

**TMC ITEXPO**



February 2-4, 2010 • Miami Beach Convention Center  
www.itexpo.com



# Show Guide



**Win A New Jeep!**  
Details on Page 4



## Diamond Sponsors:



## Visit These Collocated Events:





# Reach out...



...for a fast and cost-effective way to develop  
your telephony applications

**AMS** *server*

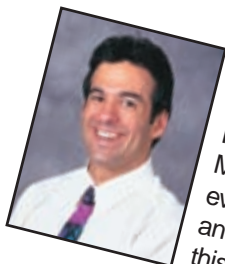
Visit Aculab on booth 617 to discuss how, with AMS Server, time to market can be considerably reduced, applications can be faster to write and easier to deploy. With AMS Server you can use more familiar programming languages such as Python and C# (.NET) to produce, very quickly and cost-effectively, a wide range of local or hosted, IP-based, unified communications applications.

[www.aculab.com](http://www.aculab.com)

Visit us at booth 617

 **aculab**

# Welcome To ITEXPO!



Dear Colleague,

It is my great pleasure to welcome you to ITEXPO at the Miami Beach Convention Center. TMC has been hosting this event for more than a decade and each year it gets bigger and better. There are lots of exciting events collocated with this edition of ITEXPO (including a few new ones): Smart Grid Conference, Super WiFi Conference (NEW), Business Video Conference (NEW), Social CRM Expo (CVx), Voice Interconnect and Peering Conference (VIPeering), and Digium/Asterisk World, Telecom One-on-One (NEW), and StartupCamp 3: Comms Edition!

You can attend a variety of educational workshops (ITEXPO's FREE Workshops include: Reseller Week, Ingate's SIP Trunk-Unified Communications Summit, and MPLS University), engage with amazing speakers, and participate in informative sessions for communications technology users, experts and suppliers.

We are very grateful to you for committing your time and resources to join us, and are confident you will find the ITEXPO experience extremely worthwhile.

There are many activities taking place over the next few days. Please take a moment to review and use this directory as a guide to make sure you don't miss what's most important to you. For times and locations, please see the Agenda-At-A-Glance on pages 12-14.

Once again, I'm very pleased that you're here to experience and contribute to ITEXPO. As always, please contact myself or a member of the TMC staff know what you think of the event. You'll see us around all week and you can also stop by the Registration Desk to give us your valued feedback. Enjoy ITEXPO!

Rich Tehrani

*Rich Tehrani*  
TMC Chief Executive Officer and  
Conference Chairman

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## Are you **intelligent** yet?

"Interactive Intelligence provides a hosted CaaS solution that offers us an increased security level by keeping voice traffic and call recordings within the confines of our network. Their cloud-based offering supports our contact centers with an expandable multichannel platform that reduces call processing time and improves agent effectiveness."

–**Thatcher Young**,  
Call Centers Director  
New Era Tickets





# OUR CUSTOMERS INTERACTIVE INTELLIGENCE® COMMUNICATE MORE EFFECTIVELY IN THE CLOUD

New Era Tickets gained the functionality of a sixth-generation contact center offering the economics and flexibility of a cloud-based solution when they deployed Communications-as-a-Service from Interactive Intelligence. This market-leading, cloud-based contact center features multichannel queuing, predictive dialing, enterprise-wide presence, workforce management and end-to-end reporting.

Join more than 3,500 Interactive Intelligence customers who have found efficiency in the cloud. Interactive Intelligence CaaS customers benefit from little or no capital expense, faster access to new features, reduced IT staff requirements and improved business continuity.

**Visit [www.TheIntelligent.com](http://www.TheIntelligent.com)** to learn how community members like New Era Tickets have improved their communications and operations with a move to the cloud.



**INTERACTIVE INTELLIGENCE®**

Contact Center  
Enterprise IP Telephony  
Business Process Automation

**[www.inin.com/cloud](http://www.inin.com/cloud)**



## Must Attend Keynote Presentations - Room B217/218

### Wednesday, February 2



**Danny Windham**  
Chief Executive Officer

*Wednesday, Feb 2- 3:30 pm*



**Charles Vogt**  
President & CEO

*Wednesday, Feb 2- 4:00 pm*



**Pritham Shetty**  
VP Product Management and  
Engineering, Rich Media Solutions

*Wednesday, Feb 2- 4:30 pm*



**Special Keynote Giveaway!**

Wednesday, February 2, 2011 - 5:00PM




(1) 32GB iPad with 3G  
(1) Nook Color Reading Tablet

### Thursday, February 3



**Alan Pound**  
Managing Director

*Thursday, Feb 3- 10:00 am*



**Aaron McCormack**  
Chief Executive Officer

*Thursday, Feb 3 - 10:30 am*





**Craig Walker, Wesley Chan**  
Entrepreneurs in Residence  
Google Ventures

*Thursday, Feb 3 - 4:45 pm*



**Special Keynote Giveaway!**

Thursday, February 3, 2011 - 11:00AM

(1) 32GB iPad with 3G  
(1) Kindle DX Wireless Reading Device

## Win An Awesome New Jeep!



**Win a New Jeep!!**

**The Jeep Giveaway will be held  
Friday, February 4, 2:45pm, at  
the conclusion of Exhibit Hall hours.**

**Visit the Exhibit Hall. Find Solutions  
and You Could Win a New Jeep!**

1. Pick up your entry card at the registration counter when you arrive.
2. Visit each booth listed on the card, review their offerings, and receive a stamp from each booth.
3. Collect all stamps, then drop your completed card into the entry bin in the exhibit hall.
4. **\*YOU MUST BE PRESENT at the DRAWING FRIDAY, FEBRUARY 4 at 2:45 PM to CLAIM YOUR PRIZE!**



**You Must Be Present To Win!\***



**Integrate your legacy PBXs into today's VoIP networks...**

**...without losing  
functionality, quality  
or control**



**ApplianX gateways  
designed for easy VoIP migration**

**applianx**

---

With Aculab's ApplianX gateways, the worry of transitioning to VoIP with a costly 'rip and replace' strategy is removed. ApplianX enables a migration strategy to newer IP technologies without the need to discard the investment previously made in existing PBXs. ApplianX gateways offer an unbeatable combination of simplicity and features to help integrate legacy products into modern environments without losing functionality, quality or control.

[www.applianx.com](http://www.applianx.com)

**Visit us at booth 617**

[info@applianx.com](mailto:info@applianx.com)



# EXHIBITOR LISTING

COMPANY .....	BOOTH	COMPANY .....	BOOTH	COMPANY .....	BOOTH
2N TELEKOMUNIKACE .....	322	Epygi Technologies, Ltd. ....	524	Sangoma Technologies .....	401
3CX .....	701	eTegrity Systems International, Inc. ....	730	Sansay, Inc. ....	516
4PSA .....	828	FaxBack, Inc. ....	629	Sidera Networks .....	1217
888VoipStore .....	701	FaxCore Inc. ....	624	SIP FORUM .....	Sponsor
911 Enable .....	713	FaxSIPit Services Inc .....	631	SIP Print LLC .....	406
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Aculab .....	617	Glorsoft .....	1110	Speedflow Communications .....	422
Adobe Systems .....	Sponsor	Grandstream Networks .....	817	Spiceworks .....	630
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Digium .....	901	Proxim Wireless .....	213		
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Ecocarrier Inc. ....	616	Rhino Equipment .....	425		
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# FLOOR PLAN



**Dialogic**

Dialogic Inc.  
926 Rock Avenue  
San Jose, CA 95131, USA  
Tel: +1 (800) 755-4444  
Sales: +1 (408) 546-0081  
[www.dialogic.com](http://www.dialogic.com)

Dialogic provides voice, video, and video-analytics technology for use in the cloud, in social networking applications, on premise, and in service provider networks. Solution providers and application developers create high-value multimedia solutions using Dialogic technology.

**Build on Dialogic**

Booth 806

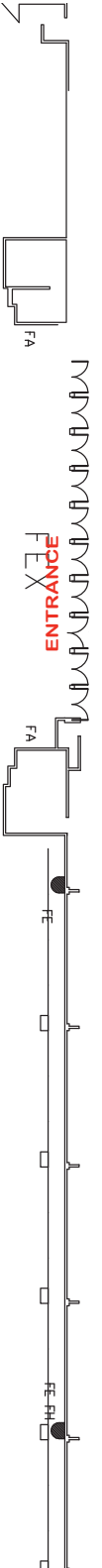
**Wednesday Feb. 2nd**  
Reseller Solution Sessions

**Wednesday Feb. 3rd**  
Reseller Demos  
Business Video Demos

**Friday Feb. 4th**  
Business Video Demos

ITEXPO Business Office

Presentation Theater



# Switchvox® is the best communications

Switchvox offers enterprise-class features at a price you can afford.

Digium's Switchvox® system is more than a phone system — it's the Unified Communications system that integrates all office communications, including phone, fax, chat and web mashups. SMBs that want to do more than just talk can count on Switchvox to help them easily transition from simple telephony to a feature-rich Unified Communications solution to improve productivity in their business. You can even use the IP phone or VoIP service provider of your choice — talk about flexibility!

## TRADITIONAL AND VOIP CALLS



By mixing VoIP with traditional calls, your business can optimize communications and save money without sacrificing features.

## FAX



With Switchvox, fax is integrated so you no longer need a separate fax server. All faxes are delivered directly to your inbox! Plus, you can use the same number for calls and faxes.

## VIDEO CALLING

Collaborating over long-distances has never been easier or less expensive since video phones are compatible with Switchvox.



## RECORDING AND MONITORING

Great for training or auditing calls, Switchvox's recording and monitoring features are just one click away.



If there's an appliance or SMB IP-PBX to beat, this is the one.

Network World

Digium Switchvox is a great choice for SMBs' VoIP needs.

CRNTech



## CHAT (INSTANT MESSAGING)

There's a built-in chat server so that your employees can instant message each other without compromising corporate security by using a public chat service.

## MICROSOFT® INTEGRATION

Seamlessly integrates with all of the fundamental applications you work in everyday, like Outlook®, Word, Powerpoint®, and Excel®.



## The company behind the next innovation in telecom.

Founded in 1999, Digium is the creator and primary developer of Asterisk, the world's most popular open source telephony platform. More than one million customers in 170 countries have deployed Asterisk-based systems. Digium is committed to ending the days of

expensive, proprietary telecom with our award-winning line of Switchvox Unified Communication systems. Switchvox is much more than just an office phone system. It's a revolution in business communications, putting you in control of their most important asset in your business — your voice.



# system for your business

## PRESENCE

Your employees can work smarter when they have access to all office communications within a single screen. See who's in the office, and know who is on a call or away from their desk.



## UNIFIED MESSAGING

With voicemail delivered to your inbox or mobile device, you can stay in communication wherever you are.



## REAL-TIME INTERACTION

Switchvox's Switchboard has click-to-call, drag-and-drop transfers, and other features that make it easier than ever to communicate intuitively.



## CONFERENCING

A built-in conference bridge allows all of your employees to manage their own conference rooms on-demand.

## REPORTING AND CALL LOGGING

See details about all calls in your system. Custom, statistical reports can be scheduled and emailed to you automatically.



## CALL QUEUES

Not just for the call center, Switchvox brings powerful call queuing functionality to even the smallest business that needs to efficiently handle inbound calls.



## MOBILITY

Switchvox Mobile is an app for BlackBerry® and iPhone® that lets you stay connected with the most popular features of Switchvox right on your smartphone.



## CRM INTEGRATION

Your sales and service organization will have customer information right at their fingertips whenever they get a phone call; what a productivity boost!



## DEVELOPER FRIENDLY

Switchvox's XML-based Extend API makes it easy for a web application developer to integrate Switchvox with any web tool, without any Switchvox specific training.



Stop by Digium booth #901 for a demo!

**digium**  
The Asterisk Company





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### AccuCore

VoIP ERP

### CallMax

class 5 softswitch

### Telecom

A-Z VoIP services

### Pay-n-Get

Processing system

### MobiGlobe

Sim-chip







**speedFlow**  
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Telecom & Software Company

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Tel. +44 20 30 265 765  
E-mail: [info@speedflow.com](mailto:info@speedflow.com)

## Wednesday, February 2, 2011

Enterprise	Mobile Workforce	Next Generation Communications	 The Asterisk Company	Developer Day
B210	B211	B212	B213	B117
Continental Breakfast Served (Paid Attendees) Room: B214/215				
SIP Trunking and Unified Communications Summit: Free Workshop - Room A208				Sponsored by 
Setting the Stage: An Overview of a Rapidly-Transforming Enterprise Communications Environment	Managing the Mobile Workforce	The Millenial Generation is Coming - Are You Ready to Support It?	VoIP Quality Monitoring for Asterisk in the Cloud With AQuA	Introduction to SIP
Developing and Effective RFP for the New Environment	Talking VoIP Mobile	The Next Generation of Voice Over WLAN	Cloud Provisioning for Fault Tolerance Using Asterisk	Web as Platform Communications Applications
Vendor Panel: Responding to Today's and Tomorrow's Enterprise Requirements	What Can Presence Do For You?	Trends and the Future of VoIP/Telco 2.0 - The Emergence of Cloud Telephony	Introduction to Asterisk SCF / What You Can Expect from 1.0	What Can Presence Do For You?
	Extending Security to the Mobile Workforce	Meeting the Demand for In-building Wireless Networks	Virtualized Asterisk in the Cloud	Writing SMS Applications for Web Programmers
LUNCH - B214/215				
Enterprise Panel: How Next Generation Value Resonates Throughout the Organization	How Mobility and Collaboration Change Everything - Especially Your Business	If Wireless Expenses Keep Going Down, Why Do My Costs Keep Rising?	Building Cloud Telephony Applications with Adhearsion and Asterisk	Open Sips Configuration
Putting It All Together Key Takeaways for Enterprises	Securing Tablets and Smartphones in the Enterprise			Mobile Application Development using Web Technologies
KEYNOTE SESSIONS: Featuring GENBAND, Digium, Adobe Systems Incorporated - Room: B217/218 				
EXHIBIT HALL GRAND OPENING WELCOME RECEPTION in EXHIBIT HALL B  Sponsored by				

## PLATINUM Sponsors



## Networking Reception Wednesday, February 2, 2011

**Welcome Reception  
5:00 PM**

Sponsored By:












**FREE For All Attendees!**



# AGENDA AT-A-GLANCE



## Thursday, February 3, 2011

	UC Strategies	Conferencing / Collaboration	Service Provider		 The Asterisk Company
Room	B210	B211	B212	B115	B213
8:00am	Continental Breakfast Served (Paid Attendees) - Room B214/215				
9:00-9:45am	Unified Communications Market Overview	Connecting the Distributed Enterprise Via Video	Differentiating Yourself With Bundled Offerings	Cloud Communications : A Beginner's Guide	Presence OpenGate: Deploying a Turnkey Contact Center With Asterisk
10:00-11:00am	 <b>Keynote Session - Room B217/218 Featuring Aculab, BT Conferencing</b>				
11:00am-4:00pm	Exhibit Hall Opens - Hall B				
11:20am	Reseller Week Presentations: Free Workshop on Expo Floor   				
12:00pm	Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall				
1:00-1:45pm	State of the UC Market – The UC Strategies Perspective	Making Telepresence Affordable and Reliable	Enabling the Three-Screen Ecosystem	SMB Cloud Communications: What's Hot and What's Not?	ROI Opportunities in the Contact Center Using Asterisk
2:00-2:45pm	UC Interoperability	The Future of Video Communications on Mobile Devices	Maintaining Service Quality While Introducing New Next Generation Services	Increasing Profits With Cloud Communications	Managing Compliance Requirements With Asterisk
3:00-3:45pm	Integrating Mobility and UC	Everyday Business Conferencing - A New User Experience		Mobile Clouds - Where Cloud Communications and Mobile Intersect	Going Beyond the Phone Call with Asterisk and Polycom
4:00pm	INTERNATIONAL NETWORKING RECEPTION - Room B217/218 - Sponsored By:				
4:00-8:00pm	 <b>StartupCamp 3: Comms Edition - Room B217/218 - Sponsored By: Rackspace, OpenTok, Skype, Twilio</b>				

### International Networking Reception

Thursday, February 3, 2011

**Room B217/218**  
**4:00 PM**

Sponsored By:



**Free For ALL Attendees**

### Conference Breakfast

Friday, February 4, 2011

**8:00 AM**

Sponsored By:



**Paid Conferees Only**

### Jeep Giveaway

Friday, February 4, 2011

**Exhibit Hall Floor**  
**2:45 PM**









MUST BE PRESENT TO WIN - See Page 4 For Details





# AGENDA AT-A-GLANCE

**Friday, February 4, 2011**

	VoIP Essentials	Call Center	Service Provider		 The Asterisk Company
Room	B210	B211	B212	B115	B213
8:00am	Conference Breakfast Served (Paid Attendees) - Room B214/215 - Sponsored By: 				
9:00-9:45am	De-mystifying Hosted Communications	Transformational Call Center Results: Improving the Customer Experience	Next Generation VoIP Peering	The Business of Cloud Communications: A Cloud Comm Business Leader Roundtable	Selling the "Other Stuff": Add-on Products and Applications for Asterisk
10:00-10:45am	The Interoperability Conundrum in Multi-vendor Environments	Innovations in Call Recording	Making Mobile Better with Dynamic QoS	Dark Clouds: Can you trust the cloud? Latency, Security and Availability	SwitchVox 5.0 Overview
11:00am-3:00pm	Exhibit Hall Opens - Hall B				
11:00-11:45am	Hosted vs. On-premises VoIP	Bringing Your Contact Center Into the IP Generation	Achieving Operational Efficiency by Optimizing Service Delivery	Will the Cloud Kill the PBX? or Will It Kill the Channel?	
12:00-12:45pm	Securing Your IP Phone System	Browser Embedded Phones for the Call Center	Session TBD	Cloud Communications, State of the Art	
2:45pm	VISIT THE EXHIBIT HALL FOR YOUR CHANCE TO WIN A NEW JEEP! Sponsored by:				
					



February 2-4, 2011 • Miami Beach Convention Center

**Attend the ITEXPO  
Conference Party  
on South Beach**

**February 3 at  
Mango's Tropical Cafe  
9:00-11:00pm**

Enjoy a night of entertainment, beverages, networking and fun at the legendary Mango's Tropical Cafe.

