Windstream - Palm A, 2nd Floor			
What SMBs Need from Their Technology	The Role of the Systems Integrator in SDN/NFV	How Long Can You Tolerate Your Phone/UC System Being Down?	Leveraging Cloud Services in the SMB
Navigating the Digital Telco Transformation	Ask the Experts: Afternoon Coffee with the Carriers	Working with Independent Consultants: Value for the User, the Channel and the Vendor	State of IoT
Keynote Presentation by IBM - Grand Ballroom A, 3rd Floor			
Keynote Presentation by Cisco - Grand Ballroom A, 3rd Floor			
Exhibit Hall Grand Opening Networking Reception – Sponsored by IBM - Hall B			

Continental Breakfast - Paid Passes, Speakers, Press - Palm A

Wednesday, January 27, 2016

Continental Breakfast - Paid Passes, Speakers, Press - Palm A

Keynote Presentation by Polycom - Palm A, 2nd Floor

Keynote Presentation by Shoretel - Palm A, 2nd Floor

Keynote Presentation by Ryver - Palm A, 2nd Floor

Keynote Presentation

Exhibit Hall Open - Hall B

Lunch Tickets - Paid Attendees, Speakers, Press - Hall B

Network Transformation	NFV & SDN Expo	Lawful Intercept	MSP Expo Theatre
220	122	114	Expo Pavilion Hall B
Protecting Carrier Loss Due to IP PBX Fraud	SDN/NFV in the MSO Domain	Lawful Intercept Intro	Differentiating Your MSP from the Masses
		Intro to NDCAC	Compliance as a Service Made Easy for MSP's
Optimizing Legacy Infrastructure to Meet the Modern Challenges	SDN Debate: Cisco vs. Vmware	Experiences with Lawful Intercept	How Managed Connectivity Can Improve Your Cloud Experience
Becoming a Profitable Hosted VoIP Provider			Cloud as Opportunity for Enhanced Security as a Service
Penetrating Government Markets	RFI Highlights	Case Studies: Law Enforcement and Communications Providers Working Together	Why Cloud Makes Sense (Cents) for Today's SMBs
			Navigating Software Licensing
Right-sizing Your Cloud UC for Any Business	xSPs: Early Adopters	How to Catch a Criminal	Secret to Selling Managed Services
IDEA Showcase @ ITEXPO - Palm A, 2nd Floor - Details on page 16			
Conference Party @ The Atlantic Hotel Resort			

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Thursday, January 28, 2016

	Asterisk World	Business Transformation	Unified Communications	Network Transformation	NFV & SDN Expo	MSP Expo Theatre on Exhibit Floor
8:30am	Continental Breakfast - Paid Passes, Speakers, Press - Palm A					
TRACK	Asterisk World	Business Transformation	Unified Communications	Network Transformation	NFV & SDN Expo	MSP Expo Theatre on Exhibit Floor
ROOM	223	222	221	220	122	Expo Pavilion
9:00-9:25am	Voice and Video over IP Driving Changes in Infrastructure Security	Implementing Visual Communications Tools to Leverage the Digital Workplace	Business Analytics: Changing the Employee Performance and Business Interactions	Building a Massively Scalable Cloud Service from the Ground Up	Standards Update	
9:30-9:55am		Augmented Communications		A DevOps State of Mind		
10:00-10:55am	Migrating to Asterisk from a Legacy PBX	Making Video Easy How Hard Can it Be?	Adaptability: Harnessing the Power of Unified Communications	The Embedded Communications Revolution: How WebRTC will Change Everything	White Box Servers Birds of a Feather Session	
11:00am-2:00pm	Exhbit Hall Open - Hall B					
11:00-11:25am	Open Source Telephony for the Greater Good: Case Study of a Non-profit Utilizing Open Source TAS Software to Rehabilitate the Formerly Incarcerated	Human Computer Interaction - No More Typing and No More Clicking	Connect, Engage, Collaborate: Building & Sustaining an Audience in a Social World	New Revenue Opportunities from Making Microsoft the Core of Your Hosted Services	Exploring the SD-WAN	Managed Network Services for Small Businesses
11:30-11:55am		Next Frontier in BPI: Visual Collaboration	Deriving Business Value from Communicating the Right Message via the Right Channel			Advanced Security: Why the Firewall and Antivirus are no Longer Enough
12:00-12:25pm	Contact-Center-In-a-Box	Forecast 2020: Future Trends in Enterprise Mobility	The Road to Ubiquitous Communication	Innovate with Telecom	NFV: The Low Hanging Fruit	Taking the Mystery out of Cloud
12:30-12:55pm				Lessons from the Largest VoIP Rollout In History		Leveraging Simplicity and Transparency to Create Unparalleled Customer Experiences
1:00-1:25pm						Tips for Succeeding as an MSP Today
1:45pm	GIVEAWAY DRAWINGS on Expo Floor - Hall B - Must Be Present to Win! - **Details on page 9**					

2-Days of Giveaways!!

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Details on page 9!

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P/F: 786-216-1521 / 786-216-1521
www.denwaip.com

Denwa Technlogy Corp. born in 2002 based on GlobalThink Technolgy with the purpose to create solutions for Next Generation Networks. Based on a group of professionals with backgrounds in IP telephony since 1995 and previous experience as VoIP deployments at NASA. Denwa has become the leader in the innovation and development of solutions for Unified Communications, offering to the user a wide range of products and services , customized to the different needs of an emerging market.

Dialogic (Booth: 629)
P: 800-755-4444
www.dialogic.com

Dialogic Inc. is a global leader in providing networking software and infrastructure solutions to major service providers and application developers. Dialogic technology touches over four billion mobile subscribers a day and our network solutions carry more than 15 billion minutes of VoIP traffic per month.

DIDX (Booth: 439)
P/F: 850-433-8555 / 206-339-4203
www.didx.net

DIDX serves first 25K wireless, telecommunications and Internet service providers, operators and carriers with its wholesale global DID phone number marketplace. It has become the source for recommendations and updates of industry related events, solutions, and news via online magazine Techistan, business video Muntwo, and dozens of respected blogs such as TMCnet Monetizing IP Communications and Broadband Nation. ITEXPO events are the favorite because they set the bar high in gathering tech startups, changemakers and iconic trendsetters as well as industry veterans to make for massive business development and collaboration.

Digium, Inc (Booth: 322 Asterisk World)
P: 256-428-6000
www.digium.com

Digium®, Inc. provides Asterisk® software, telephony hardware, and on-premises and hosted Switchvox business phone systems that deliver enterprise-class Unified Communications (UC) and UC as a Service (UCaaS) solutions at an affordable price. Digium is the creator, primary developer and sponsor of the Asterisk project; the world's most widely used open source communications software. Asterisk turns an ordinary computer into a feature-rich communications server. A community of more than 80,000 developers and users worldwide uses Asterisk to create VoIP communication solutions in more than 170 countries. Since 1999, Digium has empowered developers to create innovative communications solutions based on open standards and open source software, providing an alternative to proprietary phone systems.

Digium Switchvox Cloud and other cloud-based products and services are offered through Digium Cloud Services, LLC, a wholly owned subsidiary of Digium, Inc. Digium's business communications products are sold through a worldwide network of reseller partners.

DrayTek Corp. (Booth: 216)
P/F: +886 3 5972727 / +886 3 5972121
www.draytek.com

DrayTek (TSE:6216), a Taiwan-based networking solutions provider, is the leading supplier of state-of-the-art firmware designer and quality hardware producer for SOHO and SMB. DrayTek's solutions, ranging from enterprise-level firewalls, mission-critical bandwidth management and comprehensive VPN facilities, triple play routers, to prospective IP PBX solutions, meet the market trend and beyond customer expectations.

