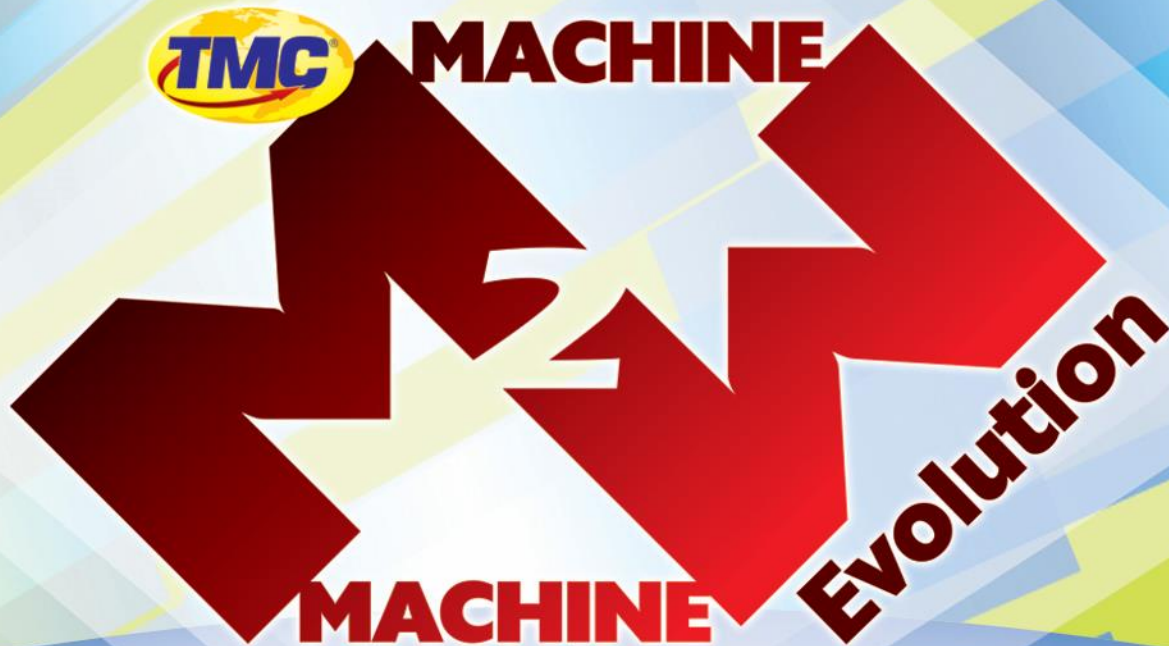


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Beyond traditional M2M to the IoT: Aggregating Disparate Data Protocols on the IoT  
-Eshwar Pittampalli, Ph.D., Director, Market Development; OMA

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## Outline

- Introduction
- OMA DM
- OMA LWM2M
- OMA GwMO
- Collaboration with oneM2M

# Introduction

Beyond traditional M2M to the IoT: Aggregating Disparate Data Protocols\* on the IoT

## M2M to IoT- Connections:

- Device to Device (D2D)
- Device to Server (D2S)
- Server to Server (S2S)

