

LEDCOR TECHNICAL SERVICES

CORPORATE
OVERVIEW

FORWARD
TOGETHER!



Ledcor is a 64 year old, diverse construction and managed services company with over 7,000 employees and over \$2 billion in annual revenue.

Ledcor has been building communication networks for over 32 years.



We build and service communication networks for customers across North America

Committed to building Ledcor Lifetime Clients through accountability, innovation, quality and sustainability



CORE VALUES

Safety – Zero accidents through best practices

Quality – Continuous measurements and improvement

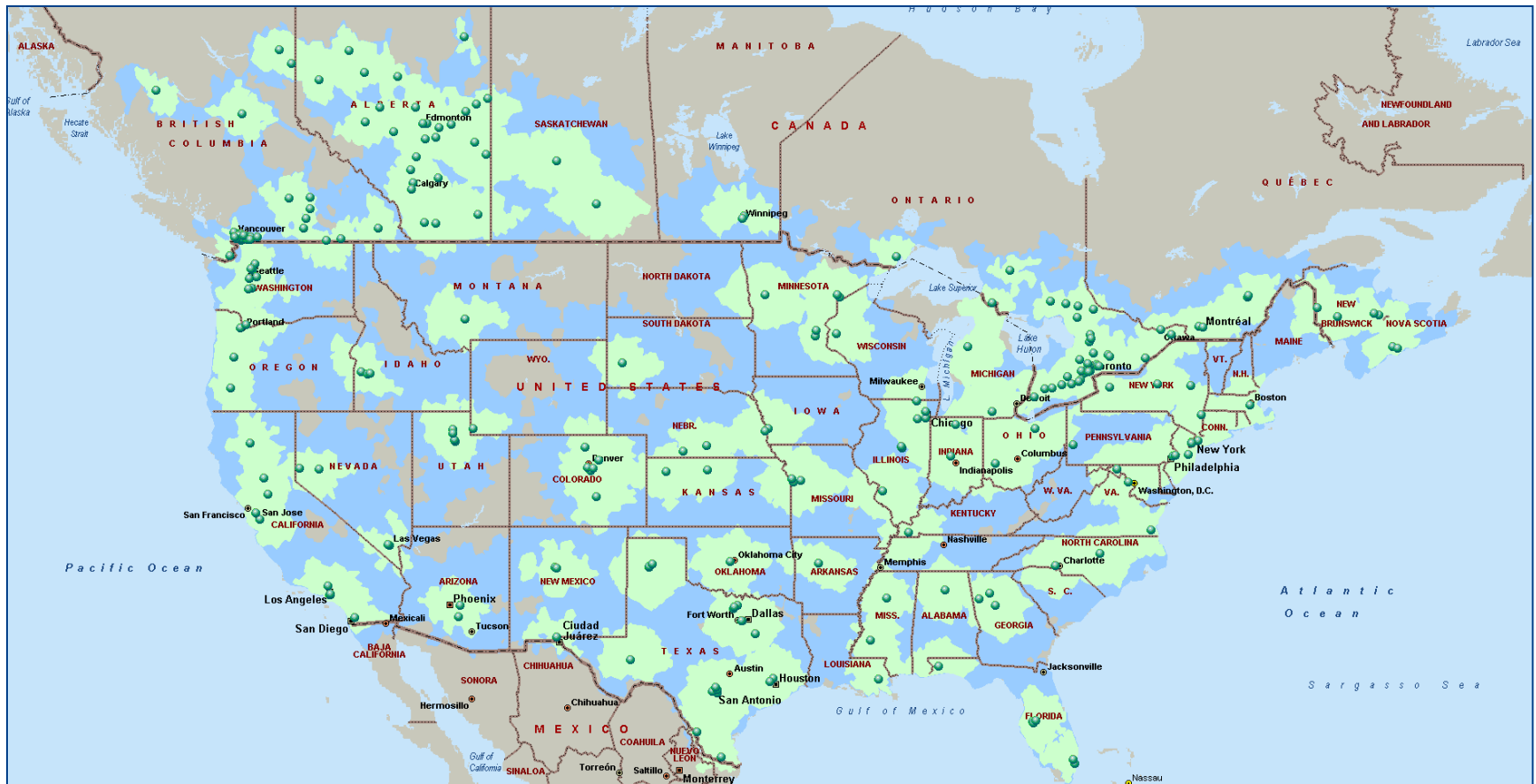
Integrity – Ethical, honest, consistent, highly regarded