Dyn (Booth: 425)
P/F: 603-489-8099 / 603-668-6474
www.dyn.com

Dyn is a cloud-based Internet Performance company. Dyn helps companies monitor, control, and optimize online infrastructure for an exceptional end-user experience. Through a world-class network and unrivaled, objective intelligence into Internet conditions, Dyn ensures traffic gets delivered faster, safer, and more reliably than ever.

Effortless Office (Booth: 630)
P/F: 619-379-1088 / 702-405-5544
www.effortlessoffice.com

Effortless is an innovative Cloud Service Provider, which migrates entire business infrastructures into the cloud. Effortless customers are businesses around the world that increase efficiency and save money by utilizing the solutions tailored to their business needs. Effortless brings customers into the cloud with a customized Flightplan™. They start with an IT audit; then, a private cloud is built using ClearSky Environment™ Technology. When the cloud has been tested and approved, Effortless migrates clients' desktops, servers, applications, and the entire business network into the Effortless Cloud™. Clients and their staff access this, via high-level encryption, from almost any Internet-enabled device. Effortless' pay-as-you-go model provides a virtual desktop solution, which includes advanced security that goes beyond web/spam filtering, antivirus, and firewall to include signature, anomaly, and heuristic based detections. Plus, they include back-up and disaster recovery services (full redundancy and offsite servers), USA-based tech support, 99.99% SLA, and much more. The company is headquartered in Las Vegas, Nevada, with additional offices and representation around the United States.

Endstream Communications (Booth: 633)
P/F: 212-796-5500 / 917-368-6923
www.endstream.net

Endstream Communications, LLC is a next-generation carrier providing high-quality, cost-effective telecommunications solutions including US/UK/Israel domestic interconnections, wholesale VoIP termination, direct inbound dialing (DID), toll-free origination and termination, carrier information services, and its proprietary mobile VoIP application to carriers, enterprise customers and medium-sized businesses.

ENQWEST (Booth: 103 CVx Pavilion)
P/F: 201-625-1133 / 973-244-7337
www.enqwest.com

ENQWEST is the premier provider of telecommunications and network services in the US. We support our clients with a complete portfolio of services including: Hosted VoIP, SIP Trunks, Internet, Data, and Wireless services. Our channel partners are able to earn more as a result of our cutting edge technology and superior customer service.

Epygi (Booth: 216)
P: 972-692-1166
www.epygi.com

Epygi Technologies, Ltd., a worldwide provider of award-winning IP PBXs and Gateways supporting small businesses to enterprise's telephony needs, is a private US company founded in 2000 and has its headquarters in Plano, Texas. Reliable, secure, and easy to install and use, the Epygi products offer users outstanding benefits and an unparalleled range of features at very economic prices. Customers are able to improve their productivity, lower operating expenses and enhance their image while affording the latest in telecommunications equipment. Epygi is the perfect addition to any UC solution. Visit us on our website, follow us on Twitter, like our page on Facebook or join our Linkedin group.

Equinox Information Systems (Booth: 536)
P/F: 615-612-1200 / 615-612-1203
www.equinoxis.com

Since 1986, Equinox Information Systems has helped hundreds of customers in the global telecommunication industry stop fraud, mediate usage data, manage expense, and optimize revenue. Today, they are the dominant supplier of Fraud Management Systems (FMS) to telecommunications companies in the US market. They also serve the wireline and wireless markets with solutions critical to billing, cost, revenue, and network management.

Fanvil Technology Co., Ltd (Booth: 300)
www.fanvil.com

Fanvil Technology Co., Ltd is a professional developer and manufacturer of VoIP products targert for the SMB market. Over the 13 years since its establishment, Fanvil Technology has built a strong engineering team and solid partnerships with IP communication chipset providers such as Freescale, DSPG. Fanvil Technology is also an exclusive partner of Broadcom. In this coming show, Fanvile will debut our next generation IP color phone and SIP doorphone.

FaxBack (Booth: 518)
P/F: 503-597-5378 / 503-597-5399
www.faxback.com

FaxBack offers a complete range of VoIP fax solutions for small to medium business, enterprise and service VoIP providers, which fully integrates fax with VoIP hardware, IP PBX systems and VoIP service offerings. FaxBack's award-winning NET SatisFAXtion fax server product line is a flexible, easy-to-use solution which maximizes an organization's VoIP investment.

FaxSIPit Services Inc. (Booth: 423)
P/F: 866-374-6495 / 866-533-6734
www.faxsipit.com

FaxSIPit, for a quarter of a century the veteran industry leaders, have been at the forefront of developing and shaping fax communication. As a cutting-edge white label, HTTPS hosted fax service provider, FaxSIPit radically simplifies the way organizations use and connect fax solutions. Our Fax centric telephony network, with large capacity allows you scalability to accommodate growth, a special design that includes a robust and redundant architecture with load balancing and fail-over capabilities.

Fiber Mountain, Inc. (Booth: 316)
P/F: 203-806-4090 / 203-806-4090
www.fibermountain.com

Fiber Mountain is transforming network infrastructure through its innovative Glass Core™ solution, which provides centralized SDN control and real-time visibility of the network and creates a virtual connectivity fabric of software-controlled Programmable Light Path™ (PLP™) connections. This enables Layer 1 SDN with automated port switching, and eliminates cabling errors through automated patching and Intelligent Connection Identification™ (ICID™).

FISPA (Booth: 240)
P/F: 704-844-2540 / 704-844-2728
www.fispa.org

FISPA is a non-profit association helping IT & Managed Service Providers understand the benefits becoming a local or regional Competitive Local Exchange Carrier (CLEC)or IP-based Service Provider(ISP). FISPA provides the 'HOW TO" compete against incumbent telcos and cablecos and

also "HOW TO" work with them to add or increase month-over-month revenues. Members will find "HOW TO" resources on fiber builds, VoIP/Hosted PBX, CLEC/ISP operations, E-Rate, cloud, increasing revenue, and managing growth.

Flyingvoice Technology Co., Ltd. (Booth: 410)
P/F: 86-755-26099365 / 86-10-67883237
www.flyingvoice.com

Flyingvoice is a leading provider of Wireless IP Office & Home solution, providing the most complete Wireless VoIP terminal solutions. Flyingvoice's products are developed and designed to perfectly meet the customer requirements, including Wireless IP PBX, Wireless IP phone, Wireless IAD and LTE-CPE, etc., which are widely applied among top international carrier market and enterprise market, such as China mobile, South Korea KT, SKT, KCT, Rostelecom Russia, Telecom Italia, etc. Flyingvoice is always involved in R&D innovation and got one patent for invention and more than 10 patents for utility models in the VoIP field. In the future, Flyingvoice will uphold the concept of continuous innovation, leading the rapid development of wireless and intelligent in the IP communication field.

Flytec Computers (Booth: 235)
P/F: 305-471-5142 / 786-567-4848
www.flyteccomputers.com

Flytec Computers Inc is a distributor of Fixed wireless. We are located in Doral, FL and approach sales to our clients in a much different way. Since our inception, we have worked together with partners throughout the region, to maximize their business opportunities by offering personalized procurement services for purchasing. We also help them serve their own re-sellers by using our extensive knowledge in IT products and electronics. This comes as a result of more than 16 years of experience in IT Sales which has enabled our team of sales specialists to deeply understand the structure of the business and profit from those synergies.