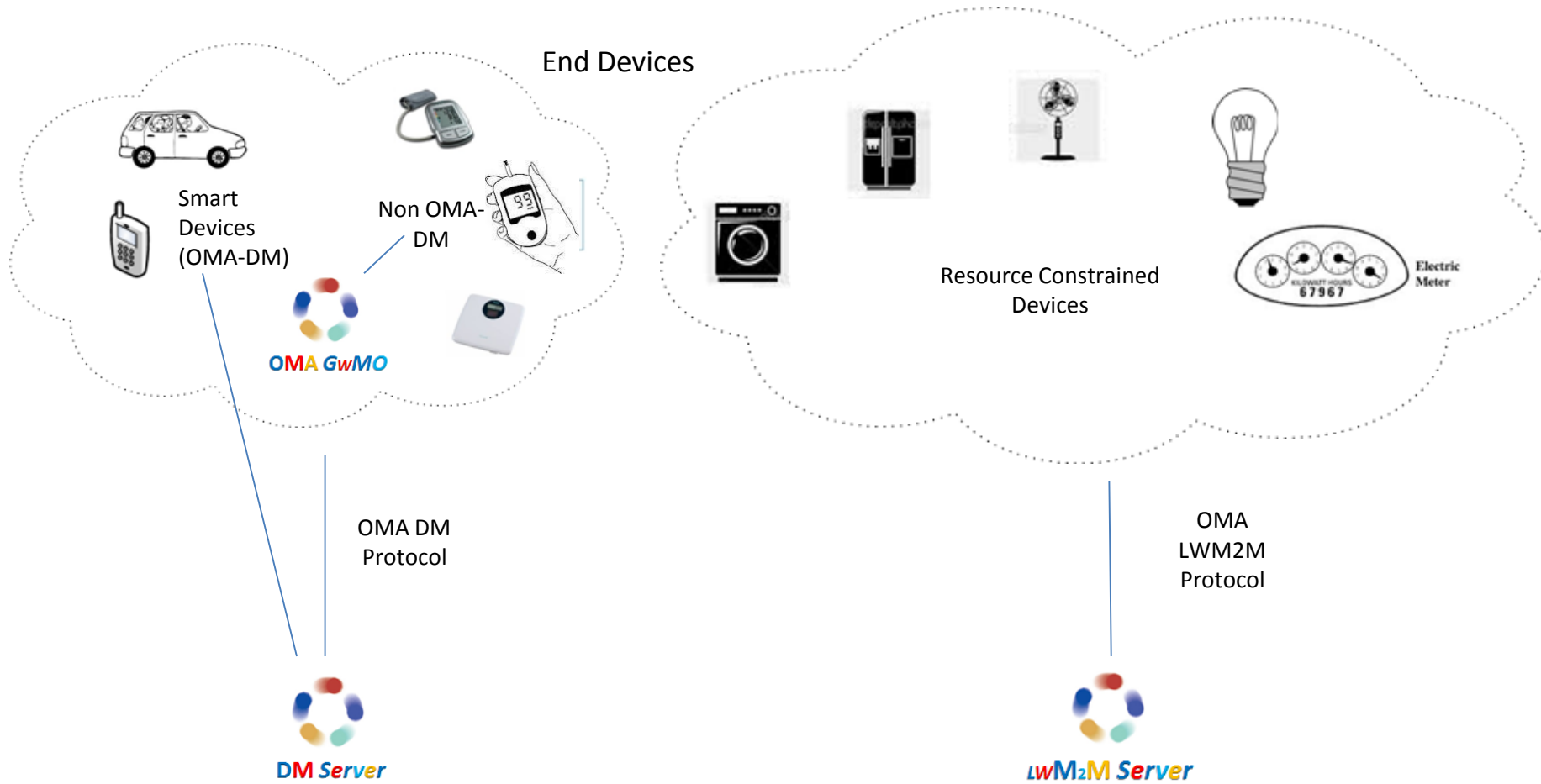
On top of this, if you add People (P), there are several more combinations

Disparate protocols - As a broad categorization of protocols, we see:

- OMA-DM/OMA LWM2M/MQTT/CoAP: a protocol for collecting device data and communicating it to servers (D2S)
- XMPP: connecting devices to people, a special case of the D2S
- DDS (Data Distribution Service): for integrating intelligent machines (D2D)
- AMQP (Advanced Message Queuing Protocol): connect servers (S2S)
- Others: UPnP DM, TR069, ZigBee, KNX, OpenWebNet, & Bluetooth), etc.

\*6LowPAN, AllJoyn, BACnet, Bluetooth (including Bluetooth Low Energy), Cellular (including GSM/GPRS, W-CDMA, LTE), CoAP, Continua Health Alliance, DECT ULE, Eclipse Foundation, EnOcean, FI-WARE, GENIVI, HyperCat, LonWorks, M-Bus, MirrorLink, MQTT, OMA LightweightM2M, OneM2M, Open Interconnect Consortium (OIC), REST, Urban OS, Weightless, Wi-Fi, and Zigbee (and 802.15.4).

# Aggregating Disparate Data Protocols on the IoT



## OMA-DM and OMA-LWM2M

- OMA DM

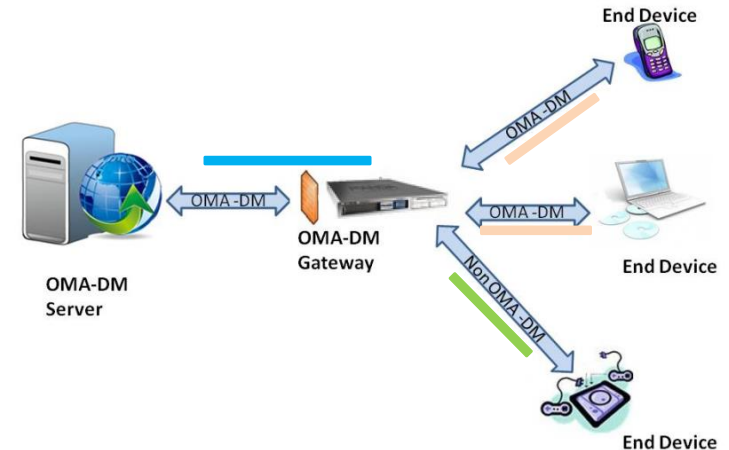
- Enables device customization and services configuration remotely
- Configuration and management is exposed in a Management Object(MO)within the Management Tree.
- MO can be modified by DM Commands triggering of functional behavior in the device,
- Examples include FUMO, SCOMO, etc.