Sponsored by  
  


\*Open to All Conference Pass Badge Holders, Speaker Badge Holders, Press Pass Badge Holders, Exhibits All Conference Badge Holders.  
If you do not see your badge listed above, you have the opportunity to purchase a ticket to the ITEXPO Conference Party

**Visit the Registration Counter for Complete Details. NOTE: Tickets will not be sold at the door or replaced if lost.**



“The Secret of  
**SUCCESS**  
is to know something  
nobody else knows.”

– Aristotle Onassis

Get to know Sansay and the award-winning  
session controllers for VoIP service providers.



Visit us at booth# 516

# Empowering your Communications In

Enterprise SIP

Se

Voice Security

Se



# Infrastructure

## Session Border Control

## Session Management

Booth 634

[www.sonusnet.com](http://www.sonusnet.com)

Thursday, February 3rd, 2011

**Startup Camp - Room B217/218**

Platinum Sponsor:



Gold Sponsor:



Silver Sponsors:

**Sponsor Descriptions****Summary**

This unique forum is for early-stage entrepreneurs to pitch their communications products or services to a discriminating audience of potential investors, media, bloggers and industry influencers. The event's fast-paced, "ready, set, pitch" format brings early-stage communications companies, developers, industry leaders and investors together to network and validate entrepreneurial pitches in real time.

**Who Should Attend:**

- Mobile, Voice, Video, Network and other Telephony Entrepreneurs
- Investors (angels, VC's alike) to stay connected to what's next in the telephony arena
- Industry Experts, Media and Analysts

**Event Agenda: February 3rd, 2011**

4:00-4:50:

Cocktail Reception sponsored By: 

4:50:

Larry Lisser introduction/event kick off

5:00 – 5:45

Keynotes and Q/A - Craig Walker & Wesley Chan  
Entrepreneurs in Residence, Google Ventures

5:45 – 7:00

5 x startup pitches and judging

7:00 - 8:00

Networking

**Rackspace Hosting (601)**

P / F: 210-312-4000 / 210-312-4032

[www.rackspace.com](http://www.rackspace.com)

Rackspace® Hosting (NYSE: RAX) is the world's leader in the hosting and cloud computing industry. Based in San Antonio, Texas, the company delivers enterprise-level hosting services to businesses of all sizes and kinds. Rackspace integrates the industry's best technologies for each customer's specific need and delivers it as a service via the company's commitment to Fanatical Support®. Rackspace hosts more than 108,000 customers in nine data centers across the globe through their portfolio of hosted IT services, including Managed Hosting and Cloud Computing. Currently, 40% of FORTUNE® 100 companies trust Rackspace for their hosting needs.

The Rackspace Cloud provides on-demand and scalable website, application and storage hosting. Through an integrated suite of cloud solutions - Cloud Sites™, Cloud Files™ and Cloud Servers™ - The Rackspace Cloud enables astute developers and IT managers to trade the hassles, upfront investments and high costs for a hosting environment that scales easily when traffic fluctuates.

**TokBox (831)**

P / F: 415-284-4688 / 415-284-4610

[www.opentok.com](http://www.opentok.com)

TokBox is a leading multi-way Web video communications provider. OpenTok, the company's flagship product, is a game-changing new platform that enables Web sites to weave live, group video conversations into their online experience. Targeted at businesses, entrepreneurs, developers and anyone with a Web presence, the platform harnesses the power of video to drive user engagement with the Web site's content as never before.

OpenTok-powered video conversations can be woven into nearly any Web activity or wrapped around a site's content - from shopping with friends to talking about a breaking news story - live, face-to-face on the Web. The scalable, customizable platform incorporates quality-enhancing proprietary TokBox technology and accommodates up to 20 chat participants live with thousands watching. TokBox is privately held and headquartered in San Francisco, CA.





# WE STARTUPS

After All, We Were One  
Ten Years Ago.

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1-800-961-2888 [www.rackspace.com](http://www.rackspace.com)

## Agenda-At-A-Glance\*

### Room A109

#### Wednesday, February 02, 2011


9:00-9:25am	<b>Introduction: Coming to A Channel Near You. SuperWiFi</b> Barlow Keener, Attorney, Keener Law Group
9:25-10:40am	<b>WISP's Experience Strength and Hope</b> Jack Unger, Committee Chair, WISPA FCC; Matt Larson - Vistabeam; Rick Harnish, WISPA FCC
11:05-12:20pm	<b>From WiFi to White Spaces: An Evolution or Not for Future White Spaces Service Providers?</b> Barlow Keener, Attorney, Keener Law Group; Jim Carlson, Carlson Wireless; Martin Levetim, Strix Systems; Greg Williams, Sr. VP of Corporate & Business Development-BelAir Networks
12:20-12:45pm	<b>WiFi: The root of the Wireless Internet Continues to Evolve</b> Mary Evslin, State of VT
12:45-1:30pm	<b>LUNCH - B214/215</b>
1:30-1:55pm	<b>Disruptive Broadband: A Wireless End-Run</b> Brough Turner, Founder, netBlazr.com
1:55-2:20pm	<b>KEYNOTE PRESENTATION -</b> Peter Stanforth, CTO -Spectrum Bridge
2:20-2:45pm	<b>KEYNOTE PRESENTATION</b> Akshay Sharma, Research Director - Carrier Network; Infrastructure, Converged Infrastructure, Gartner Dataquest
2:45-3:10pm	<b>KEYNOTE PRESENTATION -</b> Marty Stern, KL Gates
3:10-3:35pm	<b>KEYNOTE PRESENTATION -</b> Chip Spann, Director- Engineering & Technical Services, Connected Nation
4:30-5:00pm	<b>ITEXPO Keynote Presentation - Room 217/218</b> Pritham Shetty, VP of Product Mgmt & Engineering for Rich Media Solutions Adobe Systems Incorporated
5:00-7:00pm	<b>Welcome Reception in Exhibit Hall B</b>



Sponsored by:



#### Thursday, February 03, 2011

9:00-10:15am	<b>White Spaces Mobile Devices: The New Smart Phone</b> Barlow Keener, Attorney, Keener Law Group; Marty Stern, KL Gates; Rick Whitt, Washington Telecom and Media Counsel, Google; Bob Friday, Director Strategic Initiatives- Cisco WiFi Division Perry Correll, Principal Technologists, Xirrus Inc.
11:00-12:00pm	<b>Smart Money in White Spaces</b> Marty Stern, KL Gates; Barlow Keener, Attorney, Keener Law Group
12:00-12:45pm	<b>Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall</b>
12:45-1:35pm	<b>We've Got your Number and The End Is Near</b> Steve Ryan, Deputy Council- ARIN
1:35-2:00pm	<b>Cognitive Radio Taking Ethernet Radio to the Edge</b> Stuart Stanley, Optimum Semi
2:00-2:45pm	<b>The New White Spaces Database: ENUM / DNS or Something Completely Different?</b>
3:00-3:30pm	<b>ITEXPO KEYNOTE PRESENTATION - Room 217/218</b> Todd Rowley, VP of 4G- Sprint
3:30-4:00pm	<b>ITEXPO KEYNOTE PRESENTATION - Room 217/218</b> Jeff Ford, CEO Aprevia
4:00pm	<b>International Networking Reception, Sponsored By:</b> 
4:00-8:00pm	<b>Startup Camp 3: Comms Edition - Room B217/218</b>

\*Conference sessions are subject to change.



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## SPECIAL ATTRactions

FREE Workshop for Resellers and Agents

### Reseller Solutions Day - Presentation Theater (Exhibit Hall)

#### Presentation Schedule:

##### Wednesday, February 3, 2011

###### **5:15 – 5:50pm: Reseller Sales Session Part I**

Moderator/Lead Speaker: Max Schroeder of FaxCore, Inc.

Speaker: Jeanne Leckie of The Leckie Group

###### **New Decade – New Techniques – Sales Process Management**

This session will focus on how to manage your time to more efficiently process and close the leads you generate. The lead processing and sales method is independent of the techniques you employ to generate the leads. The focus is simply to provide a system to better manage your time and resources as the sales process is a basic equation  $\#Leads/process\ time\ per\ lead = \$Sales$

###### **6:00 – 6:35pm: Reseller Sales Session Part II**

Moderator/ Lead Speaker Max Schroeder of FaxCore, Inc.

Speaker: Jeanne Leckie of The Leckie Group

###### **New Decade – New Techniques – Sales Process Management**

The 21st Century has already required resellers to make major changes in their sales and marketing techniques. This century's second decade will see the pace of change increase even further. Learn the mechanics of localized Web Marketing and be part of these changes. See the components required to drive awareness, customer connections and brand recognition. Learn the mechanics of Web Marketing and Social Media Engagement to understand how these strategies will help you drive more activity and generate more leads in your local market.

##### Thursday, February 4, 2011

###### **Reseller Focused Presentations**

**11:20 – 11:40 – AudioCodes**

**11:45 – 12:05 – ABP**

**12:10 – 12:30 – DIDx**

**12:35 – 12:55 – Faxcore**

**1:00 – 1:20 – Xorcom**

**1:20 – 1:40 – RingCentral**

**1:40 – 2:00 – Majuda**



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## SPECIAL ATTRACTIONS

### Ingate's SIP Trunk-UC Summit - Room A208

Free Summit for all ITEXPO Attendees



**Ingate's Free SIP Trunk-Unified Communications Summit:**

Unified Communications is coming of age and it's being driven by the urgent demand for SIP trunking, which lowers operating costs and delivers rapid ROI.

To address the need for information on the what, why and how of Unified Communications and SIP trunking, Ingate® Systems is partnering with TMC to present the new SIP Trunk-Unified Communications Summit at ITEXPO East 2011.

The Summit is a three-day seminar series providing in-depth educational information on SIP trunking and Unified Communications (UC).

**LIVE DEMOS** Watch as a SIP Trunk is Deployed Live in 20 minutes or less

**Confirmed speakers include leaders from:**

- AASTRA
- Broadvox
- Commetrex
- Earthlink Business
- FAXCORE
- Market Strategy and Analytics Partners
- Phonebooth
- Qwest Business
- ShoreTel
- Unwired revolution
- UCI Forum

#### **Sponsors, Guest Speakers:**



### Summit Schedule

#### **Tuesday, February 1**

##### **Service Provider Pre-Conference Workshop**

- 1:00pm** The Case for SIP Trunking (Ingate Systems)
- 1:30pm** Delivering SIP to the Enterprise (Broadvox, Intertex Data AB)
- 2:30pm** The Value of a Service Provider Demarcation Point (EarthLink Business, Intertex Data AB)
- 3:30pm** Ensuring Interoperability: The Key to Service Revenue Growth (Bandwidth.com, Intertex Data AB)
- 4:30pm** Addressing Security Issues (Ingate Systems)
- 5:30pm** Generating Revenue from HD Video (UCIF, Intertex Data AB)
- 6:30pm** Cocktail Reception

All sessions moderated by: Joel Maloff, Principal Consultant, Maloff NetResults

#### **Wednesday, February 2**

##### **SIP Trunk-Unified Communications Summit**

SIP Trunking Professional Development Program (certificate program)

- 9:00am** The State of SIP Trunking: A World View (Ingate Systems)
  - SIP Trunking in Latin America (Maloff NetResults)
  - SIP Trunking in Europe (Ingate Systems)
- 10:00am** Building for ROI (Unwired Revolution, ShoreTel, Aastra)
- 11:00am** LIVE DEMO: Setting Up a Secure SIP Trunk (ShoreTel, Broadvox, Ingate Systems)
- 11:30am** The Service Provider Perspective (EarthLink Business, Qwest Business, Broadvox)
- 12:30pm** Telia: Lessons Learned from Across the Pond (Intertex Data AB)
- 1:00pm** Town Hall Meeting: SIP, UC and Security (VOIPSA, Aastra, Broadvox, ShoreTel, Ingate/Intertex)
- 2:00pm** The Need for an E-SBC (ShoreTel, EarthLink Business, Ingate Systems)

#### **Thursday, February 3**

##### **Unified Communications Day** (certificate program)

- 9:00am** Town Hall Meeting: Unified Communications (Aastra, Broadvox, VOIPSA, ShoreTel, UCIF, Market Strategy & Analytics Partners, Intertex Data AB)
- 10:00am** SIP: Unifying the Distributed Workforce (Unwired Revolution)
- 11:00am** Fax-over-IP (Commetrex, FaxCore)
- 12:00pm** Unified Communications: The Future for Service Providers (Market Strategy & Analytics Partners)
- 1:00pm** Hosted Unified Communications (Bandwidth.com, Broadvox, Qwest Business)
- 2:00pm** Enterprise-Centric Unified Communications (Aastra, ShoreTel, Intertex Data AB)
- 3:00pm** UC Across the Borders (Intertex Data AB)

#### **Friday, February 4**

##### **SIP Trunk-Unified Communications Boot Camp**

- 9:00am** SIP Trunking and Unified Communications for the Sales and Marketing Professional (Maloff NetResults)
- 10:00am** SIP Trunk "Basic Training" with Ingate (Ingate Systems)

## SIP Trunk-Unified Communications Summit @ ITEXPO

### Get the Facts About SIP Trunking and Unified Communications

Learn everything you need to know from the industry's top experts at these educational seminars, **free** for all ITEXPO attendees.

**LIVE DEMOS** -- Watch as a SIP trunk is deployed live -- on-site -- in 20 minutes or less.

#### PRE-CONFERENCE SERVICE PROVIDER WORKSHOP

##### The Case for SIP Trunking: How to Minimize Deployment Costs and Maximize Revenue

###### Tuesday, February 1, 2011

- 1:00pm The Case for SIP Trunking
- 1:30pm Delivering SIP to the Enterprise
- 2:30pm The Value of a Service Provider Demarcation Point
- 3:30pm Ensuring Interoperability  
-- The Key to Service Revenue growth
- 4:30pm Addressing Security Issues
- 5:30pm Generating Revenue from HD Video
- 6:30pm Cocktail reception

All sessions include Case Studies and Practical Solutions.

Presenting companies: Bandwidth.com, Broadvox, EarthLink Business, Ingate Systems, Interex Data AB, Unified Communications Interoperability Forum (UCIF)

Moderator: Joel Maloff, Principal Consultant, Maloff NetResults

#### Wednesday, February 2, 2011

##### SIP Trunking Professional Development Program

- 9:00am The State of SIP Trunking: A World View  
- SIP Trunking in Latin America and SIP Trunking in Europe
- 10:00am Building for ROI
- 11:00am Live Demo: Setting Up a Secure SIP Trunk
- 11:30am The Service Provider Perspective
- 12:30pm Telia: Lessons Learned from Across the Pond
- 1:00pm **TOWN HALL MEETING: SIP, UC and Security**
- 2:00pm The Need for an E-SBC

#### Thursday, February 3, 2011

##### Unified Communications Day

- 9:00am **TOWN HALL MEETING: Unified Communications**
- 10:00am SIP: Unifying the Distributed Workforce
- 11:00am Fax-over-IP
- 12:00pm Unified Communications: The Future for Service Providers
- 1:00pm Hosted Unified Communications
- 2:00pm Enterprise-Centric Unified Communications
- 3:00pm UC Across the Borders

#### Friday, February 4, 2011

##### SIP Trunk-Unified Communications Boot Camp

- 9:00am SIP Trunking and Unified Communications for the Sales and Marketing Professional
- 10:00am SIP Trunk "Basic Training" with Ingate

Miami Beach Convention Center, ITEXPO, Room A208

For more information: [http://www.ingate.com/SIP\\_Trunk\\_UC\\_Summit\\_Miami\\_2011.php](http://www.ingate.com/SIP_Trunk_UC_Summit_Miami_2011.php)

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## **MPLS University - Room A106**

**Thursday, February 3, 2011**



**Brought To You By:**



**Training on Secure Networking — FREE to ALL Attendees**

### **Introduction and Overview**

MPLS University is a forum for IT and business professionals to bring their questions about network reliability, always-on connectivity, regulatory requirements, security, and cost control. Join us for two FREE MPLS University sessions at the ITEXPO and learn how to put your network to better use in your business.