Fone.Do (Booth: 636)
P/F: 917-791-6000 / 646-746-4350
https://fone.do

Fone.do is a smart WebRTC based phone system for small businesses that anyone can setup in 3 minutes. Built with reseller and "white label" options in mind, it is the ultimate solution for service providers large and small.

Grandstream (Booth: 610)
P/F: 617-566-9300 / 617-249-1987
www.grandstream.com

Grandstream Networks, Inc. has been connecting the world since 2002 with award-winning SIP Unified Communications solutions that allow businesses to be more productive than ever before. Our award-winning solutions serve the small and medium business and enterprises markets and have been recognized throughout the world for their quality, reliability and innovation. Grandstream IP solutions lower communication costs, increase security protection and enhance productivity. Our open standard SIP-based products offer broad interoperability throughout the industry, along with unrivaled features, flexibility and price competitiveness.

Granite Telecom (Booth: 417)
P/F: 877-884-5200 / 866-699-0081
www.granitenet.com

Granite is one of the premier communications solutions providers for businesses across the United States and Canada. With unparalleled North American coverage, Granite is the leading corporate communications service provider to multi-location companies through our scalable solutions, customized to manage all your local, regional, and national locations.

H2O/Overgroup (Booth: 228)
P/F: 866-470-5502 / 1-850-792-2472
www.overgroup.com

H2O Overgroup is a complete recurring revenue and customer management solution for service providers. Features includes full-service billing, ordering, provisioning, usage rating, real-time reports, ticketing, and an array of customer and agent relationship tools. Founded in 2002, H2O has grown to be the go-to solution for technology service providers across the

HD Communications Corp (Booth: 207)
P/F: 631-588-3877 / 631-588-3879
www.installerwifi.com

HD Communications Corp has been in business for more then 20 years providing innovative wireless solutions to its customers. We have complete turnkey cost effective wireless solutions for almost every imaginable application. Our products include wireless access points, wired routers, managed and unmanaged network switches, power over ethernet devices for PoE enabled devices such as access points, and IP cameras. We also offer cellular to network modems

HTek (Booth: 526)
P/F: +86 25-8465-8050 / +86 25-8465-8319
www.h-tek.com

HTek is a world-class designer and manufacturer of enterprise IP phones. HTek IP phones feature cutting-edge features, competitive pricing, and an industry-leading 2-year warranty. Established in 2005, HTek distributes its products via channel partners worldwide. HTek also specializes in custom-designed & rebranded IP phones for OEMs & ITSPs.

IBM Corporation (Sponsor)
P: 1- 844-95-CLOUD
www.ibm.com/cloud-computing/midmarket

The convergence of Data, Cloud, & Engagement are changing the IT landscape. IBM has the technology and experience to help you harness the power of cloud to transform your business and IT. IBM's cloud computing capabilities can help you reduce costs, improve service delivery, enable business innovation and empower collaboration. IBM is your trusted partner to help assess cloud readiness and develop adoption strategies -- providing choice, expertise, and instilling confidence in every user.

IDI Billing Solutions (Booth: 534)
P/F: 585-924-4110 / 585-924-1821
www.idibilling.com

IDI Billing Solutions is a leading B/OSS services provider for the telecommunications industry. IDI's Billing as a Service offering includes the award-winning CostGuard® application, expert back-office and professional services, and a cost-effective SaaS platform. Billing as a Service gives communications providers with mobile, MVNO, local, long distance, data, VoIP and convergent products the tools to monetize their services and streamline operations related to selling, activating, managing and billing customers.

Jenne, Inc. (Booth: 514)
P/F: 800-422-6191 / 440-835-2788
www.jenne.com

Jenne, Inc., headquartered in Avon, Ohio, is a leading value-added distributor of voice, video, data networking, premise security and cloud solutions. Since the company's founding in 1986, Jenne has been committed to providing installers, dealers and resellers with a broad product selection, competitive pricing, on-time accurate delivery, outstanding technical support plus ongoing sales and technical training. Jenne's strategic alliances ensure its continuing ability to meet the resellers' growing needs. More than 160 major manufacturers partner with Jenne.

JeraSoft (Booth: 208)
P: +44 (203) 129-9126
F: +44 (203) 129-9126
www.jerasoft.net

JeraSoft is the leading developer and integrator of high quality Telecom Billing software. We are an engineering company that takes care of your Billing needs and allows you to concentrate on success of your business.

Kaleidoscope (Booth: 122 CVx Pavilion)
P/F: 800-387-0121 / 415-766-2017
www.theKaleidoscope.com

Kaleidoscope, The Digital Marketing Tool Our Licensing and Distributor Opportunities provide: • New revenue streams • A quick and easy way to sell a new product • Patent-pending technology Kaleidoscope offers the power of digital marketing, plus a content-rich display personalized for any business.

Konftel (Booth: 202)
P/F: 866-606-4728 / 773-867-8552
www.konftel.com

Konftel is a leading company and a strong brand in the teleconferencing industry. Since 1988, our mission has been to help people around the world to conduct meetings, regardless of distance. We know from experience that teleconferences are an efficient way to save time and money and contribute to a better environment. Superior audio quality is key to productive meetings, which is why we incorporate OmniSound®, our patented audio technology, into all Konftel telephones. Our products are marketed worldwide under the Konftel brand via our head office in Umeå.

Mitel (Booth: 638)
P/F: 613-592-2122 / 613-592-4784
www.mitel.com

Mitel powers more than 2 Billion connections a day. Expand your possibilities with flexible phones that are interoperable with a range of third-party platforms. Mitel and Aastra merged in 2014, creating an expanding portfolio of powerful and modern SIP devices. Mitel's Open SIP Solutions portfolio - including SIP desktop phones, DECT Mobility, accessories, and conference phones, you get the flexibility to choose the devices that best suit your needs and work with your third-party platforms.

MKN Group (Booth: 200)
P/F: 416-639-1599 / 416-639-1599

MKN Group is a distributor of IP Phones, IP Cameras, IP PBX's, Networking products, VoIP Service and Cellphone service.

National Domestic Communications Assistance Center (Booth: 438)
P/F: 540-361-4600 / 540-361-7082
www.ndcac.cjis.gov

The NDCAC is a law enforcement focal point for technical knowledge and resources with respect to electronic surveillance capabilities, evidence collection on communications devices, and technical location capabilities. Central to the NDCAC's mission is its work with the communications industry facilitating and streamlining information exchange and administrative functions.

NetGen Communications (Booth: 234)
P/F: 770-449-7704 / 678-990-9089
www.netgencommunications.com

NetGen Communications, a sister company of Commetrex Corporation, and powered by New Rock Technologies, has 21st Century telecommunications options to meet your customers' needs. Stop by our booth to see how you can offer Session Border Controllers (SBCs), gateways from 2 - 96 ports, wireless IP PBXs, IP phones, patented Smart FoIP® (Fax over IP) and IP fax server solutions that meet PSTN success standards. We are looking for established resellers, ITSPs, carriers and agents

that are looking for quality, cost-effective alternatives to their current product line. End-users are also welcome. It is time to get rid of POTS.

NetSapiens (Booth: 619)
P/F: 858-764-5213 / 858-208-4424
netsapiens.com

NetSapiens provides advanced Unified Communications software to the industry's leading service providers, allowing them to grow their business and become more profitable with next-generation technologies. The NetSapiens SNAPsolution platform is a reliable solution for service providers looking to deliver a wide range of carrier grade VoIP features and functionality to their end-users. This includes Hosted PBX, SIP trunking, contact centers, device provisioning, multi-tenant user portals and more.