Sustainability – Balancing people, planet and profit

Success – Client and employee satisfaction, shareholder value

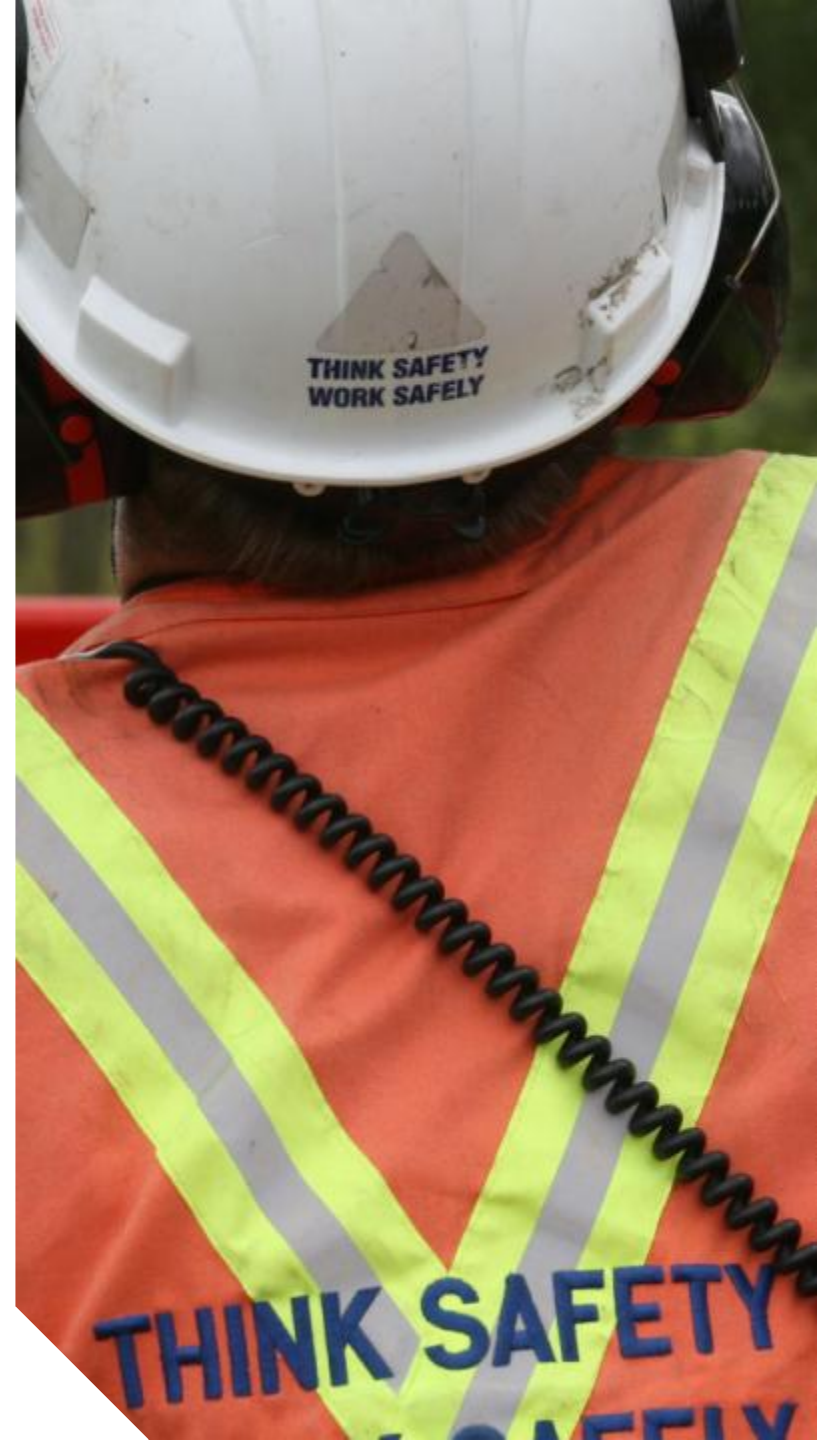
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Ledcor Lifetime Clients
through accountability,
innovation, quality and
sustainability.*