### **Who Should Attend**

- IT Pros and Managers
- MegaPath Partners - Existing & Potential

These sessions were developed with End Users in mind. Partners will find these sessions especially helpful in their work with current and prospective customers. Bring your questions!

### **Course Descriptions**

**2:00 pm – 2:50 pm**

#### **Navigating the Seas of Managed Security Services: Cloud vs Premise vs Hybrid**

Securing the network and data infrastructures your business relies on is serious business. Considering the various models of managed security providers and the range of available services fit the needs of your business is a smart start. We'll talk about cloud-, premise-, and hybrid-based options and help you think about balancing priorities with service choices. Join us for valuable insight as you "navigate the seas" of protecting the data and network structures that are critical to your business.

**3:00 pm – 3:50 pm**

#### **Meeting Compliance Requirements with Security-as-a-Service: Risk, Security & Compliance**

Protecting sensitive data from the risk of mishandling, prying eyes, attacks and other unauthorized retention and sharing is a constant organizational and operational challenge. Regulatory standards and regulations in industries such as retail, healthcare, and financial, stipulate how organizations must protect "customer" data and report on breaches. Accessibility may provide your users with better service options, but more exposure to risk. We'll talk about data considerations and review how secure, private network services can incorporate the needs of the people (employees, customers, partners, suppliers), and applications that interact with your business and your network.

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# MPLS University

## Free Training on Secure Networking at ITEXPO in Miami

These sessions of MPLS University are targeted to IT and business professionals to learn more about secure networking including connectivity options, managed security options, regulatory requirements, and security standards.

Join us for two FREE training sessions at the Internet Telephony Conference and Expo (ITEXPO). Learn how improve the utilization and security of your network.

**SESSIONS** ■ Thursday, February 3, 2011 ■ Room A106

*2:00 pm – 2:50 pm*

**Navigating the Seas of Managed Security Services:  
Cloud vs Premises vs Hybrid**

*3:00 pm – 3:50 pm*

**Meeting Compliance Requirements with  
Security-as-a-Service: Risk, Security & Compliance**

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Friday February 4, 2011 - Room B116

The SIP Tutorial is a full day training program that will focus on SIP technology from SIP messaging, though Server types, Security, Firewall and NAT operation, SIP Trunking, Troubleshooting and SIP in Unified Communications.

Association Sponsors

**SIP FORUM**

**Presented by two of the most knowledgeable authorities and notable figures in the SIP world.**



**Dr. Alan B Johnston:**

Adjunct Professor of Electrical Engineering, Washington University in St. Louis, Director of the SIP Forum, has been involved with VoIP and SIP since the mid 1990s. He is a co-author of the core SIP specification and a number of other standards, and holds several patents. He is the author of four books on SIP and VoIP security. He holds a PhD

from Lehigh University, Bethlehem, PA, USA and a Bachelor of Engineering from the University of Melbourne.



**Dr. Henry Sinnreich:**

Often referred to as "the Godfather of SIP" Dr. Sinnreich is a technology visionary and one of the developers of the first commercial SIP service by a major carrier, an active contributor to IETF SIP standards work, and the author of several books on SIP. Dr. Sinnreich is currently an engineer at Adobe Systems.

## SIP Tutorial Schedule

**8:00am - 9:00am**

**Registration**

**9:00am - 10:00am**

**Standards In telecoms And Internet**

Includes an overview and history of standards, Internet Architecture, RT, RTP and RTSP Application Protocols, SIP and Competing Protocols

**10:00am - 10:15am**

**Morning Break**

**10:15am - 11:15am**

**SIP: Core Standards**

Includes SDP, PIDF, SIP Extensions, SIP Call Control Model and more.

**11:15am - 11:30am**

**Break**

**11:30am - 12:30pm**

**SIP Services**

Includes, SIP Basic Call Flow Examples, SIP PSTN Call Flows, SIP Service Examples, SIP Multimedia: Presence, IM, Video, conferences, SIP and RIA Applications, NAT Traversal, STUN/TURN/ICE

**12:30pm - 1:30pm**

**Lunch**

**1:30pm - 2:30pm**

**SIP Security Overview**

Includes discussions on TLS, DTLS, and ZRTP

**2:30pm - 2:45pm**

**Afternoon Break**

**2:45pm - 3:45pm**

**P2P And SIP**

Includes P2P Overview, SIP on P2P, P2P SIP

**3:45pm - 4:00pm**

**Break**

**4:00pm - 5:00pm**

**Challenges That Lie Ahead For SIP**





- 🔊 Moving to Microsoft Lync Unified Communications, but want to keep your existing PBX?
- 🔊 Connecting branch offices with Microsoft Lync?
- 🔊 Integrating existing IP Phones, Analog Phones and mobile devices to Microsoft Lync?
- 🔊 Looking to integrate SIP Trunking into your PBX or Microsoft Lync deployments?

**AudioCodes**, your **VoIP equipment** vendor for providing **end-to-end** business connectivity with leading innovation for Microsoft Unified Communications





## EXHIBITOR DESCRIPTIONS

Booth Numbers in Parentheses

### **2N TELEKOMUNIKACE (322)**

**P / F: +420261301500 / +420261301500**

**www.2n.cz**

2N TELEKOMUNIKACE is a leading European manufacturer of telecommunications equipment serving customers in more than 120 countries across the globe. Our product portfolio consists of a wide range of GSM and UMTS gateways and routers, a high-capacity IP multimedia switching platform, VoIP-enabled private branch exchanges (PBX) and lift and door communicators - which are also available in IP version. 2N offers high flexibility in terms of research, production and customer requirements.

### **3CX (701)**

**P / F: 678-993-7540 / 800-687-0903**

**www.3cx.com**

3CX has developed a software based IPPBX for Windows

### **4PSA (828)**

**P: 850-250-1118**

**www.4psa.com**

4PSA is a leading innovative software development company, specializing in applications that run on computer clouds. The company provides, under the 4PSA brand, solutions that help service providers and enterprises better manage their IT infrastructure, automate processes, and provide improve communications services.

The 4PSA flagship solution is the VoipNow® Platform, is the perfect software suite for Carriers and ISPs. Designed to accelerate Unified Communications and Voip adoption by businesses and end-users. The products are built around cloud computing and provide unrivaled performance with the most comprehensive features, massive scalability, and the ultimate in automation.

### **888VoipStore (701)**

**P: 888-864-7786**

**www.voipstore.com**

888VoipStore is the world's preferred source for Voice over IP Telephone Systems (IP-PBX's) and VoIP Communication products for resellers and businesses.

Our industry standard setting customer service and support has established 888VoipStore as a vital connection in technology and solution management for over 10,000 business customers worldwide.

### **911 Enable (713)**

**P / F: 877-862-2835 / 514-745-8616**

**www.911enable.com**

911 Enable is the industry-leading provider of E911 solutions for enterprises and service providers. Its E911 call routing service, management appliance, and security desk notification system meet all E911 regulations and standards, and support more customers than any other E911 provider in the industry.

### **Aastra (417)**

**P / F: 800-468-3266 / 469-365-3006**

**www.aastrausa.com**

Aastra USA is the North American business unit of Aastra Technologies Limited, (TSX:"AAH"), a leading company at the forefront of the enterprise communications market. With more than 50 million installed lines around the world, offers one of the most complete portfolios of unified communications solutions available today. [www.aastrausa.com](http://www.aastrausa.com).

### **ABP Technology (322)**

**P / F: 972-831-1600 / 972-831-1416**

**www.abptech.com**

ABP Technology is a Dallas, TX based, value-added distributor of IP Telephony and IP Video solutions and services marketed throughout North America, Latin America and the Caribbean. The ABP portfolio includes VoIP phones and IP-PBXs, IP peripherals, IP paging products, gateways, Mobility solutions with WiFi, DECT and Dual mode technology, IP Surveillance Cameras, recognition software, video analytics, engineering consultation services, technical support, IP training, provisioning and configuration and fulfillment services. ABP offers a suite of IP Carrier trunking and connectivity to complement our resellers' hardware solutions. ABP's clients include channel partners, specialized VARs, Security Integrators, Service Providers, government entities and educational institutions.



### **Aculab (617)**

**P / F: +44 1908 273800 / +44 1908 273801**

**www.aculab.com**

Aculab offers developers and service providers a wide range of technology for the creation of high performance communications solutions – such as inbound/outbound IVR, broadcast fax, conferencing, contact centers and military applications.

Aculab's products provide powerful media processing capability in the deployment option of your choice: hardware, software or cloud environments. Media processing capabilities include video, HDVoice, T.30 fax and T.38 FoIP, and high availability SIP signaling to meet extensibility and fourth generation service delivery requirements. Prosody X boards are available in PCIe, PCI and cPCI form factors, with optional T1/E1 trunks for converged IP and TDM voice, video, fax and gateway solutions. Prosody S is an IP-based, software-only alternative to DSP boards that is available for Windows or Linux. It can also be used with Aculab's award winning AMS Server and its high-level APIs in C# or Python programming languages to speed up application development.

Aculab Cloud enables the rapid and efficient creation of scalable, cloud-based voice and telephony applications in a broad range of programming languages, for deployment on a low-cost, pay-as-you-go basis.

Additionally, Aculab offers its gateway ranges: GroomerII – a signaling and media gateway for call routing between SS7 and SIP-based IP or NG9-1-1 networks; and ApplianX – a series of deployment ready SIP and T.38 gateways to satisfy SMB and enterprise needs.

### **ADTRAN (300)**

**P / F: 800-923-8726 / 256-963-8699**

**www.adtran.com**

ADTRAN is the value and performance leader for IP business communication solutions. These solutions are ideal for business trunking, hosted and premises-based VoIP applications. ADTRAN products showcased at IT Expo include: IP business gateways, IP routers, managed PoE and Gigabit switches, IP PBX and Converged IP Telephony systems, 6 and 12-line business-class SIP phones, 802.11 a/b/g Wireless Access Points, 3G wireless broadband access solutions, security and VPN appliances.



# EXHIBITOR DESCRIPTIONS



Booth Numbers in Parentheses

## **AireSpring (517)**

**P / F: 800-825-1055 / 818-786-9225**

**www.airespring.com**

AireSpring is an award-winning, privately-held, debt-free communications company offering a broad range of innovative services at competitive prices to businesses nationwide. AireSpring offers market-leading long-distance, local, data, MPLS and next-generation SIP trunking solutions that provide companies with tailored services which are powerful and cost-effective.

## **Alcazar Networks Inc. (725)**

**P / F: 484-664-2800 / 484-664-2819**

**www.alcazarnetworks.com**

Alcazar Networks is a nationwide VoIP carrier conceived in 2003. Alcazar Networks' vision was to create a one stop VoIP carrier service, to help mitigate the vast diversification of providers. Alcazar Networks' services include: Nationwide Origination/Termination - E911 - CNAM Publishing/Lookup - API Access - T.38 Fax - SMS.

## **Algo Communication Products Ltd (625)**

**P / F: 604-454-3790 / 604-437-5726**

**www.algosolutions.com**

Algo offers premium quality SIP endpoints for entrance security, customer assistance, loud ringing, event notification, visual alerting, and voice paging. Drawing on more than 40 years of telecom experience, Algo products are designed for durability and ease of installation with innovative features that provide the best possible user experience. This includes a SIP loud ringer and speaker that automatically adjusts for ambient noise level, a SIP multimedia intercom with graphic touch display, and a SIP Doorphone that operates over single pair wiring.

## **ALOE Systems (522)**

**P / F: 905-882-8603 / 905-882-1023**

**www.aloe-systems.com**

ALOE Systems (ex MERA Systems) is an international developer of class 4/5 softswitches that enable VoIP carriers and service providers to efficiently handle considerable amounts of IP telephony transit traffic across their networks. In August 2010 MERA Systems was renamed "ALOE Systems", the abbreviation of "A loyalty to excellence" reflecting the company's technological leadership in development of software solutions. Headquartered in Toronto, ON, Canada, the company operates globally through a network of representatives.

## **Amfeltec (818)**

**P / F: 905-417-6438 / 905-417-6438**

**www.amfeltec.com**

AMFELTEC is a leading provider of equipment dedicated to hardware/software development and solutions for appliance/embedded market. Products include Batteryless system logger solution for capturing system log information from any servers/embedded computers, PCI/PCI Express Splitter solution that helps to eliminate motherboard interface limitation. Additionally, Amfeltec offers complete solution for electronic device development/testing/production.

## **ApplianX (617)**

**P / F: +44 1908 283800 / +44 1908 273801**

**www.applianx.com**

ApplianX is a range of single purpose, 'plug and play' appliances designed to unite, support and speed the convergence of technologies such as TDM, VoIP, video and mobile. This helps enterprises to reduce operational costs,

extend the life of existing TDM-based equipment and take advantage of new IP-based services and endpoints. Products available are the ApplianX IP Gateway and the ApplianX DPNSS-to-Q.SIG Gateway. Based on Aculab technology, all ApplianX gateways are simple to use and can reduce operational costs. The gateways are available with 1, 2 or 4 E1/T1 trunks, supporting over 85 network and PBX interworking protocols and have been certified by Avaya, Cisco and Aastra. Usefully, a web-based GUI eases configuration and management issues and includes a setup wizard. The ApplianX IP Gateway is the first gateway to provide support for Divert, Transfer, Message Waiting and Route Optimisation over SIP, Q.SIG and DPNSS. It can also enable Microsoft Office Communications Server 2007 environments to be connected to the PSTN or other PBXs, either legacy TDM-based PBXs or IP-PBXs. In addition, the ApplianX IP Gateway can now be procured at a highly competitive price – helping make the migration path to VoIP more cost-effective.

## **Astaro (728)**

**P / F: 978-974-2600 / 978-974-2660**

**www.astaro.com**

Astaro Corporation offers the most complete and easy to use Internet security appliances available. Astaro's award-winning products provide the latest protection with the best total cost of ownership. Software, hardware and virtual appliance offerings provide users the flexibility to meet a wide variety of deployment scenarios.

## **ATCOM (823)**

**P / F: +86-83018869 / +86-83018869**

**www.atcom.cn**

ATCOM is one of the leading VoIP terminals manufacturer in China with wide product range from IP phone, ATA to IP PBX and Asterisk compatible telephony cards. ATCOM products focus on low and middle end SMB market, dedicated to providing the most cost effective VoIP terminals for customers.

## **AudioCodes, Inc. (507)**

**P / F: 888-586-4743 / 732-469-2298**

**www.audiocodes.com**

AudioCodes designs, develops and sells advanced Voice over IP (VoIP) and converged VoIP and Data networking products and applications to Service Providers and Enterprises. AudioCodes, a VoIP technology leader focused on VoIP communications, applications and networking elements, and its products are deployed in Broadband, Mobile, Cable, and Enterprise networks. AudioCodes' product range includes Media Gateways, Multi-Service Business Gateways, Residential Gateways, IP Phones, Media Servers, Session Border Controllers (SBC), Security Gateways and Value Added Applications. <http://www.audiocodes.com>

## **BridgeWave Communications (211)**

**P / F: 408-567-6900 / 408-567-0775**

**www.bridgewave.com**

BridgeWave Communications is the leading supplier of high capacity 4G backhaul and gigabit wireless connectivity solutions. BridgeWave's point-to-point wireless bridges are widely deployed in mainstream enterprise and service provider network applications, while its carrier-grade FlexPort® solutions provide a future-proof mobile backhaul solution for carriers and mobile operators migrating to 4G/LTE/WiMAX or greenfield next generation network deployments.

Utilizing the spectrum in both microwave (11 – 38 GHz) and millimeter wave (60 – 90 GHz), the company's solutions offer up to ten times the bandwidth of comparably-priced lower-frequency license-free and





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licensed-band wireless links, while providing superior interference immunity and data security. BridgeWave's solutions provide fiber-comparable performance without the delay and cost associated with leased-lines.

Setting the standard for product quality, BridgeWave employs Highly Accelerated Life Testing (HALT) during design and Highly Accelerated Stress Screening (HASS) during production to ensure the highest levels of product reliability and customer satisfaction. BridgeWave is an ISO9001 registered company.

BridgeWave is a U.S.-based company headquartered in Santa Clara, California. The company has strong global presence with thousands of radios deployed in more than 50 countries. BridgeWave has a network of experienced distributors and resellers worldwide, making it today's primary vendor of high capacity, high frequency solutions. For more information, visit [www.bridgewave.com](http://www.bridgewave.com).

### Broadvox (606)

**P / F: 800-273-4320 / 214-646-8005**

**[www.broadvox.com](http://www.broadvox.com)**

Founded in 2001, Broadvox is a worldwide leader in providing integrated and managed VoIP services to SMB, enterprise, and carrier customers. It deployed one of the largest, full-featured, global VoIP networks, and is trusted by more than 300 telecommunications carriers, ASPs, ISPs, and over 3,500 businesses which transport more than 12 billion minutes annually. The Broadvox Network Operations Center, operating 24x7, provides the reliability, security, and quality of service necessary for the world's most discriminating customers. Broadvox offers SIP Trunking, SIP origination and termination services, and hosted communications solutions. Broadvox is headquartered in Dallas, Texas. For more information about Broadvox, visit [www.broadvox.com](http://www.broadvox.com).