NETXUSA (Booth: 310)
P/F: 800-289-6389 / 864-233-4344
www.netxusa.com

NETXUSA is value added CPE distributor and software development house focused on providing process automation and outsourcing of CPE life cycle management for Service Providers, who are deploying managed Cloud Services to businesses in North America

Numonix (Booth: 520)
P/F: 561-952-2600 / 561-431-3928
www.numonixrecording.com

Numonix delivers award-winning interaction recording solutions that boost its customers' business success for virtually every vertical market. Numonix's award-winning, innovative RECITE interaction recording solutions helps enterprises gain and maintain a competitive edge by ensuring regulatory compliance, improving customer service, and helping resolve disputes. A Microsoft Partner, Numonix was one of the first companies to bring to market an interaction recording solution for Skype for Business. Compatible with virtually every cloud and on-premises business communication platform and interface available today, Numonix's interaction recording solutions are scalable from five to 500,000 users and deliver a reliable and robust set of features at affordable price. RECITE is available globally throughout the Americas, APAC and EMEA.

Obihai Technology, Inc. (Booth: 429)
P: 408-890-6000
www.obihai.com

Obihai's mission is to be the global leader in Internet-based communication solutions for consumers and small business. Obihai enhances the way people communicate by providing solutions that work within the many and varied lifestyles its customers experience. Through empowering service providers and end-users with highly efficient, cost-effective and integrated service communication products, Obihai is able to deliver unprecedented value for any person who uses a phone - mobile or fixed, and

a service - circuit or packet. This value allows Obihai products and services to become a crucial "add-on" to any communication service subscription.

Patton (Booth: 216, 502)
P/F: 301-975-1000 / 301-869-9293
www.patton.com

Patton is all about connections—from inception the company has connected generations in a family-owned-and-operated business. Since incorporating in 1984, Patton has built everything from micro-sized widgets for connecting "this-with-that," to carrier-grade Telecom gear that connects end-customers to service-provider networks. Now headquartered in Gaithersburg, MD, USA, Patton markets a catalog of over 1,000 products, with a focus on VoIP and Ethernet extension technologies. Today, Patton equipment is up-and-running in carrier, enterprise and industrial networks all over the world—interconnecting legacy TDM and serial systems with contemporary and next-generation IP-based voice, data, and multi-media networking technologies.

PCLiquidations.com (Booth: 637)
P/F: 888-654-3376 / 904-730-9525
www.pcliquidations.com

PCLiquidations buys and sells new & refurbished business phone systems, VoIP phones, POS printers, touch screen LCD monitors, PCs, laptops, and dot matrix printers. We carry all the top brands in the industry and have ready to ship inventory, so order fulfilment is fast. Orders can be placed online at PCLiquidations.com or through our fast and friendly customer service team. We also offer electronic recycling and IT Asset Disposal. From Business telecom equipment, computers, POS Hardware, LCD Monitors, and more –We turn your valuable IT Assets into cash. Contact our purchasing team for an offer today.

PhoenixSoft (Booth: 104 Cvx Pavilion)
P/F: 925-373-9100 / 602-443-1121
www.phoenixsoft.com

The Cirrus Softswitch delivers Cloud-based Switching applications and is now available in an Entry-Level Cirrus II configuration. Turnkey or Hosted solutions include IP PBX, iPhone, Android and PC/MAC Softphones, White Label POS/Web Commerce Portals, Conference Bridges, Prepaid and Postpaid calling, Pinless dialing, Integrated Billing. Tier 1, US-based Support since 1985.

PortaOne (Booth: 306)
P/F: 866-747-8647 / 866-747-8647
http://PortaOne.com

Based in Canada, PortaOne is a leading global software developer for modern telecoms. The company's B/OSS and switching products enable telecommunication service providers and carriers to run a broad line of retail, enterprise, SME, and wholesale services on a single integrated software platform. PortaOne's flagship platforms, PortaSwitch and PortaBilling are fundamental parts of the business infrastructure for over 400 service providers

and telcos in 85 countries worldwide. Over two-thirds of 250 PortaOne staff are support engineers providing the best-in-industry 24/7 technical support services for clients involved in hosted IP PBX and SIP trunking services, calling cards and wholesale VoIP, IPTV and residential triple-play, MVNO and MVNE, SMS, data and voice over LTE, and more.

QuestBlue (Booth: 527)
P/F: 877-686-4787 / 888-548-6593
www.questblue.com

The most simple reliable voice communication services and same day SIP trunks only at QuestBlue. We are specialists in SIP trunking connectivity.

ReadyNet (Booth: 135)
P/F: 801-566-0100 / 801-566-0880
www.readynetsolutions.com

ReadyNet has been designing, manufacturing, and marketing connection technologies for networking telephone, data, audio, and video for over 20 years, receiving several innovation design awards. Its unique set of technologies provide compelling solutions for the end user or an installer to connect devices or the service provider to manage remotely. ReadyNet products address the entire spectrum of application needs within the residential and small office environments – video streaming, high-speed data, audio, video, set-top-boxes, DSL, cable modems, gaming consoles and telephony. Any technology can be networked without the burden of new wiring and costly installation delays. ReadyNet also provides private label and customization options for its customers.

REVE Systems (Booth: 435)
P/F: +8801833316005 / +65 6491 5550
www.revesoft.com

REVE Systems is a 12 year old company focusing on the IP based communication Industry. We are a leading provider of software solutions and hold a leadership position in Mobile VoIP, Softswitch & Billing Solutions. At present our company serves 2600+ VoIP & Telecommunication service providers across 78 countries. The Company is also Red Herring Top 100 Global winner.

Sangoma Technologies
(Booth: 222 Asterisk World)
P/F: 905-474-1990 / 905-474-9223
www.sangoma.com

Sangoma is a leading provider of hardware and software components that enable or enhance IP Communications Systems for both telecommunications and data communications applications. Enterprises, small and medium-size businesses and carriers in over 150 countries rely on Sangoma's technology as part of their mission critical infrastructures. Through its worldwide network of distribution partners, Sangoma delivers the industry's best-engineered, highest quality products, some of which carry the industry's first lifetime warranty. Sangoma's latest in-

novations and expanded product portfolio include technology and appliances such as IP phones, FaxxBochs, SIP Station, Session Border Controllers (SBCs), a suite of Microsoft Lync/Skype for Business-compatible products including the market-leading Express for Lync, VoIP Gateways, Call Tapping, Call Center Software, and signaling gateways for enterprise, SMB, carrier and OEM applications. Sangoma continues to invest in and be a market leader in VoIP-to-PSTN interface cards.

Sansay (Booth: 416)
P/F: 858-754-2200 / 858-550-2044
www.sansay.com

Sansay is a leading vendor of carrier infrastructure products for session controllers, SBCs, WebRTC and NFV networks. Providing highly scalable and reliable systems that are easily managed with a full feature set for SIP retail or wholesale networks running on appliances or cloud services the business management for LCR and billing are provided as an integrated and flexible solution.

ScreenConnect (Booth: 434)
P/F: 813-868-1468 / 813-930-2738
www.screenconnect.com

ScreenConnect is a fast, reliable and secure remote support, access and meeting solution. Use remote support and access to repair computers, provide updates, and manage machines. Conduct online seminars and presentations using remote meetings. ScreenConnect includes the same features as competing remote control solutions and is available as a self-hosted or cloud solution.