NORTH AMERICAN COVERAGE



AWARD WINNING SAFETY INNOVATION

Ledcor is proud to be the only construction company in North America to win both the USA and Canadian National Safety Excellence Awards



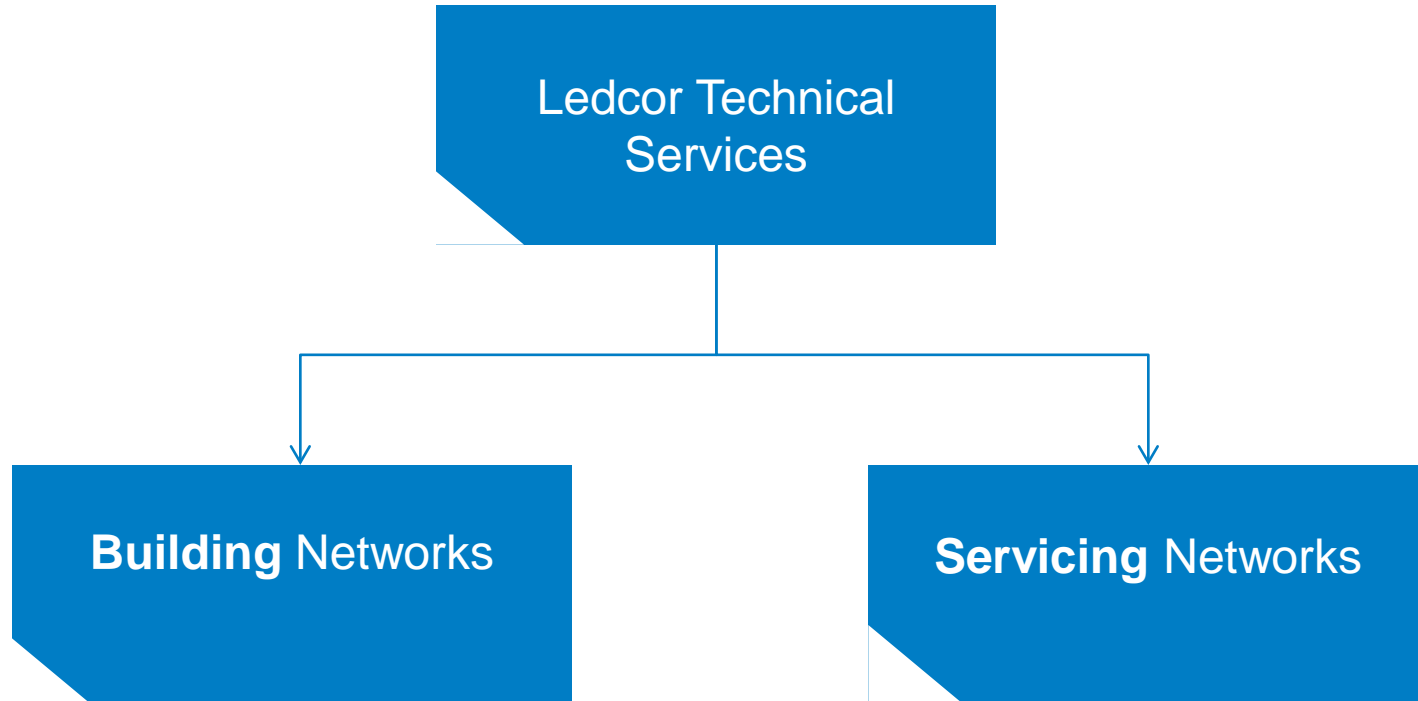
COMMITTED TO QUALITY

Ledcor utilizes:

- Qualified Inspectors & Products
- Quality Control Managers
- HSE Evaluations
- Quality Control Manuals
- Inspection Test Plans (graded pre and post project)
- Extensive Subcontractor Prequalification Process
- Project Specific Quality Plans



CORPORATE STRUCTURE



BUILDING NETWORKS

- Fiber
- Copper/Coax



WIRELINER OUTSIDE PLANT BUILD

- Fiber Optic Networks
 - FTTx
 - Long Haul
 - Local Builds
- Copper/Coax Networks
- Submarine networks
- Industrial Services

We have placed over 65,000km / 40,000 miles of fiber across all geographies, weather conditions, and jurisdictions across North America.



SUBMARINE

- Project Management
- Outside Plant Construction
- Field Services
- Terminal Stations
- Submarine Operation



SERVICING NETWORKS

- First Line Maintenance
- Installation and Commissioning
- Services Installation and Repair
- Customer Service Centers



NETWORK FIRST LINE MAINTENANCE

Preventative Routine and
Emergency Maintenance North
America wide coverage

- Site and cable systems maintenance
- Equipment maintenance
- Spares Management



NETWORK INSTALLATION AND COMMISSIONING

- Site Infrastructure and Systems
- Equipment installation
- Network Provisioning
- Documentation and Records

