

Antonio Garrido

Public Speaker, Author, and Trainer

Antonio Garrido is the President of *Absolute Sales Development* Inc. based in Miami, Florida, and author of *Asking Questions The Sandler Way*. Antonio is available for speaking engagements, keynote talks, corporate seminars, sales and business development workshops, as well as meeting facilitation.



Popular talks and seminars include:



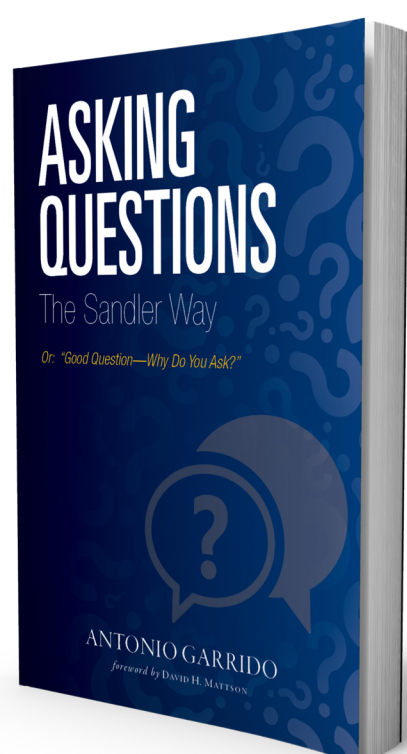
Effective Coaching: How to support employees in a one-on-one setting and asking them the questions that enable them to take personal responsibility for their own personal and professional development.



Identifying the most dangerous leadership 'Blind Spots' and discovering what stands between a company and organizational excellence using *The Road To Excellence* by Sandler CEO and President, Dave Mattson.



Tying corporate goals to personal goals - At the individual employee level, which means managers gain a deep understanding of the personal aspirations of those who report to them.



Contact Antonio for availability and rates

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