Secure Infrastructure and Services (Booth: 535)
P: 855-772-3447
www.siasmsp.com

Secure Infrastructure & Services (SIAS) is an IaaS managed services provider of cloud computing solutions for IBM Power Systems including IBM i, AIX, and Linux. With over 30 years of experience in IBM systems, SIAS supports production, storage, high availability, and disaster recovery workloads. Our partner incentive programs provide industry leading compensation rates, funded marketing launch, and end to end sales support.

Sennheiser (Booth: 635)
P/F: 860-434-9190 / 860-434-1759
http://en-us.sennheiser.com

At Sennheiser, everything we do is about improving communication. Effective communication is vital to your company's success: it increases sales, improves brand perception, solves problems faster, and boosts performance and productivity. It can even create happier staff and customers. Communication is at the heart of all businesses. That's why our headsets are designed to create the most natural, comfortable listening experience possible for everyone involved in the conversation. Enhancing and improving verbal communication is where our product solutions excel.

SimpleWan (Booth: 537)
P: 602-274-4000
www.simplewan.com

Managing networks and security is time consuming and costly. Most of today's IT talent lack the time, knowledge, and specialty to properly secure their business infrastructure. The SimpleWan solution automates many of these tasks and makes the IT Manager an expert in network security management.

Sipco Systems (Booth: 639)
P/F: +91 40 49499900 / +91 40 49499900
www.sipcosystems.com

SipCo Systems is a professionally managed IT Company located and operated from India. SipCo Systems offers Communication & Collaboration Solutions for VoIP Service Providers globally to address their unique business needs or challenges. We deliver secured, valuable and user-friendly products that give hight performance and save your time. We are the company with clear thinking, high quality and security standards and responsible to our customers. Our team always strives to equip with new and emerging VoIP and other communication technologies to provide our customers high quality solutions which add value to their business.

sipworxx (Booth: 340)
P/F: 603-235-9907 / 866-701-1375
sipworxx.com

sipworxx is a premier provider of business class hosted Voice over IP based phone services. Our mantra to our customers is to "Communicate your way" and we enable them to do so. We focus on servicing end users and looking for resellers who are interested into getting into the hosted VoIP space.

Smart Network Solutions (Booth: 201)
P/F: 305-269-4142 / 305-402-5940
www.smartisvoip.com

Smart Network Solutions, is an IP Solutions integrator and a value-added distributor for Latin America and the Caribbean market with offices located in Miami, Mexico and Colombia. Smart Network Solutions' partners have more than 20 years of Telecommunications experience, developing projects for Carriers, ISPs and Integrators. Smart Network Solutions' Portfolio includes: IP PBX - IP Phones - IP Telephony Cards - Videoconferencing - Softswitch - Contact Center Solutions, SS7 Gateways - GSM Gateways - Call Termination & SMS Solutions - Session Border Controllers- WiFI Solutions - Hosting Services (Softswitch Class 5), SS7 signaling, Collocation (Data Center) and Videoconference on the Cloud.

Snom Technology AG (Booth: 626)
P/F: 339-227-6160 / 339-227-6180
www.snom.com/en

Founded in 1996 and headquartered in Berlin Germany, Snom is a German multinational corporation and the world's first and leading brand of profes-

sional and enterprise VoIP telephones. Snom operates wholly owned subsidiaries in the United States, France, Italy and Taiwan. Snom's German engineering is globally renowned for robust, high quality and feature-rich business telephones that are designed exclusively for the trained and certified professional IT and PBX installer. All of Snom's products are universally compatible with leading PBX platforms operating under the SIP standard with over 4 million end-point installations globally.

Society of Communications Technology Consultants (Booth: 337)
P/F: 530-355-7313 / 800-859-3205
www.sctcconsultants.org

The Society of Communications Technology Consultants International, Inc., (SCTC) offers information and communications technology answers. Our professional network of experienced, vendor independent, vetted consultants has extensive knowledge and expertise to guide organizations to optimal solutions. Our members include thought leaders who are published in industry journals, speak at conferences, track regulatory and legislative activity, and advise the industry. When you engage an SCTC consultant, you can be confident you are working with the best.

SwitchRay (Booth: 203)
P/F: 949-910-9401 / 949-297-3919
www.switchray.com

SwitchRay delivers stable, scalable Class 4 and Class 5 softswitch solutions, communication service platforms and PBX fraud protection to telecom carriers worldwide. Headquartered in California and founded in 2012, SwitchRay acquired the products previously marketed and sold by Aloe Systems and Mera, enhancing the products with additional features and functionality.

Synway (Booth: 430 Asterisk World)
P: +8657188860561
F: +8657188850923
www.synway.net

As a leading designer of Telecom hardware and IP communications, Synway has been specialized in providing VoIP Gateway, Softswitching Platform, CTI Voice Board and Call Logging Hardware since 1990s. Over 3,000 solution providers from 56 countries have benefited from Synway's widest product portfolios and decades of service expertise, and applied Synway's signaling and media processing technologies into Unified Messaging, Call Center, SIP Trunking, Soft Switching, VoIP Gateway and more IP communications.

Taqua (Booth: 413)
P/F: 972-692-1800 / 972-437-2762
www.taqua.com

Taqua is a leading supplier of core network solutions and system integrated services designed to migrate legacy communications networks into the most advanced unified communications system available, while protecting the organization's existing investment. With a 16-year proven track record and over 400 communications networks deployed, Taqua integrates its core IP technology with market leading, best-in-class unified communications applications. As the largest turnkey systems integrator of the Broad-Soft and ACME/Oracle solution set, Taqua offers organizations a future-proofed, standards-based, voice network that is flexible, cloud-based and easy to implement on a regional, national, and global basis.

TechnologyAdvice (Booth: 440)
technologyadvice.com

TechnologyAdvice is dedicated to educating, advising, and connecting buyers and sellers of business technology. As a trusted resource in a variety of technology verticals, the company helps buyers improve their businesses and vendors find their customers. Through unbiased research and crowd-sourced product reviews, TechnologyAdvice provides the insight that buyers need to find the right technology. Additionally, the company's unique demand generation programs help vendors improve product awareness by placing matched solutions in front of qualified technology buyers. TechnologyAdvice is based in Nashville, Tenn., and was named to the Inc. 5000 list of America's Fastest-Growing Private Companies in 2014.

Telecom Reseller (Booth: 341)
P/F: 360-260-9708 / 360-260-9726
www.telecomreseller.com

Telecom Reseller is your source for news, information and insight on Unified Communications, Cloud and Collaboration. We report extensively on enterprise grade cloud, mobility, Lync/Skype, WebRTC, on prem and cloud based solutions. The Sunday Report eBulletin, podcast, broadcasts, online and print editions reach over 40,000 qualified readers. Connect your story with the channel, enterprise end user and carrier communities.

TeleDynamics (Booth: 210)
P/F: 512-928-1533 / 512-928-1575
www.teledynamics.com

TeleDynamics is a wholesale supplier of telecommunications products as well as a variety of consumer electronics. Over the past 30 years, we have nurtured a tradition of excellent customer service and expert product knowledge while providing competitive pricing to our customers. We are committed to expanding and growing our product offerings to meet consumer demands

Telefield NA Inc. (Booth: 502)
P/F: 503-646-6345 / 800-511-318
www.telefieldna.com

Telefield NA is a leading designer, manufacturer and distributor of telecommunications products to SMB's in North and South America. Telefield NA offers a complete lineup of phones tailored to meet the needs of small business customers, including IP-DECT cordless phones and desktop Android phones that supports vertical market-oriented applications. Telefield telephone systems and handsets provide a full range of advanced features such as HD voice, full duplex speakerphone, music on hold and many more making Telefield's VoIP expandable systems provide a perfect long term solution for small businesses.