- OMA LWM2M

- Lightweight M2M is focused on constrained M2M devices, and is applicable to Cellular, 6LoWPAN, WiFi and ZigBee IP or any other IP based devices
- Can be combined with existing DM offerings
- OMA Lightweight M2M protocol supports both device management and service logic.

# OMA DM Gateway Management Object (GwMO)-v1.1

- OMA DM GwMO (v1.0) provides a mechanism for OMA DM to manage devices indirectly, through a gateway, when:
  - Direct interaction between server and client is not possible
  - Device does not have a publicly routable address
  - Device may be sitting behind a firewall
  - Device supports a management protocol other than OMA-DM

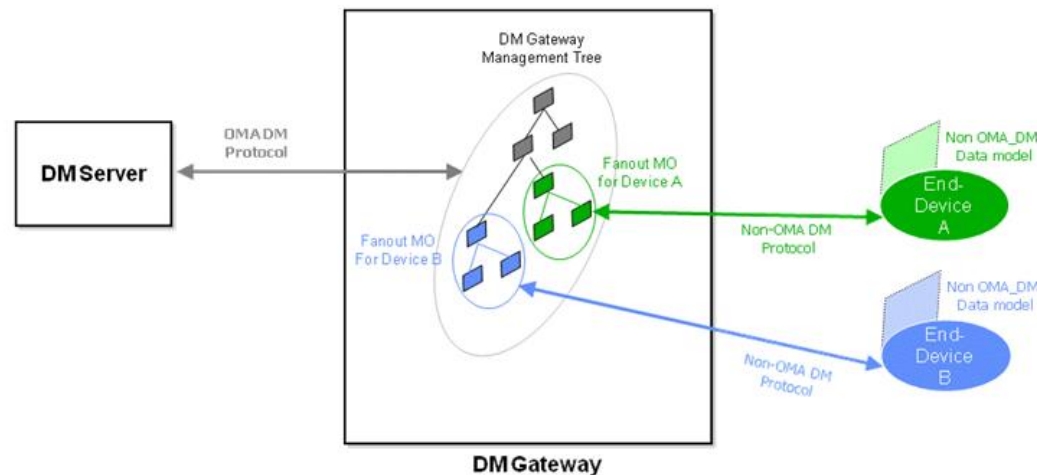


## Three different supported modes:

- Transparent Mode: The DM Gateway assists the DM Server in sending a DM Notification to the End Device(s) behind the DM Gateway \_\_\_\_\_
- Proxy Mode: The DM Gateway manages End Device(s) behind the DM Gateway on behalf of the DM Server over DM protocol \_\_\_\_\_
- Adaptation Mode: Similar to the Proxy Mode with the difference that the DM Gateway manages End Device(s) behind the DM Gateway on behalf of the DM Server over non-OMA-DM protocols (such as UPnP DM, TR069, etc.) \_\_\_\_\_

## DM Gateway Adaptation Mode

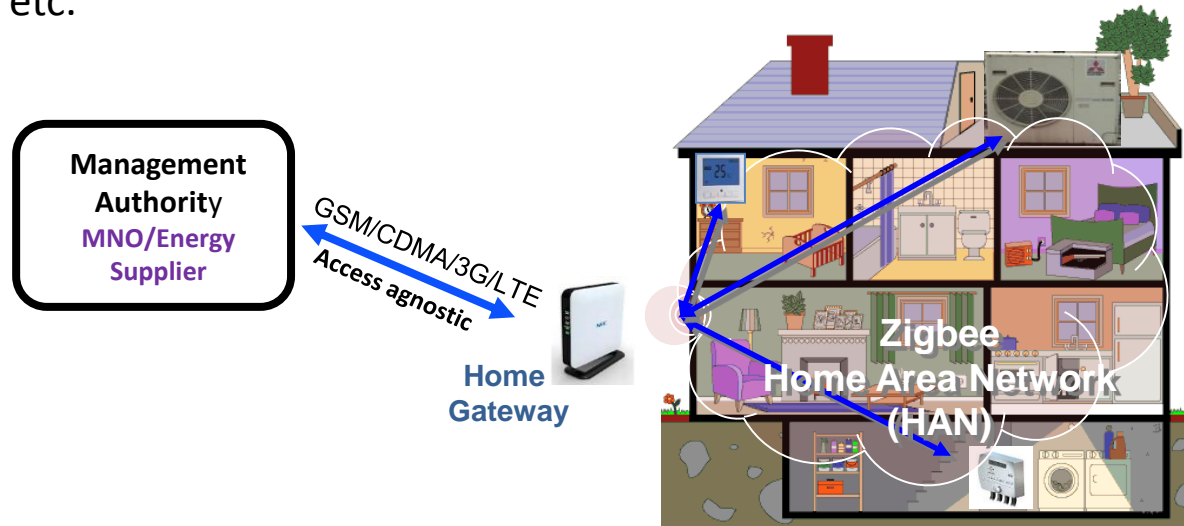
- Enables management of OMA DM and non-OMA DM devices behind a DM Gateway using OMA DM Server and DM Gateway pair.
- Adaptation functionality implemented in the management server or the Gateway.
- Existing OMA DM devices and new non-OMA DM devices can be easily and cost-effectively managed and provisioned by the Service Provider.
- Extend the use of OMA DM Server available in the Service Provider's network without additional installations or support or cost.



