



Fontel Inc. Authorized Yamaha Projectphone Reseller Program

Requirements:

- ♦ Read and understand the Yamaha Corp. Projectphone Unilateral Policy.
- ♦ Submit signed Yamaha MAP Acknowledgment Form to Fontel Inc.
- ♦ Agree to sell Yamaha Projectphone product to end users only.
- ♦ Attend Yamaha Projectphone product webinar.

Benefits:

- ♦ Certificate of recognition that recognizes reseller as a Fontel Inc. Authorized Yamaha Projectphone Reseller will be provided for display in place of business.
- ♦ Yamaha Projectphone product brochures with resellers' logo and contact information included will be provided to reseller in pdf format by Fontel Inc., if requested by reseller.
- ♦ Direct access to knowledgeable Fontel Inc. Yamaha Projectphone product support resources.
- ♦ Ability to drop ship blind from Fontel Inc. at no cost to reseller. Customized reseller pack slip is available, if requested by reseller.
- ♦ Ability to purchase discounted "Not for Resale" demo product.



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