### Cbeyond Cloud Services (Rm B121)

**P / F: 678-486-8162 / 678-424-2500**

**[www.cbeyond.net](http://www.cbeyond.net)**

Cbeyond Cloud Services, a division of Cbeyond, integrates and simplifies business-class "technology services in the cloud" for small and medium businesses worldwide. Cbeyond Cloud Services provides virtual servers, managed dedicated servers, cloud PBXs and software as a service. Our team delivers world-class technology and customer service to help businesses thrive.

### Commetrex Corporation (528)

**P / F: 770-449-7775 / 770-242-7353**

**[www.commetrex.com](http://www.commetrex.com)**

Commetrex, after providing industry-leading fax technologies to the telecom equipment OEM for over a decade, has developed BladeWare, an advanced-architecture all-software telephony platform that supports FoIP with SIP signaling. In 2009, the company added support for digital and analog PSTN connectivity in partnership with Sangoma Technologies. The addition of support for PCI and PCI Express boards for analog office and station interfaces and ISDN PRI and BRI gives the Commetrex OEM the industry's broadest fax-telephony product line for the enterprise-fax OEM. Commetrex' list of technology licensees is a who's who of the telecom industry. Now, as a recognized fax-technology leader, Commetrex' mission is to apply its patent-applied-for "Smart FoIP" T.38-SIP technology to make FoIP a full substitute for PSTN fax. We make FoIP work!

### Commlogik Corp. (801)

**P / F: 305-677-7888 / 305-677-7889**

**[www.commlogik.com](http://www.commlogik.com)**

Commlogik Corporation is a value-added Telecommunications and Security distributor for Latin America with headquarters in Miami/Florida and with fully staffed local offices in Brazil, Argentina, Colombia and Mexico. We also attend to all other countries in South America, Central America and the Caribbean.

Commlogik is one of the top suppliers of IP End Points, from IP phones to video conference units, in all ranges from simple entry level IP Phones to enterprise class IP multi-line executive phones. In the video conference market we supply from HD single channel video conference systems to multi-monitor full-immersion Telepresence rooms. We also provide conference phones (analog and IP), WiFi phones, Cordless IP phones, USB Phones, Video Phones and document cameras.

In terms of telephony hardware, Commlogik supplies CTI blades, channel banks, trunk interfaces, gateways, media gateways, SS7 systems, protocol converters, multiplexers, transducers, repeaters, compressors and session border controllers. We also provide SDKs for CT applications, licenses for g729 and other software tools.

Commlogik also supplies IP-PBX units (hardware and software), VoIP systems for call control and toll bypass, analog and IP Call Centers, systems for hosted IP/Centrex installations, services and support.

Commlogik is also active in the security realm; we supply on-the-network appliances for virus detection, intrusion protection, spam filtering, UTMs and VPN control. Also hardware and software for biometric security (finger print scanners, iris, face recognition, etc.) geared for law enforcement, government agencies, security for the enterprise and terrorism prevention (airports, banks, etc.).

### COMPTEL (342)

**P / F: 202-296-6650 / 202-296-7585**

**[www.comptel.org](http://www.comptel.org)**

COMPTEL is the leading industry association representing communications service providers and their supplier partners. COMPTEL members are entrepreneurial companies building and deploying next-generation networks to provide competitive voice, data, and video services. COMPTEL members create economic growth and improve the quality of life of all Americans through technological innovation, new services, affordable prices and customer choice.

### Computer Telephony Distributing (319)

**P / F: 864-527-9600 / 864-527-9610**

**[www.ctdconnect.com](http://www.ctdconnect.com)**

CTD's Mission : to provide complete telecommunication solutions that will give our resellers a competitive advantage in the marketplace for a wide variety of telecommunication brands. We diligently assist our resellers to ensure telecommunication solutions are properly sold and provisioned with advanced technical support for complex requirements.

### CoreDial, LLC (418)

**P: 215-297-4400**

**[www.coredial.com](http://www.coredial.com)**

CoreDial is a leading provider of multi-tenant hosted VoIP, SIP trunk and related cloud computing software and services around the world. We enable Service Providers, Interconnects and others to private label and sell, deliver, manage and invoice for high quality VoIP services quickly, professionally with industry leading profit margins.

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*How about Interoperability?*

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**Mediant™ 1000 E-SBC**



**Mediant™ 3000 E-SBC**

For more information: [www.audiocodes/e-sbc](http://www.audiocodes/e-sbc)



Visit Booth **#507** to learn more





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### **CreativeWorks (430)**

**P / F: 800-481-0031 / 619-330-3500**

**[www.creative-works.us](http://www.creative-works.us)**

CreativeWorks Systems, Inc. is an experienced and highly competent internet marketing firm that specializes in graphic design, web design, web programming, and Search Engine Optimization. As far as graphic design, web design and web development is concerned, there is nothing we can't do including complex web programming and the most incredible Shockwave Flash animation and scripting.

### **CyberData (701)**

**P / F: 831-373-2601 / 831-373-4193**

**[www.cyberdata.net](http://www.cyberdata.net)**

CyberData designs and manufactures cutting-edge products for SIP-based Application Specific Endpoints for Unified Communications. We specialize in innovative and cost-effective IP paging and access control peripherals that are designed to enhance SMB through Enterprise level VoIP phone system installations. Through our OEM and technology partners, CyberData is committed to continued excellence in the development of new and unique products for the VoIP marketplace.

### **Damall Technologies Sas (830)**

**P / F: -732627860 / -732249358**

**[www.damalltech.com](http://www.damalltech.com)**

Damall is a high-end manufacturer of IP telecommunications products for home and enterprise applications.

Headquartered in Italy, Damall's production is in-house, and designed to meet any product and service requirements for our customers worldwide. Damall's offerings are effective solutions in both standard and customised implementations.

### **Dialexia Communications Inc. (613)**

**P / F: 514-693-8500 / 514-693-5352**

**[www.dialexia.com](http://www.dialexia.com)**

Dialexia Communications develops and markets a complete suite of IP Telephony software applications. It also provides Advanced Telephony Solutions using Internet Protocols to enterprises, service providers as well as telephony resellers. Dialexia's line of solutions includes SIP-based PBX Dial-Office, Hosted PBX HERO, soft-switch Dial-Gate, Dial-Console and Dial-ACD

### **Dialogic (806)**

**P / F: 408-750-9400 / 408-546-0081**

**[www.dialogic.com](http://www.dialogic.com)**

Dialogic develops products and technologies for the service provider and enterprise markets that enable reliable, seamless, and efficient communications across countless devices on a wide variety of networks. Networks using Dialogic technology carry more than five billion minutes of traffic per month, and services built on Dialogic products are used by an estimated two billion mobile subscribers worldwide. Dialogic supplies products that deliver video calls, location-based services, text messaging, and other high-demand services over mobile, VoIP, and traditional networks. Whatever the need — from switching to transport — Dialogic provides the technology to create, manage, and control voice, video, and data sessions simultaneously and efficiently. Dialogic® Media Labs develops pioneering video technology for IP streaming and enriched connectivity to allow the rapid deployment of video-based services with superior quality. Dialogic also focuses on providing any-to-any connectivity for business customers and IP-enabling its traditional voice and fax media products to smooth the move from TDM to an all-IP environment. In addition, Dialogic allows

developers to bring IP and video to enterprise applications while using a familiar programming environment, even when adding web-based and open-source applications. Dialogic has over forty offices worldwide that supporting extensive and highly responsive sales, support, training, and partner programs.

### **DIDXchange (340)**

**P / F: 850-207-2598 / 206-339-4203**

**[www.didx.net](http://www.didx.net)**

DIDXchange is the wholesale SIP origination marketplace where thousands of Internet protocol-based communications providers of 163 nations buy, sell and trade direct inward dialing phone numbers from 50 + countries. It offers ring to of SIP, IAX2, H323, and Skype; a free API and call detail and billing reports; complimentary publicity via DIDX podcasts, Techistan magazine, and Muntwo video production. There is welcome invitation to ITEXPO participants to join now at [www.didx.net](http://www.didx.net).

### **Ditech Networks (501)**

**P / F: 650-623-1300 / 650-564-9599**

**[www.ditechnetworks.com](http://www.ditechnetworks.com)**

Ditech Networks is revolutionizing modern communications with advanced voice processing solutions and voice applications that offer network and speech quality enhancement, voice call control, speech-powered web access, voice-to-text services, and more. Ditech believes in the power and simplicity of human speech. Its technology is designed to deliver compelling voice capabilities to emerging forms of communication like social networking and text messaging, allowing consumers to use voice in ways that make sense in today's Web 2.0-savvy world.

Leveraging over 20 years of deployments with communications providers around the world, Ditech offers unique, effective products and services that put the subscriber's experience first, assisting carriers with revenue generation, service differentiation, network expansion and call capacity. Ditech's customers include Verizon, Sprint/Nextel, Orascom Telecom, AT&T, China Unicom, Global Crossing, and West Corporation. Ditech Networks is headquartered in Mountain View, California. For more information, visit [www.ditechnetworks.com](http://www.ditechnetworks.com).

### **Eaton Corporation (712)**

**[www.eaton.com](http://www.eaton.com)**

### **Ecessa (812)**

**P: 800-669-6242**

**[www.ecessa.com](http://www.ecessa.com)**

Ecessa is a leader in affordable WAN Link Controllers for inbound and outbound WAN and/or ISP link aggregation, automated load balancing, failover and network security tailored to meet the needs of small-to-medium sized enterprises (SME) that rely on the Internet for e-commerce and business-critical applications. Ecessa helps SMEs rapidly grow their business with 24/7 network high-availability, optimized WAN performance, flexible scalability and secure access - while lowering IT costs.

### **Ecocarrier Inc. (616)**

**P / F: 905-948-1475 / 905-948-1655**

**[www.ecocarrier.com](http://www.ecocarrier.com)**

At ITEXPO 2011, Ecocarrier will introduce Ecocarrier SuperAgents Service Program for prepaid PIN-less telephone service that allows a reseller to set up a network of Agents to offer telephone service provision with complete facility for on-line secured control and management and flexibility in the assignment of credit on-line by the reseller to the individual Agents to allow the Agent to act with optimum degree of freedom and the determination of different sales



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commission percentages by the reseller for various Agents for sales made by the Agents of PIN-less calling cards and credit top-up amounts. Reseller can build and propagate their business with ease and peace of mind.

And SuperMVNO Program [www.supermvne.com](http://www.supermvne.com) offering mobile roaming services based on MultiSuperSIM [www.multisupersim.com](http://www.multisupersim.com) and X-Dialer for use with all kinds of mobile handsets to make/receive MobileDialer-to-Phone calls and Mobile Roaming Data Service for unlimited data service usage at low monthly rate.

### Endstream Communications (612)

P / F: 212-796-5500 / 917-368-6923

[www.endstream.com](http://www.endstream.com)

Endstream Communications is a next-generation carrier providing high-quality, cost-effective telecommunications solutions including US/UK/Israel domestic interconnections, wholesale VoIP termination, wholesale residential VoIP services, direct inbound dialing (DID), toll-free origination and termination, and calling card services to carriers, enterprise customers and medium-sized businesses.

### Epygi Technologies, Ltd. (524)

P / F: 972-692-1166 / 972-692-1166

[www.epygi.com](http://www.epygi.com)

Epygi Technologies, Ltd., a worldwide provider of IP PBXs, gateways and conference servers supporting small businesses to enterprise's

telephony needs, is a private US company founded in 2000 and has its headquarters in Plano, Texas. It designs and manufactures its market-leading products using its own IP PBX call manager software based on standard SIP technology. Through its network of respected dealers in over 45 countries, Epygi provides converged telecom solutions to organizations wherever they are.

### eTegrity Systems International, Inc. (730)

P / F: 877-922-3282 (922-DATA) / 973-227-6608

[www.etegrity.com](http://www.etegrity.com)

eTegrity offers "Cloud Computing" solutions exclusively through Channel Partners. Its programs are designed so that Partners are ensured of maintaining client ownership while offering best-in-class solutions.

Released in Spring 2011, eTegrity's "Virtual Office" is a completely hosted service platform enabling end-users to run their businesses from the cloud. Virtual Office provides Channel Partners an opportunity to enhance their recurring revenue stream without requiring an up-front technology investment.

### FaxBack, Inc. (629)

P: 503-645-1114

[www.faxback.com](http://www.faxback.com)

FaxBack offers a complete range of VoIP fax solutions for small-medium business, enterprise and service VoIP providers which fully integrate fax



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with VoIP hardware, IP PBX systems and VoIP service offerings. FaxBack's award-winning NET SatisFAXtion fax server product line is a flexible, easy-to-use solution which maximizes an organization's VoIP investment.

## **FaxCore Inc. (624)**

**P / F: 720-870-2900 / 720-870-4141**

**www.faxcore.com**

FaxCore is a leading provider of fax server solutions for enterprise organizations, telecoms, SaaS and specialized ASP providers. FaxCore 2007 is a leader in the Fax over IP arena using Dialogic/Brooktrout's, SR140 FoIP drivers and fully supports virtual environments for a greener solution. The product takes advantage of Microsoft's .NET Framework, SharePoint, CRM and other key technologies like AJAX. FaxCore 2007 is Microsoft certified for interoperability with Exchange 2010 UM. The intuitive browser interface allows organizations to fax enable applications and users without installing software on the desktop or the Exchange Server. Whether organizations want to deploy FaxCore 2007 internally or use it in combination with an ASP/SaaS provider, they will have the same rich experience. When you visit our booth be sure to ask us about the most Innovative Hybrid Solution of the 21st Century.

## **FaxSIPit Services Inc (631)**

**P / F: 604-266-3400 / 604-622-6770**

**www.faxsipit.com**

A VoIP network is not a Fax-over-IP (FoIP) network. VoIP networks can transmit faxes to some numbers, some of the time. Customers replacing analog phone and fax systems with IP based systems need more. They need the same delivery rate and quality from the new systems — with all of their existing faxing options supported.

## **FONAX (410)**

**P / F: 305-503-7781 / 305-513-0526**

**www.fonax.com**

Fonax is a company with more than 7 years in the market of VOIP solutions development, located in Miami / USA, offering proven solutions that make a better communication, reduces costs, centralize your information and optimize your communications.

We are a company of technological innovation that combines the best of the conventional phone network (PSTN) and phones over internet (VOIP) we unite these in an IPPBX. This (IP-PBX) is the one in charge of combining the best of both worlds in one platform. By doing this we are capable of offering our clients a integrated solution with devices of the latest technology that offer mobility features and a computed integration and the phones that together with a great experience of the users, and excellent customer services will help you save money and make your business more productive.

## **GLOBALINX (423)**

**P / F: 585-334-2600 / 585-359-8221**

**www.globalinxsolutions.com**

GLOBALINX business services are designed to offer resellers, agents and commercial customers the necessary means and processes to successfully deploy hosted IP telephony services, SIP Trunking, TDM Voice and Data Circuits quickly and efficiently. GLOBALINX partners have the ability to deliver an enhanced portfolio of services through one vendor at competitive prices to win more business.

## **Grandstream Networks (817 & 701)**

**P / F: 617-566-9300 / 617-249-1987**

**www.grandstream.com**

Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad industry interoperability, unrivaled features, flexibility, and price-performance competitiveness.

## **HD Communications Corp (513)**

**P / F: 631-588-3877 / 631-588-3879**

**www.wirelessnetworkproducts.com**

HD Communications Corp will celebrate its 20th year providing professional wireless equipment to its customer base this year. We now have over 1400 active resellers who rely on our technical support and knowledge in selecting the right wireless product for their application. We have over one million products in stock and offer multiple shipping options including free shipping on orders over \$1500. So if you are looking for a radio, amplifier, antenna, cable, adapter, cable, or any other wired or wireless network product most likely we have it. Stop by our booth to become a reseller or just stop by to say hello.

## **HD Voice (Sponsor)**

**www.hdconnectnow.org**

## **HyperCube (Mtng Rm C)**

**P / F: 469-727-1510 / 469-727-1511**

**www.h3net.com**

HyperCube is a privately held company headquartered in Dallas, Texas. We are a premier provider of local and national tandem services in the middle mile to carriers throughout the United States. HyperCube provides tandem interconnection services to the competitive marketplace, including wireless, wire-line, cable telephony and Voice over Internet Protocol (VoIP) companies.

## **Inference Solutions (734)**

**P / F: (858) 707-0711 / (858) 707-7072**

**www.InferenceSolutions.com**

Inference Solutions North America provides next-gen turn-key, customizable or custom built speech enabled IVR solutions created by leading-edge artificial intelligence. Our solutions are highly accurate, scalable, and platform independent. The customers themselves can modify, maintain and provide informative reports with a simple but powerful web interface.

## **Ingate Systems (Sponsor)**

**P / F: 603-883-6569 / 413-460-0414**

**www.ingate.com**

Ingate® Systems is a leading provider of Enterprise Session Border Controllers (E-SBCs) that enable SIP communications such as SIP trunking and Unified Communications beyond the protected enterprise network.