# DM Gateway Adaptation Mode (Use case 1)

## Device Management via DM Gateway

- A Zigbee Home Area Network (HAN) is composed of home appliances, e.g. Smart Meter, Air Conditioner, Programmable Communicating Thermostat (PCT)
- The Home Gateway with GSM/CDMA/3G/LTE connectivity acts as a DM Gateway. Note that many of GSM/CDMA/3G/LTE communication modules today implement OMA DM functionality.
- A Management Authority e.g. MNO or Energy Supplier configures remotely via DM protocols the HAN, then leverages that connection for demand-response, load-balancing, etc.

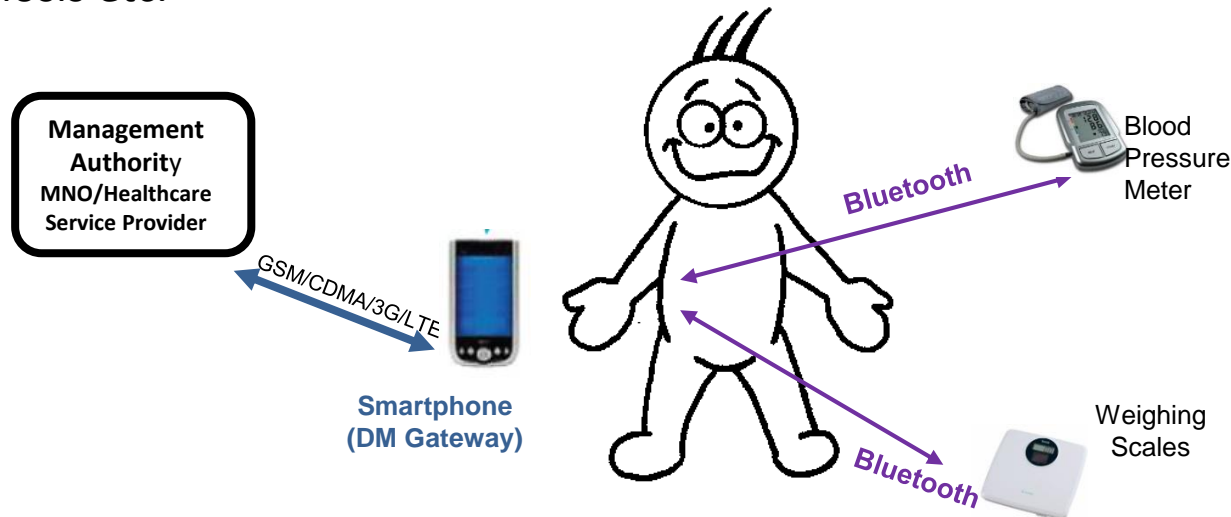




## DM Gateway Adaptation Mode (Use case 2)

### Continua (CHA/PCHA)-compliant Device Management via DM Gateway

- Some weight scales, Blood-Pressure Gauges which are compliant with Continua, transfer the data over Bluetooth (or USB, NFC) but these devices don't have GSM/CDMA /3G connectivity.
- A mobile handset with Bluetooth connectivity acts as a DM Gateway.
- A Management Authority (e.g. MNO or Health-care Service Provider) configures remotely via DM protocols the Bluetooth devices, then leverages that connection for diagnosis etc.



## Collaboration with oneM2M



### DM Collaboration – OMA & BBF

Group Name: WG5 - MAS

Source: Tim Carey, ALU, [timothy.carey@alcatel-lucent.com](mailto:timothy.carey@alcatel-lucent.com)