Telinta (Booth: 623)
P/F: 973-467-3364 / 973-467-5998
www.telinta.com

Founded in 2002, Telinta offers highly customizable white label Switching and Billing solutions for VoIP service providers and their resellers around the world. Telinta's full portfolio of carrier-grade solutions includes: mobile solutions, MVNO, wholesale VoIP, calling card, pinless, Hosted PBX, call centers, audio-conferencing, Business and Residential VoIP and more.

Telispire (Booth: 101 CVx Pavilion)
P/F: 940-397-9603 / 940-397-9628
www.telispire.com

Telispire has developed a turnkey wireless MVNO model that is quickly integrated into any organization. Our partners offer wireless services to bundle with their existing suite of telecom services. Telispire's dedicated team of experts is committed to implementing cutting-edge solutions that enhance your brand image and build strong customer relationships.

Telstra (Booth: 441)
P/F: 212-863-2833 / 212-509-0810
www.telstraglobal.com

Telstra offers a suite of proven, innovative solutions for the financial services industry,including; connectivity, global cloud, security, as well as real-time communication and collaboration services. Telstra is a leading global supplier of managed network services and international data, voice and satellite services and owns one of the most technologically advanced IP backbone networks in the world. We are strategically located across all the major exchanges providing you with faster access to market data and improved response times. Telstra serves companies, spanning Europe, Asia Pacific and the Americas. We are in 230 countries and territories across the globe.

Tigerpaw Software (Booth: 640)
P/F: 402-592-4544 / 402-592-7317
www.tigerpawsoftware.com

Tigerpaw's comprehensive tool empowers more than 35,000 users to manage, automate and integrate business functions including service, accounting, CRM, inventory, field service management, sales, marketing, quoting, inventory, ticketing and customer communication all within one, easy-to-use system. Their award-winning, software is designed for B2B service providers who sell, monitor and service software, computers and other equipment. Tigerpaw offers a comprehensive, business automation solution for companies in industries as varied as A/V, IT, telephony, security and POS to medical equipment and ATM machines. For 30+ years, Tigerpaw has designed service management/contact management software that helps companies make better business decisions every day.

Time Warner Cable Business Class (Booth: 622)
P: 919-573-7015
business.timewarnercable.com

Time Warner Cable Business Class, a division of Time Warner Cable, offers its sales partners a full complement of business communications tools to small-and medium-sized businesses and enterprise-sized companies. Its Phone, Internet, Ethernet, Cable TV, Cloud and security solutions are enhanced by award-winning customer service and local support teams. The TWCBC Partner Program enables telecom agents, value-added resellers (VARs), and systems integrators to offer these competitively-priced IP-based data and voice communications solutions to businesses of all sizes.

TimelyBill (Booth: 523)
P/F: 954-889-6699 / 954-573-6484
www.timelybill.com

TimelyBill is a billing and operations support system designed for communications service providers and enterprises. Whether your organization delivers VoIP, Triple Play or Quad Play, our single stack solution is designed to accommodate all of your back office needs. TimelyBill's customer portal is a powerful web-based tool which enables clients to deploy customized, self-care portals even in multi-organization environments.

TransFirst (Booth: 539)
P: 866-969-3350
www.transfirst.com

VAR's and ISV's can embed TransFirst® payment processing capabilities within their core applications, enabling users to receive and settle customer payments in one seamless process. TransFirst is a proven full-service processor who delivers superior technical and customer support with an innovative approach designed to take your business to the next level.

TransNexus (Booth: 531)
P/F: 470-296-0940
www.transnexus.com

TransNexus is a software development company specializing in applications for managing VoIP networks. Important carrier features offered by TransNexus are fraud detection, dynamic least cost and quality of service routing, number portability, profitability analysis, quality of service controls, and wholesale billing. The TransNexus solution is interoperable with any SIP based VoIP system and maintains partnerships with strategic vendors such as Oracle Acme Packet, Cisco, BroadSoft, Taqua and MetaSwitch.

Viking Electronics (Booth: 524)
P/F: 715-386-8861 / 715-386-4344
www.vikingelectronics.com

Viking Electronics manufactures 350+ cost effective products; such as VoIP and analog emergency phones, entry systems, paging products, mass notification, hot line products, enclosures and Enhanced Weather Protection products. All Viking products are designed, manufactured, and supported right here in the USA and are backed by a two-year limited warranty.

Vital Communications, Inc. (Booth: 520)
P/F: 800-710-5515 / 702-920-8046
www.vitalcomm.net

Vital Communications, Inc. was founded in 1996 and has been distributing IP Telecommunications and Networking Solutions to resellers for over 18 years. We are one of the fastest-growing Value Added Distributors of IP telephony and network products in North America. We distribute solutions from over 20 different manufacturers, and supply thousands of telecom resellers, carriers, interconnects and integrators throughout North America. Our mission is to provide the best solutions, support and customer service to our resellers and to remain an innovative Value Added distribution leader.

Vitelity (Booth: 508)
P/F: 888-898-4835 / 303-991-7900
www.vitelity.com

Vitelity, an Onvoy company, is an established leader in Wholesale VoIP, vFax, vMobile SMS, and Hosting/Colocation services. As the third largest CLEC in N. America (by rate center coverage) we provide local numbers in over 12,000+ rate centers which enables our wholesale customers to provide VoIP services to 90% of the US population. We offer instant provisioning through our award-winning customers portal & API, rapid number porting, and unmatched customer service by our expert support staff. With over 16 Million local DIDs in service and 2 Billion minutes being switched per month you can rest-assured you are working with a true wholesale carrier.

Vodia Networks (Booth: 529)
P: 617-399-8147
www.vodia.com

Vodia makes PBX software that runs in hosted and on-premises environments for a variety of handsets, trunks and browsers and different operating systems.

VoiceNation - OpenAnswer (Booth: 428)
P: 678-318-1300
www.voicenation.com

VoiceNation, leaders in live answering service, voicemail, and virtual PBX, have launched a revolutionary new open source inbound contact center software called OpenAnswer. By releasing the software open source, we're inviting developers in the industry to help us craft an amazing, community-centered solution to spur answering service to a new level.

VoIP Group (Booth: 541)
P: 305-424-3616
www.voipgroup.com

VoIP Group is the world's top developer of proprietary technology solutions for IP telephone services. It was founded in the United States in 1998. VoIP Group is the absolute leader in Brazil, playing a key role in the development of the IP telephone service industry in Brazil for the last 14 years. Most of the PSTN and VoIP operators (Internet providers, cable TV, voice operators, etc.) and Call Centers working in Brazil use our SoftSwitch VSC (Virtual Service Controller) VoIP Platform for real-time pre and postpaid billing and management of IP telephone service. It is also a leader in the rest of Latin America and holds many client accounts in the United States.

VoIP Innovations (Booth: 615)
P/F: 412-532-2215 / 412-379-1010
www.voipinnovations.com

VoIP Innovations is an industry leading wholesale VoIP services provider who uses technology to provide choice, automation, and control to their customer in order to streamline their daily operational processes. Their mission is to develop tools that save people time and allow them to focus on the more important parts of their business. The BackOffice Platform, Titanium III, was designed to bridge the gap between the delivery of VoIP services and the operational processes needed to distribute these services. By doing this, they have dramatically reduced the amount of resources and time needed to manage a VoIP business. They have over 500,000 DIDs and offer services including Origination, Termination, E911, Hosted Billing, and Fraud Detection.