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#### **Interactive Intelligence (607)**

**P / F: 800-267-1364 / 800-267-1364**

**www.inin.com**

Interactive Intelligence offers unified business communications solutions for contact center automation, enterprise IP telephony, and business process automation. More than 3,500 organizations worldwide currently benefit from the company's open, standards-based, all-in-one IP communications software suite, which can be deployed on premise or as cloud-based Communications as a Service (CaaS) solution.

#### **IQ Services (310)**

**P / F: 612-243-6700 / 612-869-6200**

**www.iq-services.com**

IQ Services empowers companies to deliver good customer experiences through quality assurance managed services for contact center & communications technologies. Since 1996, IQ Services has generated millions of voice and data transactions and gathered actionable information and insight about customer interactions. Services include outside-in monitoring, load testing, application feature testing, surveys, analytics and other customer-focused managed services. IQ Services is the partner of choice for businesses that demand high solution performance and customer satisfaction.

#### **iQsim (723)**

**P / F: +33 497041930 / +33 497041931**

**www.iqsim.com**

iQsim is leading provider of SIM Server platform and Virtual SIM technologies; its flagship product, IRON Suite, provides a complete SIM Management solution for Call and SMS termination.

iQsim is headquartered in the south of France with offices in Paris, Miami and Mexico.

#### **JeraSoft (429)**

**P / F: +44 20 30511425 / +44 20 30511425**

**www.jerasoft.net/**

JeraSoft Development is a leading developer and integrator of a high quality solution - JeraSoft VoIP Carrier Suite. The package includes Billing Solution, Routing and Rates Management System, Routes Testing Solution and many other modules. The solution proved itself to be one of the most reliable solutions on VoIP market.

#### **Kutenda (716)**

**P / F: 877-588-3632 / 303-469-9042**

**www.KutendaForMSPs.com**

Kutenda helps MSPs and technology professionals find new customers and grow their business with proven marketing solutions. If you are looking to grow but you don't have the time, patience or budget to market your business yourself, Kutenda can help. The Kutenda Ignite program gives you the foundation for a strong online presence and a service plan designed to generate traffic, convert prospects and shorten sales cycles.

#### **Level 3 Communications (329)**

**P: 786-539-0701**

**www.getlevel3.com/southflorida**

Level 3 Communications, Inc. (NASDAQ: LVL3) is a premier provider of long haul communications services combined with widespread metro network assets. Level 3 meets Enterprise customer needs by providing a better quality service experience, at a competitive price, and by leveraging next generation technology platforms such as VoIP and Ethernet.

#### **Lifesize (801)**

**P / F: 877-LIFESIZE/ 512-347-9301**

**www.lifesize.com**

LifeSize, a division of Logitech, believes in the power of video to help people do more while traveling less. The company designs and delivers high definition video communications products that provide a productive, true-to-life experience.

#### **Lockheed Martin Corp. (323)**

**P / F: 610-354-6129 / 610-354-7124**

**www.lockheedmartin.com**

Lockheed Martin introduces a new, ultra-low-rate vocoder called TDVC (Time Domain Voicing Cutoff) that endures losses better than other codecs currently available. The quality excels in areas with bad coverage or in applications where packet loss is prevalent, delivering a high degree of speech intelligibility and natural voice quality.

#### **MegaPath Inc. (706)**

**P / F: 877-MEGAPATH (877-634-2728) / 925-201-2550**

**www.megapath.com**

MegaPath operates one of the largest end-to-end communications networks in the country. In 2010, the company combined with Speakeasy and Covad to form a single company providing a full range of nationwide IP voice, security, and VPN and Internet services. MegaPath helps businesses of all sizes to easily and securely communicate between their headquarters, employees and business partners to lower costs, increase security and enhance employee productivity. To learn more about MegaPath's managed IP data, voice and security services, please visit [www.megapath.com](http://www.megapath.com) or call 1-877-MegaPath (634-2728).

#### **Momentum (731)**

**P / F: 205-978-4416 / 205-978-4422**

**www.momentumwholesale.com**

Momentum provides private label residential and business digital voice solutions and the most comprehensive operational and managed support services for broadband and voice available. Momentum delivers reliability, quality and a lower total cost of ownership through the industry's first integrated platform of superior quality voice delivery and broadband management. [www.momentumwholesale.com](http://www.momentumwholesale.com)

#### **NetSapiens, Inc. (529)**

**P / F: 858-764-5203 / 858-764-5204**

**www.netsapiens.com**

NetSapiens simplifies the delivery of IP voice and multimedia communication services, enabling service providers to quickly deploy new services for increased revenue. SNAPsolution leverages the core technology (IP multimedia platform) NetSapiens has developed from the ground up, and integrates with tools and services needed for customer specific deployments, thereby eliminating interoperability issues that are often present in multi-vendor VoIP networks.

#### **NETXUSA (534)**

**P / F: 800-289-6389 / 864-233-4344**

**www.netxusa.com**

NETXUSA, Inc. is a recognized leading distributor of Voice over Internet Protocol (VoIP) products and services. NETXUSA has a distribution channel of Independent resellers throughout the United States and foreign countries that provide the local end-user installation and support services.

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SIP VoIP GATEWAYS		
<ul style="list-style-type: none"><li>• Enterprise <b>TDM to SIP</b> Gateway</li><li>• Carrier <b>SS7 to SIP</b> Gateway</li></ul>		

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NETXUSA has two distribution and sales centers located in the United States. East and West coast facilities provide rapid regional response and economical product delivery to the dealer channel.

NETXUSA in-house certified engineers and an experienced customer service staff are available to service the dealer after the sale.

### **NGN Forum, Smart Grid Forum, IMS Forum, IMS Plugfest (Sponsor)**

**P / F: 970-262-6100 / (407) 641-9595**

**[www.ngnforum.org](http://www.ngnforum.org)**

The NGN Forum is the premier global telecommunications association devoted to Next Generation Networks and Communications (NGN & NGC) service delivery and interoperable IP Multimedia Subsystem (IMS) services architectures and solutions including Smart Energy / Smart Grid. The Forum's mission is to accelerate the interoperability of NGN, IMS and Smart Energy services and to enable enterprise and residential consumers to benefit fully from the delivery of all-IP M-playTM/rich multimedia, mobility, M2M, cloud computing, and fixed services over wireline, cable, GSM, UMTS, Wi-Fi, 4G (WiMAX / LTE), power line/smart meters and fiber broadband networks. The Forum is the creator and organizer of the IMS PlugfestsTM and NGN PlugfestsTM, the industry's only events focused on verification and certification of IMS and NGN service interoperability through the IMS CertifiedTM and NGN CertifiedTM programs.

### **OpenSIPS Project (530)**

**P / F: 40216372407 / 40216372407**

**[www.opensips.org](http://www.opensips.org)**

OpenSIPS (Open SIP Server) is a mature Open Source implementation of a SIP server. OpenSIPS is more than a SIP proxy/router as it includes application-level functionalities. OpenSIPS, as a SIP server, is the core component of any SIP-based VoIP solution. With a very flexible and customizable routing engine, OpenSIPS 'unifies voice, video, IM and presence services in a highly efficient way, thanks to its scalable (modular) design.

What OpenSIPS has to offer, comes in a reliable and high-performance flavour - OpenSIPS is one of the fastest SIP servers, with a throughput that confirms it as a solution up to enterprise or carrier-grade class.

### **OrecX (908)**

**P / F: 312-895-5292 / 312-895-5220**

**[www.orecx.com](http://www.orecx.com)**

Oreka TR allows clients to search, find and categorize voice and screen recordings based on time or date of call, incoming phone number, outgoing phone number or other customer requirements. Oreka TR enhances the Oreka GPL recorder that runs on all computer operating systems and integrates with any phone system. Access to the calls is provided with standard browsers like Internet Explorer or Mozilla Firefox, without installing any additional software. Replay of calls works with a standard Media Player. Powerful and flexible search criteria allow for immediate and accurate retrieval of required calls.

### **Paetec/Allworx (301)**

**P / F: 585-340-2500 / 585-340-2507**

**[www.paetec.com](http://www.paetec.com)**

PAETEC (NASDAQ GS: PAET) provides communications solutions to business-class customers, channel partners, ISPs and carriers across the United States. Our network which encompasses over 4700 rate

centers, supports a comprehensive suite of data, voice and IP services, including Virtual Private Networking, security solutions, CPE, managed services and both fiber and wireless transport.

### **Patton Electronics (701)**

**P / F: 301-975-1000 / 301-869-9293**

**[www.patton.com](http://www.patton.com)**

Patton is a multi-national organization that manufactures voice and data communications equipment for carrier, enterprise, and industrial networks worldwide. Incorporated in 1984, Patton markets a catalog of over 1000 products including SmartNode™ VoIP solutions for analog/ISDN telephony; Visuality™ mobile-video surveillance, collection, and intelligence distribution solution; ForeFront™ multi-service access infrastructure solutions for TDM and IP service delivery; IPLink™ CPE solutions for last-mile/local-loop access; CopperLink™ Ethernet Extenders; EtherBITS™ device servers; EnviroNET™ NEMA4-compliant hardened networking equipment, and Micro-Products.

### **Polycom (Rm B122)**

**P / F: 925-924-6000 / 925-924-6100**

**[www.polycom.com](http://www.polycom.com)**

Polycom provides the most life-like experience for communication and remote meetings from anywhere to anywhere, instantly. Today, we are the sole provider of integrated, end-to-end unified collaboration solutions that help organizations meet both productivity and cost containment challenges.

By leveraging our leadership in all aspects of a face-to-face meeting that include hearing each other (audio), seeing each other (immersive telepresence and video) and showing each other things (content), Polycom makes meeting over distance just as productive as being there. We enable rapid and collaborative decision-making, we shorten chains of communication over distance, and we continuously enable innovative products and services. Polycom solutions have become critical to companies and organizations trying to win in today's increasingly competitive world.

### **PortaOne (622)**

**P / F: 604-628-2508 / 604-628-2508**

**[portaone.com](http://portaone.com)**

Based in Canada, PortaOne is a leading global vendor of carrier grade software for Internet Telephony Service Providers. The company enables ITSPs to run a broad line of telecommunication services with a single software package, and offers a complete product for ITSP consisting of converged VoIP billing and provisioning platform, class 4 and 5 SIP softswitch, unified messaging and conferencing applications, hosted IPPBX software and more. The company's products are a fundamental part of the business infrastructure at over 300 service provider locations worldwide. To learn more, visit [www.portaone.com](http://www.portaone.com).

### **Pulse Supply (413)**

**P / F: 410-583-1701 / 410-583-1704**

**[www.pulsesupply.com](http://www.pulsesupply.com)**

Pulse is a trusted source and supplier to next generation service providers. Pulse works with dozens of partners to supply the leading solutions for VoIP, Wireless/Backhaul, SS7/ISDN, TDM-over-IP, SONET/SDH, Optical, Compression, and Unified Communications. We act as a single-source supplier that can address all of our customers' IT needs. We work with all of the industry's named brands, and also seek out unique telecom and connectivity solutions that other suppliers do not carry. As a result, Pulse delivers comprehensive solutions that are tailored to meet our customers' needs, and provide a genuine return on investment.



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### **Quintum by NET (801)**

**P / F: 877-SPEAK IP / 732-544-9119**

**www.net.com**

Quintum Technologies is an eight-year-old Voice over IP innovator, recognized as one of the fastest growing VoIP gateway companies, and the #2 player in market share for the low density (less than 1,000 ports) VoIP market (InStat/MDR). Quintum has developed a complete line of intelligent Tenor VoIP access switching and gateway solutions that are deployed in enterprise and service provider networks around the world. The Quintum Tenor® solution is the only product that offers Survivability to assure telephony communications remain live in branch office locations, even if the IP PBX network fails; Unmatched protection of voice quality and availability; Ease of Ownership with scalability, security and remote management capabilities; Ease of installation because Tenors are designed to fit into virtually any network offering and compatibility across PBX and IP PBX environments and Lower TCO because Tenors require no PBX modifications, no additional equipment, and no provisioning expenses.

### **Rhino Equipment (425)**

**P / F: 877-RHINO-T1 (744-6681)**

**www.rhinoequipment.com**

Rhino Equipment Corp. is a hardware manufacturer of premium VoIP platforms based on open source technology to the VAR and system reseller marketplace.

Our Ceros products are built in the USA, normally shipped the same day, and are customized with specific customer defined software loads and branding/logo information. Our open source PCI and PCI Express cards are assembled in the USA and are stocked at our Arizona manufacturing facility. All products are backed by our 30-day no questions asked return policy, and our 5-year limited warranty.

### **RingCentral (311)**

**P / F: 650-931-6390 / 650-931-6390**

**www.ringcentral.com**

RingCentral is the industry's first provider to deliver an online, self-service solution to buy, provision and set up an instantly activated business telecommunications systems for Reseller and customers.

RingCentral provides cloud computing based business phone systems. With top industry honors, including PC Magazine Editor's Choice Award, Small Business Computing Excellence in Technology Award, and the 2010 World Economic Forum Technology Pioneer Award, RingCentral delivers on-demand phone systems that are designed for the modern mobile and distributed business world, at a fraction of the cost of traditional systems. Headquartered in San Mateo, California, RingCentral is privately held with backing from Sequoia Capital, Khosla Ventures and DAG Ventures.

### **RockBochs, Inc. (701)**

**P / F: 218-727-4332 / 866-716-0229**

**www.rockbochs.com**

Voice over IP and Fax over IP solutions provider, including custom hardware appliances.

### **Rohde & Schwarz Topex (824)**

**P / F: 40214083900 / 40214083909**

**www.topex.rohde-schwarz.com**

ROHDE & SCHWARZ TOPEX is among the most innovative, fast growing European manufacturers of telecommunication equipment, providing a wide range of telecommunication applications. The company

has an experience of many years in research, development and manufacture of both civil and military telecommunication devices.

ROHDE & SCHWARZ TOPEX's leveraged expertise includes: Next Generation Network solutions Softswitch, Media Gateways for TDM, VoIP, GSM and CDMA (2G, 3G), Signaling Gateways (SS7, ISDN, R2, SIP and H323), Broadband Wi-Fi Mobile Routers, Fixed-Mobile Terminals (2G, 3G) and ATC Voice Communication Systems.

### **Sangoma Technologies (401)**

**P / F: 905-474-1990 / 905-474-9223**

**www.sangoma.com**

Sangoma provides high quality software and hardware components for computer-based communication applications. Sangoma's analog and digital voice cards, data cards and VoIP gateways are used in leading open source PBX, IVR, contact center and data-communication applications worldwide.

### **Sansay, Inc. (516)**

**P / F: 858-754-2209 / 858-259-8331**

**www.sansay.com**

Sansay is a leading vendor in VoIP Session Controller market with over 200 customer networks around the world. Providing a flexible, high performance and easy to use system the Sansay VSXi is capable of handling demanding subscriber access and peering applications. The VSXi is also GSMA certified for use on IPX networks interconnecting Mobil Network Operators. Uniquely capable of geographic redundancy the VSXi combines High Availability (HA) redundancy with network wide licensing for simpler and more reliable deployments. The VSXi is deployed in carrier wholesale applications using LNP dipping and jurisdictional routing for the highest level of session control.

### **SIP FORUM (Sponsor)**

**www.sipforum.org**

### **SIP Print LLC (406)**

**P / F: 866-655-3555 / 805-241-7861**

**www.sipprint.com**

SIP Print is the worlds first and premier "PURE" SIP based Call Recording platform. Easy to install, easy to use for ALL VOIP/SIP IP/PBX Manufacturers and at the very best prices in the world.

Along with several other SIP Print branded products like SIP Care a network monitoring appliance, Screen Capture and Quality Assurance applications for the Call center Market and SIP Print Call Accounting, SIP Print has built a Brand Name for enhanced market tools for the SMB and larger Market segments.

### **SIPfish (724)**

**P / F: 800-209-9490 / 877-252-0980**

**www.sipfish.com**

SIPfish develops voice recording network appliances for call center, SMB and carrier applications. The SIPfish Voice-Recorder appliance integrates hardware, systems and application development to deliver high-throughput, high-reliability, hardened core functionality in a zero-maintenance appliance form factor. The SIPfish Voice-Recorder provides industry leading precision and reliability in recording VoIP calls.



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**success**  
is proof to all that others  
can achieve it as well.”

– Abraham Lincoln

Get to know Sansay and the award-winning  
session controllers for VoIP service providers.



Visit us at booth# 516





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#### **Smart Network Solutions (822)**

**P / F: 305-269-4142 / 305-402-5940**

**[www.smartisvoip.com](http://www.smartisvoip.com)**

SMART NETWORK SOLUTIONS is a leader in the market as an IT integrator that offers a full variety of solutions among the most reputable business partners in the IP world. SS7 Signaling Hosted is one of the leading products together with Billing software and Softswitch applications both Hosted and installed, GSM gateways as well as Mobile Call Termination Hosted Solutions and IP-PBX. SMART NETWORK SOLUTIONS can provide from an IP phone to the complete most advance Telco and Call Center integration together with a team that is responsible in sales, and indeed full trained engineering support.