Meeting Date: 2013-09-30

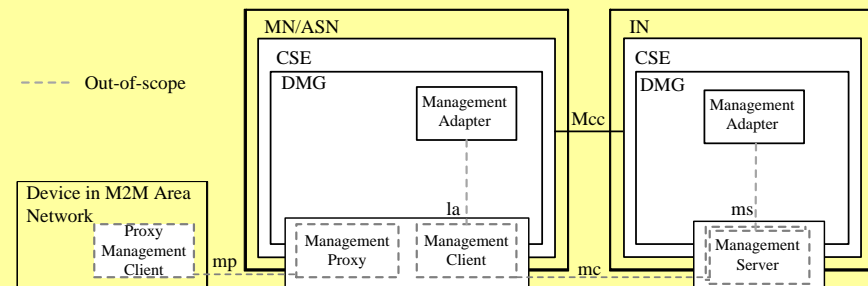
Agenda Item: TP#7 MAS

Slide borrowed from: [http://member.openmobilealliance.org/ftp/Public\\_documents/DM/2013/OMA-DM-2013-0112-INP\\_oneM2M\\_OMA\\_BBF\\_collaboration.zip](http://member.openmobilealliance.org/ftp/Public_documents/DM/2013/OMA-DM-2013-0112-INP_oneM2M_OMA_BBF_collaboration.zip)

Collaboration between OMA & oneM2M- Not to add any more to existing disparate protocols

## DM Collaboration – OMA & BBF

- Discuss if we should begin to collaborate with OMA and BBF on DM Server Interaction
  - Define a framework and requirements for the interaction between the M2M Service Layer and the Device Management Layer via the ms interface



Slide borrowed from: [http://member.openmobilealliance.org/ftp/Public\\_documents/DM/2013/OMA-DM-2013-0112-INP\\_oneM2M\\_OMA\\_BBF\\_collaboration.zip](http://member.openmobilealliance.org/ftp/Public_documents/DM/2013/OMA-DM-2013-0112-INP_oneM2M_OMA_BBF_collaboration.zip)

## Some of the questions investigated.....

1. **How is a M2M Service Layer Session Established?**
2. **How does the DM Server Initiate Events to the M2M Service Layer?**
3. **How are resources discovered by the M2M Service Layer?**

## Summary

OMA is addressing:

- Smart end devices with OMA-DM new revisions
  - ✓ Gateway Management Object (GwMO) to support non OMA-DM protocol compliant devices
- Resource constrained devices with LWM2M
- Working in close cooperation with oneM2M to address evolving needs identified for various vertical applications

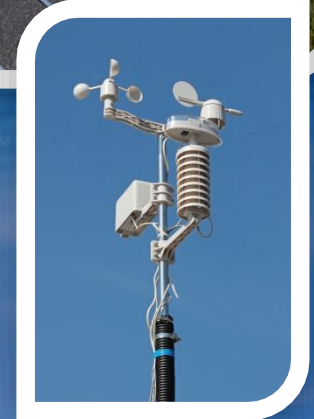
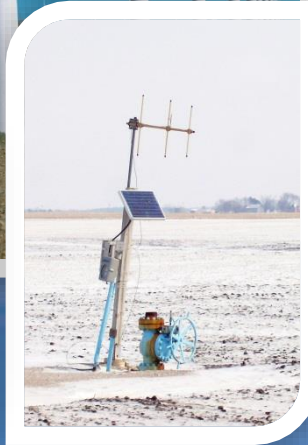
For more information, please contact me at [epittampalli@omaorg.org](mailto:epittampalli@omaorg.org) and visit our website: <http://openmobilealliance.org/>

***Thank You!***

# *Aggregating Disparate Data Protocols on the Industrial Internet of Things*

## *Intelligent Network Connectivity*





## *The Objective*

Use data and information from (and beyond) the edge of networks to optimize utilization of assets and resources



# Our customers face IoT challenges



- Market & Technology **Fragmentation**
  - Hardware, software, protocols... all different, independent
  - Lack of integration...between devices, to enterprise systems



- M2M Development **Complexity**
  - Many different skills required...
  - Hardware, Embedded, Software, IT, Telecom
  - No common architectural guidelines
  - Security risks



- Vendor **Lock-In**
  - Proprietary SDKs, protocols
  - Device specific, application specific
- >85% of the billions of the forecasted new IIoT connections are existing devices & assets



# Maturity model – a hill to climb

- Given the longevity of industrial assets, the bulk of the opportunity for the IIoT for the next 5-10 years hinges on finding economical models for connecting legacy devices
- Aggregated device volumes may be enormous, but individual projects vary widely in requirements
- These variables create cost challenges



# Cost – Barrier to IIoT

Rate of adoption constrained by our ability to reduce cost of solutions for legacy assets



- \$ NRE – systems integration & application development
- \$ COGs - Hardware cost for connectivity
- \$ Installation cost
  - \$ Physical installation, cabinets & wiring labor
  - \$ Provisioning, support and troubleshooting costs, specialized labor
- \$ Operations cost
  - \$ Data plans
  - \$ PaaS charges