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– Nemertes Research 2014-15 Benchmark Report, Unified Communications in the Cloud

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Join our Speaker Luncheon Discussion:

Understanding the Value of Contact Center as a Service (CCaaS)

- Discuss drivers of Unified Communications as a Service adoption

- Rethink how you view the Contact Center

- Review CCaaS Use Cases

Tuesday, January 26, 2015
1:00-2:00 p.m.
Palm, Second Floor

Featured Speakers

Kevin Kopco

Kevin Kopco is a Contact Center Solutions Practice Leader and NW Solutions Architect Manager for Windstream Communications. He has over 21 years of experience in telecommunications from both the customer and vendor perspective in networking, unified communications, contact centers and management. Kevin's prior background includes various leadership and technical positions at Avaya, Nordstrom, America Online, IBM, CSC, NEW, AdvanTel, Inc., and Dataline. He holds a Bachelor of Arts in Communications from Salisbury State University and industry certifications from Avaya, ShoreTel, Mitel, Aruba Wireless, Polycom, Palo Alto Networks, AVST and Brocade.

Marc Hurlbut

Marc Hurlbut is an industry-leading sales leader with Windstream Communications focused on helping businesses grow revenue, improve productivity, manage change and minimize risk. He has over 18 years of telecommunications experience from companies like Alltel, US LEC, PAETEC and now Windstream. As an experienced public speaker / trainer that holds a Bachelor of Science degree from Appalachian State University, he travels around the country working with Enterprise organizations to help them achieve their business goals.

VoIPX International (Booth: 307)
P/F: 631-789-6669 / 631-789-6662
www.voipxpbx.com

VoIPX International is a 100% U.S. based company established in 2009 and headquartered in New York. VoIPX is a leading provider of Cloud-Based Business Phone Systems & Unified Communications Solutions. We are powered by sister company NACT™, founded in 1982, whose core model resides in hardware solutions and software intelligence for the telecom space. With a presence in over 25 countries, they have been providing advanced telecommunications services for emerging markets for over 30 years.

Vopero (Booth: 329 Asterisk World)
P/F: 305-921-0887 / 305-921-0887
www.elastix.com

VoPERo is a leader company in Telecommunication Equipment distribution in Latin-American. We represent main product brands in the telecommunication, call center, IP PBX, Network, Wireless and security areas. VoPERo is a company specialized in equipment, security accessories, computer telephony (CT), VOIP, networking, and wireless distribution. We bring to our clients a wide variety of standard products from manufacturers that support interoperable solutions in multi-brand environments. Our expertise with distributed brands allows our clients to offer integrated e innovated solutions to satisfy the needs of small and big companies.

Voxbone (Booth: 517)
P/F: +3228080000 / +3228080001
www.voxbone.com

Voxbone is the market leader in providing virtual local phone numbers (often referred to as inbound SIP trunks, or DID numbers). Its services enable cloud communications providers, international carriers and enterprise contact centers to extend the reach of their voice networks internationally, rapidly and at minimal cost. The company delivers high-quality inbound SIP trunks from 55+ countries and more than 8,000 cities globally. Voxbone is the only operator of its kind with its own number ranges, telecommunications licenses and a global private VoIP backbone. Customers include: Telefónica, Deutsche Telekom, Orange Business Services, NTT Communications, 8x8 Inc., InContact, LiveOps and Skype.

Voxvalley (Booth: 334)
P/F: 203-533-6222 / 203-533-6222
www.voxvalley.com

Voxvalley leverages its comprehensive set of award-winning VoIP Products and ISO 9001:2008 certified engineering and support processes to deliver the solutions that maximize revenue and customer loyalty for telecom and VoIP service providers. The dedicated team of R&D Engineers and Designers are constantly working to keep products up-to-date with the latest available technology and features to serve the telecom & VoIP service provider market.

VTech Communications (Booth: 528)
P: 888-916-2007
businessphones.vtech.com

VTech is the leader in electronic learning products from infancy to preschool and the world's largest manufacturer of cordless phones. The company has leveraged its consumer expertise to offer a portfolio of cost-effective, cutting-edge solutions designed specifically for the hospitality and business markets.

Westcon (Booth: 532)
P/F: 877-642-7750 / 914-829-7884
us.westcon.com

Westcon is one of the world's largest and most experienced distributors, delivering a market-leading portfolio of unified communications and collaboration, networking, security, data center and cloud solutions directly to you when, where and how you need them. Westcon has partnered with unified communications and collaboration leader, Polycom, to deliver maximum efficiency and productivity for people and organizations worldwide. With Polycom's portfolio and Westcon's market-leading services, you can capture greater and more profitable opportunities.

Windstream (Sponsor)
P/F: 918-588-4880 / 918-588-4880
www.windstream.com

Windstream offers a full suite of advanced network communications and technology solutions, including voice and data services such as VoIP, SIP trunking, MPLS, and dedicated high-speed Internet. Windstream also offers Unified Communications, managed services, cloud computing, disaster recovery, and networking services designed to help businesses increase productivity and improve operational efficiencies.

Work Market (Booth: 538)
P: 877-654-9675
www.workmarket.com

Work Market is the leading enterprise-class platform for the management of contract and freelance talent. Businesses of all sizes use the Work Market platform to manage the complete lifecycle of their freelance talent, including the selection and engaging of contracted resources, the deployment and ongoing management of labor at scale and all associated payment and reporting processes. Our solution allows businesses to increase labor productivity and enhance work quality while dramatically reducing costs.

Xorcom (Booth: 616)
P/F: +97249951999 / +97249951988
www.xorcom.com

Eight product lines in the Xorcom CompletePBX family support from 2-1500 extensions, addressing the telephony needs of SMB as well as enterprise. These fully integrated business telephony solutions provide excellent user experience, a robust feature set, unparalleled security and the cost-effectiveness of VoIP, with no per user license fees! An optional software-based Session Border Controller (SBC) secures the systems against unauthorized access, and a special interface to Property Management Systems (PMS) provides an efficient way for hotels to move to VoIP.

Yealink (Booth 604)
P/F: 86-592-5702000 / 86-592-570-2455
www.yealink.com

Yealink, the global leading unified communication (UC) terminal solution provider, helps businesses of all sizes make the most of their UC experience and embrace the power of "Easy Collaboration." Yealink One-stop UC Terminal Solutions unify voice, video and data, and satisfy diverse customer needs and usage scenarios. The company's comprehensive product portfolio includes video conferencing systems, conference phones, desk IP phones, wireless DECT phones and accessories. Customers from more than 100 countries enjoy Yealink's reliable UC terminal solutions through its well-established global sales and service network.

Yeastar Information Technology (Booth: 335)
P/F: 86-592-5503301 / 86-592-5503307
www.yeastar.com

Yeastar specializes in the developing and manufacturing of IP-PBX and VoIP gateways, and is committed to the distribution of new generation technology products in the field of enterprise communications. In the mean time, Yeastar provides the cost-efficient solutions for ITSP to develop the enterprises ultimate purchase market.

ZYCOO Co.,Ltd. (Booth: 330 Asterisk World)
P/F: +86 (28)85337096 / +86 28 85337096
www.zycoo.com

ZYCOO is the leading developer of IP telephony products and solutions, has devoted itself over the past years to researching and developing powerful and scalable voice over IP (VoIP) solutions that mainly serve the small and medium business/enterprise markets. The company's product line includes a wide range of telephony system and its surroundings software to enable resellers and customers to implement turnkey VoIP systems or to design their own custom communications solutions.

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» Configuration

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» Inventory management

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Visit booth 532 to meet our team and find out what we can do for your business.