#### **snom technology, Inc. (523)**

**P / F: 781-569-2044 / 781-569-2045**

**[www.snom.com](http://www.snom.com)**

snom technology was founded in Berlin in 1996, and is one of the pioneers of the Voice-over-IP (VoIP) sector. snom develops and produces VoIP telephones products for business communication which are based on the open standard SIP (Session Initiation Protocol). Quality, security, interoperability, design, attractive pricing and above all functionality are entirely tailored to modern business communication needs – these are the standards snom strives to meet. snom maintains a presence in more than 60 countries around the world, with its own branches and through sales partners. Moreover, snom works directly with telephone companies, internet service providers and OEM partners. In September 2010 the snom 300 was officially accepted by Microsoft Inc. as compatible open standard devices for Microsoft Lync.

#### **Sonus Networks (634)**

**P / F: 978-614-8000 / 978-614-8101**

**[www.sonusnet.com](http://www.sonusnet.com)**

Sonus Networks leads the evolution of enterprise communications networks by developing and delivering IP-voice technology that drives next-generation unified communications for enterprises and contact center. Sonus provides: voice security, session management servers, media and signaling gateways (SIP/H.323/TDM), policy/routing servers, session border controllers and voice feature servers.

Enterprises leverage Sonus' standards-based, interoperable technology to create the experience that their employees demand with secure, reliable, scalable and cost-effective voice networks. By increasing the quality and level of services they offer, enterprises all over the world empower their employees and customers to improve their competitive advantage. Enterprises solve their voice architecture, Session Border control and Session Management interworking challenges within the framework of a proven, fast ROI.

#### **Speedflow Communications (422)**

**P / F: +44 (203) 0 265 765 / +44 (203) 0 265 865**

**[www.speedflow.com/](http://www.speedflow.com/)**

Speedflow Communications has focused on delivering quality services and products to the VoIP market since its inception in 2004. Our success in this field has resulted in an opportunity to service over 600 reliable customers varying from Tier-1 national and global carriers to ISPs, Corporate carriers and residential VoIP providers. Speedflow presents exceptional range of Carrier-grade products and solutions. Single Point of Control solutions from Speedflow include: Mediacore (Class 4), Callmax (Class 5), Guardian (Revenue Assurance), Routing and Billing. Each of these products will make your management extremely efficient and your business become more profitable with less effort from your side.

#### **Spiceworks (630)**

**P / F: 512-346-7743 / 512-346-7759**

**[www.spiceworks.com](http://www.spiceworks.com)**

Over 1.2 million IT professionals use the free Spiceworks IT management application and integrated Facebook-like community to manage everything IT. The Spiceworks social business platform is transforming how \$750 billion worth in annual technology purchases by small and mid-sized businesses (SMBs) worldwide is managed, marketed and sold.

#### **Stratus Telecommunications/Vocaltec (436)**

**P / F: 972-359-3618 / 203-702-5063**

**[www.stratustelecom.com](http://www.stratustelecom.com)**

Stratus Telecom provides secure, carrier-grade end-to-end VoIP infrastructure through a suite of open, modular network solutions built on a common, flexible architecture. Designed to provide a low-risk, affordable migration path to emerging networks, these customizable, scalable solutions enable service providers quick time to market for next-gen services.

#### **Taqua, LLC (312)**

**P / F: 972-692-1800 / 972-437-2762**

**[www.taqua.com](http://www.taqua.com)**

Taqua provides wireless and wireline next generation telecommunication systems and applications. Hundreds of carriers utilize Taqua solutions to provide network solutions ranging from legacy switch replacement, enhanced VoIP and communication applications, fixed/wireless media servers/gateways, high capacity IP Peering and advanced RF wireless backhaul technologies. On display in Taqua's IT Expo booth is the Taqua T7000 Intelligent Switching System (T7000). The T7000 is a Class 4, Class 5, media gateway, and/or wireless media gateway and wireless media gateway controller in a single chassis. The T7000 has replaced virtually every brand and vintage of Class 5 switch in North America. All features and services can be delivered over TDM or IP interfaces through hundreds of available access devices through GR303, SIP, MGCP, NCS, H.248 and a variety of 3GPP/3GPP2 protocols. This patented design leads to a substantial decrease in deployment costs and the ability to expand with TDM, IP, or wireless services on a "pay as you go basis."

#### **Telecom Gear (Sponsor)**

**[www.telecomgearonline.com](http://www.telecomgearonline.com)**

#### **Telecom Reseller (341)**

**P / F: 360-260-9708 / 360-260-9726**

**[www.telecomreseller.com](http://www.telecomreseller.com)**

Telecom Reseller is the Voice of Unified Communications for enterprise and SMBs. We report extensively on both customer premises based solutions such as Hybrid and IP-PBX as well as cloud based and hosted platforms. Avaya, Cisco, NEC, Siemens, Mitel, Vertical, Polycom, Aastra, snom, are among the many key brands we routinely write about. Alternative approaches to delivering UC in private and public sector commercial grade settings include open source and Microsoft's Lync. Cloud based solutions and platforms are a major focus.

#### **TeleSphere Software (431)**

**P / F: 406-541-5039 / 406-532-5069**

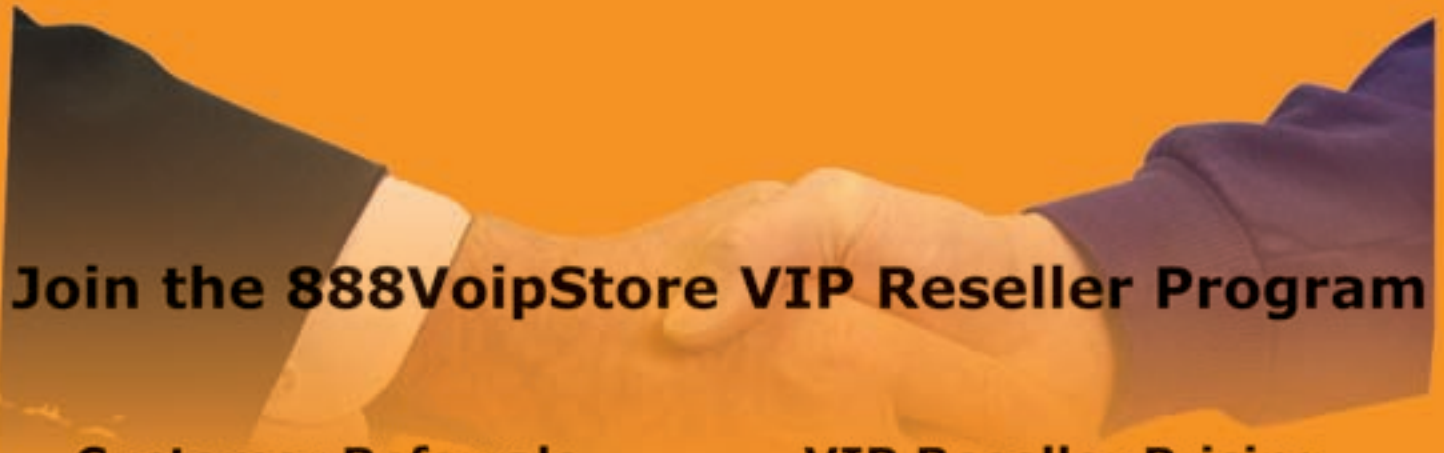
**[www.telespheresoftware.com](http://www.telespheresoftware.com)**

TeleSphere Software offers professional telecommunications services and software products to telecom companies across the country. TeleSphere's industry expertise enables us to address your VoIP circuit management, CABS, recip comp and interconnection billing as well as CDR processing and revenue assurance needs. We offer Best of Breed



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#### **Telinta, Inc. (623)**

**P / F: 973-467-3364 / 973-467-5998**

**www.telinta.com**

Founded in 2002, Telinta owns and operates the largest PortaSwitch installation in the world. Telinta is the trusted partner of service providers around the globe, offering the most reliable, economical, flexible, and secure telecom solutions. Telinta's hosted private-label platform is a complete turnkey VoIP solution for Start-Up telecoms, VoIP wholesalers, Call Shop operators, Calling Card vendors, Call Back resellers, Business & Residential service providers, and SoftSwitch resellers.

#### **Touchstone Technologies (506)**

**P / F: 267-222-8687 / 267-222-8697**

**www.touchstone-inc.com**

Touchstone provides testing solutions for IP communications products and services. From SLA monitoring and network diagnostics to high-density call generation, Touchstone has affordable, effective solutions for all of your test and measurement needs. Our solutions are easy to use, easy to deploy, and have been an industry standard since 1989.

#### **TransNexus, Inc (512)**

**P / F: 404-526-6053 / 678-348-7510**

**www.transnexus.com**

Least Cost Routing, Number Portability, Traffic Reports, Profit Analysis and Wholesale Billing software.

#### **TW Telecom (328)**

**P / F: 303-566-1000 / 303-566-1282**

**www.twtelecom.com**

Since 1993, tw telecom has built a solid fiber infrastructure of more than 27,000 route miles to connect customers directly to more than 11,000 commercial buildings, more than any other competitive service provider in the U.S. This enables customers to connect their voice, Internet and data seamlessly to meet their every application demand. This fiber and tw telecom's MPLS IP network lead the industry in reliability and uptime performance. And with national and local consulting and service teams on call 24x7x365, you have assurance your network is working all the time to connect customer offices across town, across the country or around the world.

#### **Vitelity - teleFAX - S.MS (628)**

**P / F: 888-898-4835 / 877-662-8928**

**www.vitelity.com**

Vitelity Communications is the leader in Wholesale VoIP services. We have spared no expense to build the most redundant, rock-solid, voice infrastructure to ensure your customers get the best voice quality and availability in the market today. Whether you are servicing SMB or residential, we have the products and services your customers want, including, but not limited to: Origination, Global Termination, DIDs (8,500+ rate centers), Toll Free, vFAX, Hosted PBX, SMS for VoIP, etc. From our award-winning user portal to our friendly 24/7 technical support, we have what you need to be successful.

#### **Voiceserve-Voipswitch Inc (409)**

**P / F: +44 20 8136 8001 / +44 20 8136 8001**

**www.voipswitch.com**

VoipSwitch is an applications development company that is focused on developing high quality, scalable, and cost efficient VoIP softswitch

platform solutions for global telecommunications service providers. The company is utilizing its proprietary solutions to enable operators to deliver secure, reliable VoIP-based services which are fully interoperable with other established VoIP standards and systems.

#### **VoIP Innovations (316)**

**P / F: 412-440-2002**

**www.voipinnovations.com**

VoIP Innovations is a wholesale provider of U.S. inbound, toll-free and outbound VoIP calling. With more than 8,000 rate centers, VoIP Innovations features one of the nation's largest VoIP networks and also boasts a DID warehouse with over 120,000 DIDs available for instant provisioning.

#### **Windstream Communications (637)**

**P / F: 786-533-1653 / 786-422-6027**

**business.windstream.com**

Windstream combines decades of dedication to our customers with a strong commitment to innovation in communications services. Headquartered in Little Rock, Ark., Windstream is an S&P 500 company with operations in 23 states and about \$4 billion in annual revenues. Windstream understands that keeping you connected is critical. Your business depends on being in touch. At Windstream, that's our business. Every day, we work hard to provide our customers with products and services to make staying connected simple and easy.

#### **WISPA (230)**

**P / F: 866-317-2851 / 618-244-6876**

**www.wispa.org**

WISPA works to promote the development, advancement and unification of the wireless Internet service provider industry.

WISPA accomplishes this by the striving to meet the following goals:

- Encourage Congress and the FCC to write laws that support the survival and success of community-based wireless Internet service providers (WISPs).
- Provide online technical forums that enable and encourage the sharing and exchange of information between all the members of the WISP community.
- Demystify government rules and regulations.
- Publicize, promote, demonstrate and maintain a Code of Ethical Business Practices.
- Promote and support industry-wide communication, coordination and cooperation between local WISP organizations, national WISP organizations, community wireless organizations and wireless industry vendors.

#### **Workspace Communications (307)**

**P / F: 800-822-6340 / 913-956-7951**

**www.workspacecommunications.com**

WorkSpace Communications, [www.workspacecommunications.com](http://www.workspacecommunications.com), specializes in unified communications. Through our on-demand, Platform-as-a-Service approach, WorkSpace provides private label solutions to Systems Integrators, Cable Operators, Competitive Local Exchange Carriers (CLEC), and Value Added Resellers (VARs) looking to enter the lucrative unified communications arena. WorkSpace Communications delivers the full suite of unified communications services including VoIP, broadband, Microsoft e-Mail, instant messaging, audio/video conferencing, and LiveMeeting in a subscription-based hosted environment. WorkSpace also provides systems integration and on-going managed services for those looking to deploy an on-site or hosted Microsoft Unified Communications installation.

# EXHIBITOR DESCRIPTIONS



Booth Numbers in Parentheses

## XCast Labs, Inc. (717)

P / F: 310-861-4700 / 310-861-4800

[www.xcastlabs.com](http://www.xcastlabs.com)

XCast Labs is an advanced SaaS (Software as a Service) provider that has developed a comprehensive suite of software and hardware solutions that enable Cable MSOs / PCOs, CLECs, RLECs, ISPs, MDUs, Resellers and marketing companies to offer integrated IP-based services to their end-users.

## Xorcom (809)

P / F: 97249951999 / 97249951988

[www.xorcom.com](http://www.xorcom.com)

Xorcom develops Asterisk®-based hardware telephony solutions for commercial installations. Products range from USB-powered telephony interfaces to all-in-one IP-PBX appliances, each supporting various combinations of FXS, FXO, PRI (E1 and T1), E1 R2, T1 CAS and BRI ISDN ports. We also offer the only MICROSOFT-certified Property Management System (PMS) interface for Asterisk. We also provide application development assistance for integration of leading edge ZigBee wireless protocol into our PBX to create intelligent and efficient communication solutions for a variety of vertical markets, such as a two-way nurse call button for assisted living facilities. Xorcom designs enterprise-grade reliability into each of its products. A variety of utilities provide backup and restore, immediate recovery, and a full redundancy solution for the entire PBX to maximize uptime and complement the functionality of Xorcom's full-featured business telephony solutions.

## Yealink (801)

P / F: +86-592-5702 000 / +86-592-5702 455

[www.yealink.com](http://www.yealink.com)

Yealink is professional designer and manufacturer of IP phones and video phones for the world-wide broadband telephony market. Yealink products are fully compatible with the SIP industry standard, and have broad interoperability with the major IP-PBX, softswitch and IMS on the market today. High-quality, easy to use and affordable price-are what Yealink strive all the time to meet.

## Yeastar Technology Co., Ltd. (722)

P / F: -5503815 / -5503813

[www.yeastar.com](http://www.yeastar.com)

Yeastar specializes in the developing and manufacturing IP-PBX products and is committed to the distribution of new generation technology products in the field of enterprises' communications. In the mean time, Yeastar provides the cost-efficient solutions for ITSP to develop the enterprises ultimate purchase market. With professional and high quality team, Yeastar designs products to worldwide applications and maintains the long-term stability of products to greatly benefit users. Yeastar team gave an insight into users' requirements and ready to listen to their new demands for implementing in the product design and services. Yeastar welcomes the cooperation from various kinds of companies and will sincerely treat them to create the multi-win situation together. Yeastar is working hard to make better office communication experience for you.

## Zenith Infotech, Ltd. (635)

P / F: 724-935-4100 / 724-935-4201

[www.zenithinfotech.com/](http://www.zenithinfotech.com/)

Zenith Infotech LTD. is an international company that partners with Technology Service Providers worldwide to provide innovative product and service offerings. As a market leader, Zenith works with over 5,000 U.S. Partners to help them grow their business with award-winning solutions without increasing their overhead.