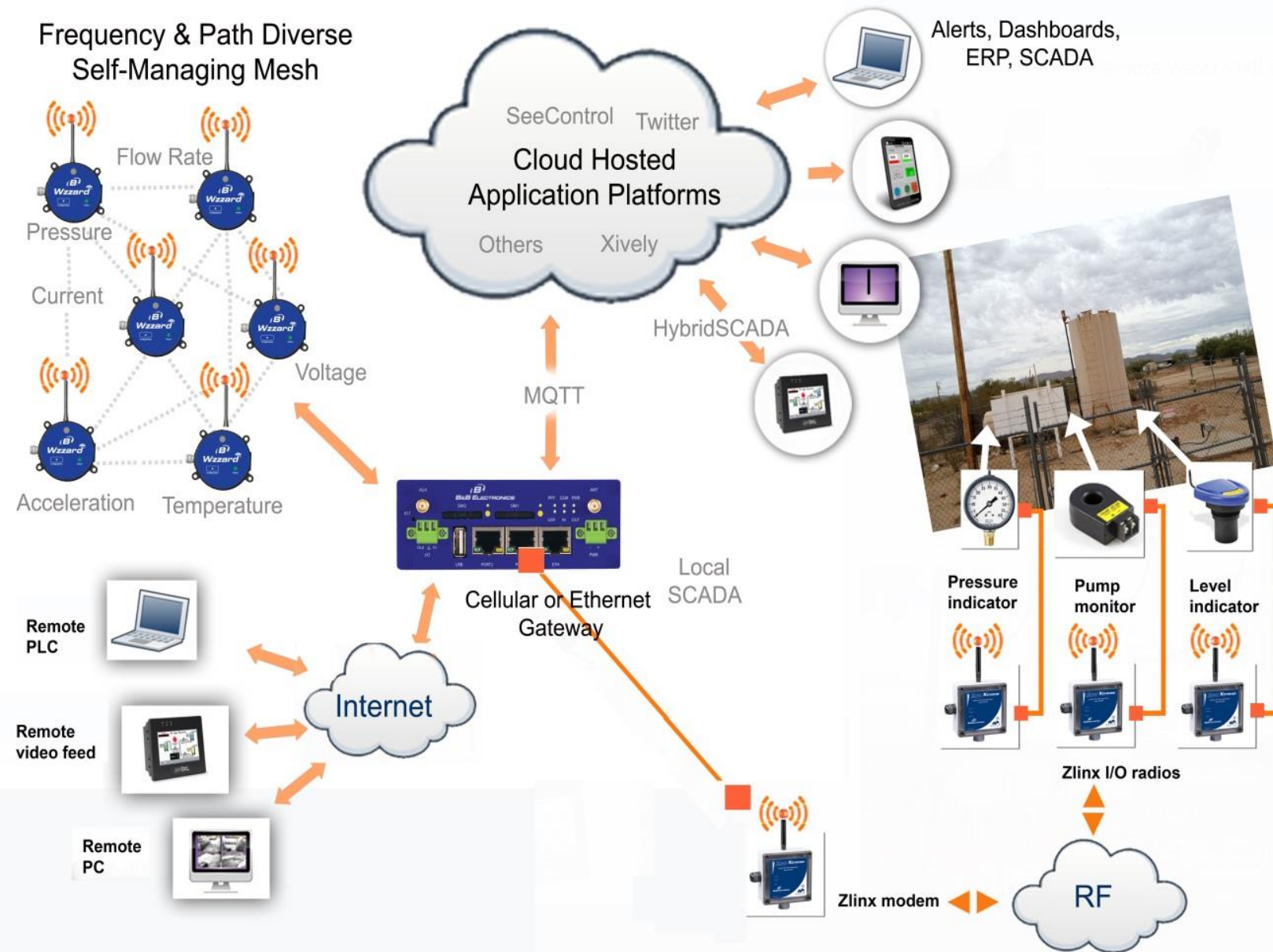


# Strategies for cost control

- Leverage high volume technologies
  - Ethernet, WiFi, Cellular, Bluetooth, mobile devices
- Overlay networks can be more cost-effective than adapting existing devices
- Design out installation costs
  - Minimize both labor *and* skillsets required in the field
- Minimize operational costs
  - Intelligent Gateway-centric architectures
  - Lowest cost backhaul solutions, failover to higher cost
  - Intelligence at the edge - actionable information not raw data



# Gateway-centric architecture



# Intelligence at the edge - concepts

- Intelligent gateways backhaul via lowest cost connectivity path with failover to secondary networks
- Sensor networks that aggregate many data points through single gateways
- Applications hosted at the edge
  - Push filtering and decision-making to edge devices
  - Minimize bandwidth, power and data storage requirements
  - Most data isn't useful or even interesting - teach edge devices what is interesting
- Backhaul with scalable, efficient “IoT” type protocols vs. traditional SCADA. Pub-sub vs. client-server
- Security – extend system security design out to edge devices