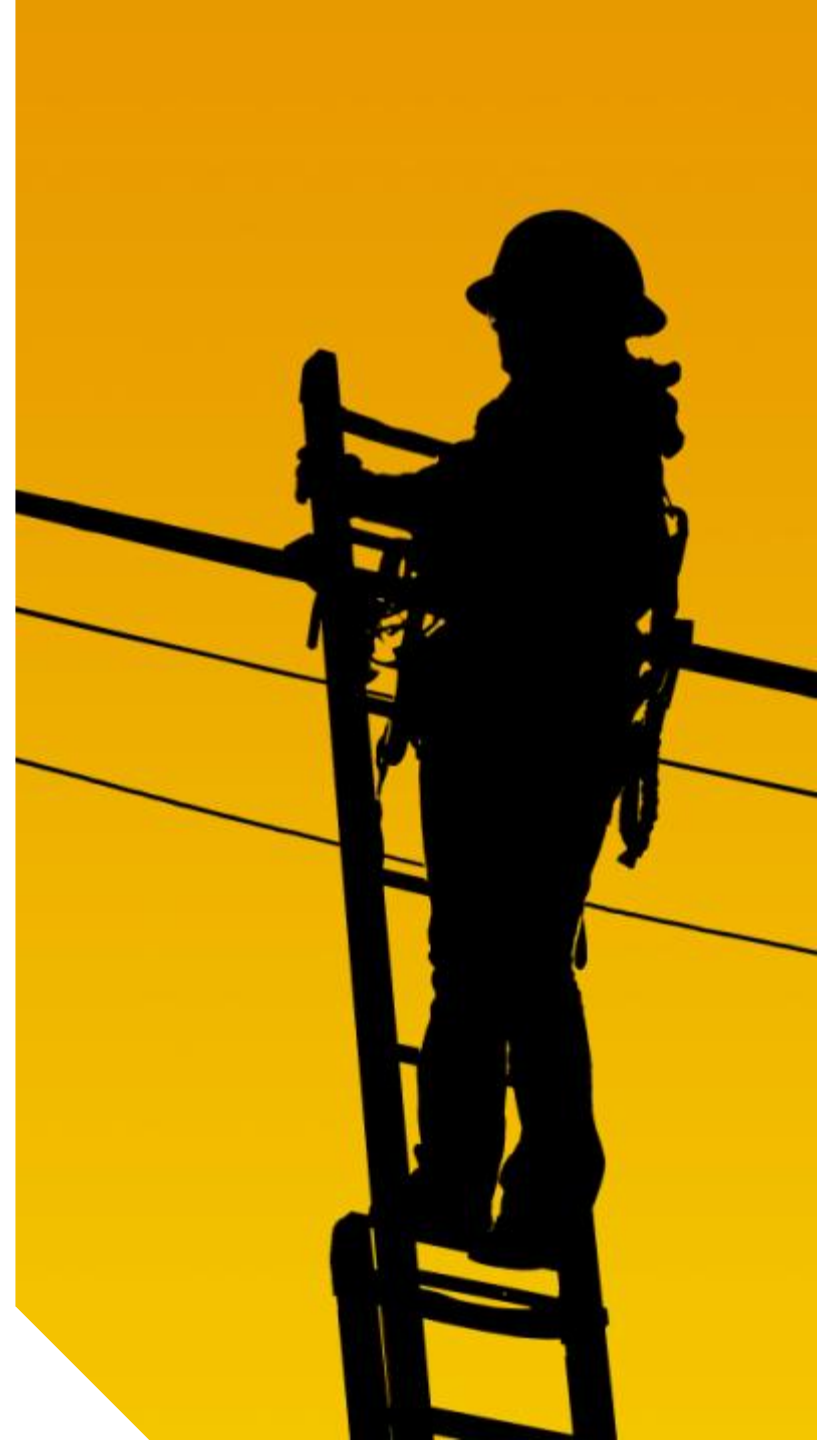


INSTALLATION & REPAIR

Experienced in high volume Residential and Business I&R Service delivery.

Currently Delivering over 40,000 orders per month.

- Highly trained and fully equipped technicians
- Business I&R expertise
- Residential I&R expertise
 - POTS services
 - ADSL and VDSL services
 - IPTV services
 - Drop and NID installation
 - Residential cabling
- Backed by extensive logistics



CUSTOMER SERVICE CENTERS

Two Customer Service Centers (CSC's), with full failover capabilities, provide a 24/7/365 interface for all customer service order requests. Our CSC's have the ability to engage any and all of our technical resources to deliver on customer work order requests.

- Customer communications
- Planned work order initiation and tracking
- Emergency trouble tickets initiation and tracking
- Preventative maintenance activity scheduling
- Performance Reporting
- Call Before You Dig (CBYD) services
- Technician dispatch and coordination
- Spares/equipment tracking and reporting

FORWARD.
TOGETHER.

EXECUTIVE TEAM

JIMMY BYRD
President

Over two decades of global leadership experience with firms such as 360networks, Level 3, Temple Inland, and IBM.

JOE GRECH
Chief Operating Officer

Over two decades of wireless and wireline telecom leadership experience with firms such as TELUS, Cable & Wireless, and AT&T.

IAIN MORRIS
VP Infrastructure Services

Telecom network construction and operations leadership with firms such as 360networks and Bell Canada.

ANDREW NUANES
VP Operations USA

Over twenty years of experience in wireless and wireline markets. Andrew has lead teams at the Vice President level at US West, Qwest, and TELUS.

HARMINDER GILL
VP Business Development

Extensive experience in wireline and wireless markets in executive positions with Bell Canada and 360 Networks

ASHWIN CHITAMUN
VP Business Development

International telecom business development experience with firms such as Teleglobe, 360networks, and Fonorola.

JIM HALLWORTH
VP Operations Canada

Over thirty years of experience in network operations and delivery of customer services with TELUS Communications

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