Specifically, Zenith provides:

- Back Office Software and Services for remote monitoring and management
- Business Continuity Hardware and Services
- Help-Desk Services
- SmartStyle Computing®

## Networking Reception

Wednesday, February 2, 2011

**Welcome Reception**  
**5:00 PM**

Sponsored By:



**FREE For All Attendees!**

## International Networking Reception

Thursday, February 3, 2011

**Room B217/218**  
**4:00 PM**

Sponsored By:



**Free For ALL Attendees**

## Jeep Giveaway

Friday, February 4, 2011

**Exhibit Hall Floor**  
**2:45 PM**

**MUST BE PRESENT TO WIN - See Page 4 For Details**







# PRODUCT/SERVICE IDENTIFIER

## Enabling Technology

### APIs

4PSA, ITEXPO #828  
Aculab, ITEXPO #617  
Asteria Solutions Group, DAW #904  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
DIDXchange, ITEXPO #340  
Ditech Networks, ITEXPO #501  
FaxBack, Inc., ITEXPO #629  
Glorsoft, CVX #1110  
Kaltura, BUSINESS VIDEO #837  
NetSapiens, Inc., ITEXPO #529  
NETXUSA, ITEXPO #534  
OnAsset Intelligence Inc., M2M #228  
OrecX, ITEXPO #908  
Rackspace Hosting, ITEXPO #601  
Sangoma Technologies, ITEXPO #401  
Sonus Networks, ITEXPO & 4GWE #634  
TelOnline, DAW #1001  
TokBox, BUSINESS VIDEO #831  
Vitality - teleFAX - S.MS, ITEXPO #628

### Compression Algorithms

Aculab, ITEXPO #617  
AudioCodes, ITEXPO #507  
Commnetrex Corporation, ITEXPO #528  
Commlogik Corp., ITEXPO #801  
Dialogic, DAW & ITEXPO #806  
Ditech Networks, ITEXPO #501  
LOCKHEED MARTIN CORPORATION, ITEXPO #323

### Computer/Industrial/Fault Tolerant

Amfeltec, ITEXPO #818  
Commlogik Corp., ITEXPO #801  
Sangoma Technologies, ITEXPO #401  
Sonus Networks, ITEXPO & 4GWE #634  
TelOnline, DAW #1001

### Computer-Telephony Integration (CTI)

3CX, ITEXPO #701  
ABP Technology, ITEXPO #322  
Aculab, ITEXPO #617  
ATCOM, ITEXPO #823  
Broadview Networks, CVX #1107  
Commlogik Corp., ITEXPO #801  
CyberData, ITEXPO #701  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
Glorsoft, CVX #1110  
Grandstream Networks, ITEXPO #817 & 701  
Inference Solutions, ITEXPO #734  
JeraSoft, ITEXPO #429  
SIPfish, ITEXPO #724  
Sonus Networks, ITEXPO & 4GWE #634  
TelOnline, DAW #1001  
Vicial Group, DAW #910

### DSP Chips

AudioCodes, ITEXPO #507  
Ditech Networks, ITEXPO #501  
Sangoma Technologies, ITEXPO #401

### DSP Resource Boards

Aculab, ITEXPO #617  
AudioCodes, ITEXPO #507  
Commlogik Corp., ITEXPO #801  
Dialogic, DAW & ITEXPO #806  
Epygi Technologies, Ltd., ITEXPO #524

### Echo Cancellation

ABP Technology, ITEXPO #322  
Aculab, ITEXPO #617

AudioCodes, ITEXPO #507  
Commnetrex Corporation, ITEXPO #528  
Commlogik Corp., ITEXPO #801  
Dialogic, DAW & ITEXPO #806  
Ditech Networks, ITEXPO #501  
Grandstream Networks, ITEXPO #817 & 701  
Sangoma Technologies, ITEXPO #401

### Embedded Software Tools

Amfeltec, ITEXPO #818  
Asteria Solutions Group, DAW #904  
ENEA, 4GWE #212  
Glorsoft, CVX #1110  
Grandstream Networks, ITEXPO #817 & 701  
Telestream, BUSINESS VIDEO #930

### Fax Boards

Aculab, ITEXPO #617  
Commnetrex Corporation, ITEXPO #528  
Commlogik Corp., ITEXPO #801  
Dialogic, DAW & ITEXPO #806  
FaxBack, Inc., ITEXPO #629  
FaxCore Inc., ITEXPO #624  
Glorsoft, CVX #1110  
RockBach Inc., ITEXPO #701  
Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001

### Internet Telephony Boards

ABP Technology, ITEXPO #322  
Aculab, ITEXPO #617  
ATCOM, ITEXPO #823  
AudioCodes, ITEXPO #507  
Commnetrex Corporation, ITEXPO #528  
Commlogik Corp., ITEXPO #801  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Digium, DAW #901  
Epygi Technologies, Ltd., ITEXPO #524  
Glorsoft, CVX #1110  
Sangoma Technologies, ITEXPO #401  
SIPfish, ITEXPO #724  
Telecom Reseller, ITEXPO #344  
Xorcom, ITEXPO #809

### Internet Telephony Development Tools

3CX, ITEXPO #701  
4PSA, ITEXPO #828  
Aculab, ITEXPO #617  
Amfeltec, ITEXPO #818  
Broadview Networks, CVX #1107  
Commlogik Corp., ITEXPO #801  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Ecessa, ITEXPO #812  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
Glorsoft, CVX #1110  
Inference Solutions, ITEXPO #734  
iQsim, ITEXPO #723  
JeraSoft, ITEXPO #429  
Paetec/Allworx, ITEXPO #301  
Sangoma Technologies, ITEXPO #401  
SIP Print LLC, ITEXPO #406  
Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001

Protocol Stack (H.323/SIP/MGCP)  
2N TELEKOMUNIKACE, ITEXPO #322  
Aculab, ITEXPO #617  
AudioCodes, ITEXPO #507  
Commlogik Corp., ITEXPO #801  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Glorsoft, CVX #1110  
Grandstream Networks, ITEXPO #817 & 701  
Telecom Reseller, ITEXPO #344

### Testing Platforms

2N TELEKOMUNIKACE, ITEXPO #322  
Amfeltec, ITEXPO #818  
iQsim, ITEXPO #723  
JeraSoft, ITEXPO #429  
Telecom Reseller, ITEXPO #344  
Touchstone Technologies, ITEXPO #506

### Voice Boards

ABP Technology, ITEXPO #322  
Aculab, ITEXPO #617  
AudioCodes, ITEXPO #507  
Commlogik Corp., ITEXPO #801  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Glorsoft, CVX #1110  
OrecX, ITEXPO #908  
RockBach Inc., ITEXPO #701  
Sangoma Technologies, ITEXPO #401  
SIPfish, ITEXPO #724  
Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001

### Other

**Enterprise Video Management**  
Accordent Technologies, BUSINESS VIDEO #1030

### Custom SIP Endpoints

Algo Communication Products Ltd, ITEXPO #625 -

### Hosted IP Phone Systems

Broadview Networks, CVX #1107

### Telecom Association

COMPTEL, ITEXPO #342

### Toll Free Provisioning & LCR Solution

CSF Corporation "The 8MS People", CVX #729

### 3G-324M, RTSP, Video, Tone Detection

Dialogic, DAW & ITEXPO #806

### Peering

DIDXchange, ITEXPO #340

### Video steaming solutions

Globecom, BUSINESS VIDEO #835

### Enterprise Video Delivery

Ignite Technologies, Inc., BUSINESS VIDEO #929

### Enabling secure SIP trunking, Enterprise

### Session Border Controllers (E-SBCs),

### Unified Communications

Ingate Systems, ITEXPO Sponsor

### Remote Monitoring

IQ Services, ITEXPO #310

### SaaS Enterprise CDN

Kontiki, Inc., BUSINESS VIDEO Sponsor

### Advanced Voice Codecs

LOCKHEED MARTIN CORPORATION, ITEXPO #323

### Routing/Addressing Software

NetNumber, Inc., ITEXPO #428

### Gateways

Quintum by NET, ITEXPO #801

### Hosting & Cloud Computing

Rackspace Hosting, ITEXPO #601

### Voice Telephony Cards

Sangoma Technologies, ITEXPO #401

### Analog (FXO/FXS), BRI, PRI, Gateways

Yealink, ITEXPO #801

## Systems

### Bridges

ABP Technology, ITEXPO #322  
BridgeWave Communications, ITEXPO & 4GWE #211  
BT Conferencing, BUSINESS VIDEO Sponsor  
Commlogik Corp., ITEXPO #801  
NETXUSA, ITEXPO #534  
Polycom, ITEXPO Rm B122  
Winncom Technologies, 4GWE #217

### Carrier Class Gateways

ABP Technology, ITEXPO #322  
Acme Packet, ITEXPO Sponsor  
Aculab, ITEXPO #617  
ADTRAN Inc, ITEXPO #300  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
Dialogic, DAW & ITEXPO #806  
FaxBack, Inc., ITEXPO #629  
Intuittech Sdn Bhd, DAW #909  
NETXUSA, ITEXPO #534  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
ROHDE & SCHWARZ TOPEX, ITEXPO #824  
Smart Network Solutions, ITEXPO #822  
Sonus Networks, ITEXPO & 4GWE #634  
Taqua, ITEXPO #312  
Winncom Technologies, 4GWE #217

### CO Switch

Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
NetSapiens, Inc., ITEXPO #529  
Pulse Supply, ITEXPO #525  
Sidera Networks, CVX #1217  
Taqua, ITEXPO #312

### Edge Access Device

ABP Technology, ITEXPO #322  
Acme Packet, ITEXPO Sponsor  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
Contingent Network Services, CVX #1201  
Dialogic, DAW & ITEXPO #806  
LOCKHEED MARTIN CORPORATION, ITEXPO #323  
NETXUSA, ITEXPO #534  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
RAD Data Communications, 4GWE #210  
ROHDE & SCHWARZ TOPEX, ITEXPO #824

### Enhanced Service Platforms

ABP Technology, ITEXPO #322  
ALOE Systems, ITEXPO #522  
Commlogik Corp., ITEXPO #801  
Contingent Network Services, CVX #1201  
CoreDial LLC, ITEXPO #418  
Microsoft Corp, BUSINESS VIDEO #1030  
NetSapiens, Inc., ITEXPO #529  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
Smart Network Solutions, ITEXPO #822  
Speedflow Communications, ITEXPO #422  
StarView Solutions, CVX #1111  
Workspace Communications, ITEXPO #307

### Fax Servers

888VoipStore, ITEXPO #701  
Asteria Solutions Group, DAW #904  
Commnetrex Corporation, ITEXPO #528  
Commlogik Corp., ITEXPO #801  
Dialogic, DAW & ITEXPO #806  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009

FaxBack, Inc., ITEXPO #629  
FaxCore Inc., ITEXPO #624  
Glorsoft, CVX #1110  
Interactive Intelligence, ITEXPO #607  
Intuittech Sdn Bhd, DAW #909  
Pulse Supply, ITEXPO #525  
RockBach Inc., ITEXPO #701  
Yeastar Technology Co., Ltd., ITEXPO #722

### Gatekeeper

NetSapiens, Inc., ITEXPO #529  
Pulse Supply, ITEXPO #525  
Smart Network Solutions, ITEXPO #822

### Internet Telephony Gateways

2N TELEKOMUNIKACE, ITEXPO #322  
888VoipStore, ITEXPO #701  
ABP Technology, ITEXPO #322  
Acme Packet, ITEXPO Sponsor  
Aculab, ITEXPO #617  
ADTRAN Inc, ITEXPO #300  
Amfeltec, ITEXPO #818  
ApplianX, ITEXPO #617  
Arbinet Corporation, CVX #1125  
Asteria Solutions Group, DAW #904  
AudioCodes, ITEXPO #507  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
Contingent Network Services, CVX #1201  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Epygi Technologies, Ltd., ITEXPO #524  
FaxBack, Inc., ITEXPO #629  
Ecocarrier Inc., ITEXPO #616  
Glorsoft, CVX #1110  
Grandstream Networks, ITEXPO #817 & 701  
Intuittech Sdn Bhd, DAW #909  
iQsim, ITEXPO #723  
LOCKHEED MARTIN CORPORATION, ITEXPO #323  
NETXUSA, ITEXPO #534  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
RockBach Inc., ITEXPO #701  
ROHDE & SCHWARZ TOPEX, ITEXPO #824  
Sangoma Technologies, ITEXPO #401  
Sansay, ITEXPO #516  
Smart Network Solutions, ITEXPO #822  
Sonus Networks, ITEXPO & 4GWE #634  
TelOnline, DAW #1001  
Workspace Communications, ITEXPO #307  
Xorcom, ITEXPO #809

### IP-PBX

2N TELEKOMUNIKACE, ITEXPO #322  
888VoipStore, ITEXPO #701  
3CX, ITEXPO #701  
Aastra, ITEXPO #417  
ABP Technology, ITEXPO #322  
ADTRAN Inc, ITEXPO #300  
Amfeltec, ITEXPO #818  
Arbinet Corporation, CVX #1125  
Asteria Solutions Group, DAW #904  
ATCOM, ITEXPO #823  
Broadview Networks, CVX #1107  
Broadvox, ITEXPO #606  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
CoreDial LLC, ITEXPO #418  
Dialexia Communications Inc., ITEXPO #613  
Digium, DAW #901  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
Epygi Technologies, Ltd., ITEXPO #524  
FaxBack, Inc., ITEXPO #629  
FONAX, ITEXPO #410  
GLOBALINX, ITEXPO #423  
Glorsoft, CVX #1110

Grandstream Networks, ITEXPO #817 & 701  
Inference Solutions, ITEXPO #734  
Interactive Intelligence, ITEXPO #607  
Intuittech Sdn Bhd, DAW #909  
LOCKHEED MARTIN CORPORATION, ITEXPO #323  
NetSapiens, Inc., ITEXPO #529  
NETXUSA, ITEXPO #534  
OpenSIPS Project, ITEXPO #530  
OrecX, ITEXPO #908  
Paetec/Allworx, ITEXPO #301  
PortaOne, ITEXPO #622  
Pulse Supply, ITEXPO #525  
RingCentral, ITEXPO #311  
RockBach Inc., ITEXPO #701  
ROHDE & SCHWARZ TOPEX, ITEXPO #824  
Sangoma Technologies, ITEXPO #401  
SIPfish, ITEXPO #724  
Smart Network Solutions, ITEXPO #822  
snom technology, Inc., ITEXPO #523  
Speedflow Communications, ITEXPO #422  
StarView Solutions, CVX #1111  
Telecom Reseller, ITEXPO #344  
TELolP Inc., ITEXPO #408  
TelOnline, DAW #1001  
Vitelity - teleFAX - S.MS, ITEXPO #628  
Voiceserve-Voipswitch Inc, ITEXPO #409  
Windstream Communications, ITEXPO #637  
XCast Labs Inc., ITEXPO #717  
Xorcom, ITEXPO #809  
Yeastar Technology Co., Ltd., ITEXPO #722

### IP-enabled PBX

2N TELEKOMUNIKACE, ITEXPO #322  
Aastra, ITEXPO #417  
ABP Technology, ITEXPO #322  
Amfeltec, ITEXPO #818  
Asteria Solutions Group, DAW #904  
Arbinet Corporation, CVX #1125  
ATCOM, ITEXPO #823  
Broadview Networks, CVX #1107  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
CoreDial LLC, ITEXPO #418  
Damall Technologies Sas, ITEXPO #830  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
Epygi Technologies, Ltd., ITEXPO #524  
FaxBack, Inc., ITEXPO #629  
Grandstream Networks, ITEXPO #817 & 701  
Intuittech Sdn Bhd, DAW #909  
LOCKHEED MARTIN CORPORATION, ITEXPO #323  
NETXUSA, ITEXPO #534  
OrecX, ITEXPO #908  
Pulse Supply, ITEXPO #525  
RingCentral, ITEXPO #311  
RockBach Inc., ITEXPO #701  
ROHDE & SCHWARZ TOPEX, ITEXPO #824  
SIPfish, ITEXPO #724  
Telecom Reseller, ITEXPO #344  
TELolP Inc., ITEXPO #408  
Vitelity - teleFAX - S.MS, ITEXPO #628  
Xorcom, ITEXPO #809  
Yeastar Technology Co., Ltd., ITEXPO #722

### PC-PBX

ABP Technology, ITEXPO #322  
Amfeltec, ITEXPO #818  
Arbinet Corporation, CVX #1125  
Asteria Solutions Group, DAW #904  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
Damall Technologies Sas, ITEXPO #830  
Ecocarrier Inc., ITEXPO #616  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
Epygi Technologies, Ltd., ITEXPO #524  
Glorsoft, CVX #1110  
Pulse Supply, ITEXPO #525  
Sangoma Technologies, ITEXPO #401





# PRODUCT/SERVICE IDENTIFIER

Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001  
Xorcom, ITEXPO #809

## Programmable Switches

Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
Dialogic, DAW & ITEXPO #806  
NETXUSA, ITEXPO #534  
Pulse Supply, ITEXPO #525  
Winncom Technologies, 4GWE #217

## Routers

2N TELEKOMUNIKACE, ITEXPO #322  
ABP Technology, ITEXPO #322  
ADTRAN Inc, ITEXPO #300  
Amfeltec, ITEXPO #818  
Arbinet Corporation, CVX #1125  
Computer Telephony Distributing, ITEXPO #319  
JeraSoft, ITEXPO #429  
NETXUSA, ITEXPO #534  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
RAD Data Communications, 4GWE #210  
ROHDE & SCHWARZ TOPEX, ITEXPO #824  
Sonus Networks, ITEXPO & 4GWE #634  
Winncom Technologies, 4GWE #217

## Media Server

ABP Technology, ITEXPO #322  
Aculab, ITEXPO #617  
Adobe Systems, BUSINESS VIDEO Sponsor  
AudioCodes, ITEXPO #507  
Commnetrex Corporation, ITEXPO #528  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
Dialexia Communications Inc., ITEXPO #613  
Dialogic, DAW & ITEXPO #806  
FaxBack, Inc., ITEXPO #629  
Glorsoft, CVX #1110  
Interactive Intelligence, ITEXPO #607  
Intuittech Sdn Bhd, DAW #909  
LOCKHEED MARTIN CORPORATION, ITEXPO #323  
Microsoft Corp, BUSINESS VIDEO #1030  
NETXUSA, ITEXPO #534  
Polycom, ITEXPO Rm B122  
Pulse Supply, ITEXPO #525  
Sansay, ITEXPO #516  
Sonus Networks, ITEXPO & 4GWE #634  
NetSapiens, Inc., ITEXPO #529  
Taqua, ITEXPO #312