# Summary

- First generation of the IIoT will be dominated by existing assets
- Total Cost of Ownership of solutions is the largest factor influencing adoption rate
- Scalable, standardized platforms for hardware, middleware and applications are key to reducing TCO and speeding adoption of IIoT solutions



# Thank you

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# *Intelligent Network Connectivity*



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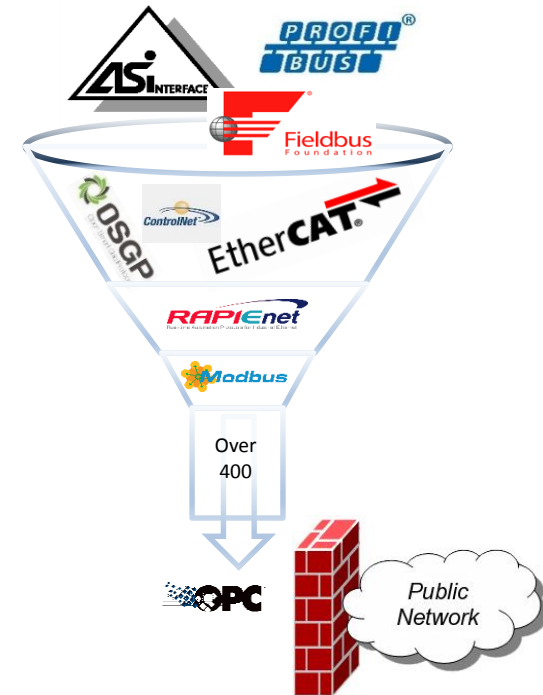
# Aggregating Disparate Data Protocols on the Internet of Things

Xavier Mesrobian

VP Sales and Marketing Skkynet  
Cloud Systems

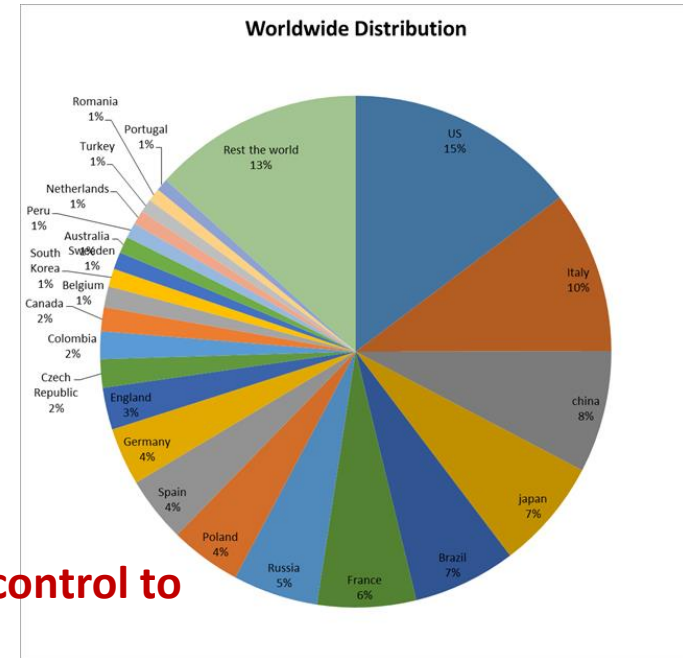
# Networks of Things

- Industrial systems have been using networks of “things” since the 1970’s
  - PLCs
  - Direct I/O
  - Specialized protocols and networks
  - Local and centrally managed networks
  - High tag counts
  - High update rates
    - Not uncommon to see sub 1 ms updates
  - Low security requirements
    - The network is trusted, the devices are trusted



# Networks of Things

- Manufacturing and Resources = 14.03M companies alone
  - 2015 IOT Industrial sector is projected to be \$1.6T
  - 14M unique Implementations
  - 1.4M different hardware suppliers



**The challenge = extend what we've learned in industrial control to networks that span the globe.**

# Internet of Things

- Unlike an industrial network
  - No central management – *things and networks are owned and operated by people or companies who are not acquainted*
  - There is a Strong security requirement
    - [Jan 2014 Hackers gain 'full control' of critical SCADA systems](#) Over 60,000 exposed control systems found online
    - [Jan 2014 - Your Fridge is Full of SPAM: Proof of An IoT-driven Attack](#) Over 750,000 messages came from IOT
    - [May 2014 - DHS Confirms U.S. Public Utility's Control System Was Hacked](#) Two separate incidents
    - [July 2014 - Dragonfly hackers target 1000 Western energy firms, industrial control systems](#)
    - ...
  - Unreliable, relatively slow network (Internet)
  - No agreement on hardware communication protocols
  - Traditional server/client (master/slave) communication not appropriate (e.g., OPC)
  - Data aggregation and protocol conversion is key