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Exhibit Hall B - Aisle 100

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Tuesday, January 26	
4:00pm	Keynote Presentation by IBM Grand Ballroom A, 3rd Floor
4:30pm	Keynote Presentation by Cisco Grand Ballroom A, 3rd Floor
5:00-7:30pm	Exhibit Hall Grand Opening Networking Reception Sponsored by IBM
5:30-6:15pm	Field-Tested, Proven Methods to Grow Your Cloud Sales in 2016 and Beyond
6:30-7:15pm	Getting More from Indirect Channels
Wednesday, January 27	
9:00am	Keynote Presentation by Polycom Palm A, 2nd Floor
9:30am	Keynote Presentation by ShoreTel Palm A, 2nd Floor
10:00am	Keynote Presentation by Ryver Palm A, 2nd Floor
11:00am-4:00pm	Exhibit Hall Open
11:30am-12:15pm	Every Business Will Have Hosted PBX and UC
12:30-1:15pm	Successful Growth through Acquisitions in the Technology Space
1:30-2:15pm	New Revenue Streams Leveraging Nationwide Wireless Networks
2:30-3:15pm	Building a Business Case for Free Wi-Fi through Data Analytics
4:15-6:00pm	IDEA Showcase @ ITEXPO
8:30-10:00pm	Conference Party @ The Atlantic Hotel Resort
Thursday, January 28	
11:00am-2:00pm	Exhbit Hall Open
1:45pm	Giveaways Drawings on Expo Floor Must Be Present to Win! - Details on Page 9

CONFERENCE: JAN 25 - 28 | EXHIBITS: JAN 26 -28, 2016

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Commetrex (Booth:130)
P/F: 770-449-7704 / 770-242-7353
www.commetrex.com

For as long as there has been FoIP, Commetrex® has worked to make Fax over IP (FoIP) reliable for carriers and service providers. Our innovations include the first terminating T.38, the first HMP fax server, and the patented Smart FoIP®. Visit booth 130 to learn about the new BladeWare 3.0, the industry's most advanced fax server.

Compliance Solutions, Inc. (Booth 100)
P/F: 407-260-1011 / 407-260-1033
www.csilongwood.com

Compliance Solutions Inc (CSI)provides turnkey telecom tax, FCC, tax rating (calculations for billing), tax mapping, corporate income tax, property tax and regulatory services at the Federal level and in all states.

CFS (Booth: 102)
P/F: 732-302-0222 ext. 6608 / 732-302-0799
www.csfcorp.com

CSF is the leader in toll free number management, provisioning, text enablement, and Least Cost Routing (LCR) software. With over 90 RespOrg and Carrier Customers, our flagship software product 8MS makes over 70% of all SMS/800 changes in the industry. We help our customers save time and money by simplifying and automating their toll free provisioning, and reducing their carrier costs through optimized Least Cost Routing.

ENQWEST (Booth: 103)
P/F: 201-625-1133 / 973-244-7337
www.enqwest.com

ENQWEST is the premier provider of telecommunications and network services in the US. We support our clients with a complete portfolio of services including: Hosted VoIP, SIP Trunks, Internet, Data, and Wireless services. Our channel partners are able to earn more as a result of our cutting edge technology and superior customer service.

Kaleidoscope (Booth: 122)
P/F: 800-387-0121 x720 / 415.766.2017
www.thekaleidoscope.com

Kaleidoscope, The Digital Marketing Tool Our Licensing and Distributor Opportunities provide: • New revenue streams • A quick and easy way to sell a new product • Patent-pending technology Kaleidoscope offers the power of digital marketing, plus a content-rich display personalized for any business. Contact Debra Shine, Business Development, 415.497.3163 or dshine@thekaleidoscope.com

PhoenixSoft (Booth: 104)
P/F: 925-373-9100 / 602-443-1121
www.phoenixsoft.com

The Cirrus Softswitch delivers Cloud-based Switching applications and is now available in an Entry-Level Cirrus II configuration. Turnkey or Hosted solutions include IP PBX, iPhone, Android and PC/MAC Softphones, White Label POS/Web Commerce Portals, Conference Bridges, Prepaid and Postpaid calling, Pinless dialing, Integrated Billing. Tier 1, US-based Support since 1985.

Telecom Consulting Group (Booth: 110)
www.tcg-partners.com

The Cirrus Softswitch delivers Cloud-based Switching applications and is now available in an Entry-Level Cirrus II configuration. Turnkey or Hosted solutions include IP PBX, iPhone, Android and PC/MAC Softphones, White Label POS/Web Commerce Portals, Conference Bridges, Prepaid and Postpaid calling, Pinless dialing, Integrated Billing. Tier 1, US-based Support since 1985.

Telispire (Booth: 101)
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www.telispire.com

Telispire has developed a turnkey wireless MVNO model that is quickly integrated into any organization. Our partners offer wireless services to bundle with their existing suite of telecom services. Telispire's dedicated team of experts is committed to implementing cutting-edge solutions that enhance your brand image and build strong customer relationships.

AGENDA AT-A-GLANCE

ROOM	Tuesday, January 26
	122
8:30am	Continental Breakfast - Paid Passes, Speakers, Press - Palm A
9:00-9:55am	Hyperscale SD Datacenter
10:00-10:55am	NFV & SDN Expo Keynote Presentation
11:00-11:55am	NFV - from PoC to Reality
12:00-12:55pm	Analyst/VC Roundtable
1:00-2:00pm	Keynote Luncheon by Windstream - Palm A, 2nd Floor
2:00-2:55pm	The Role of the Systems Integrator in SDN/NFV
3:00-3:55pm	Ask the Experts: Afternoon Coffee with the Carriers
3:55pm	Welcome & Introduction - Grand Ballroom A, 3rd Floor
4:00pm	Keynote Presentation by IBM - Grand Ballroom A, 3rd Floor
4:30pm	Keynote Presentation by Cisco - Grand Ballroom A, 3rd Floor
5:00-7:30pm	Exhibit Hall Grand Opening Networking Reception – Sponsored by IBM [In Exhibit Halll]
	Wednesday, January 27
8:30am	Continental Breakfast - Paid Passes, Speakers, Press Press - Palm A
9:00am	Keynote Presentation by Polycom - Palm A, 2nd Floor
9:30am	Keynote Presentation by ShoreTel - Palm A, 2nd Floor
10:00am	Keynote Presentation by Ryver - Palm A, 2nd Floor
10:30am	Keynote Presentation
11:00am-4:00pm	**Exhibit Hall Open**
12:00pm	Lunch Tickets - Paid Attendees, Speakers, Press
12:30-1:25pm	SDN/NFV in the MSO Domain
1:30-2:25pm	SDN Debate: Cisco vs. Vmware
2:30-3:25pm	RFI Highlights
3:30-4:25pm	xSPs: Early Adopters
4:15pm-6:00pm	IDEA Showcase @ ITEXPO - Palm A, 2nd Floor
8:30-10:00pm	**Conference Party @ The Atlantic Hotel Resort**
	Thursday, January 28
8:30am	Continental Breakfast - Paid Passes, Speakers, Press Press - Palm A
9:00-9:55am	Standards Update
10:00-10:55am	White Box Servers Birds of a Feather Session
11:00-11:55am	Exploring the SD-WAN
11:00am-2:00pm	**Exhbit Hall Open**
12:00-12:55pm	NFV: The Low Hanging Fruit
1:45pm	**Giveaways Drawings on Expo Floor - Must Be Present to Win! - Details on page 9**