# Internet of Things

- Like an industrial network
  - Latency is crucial - improvements are non-linear
    - At some point a change in degree becomes a change in kind
    - When data latencies approach network propagation speeds, the Internet of Things changes from a reporting mechanism to a control mechanism. Process dynamics become visible.
  - Data can be modeled as (name,value,time) tuples (tags)
  - Need to support systems with tens of thousands of tags
  - Hardware from different manufacturers need to interoperate
  - Yet, existing capital equipment needs to be preserved and incorporated into the IoT to reach 14M companies

# Little Things

- Limited resources
  - Tiny embedded devices – e.g., 64K RAM, no MMU, no FPU, no operating system
  - Small embedded devices – e.g., 8 MB RAM, no MMU, no FPU, uClinux O/S
  - Large embedded devices – e.g., 2 GB RAM, Intel or ARM, Embedded XP, Linux, QNX, etc.
- Dedicated application
- Proprietary data format
- Small tag count
- Low data rates





# Big Things

- Effectively unlimited resources
  - PC, PLC, DCS
  - Choice of memory, CPU
- Standard or proprietary data formats
  - Usually convertible to standards like OPC
- Large tag counts
- High data rates



# Data Aggregation

- Where do we do aggregation?
  - Hub systems in the cloud
- The hub system does not need to speak all protocols
  - Hub systems should speak one abstract protocol
  - Hub systems should not access the “things” – the “things” should access the hub.
    - Things should never offer an open port to the Internet
    - This principle disqualifies industrial protocols like OPC, Modbus
  - Convert-at-source is simpler – the “things” convert their data to the hub’s abstract protocol before transmission, and convert from abstract protocol to private protocol on reception.

# Data Aggregation (Protocol)

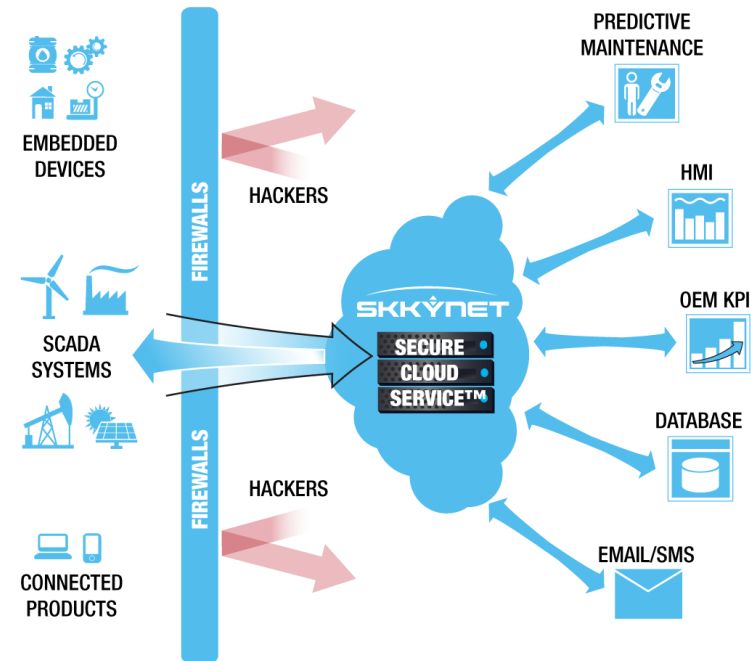
- Abstract data protocol must be simple
  - Suitable for tiny devices with <64 K RAM
  - Not dependent on bit/byte order or CPU architecture – ASCII
  - Simple to construct and parse with minimal CPU load
  - Low packet overhead
  - Streamable
  - Transport agnostic

# Data Aggregation (Connection)

- The Internet is built on TCP – so must be the IoT
- Corporate security concerns
  - limit TCP ports, introduce outbound proxies and inbound firewalls
  - In reality, most TCP solutions will fail
- Forward-looking solution is WebSockets
  - Modern proxies can forward a WebSocket connection
  - WebSocket implementation can fit in 64K of RAM

# About Skynet Cloud Systems

- Available today
  - Provides real-time monitoring, supervisory control with no additional hardware, no VPN
  - No open firewall ports = No attack surface
  - Connects to industrial systems
    - Using open standard protocols (TCP, OPC,...)
  - ETK is available for qualified partners, with no run-time royalties or fees
    - Supports Linux, uClinux and TRON to name a few
    - Hosts on virtually any CPU, including resource-constrained MPUs with no floating point or MMU support.
    - ETK optionally supports IPV6, SSL, WebSockets and a built-in scripting language, allowing you to tailor the ETK to your application and the resources available.
    - The ETK manages a single data set while allowing multiple inbound and outbound connections, allowing multiple clients connected directly to the embedded device without the need for a gateway.
  - Includes a full featured Web-based HMI



Come see us at Booth 714

# Thank You

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Booth 714