## Softswitch

Aastra, ITEXPO #417  
ABP Technology, ITEXPO #322  
ALOE Systems, ITEXPO #522  
Arbinet Corporation, CVX #1125  
Commlogik Corp., ITEXPO #801  
Computer Telephony Distributing, ITEXPO #319  
CoreDial LLC, ITEXPO #418  
Dialexia Communications Inc., ITEXPO #613  
Dialogic, DAW & ITEXPO #806  
Ecocarrier Inc., ITEXPO #616  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
Glorsoft, CVX #1110  
Interactive Intelligence, ITEXPO #607  
Intuittech Sdn Bhd, DAW #909  
JeraSoft, ITEXPO #429  
Momentum, ITEXPO #731  
NetSapiens, Inc., ITEXPO #529  
NETXUSA, ITEXPO #534  
OpenSIPS Project, ITEXPO #530  
PortaOne, ITEXPO #622  
Pulse Supply, ITEXPO #525  
ROHDE & SCHWARZ TOPEX, ITEXPO #824

Sansay, ITEXPO #516  
Smart Network Solutions, ITEXPO #822  
Sonus Networks, ITEXPO & 4GWE #634  
Speedflow Communications, ITEXPO #422  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344  
Vitelity - teleFAX - S.MS, ITEXPO #628  
Voiceserve-Voipswitch Inc, ITEXPO #409

## Voice/Data Switch

2N TELEKOMUNIKACE, ITEXPO #322  
ABP Technology, ITEXPO #322  
Acme Packet, ITEXPO Sponsor  
ADTRAN Inc, ITEXPO #300  
Arbinet Corporation, CVX #1125  
Broadview Networks, CVX #1107  
Computer Telephony Distributing, ITEXPO #319  
Damall Technologies Sas, ITEXPO #830  
FaxBack, Inc., ITEXPO #629  
Intuittech Sdn Bhd, DAW #909  
NETXUSA, ITEXPO #534  
OrecX, ITEXPO #908  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
Smart Network Solutions, ITEXPO #822  
Sonus Networks, ITEXPO & 4GWE #634  
Telecom Reseller, ITEXPO #344

## Other

### SIP Endpoints

Algo Communication Products Ltd, ITEXPO #625

### Toll Free Provisioning & LCR Solution

CSF Corporation "The 8MS People", CVX #729

### Session Border Controller

Dialogic, DAW & ITEXPO #806

### Next Generation Routing and addressing Platform

NetNumber, Inc., ITEXPO #428

### Hosting & Cloud Computing

Rackspace Hosting, ITEXPO #601

## Applications & Services

### ATM

Easton Telecom Services L.L.C., CVX #1124  
RAD Data Communications, 4GWE #210

### Billing

CoreDial LLC, ITEXPO #418  
Dialexia Communications Inc., ITEXPO #613  
DIDXchange, ITEXPO #340  
Freeside Billing, DAW #900  
Inference Solutions, ITEXPO #734  
JeraSoft, ITEXPO #429  
Pulse Supply, ITEXPO #525  
Telecom Reseller, ITEXPO #344  
Telinta, Inc., ITEXPO #623  
Telispire, CVX #1123  
Voiceserve-Voipswitch Inc, ITEXPO #409

### Cable Telephony

2N TELEKOMUNIKACE, ITEXPO #322  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Easton Telecom Services L.L.C., CVX #1124  
Momentum, ITEXPO #731  
NetNumber, Inc., ITEXPO #428  
Sonus Networks, ITEXPO & 4GWE #634  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344  
XCast Labs Inc., ITEXPO #717

### Enhanced Services

2N TELEKOMUNIKACE, ITEXPO #322  
Arbinet Corporation, CVX #1125  
Broadview Networks, CVX #1107  
BT Conferencing, BUSINESS VIDEO Sponsor

Contingent Network Services, CVX #1201  
Dialogic, DAW & ITEXPO #806  
Easton Telecom Services L.L.C., CVX #1124  
eTegrity Systems International, Inc., ITEXPO #730  
FONAX, ITEXPO #410  
Grandstream Networks, ITEXPO #817 & 701  
Inference Solutions, ITEXPO #734  
Level 3 Communications, ITEXPO #329  
NetNumber, Inc., ITEXPO #428  
NetSapiens, Inc., ITEXPO #529  
PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
PortaOne, ITEXPO #622  
Sonus Networks, ITEXPO & 4GWE #634  
Speedflow Communications, ITEXPO #422  
StarView Solutions, CVX #1111  
Telecom Reseller, ITEXPO #344  
Vitelity - teleFAX - S.MS, ITEXPO #628  
Workspace Communications, ITEXPO #307

## Frame Relay

Easton Telecom Services L.L.C., CVX #1124  
Pulse Supply, ITEXPO #525  
Sangoma Technologies, ITEXPO #401

## Internet Call Waiting

4PSA, ITEXPO #828  
Broadview Networks, CVX #1107  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
Ecocarrier Inc., ITEXPO #616  
Grandstream Networks, ITEXPO #817 & 701  
PortaOne, ITEXPO #622  
Pulse Supply, ITEXPO #525  
Telecom Reseller, ITEXPO #344  
Workspace Communications, ITEXPO #307

## Internet Fax

2N TELEKOMUNIKACE, ITEXPO #322  
Commnetrex Corporation, ITEXPO #528  
Damall Technologies Sas, ITEXPO #830  
Easton Telecom Services L.L.C., CVX #1124  
FaxBack, Inc., ITEXPO #629  
FaxCore Inc., ITEXPO #624  
FaxSIPit Services Inc, ITEXPO #631  
Patton Electronics, ITEXPO #701  
PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
PortaOne, ITEXPO #622  
Pulse Supply, ITEXPO #525  
RingCentral, ITEXPO #311  
RockBach Inc., ITEXPO #701  
Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001  
Vitelity - teleFAX - S.MS, ITEXPO #628  
Workspace Communications, ITEXPO #307

## Multicasting

Adobe Systems, BUSINESS VIDEO Sponsor  
Algo Communication Products Ltd, ITEXPO #625  
BT Conferencing, BUSINESS VIDEO Sponsor  
MediaPlatform, Inc., BUSINESS VIDEO #928  
Pulse Supply, ITEXPO #525  
Telecom Reseller, ITEXPO #344  
Telestream, BUSINESS VIDEO #930

## Prepaid

4PSA, ITEXPO #828  
Dialexia Communications Inc., ITEXPO #613  
Dialogic, DAW & ITEXPO #806  
Ecocarrier Inc., ITEXPO #616  
NetSapiens, Inc., ITEXPO #529  
OpenSIPS Project, ITEXPO #530  
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Telinta, Inc., ITEXPO #623

## SS7 Solutions

ABP Technology, ITEXPO #322  
Commlogik Corp., ITEXPO #801  
CSF Corporation "The 8MS People", CVX #729  
Easton Telecom Services L.L.C., CVX #1124  
NetNumber, Inc., ITEXPO #428  
Pulse Supply, ITEXPO #525  
Sangoma Technologies, ITEXPO #401  
Smart Network Solutions, ITEXPO #822  
Taqua, ITEXPO #312  
TelOnline, DAW #1001

## Unified Messaging

3CX, ITEXPO #701  
4PSA, ITEXPO #828  
Aastra, ITEXPO #417  
AudioCodes, ITEXPO #507  
Broadview Networks, CVX #1107  
Commlogik Corp., ITEXPO #801  
Damall Technologies Sas, ITEXPO #830  
Dialexia Communications Inc., ITEXPO #613  
Dialogic, DAW & ITEXPO #806  
Digium, DAW #901  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
FaxBack, Inc., ITEXPO #629  
FaxCore Inc., ITEXPO #624  
GLOBALINX, ITEXPO #423  
Glorsoft, CVX #1110  
Inference Solutions, ITEXPO #734  
Interactive Intelligence, ITEXPO #607  
Intuittech Sdn Bhd, DAW #909  
Microsoft Corp, BUSINESS VIDEO #1030  
Momentum, ITEXPO #731  
NetSapiens, Inc., ITEXPO #529  
OpenSIPS Project, ITEXPO #530  
Patton Electronics, ITEXPO #701  
Polycom, ITEXPO Rm B122  
PortaOne, ITEXPO #622  
Pulse Supply, ITEXPO #525  
Smart Network Solutions, ITEXPO #822  
StarView Solutions, CVX #1111  
Telecom Reseller, ITEXPO #344  
Telinta, Inc., ITEXPO #623  
TELolP Inc., ITEXPO #408  
TelOnline, DAW #1001  
Workspace Communications, ITEXPO #307  
XCast Labs Inc., ITEXPO #717

## UPS/Power Protection/Management

Pulse Supply, ITEXPO #525  
Telecom Reseller, ITEXPO #344  
Winncom Technologies, 4GWE #217

## Video Conferencing

4PSA, ITEXPO #828  
Aastra, ITEXPO #417  
ABP Technology, ITEXPO #322  
Adobe Systems, BUSINESS VIDEO Sponsor  
BT Conferencing, BUSINESS VIDEO Sponsor  
Commlogik Corp., ITEXPO #801  
Dialogic, DAW & ITEXPO #806  
Ditech Networks, ITEXPO #501  
Easton Telecom Services L.L.C., CVX #1124  
Ecocarrier Inc., ITEXPO #616  
Epygi Technologies, Ltd., ITEXPO #524  
GLOBALINX, ITEXPO #423  
Globecom, BUSINESS VIDEO #835  
Grandstream Networks, ITEXPO #817 & 701  
Intuittech Sdn Bhd, DAW #909  
Lifesize, ITEXPO #801  
MediaPlatform, Inc., BUSINESS VIDEO #928  
Microsoft Corp, BUSINESS VIDEO #1030

PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
Polycom, ITEXPO Rm B122  
Smart Network Solutions, ITEXPO #822  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344  
Telestream, BUSINESS VIDEO #930  
TokBox, BUSINESS VIDEO #831  
VBrick Systems Inc., Business Video Sponsor  
Winncom Technologies, 4GWE #217  
Workspace Communications, ITEXPO #307

## Virtual Private Network Products

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Commlogik Corp., ITEXPO #801  
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Easton Telecom Services L.L.C., CVX #1124  
eTegrity Systems International, Inc., ITEXPO #730  
Globecom, BUSINESS VIDEO #835  
Level 3 Communications, ITEXPO #329  
Patton Electronics, ITEXPO #701  
Rackspace Hosting, ITEXPO #601  
RAD Data Communications, 4GWE #210  
Telecom Reseller, ITEXPO #344  
TELolP Inc., ITEXPO #408  
Winncom Technologies, 4GWE #217

## VoIP testing

ABP Technology, ITEXPO #322  
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Commlogik Corp., ITEXPO #801  
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Sonus Networks, ITEXPO & 4GWE #634  
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Commlogik Corp., ITEXPO #801  
Damall Technologies Sas, ITEXPO #830  
Dialogic, DAW & ITEXPO #806  
ELASTIX - PALOSANTO SOLUTIONS, DAW #1009  
FaxBack, Inc., ITEXPO #629  
Inference Solutions, ITEXPO #734  
Interactive Intelligence, ITEXPO #607  
Intuittech Sdn Bhd, DAW #909  
Level 3 Communications, ITEXPO #329  
OpenSIPS Project, ITEXPO #530  
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Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001  
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Workspace Communications, ITEXPO #307

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ABP Technology, ITEXPO #322  
Contingent Network Services, CVX #1201  
Easton Telecom Services L.L.C., CVX #1124  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
RAD Data Communications, 4GWE #210

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**Custom Solution Development**  
Algo Communication Products Ltd, ITEXPO #625

### Telecom Lawyer

Ben Bronston, CVX #1104

**Toll Free Provisioning & LCR Solution**  
CSF Corporation "The 8MS People", CVX #729

**Audio/Video Conferencing**  
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BridgeWave Communications, ITEXPO & 4GWE #211  
Contingent Network Services, CVX #1201  
DDB Unlimited Inc., 4GWE #102  
Easton Telecom Services L.L.C., CVX #1124  
HD Communications Corp, ITEXPO #513  
KORE Telematics, M2M #229  
Proxim Wireless, 4GWE #213  
Pulse Supply, ITEXPO #525  
RAD Data Communications, 4GWE #210  
Taqua, ITEXPO #312  
Telispire, CVX #1123  
Towerstream, 4GWE #201  
Winncom Technologies, 4GWE #217  
WISPA, ITEXPO #118

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### Third-Generation Wireless (3G)

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ADTRAN Inc, ITEXPO #300  
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Dialogic, DAW & ITEXPO #806  
Easton Telecom Services L.L.C., CVX #1124  
Epygi Technologies, Ltd., ITEXPO #524  
Pulse Supply, ITEXPO #525  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344

### Wireless Data/Internet/WAP

2N TELEKOMUNIKACE, ITEXPO #322  
ABP Technology, ITEXPO #322  
Arbinet Corporation, CVX #1125  
Astaro, ITEXPO #728  
Commlogik Corp., ITEXPO #801  
Contingent Network Services, CVX #1201  
Easton Telecom Services L.L.C., CVX #1124  
Grandstream Networks, ITEXPO #817 & 701  
HD Communications Corp, ITEXPO #513  
KORE Telematics, M2M #229  
NetNumber, Inc., ITEXPO #428  
Winncom Technologies, 4GWE #217  
WISPA, ITEXPO #118

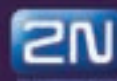
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DIDXchange, ITEXPO #340  
Grandstream Networks, ITEXPO #817 & 701  
HD Communications Corp, ITEXPO #513  
LOCKHEED MARTIN CORPORATION, ITEXPO #323  
NetNumber, Inc., ITEXPO #428  
NETXUSA, ITEXPO #534  
Paetec/Allworx, ITEXPO #301  
PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
Polycom, ITEXPO Rm B122  
PortaOne, ITEXPO #622  
Pulse Supply, ITEXPO #525  
Smart Network Solutions, ITEXPO #822  
Sonus Networks, ITEXPO & 4GWE #634  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344  
TelOnline, DAW #1001  
Voiceserve-Voipswitch Inc, ITEXPO #409  
WISPA, ITEXPO #118  
Workspace Communications, ITEXPO #307

## Wireless Internet Telephony Handsets

ABP Technology, ITEXPO #322  
ATCOM, ITEXPO #823  
Commlogik Corp., ITEXPO #801  
HD Communications Corp, ITEXPO #513  
NETXUSA, ITEXPO #534  
PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
Polycom, ITEXPO Rm B122

## Wireless LAN

2N TELEKOMUNIKACE, ITEXPO #322  
ABP Technology, ITEXPO #322  
ADTRAN Inc, ITEXPO #300  
BridgeWave Communications, ITEXPO & 4GWE #211  
Broadview Networks, CVX #1107  
Commlogik Corp., ITEXPO #801  
HD Communications Corp, ITEXPO #513  
Proxim Wireless, 4GWE #213  
Pulse Supply, ITEXPO #525  
RAD Data Communications, 4GWE #210  
Winncom Technologies, 4GWE #217  
Xirrus Inc., 4GWE #203

## Service Providers

### CLEC

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AireSpring, ITEXPO #717  
Broadview Networks, CVX #1107  
COMPTTEL, ITEXPO #342  
Easton Telecom Services L.L.C., CVX #1124  
DIDXchange, ITEXPO #340  
FaxBack, Inc., ITEXPO #629  
Freeside Billing, DAW #900  
GLOBALINX, ITEXPO #423  
Glorsoft, CVX #1110  
HyperCube, ITEXPO #331  
Level 3 Communications, ITEXPO #329  
MegaPath Inc., ITEXPO #706  
Momentum, ITEXPO #731  
NETXUSA, ITEXPO #534  
Paetec/Allworx, ITEXPO #301  
Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
Sidera Networks, CVX #1217  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344  
TELOIP Inc., ITEXPO #408  
tw telecom, ITEXPO #328  
Windstream Communications, ITEXPO #637  
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### LEC

4PSA, ITEXPO #828  
DIDXchange, ITEXPO #340  
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## Internet Fax Service Provider

4PSA, ITEXPO #828  
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COMPTTEL, ITEXPO #342  
FaxBack, Inc., ITEXPO #629  
FaxSIPit Services Inc, ITEXPO #631  
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Telecom Reseller, ITEXPO #344  
TELOIP Inc., ITEXPO #408  
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Workspace Communications, ITEXPO #307

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Damall Technologies Sas, ITEXPO #830  
Dialexia Communications Inc., ITEXPO #613  
DIDXchange, ITEXPO #340  
Ecocarrier Inc., ITEXPO #616  
Endstream Communications, ITEXPO #612  
Freeside Billing, DAW #900  
GLOBALINX, ITEXPO #423  
Glorsoft, CVX #1110  
Level 3 Communications, ITEXPO #329  
Momentum, ITEXPO #731  
Patton Electronics, ITEXPO #701  
PBX.NET Corporation/VideoMeeting Corp., CVX #1207  
Pulse Supply, ITEXPO #525  
RingCentral, ITEXPO #311  
Smart Network Solutions, ITEXPO #822  
Speedflow Communications, ITEXPO #422  
StarView Solutions, CVX #1111  
Telecom Reseller, ITEXPO #344  
Telinta, Inc., ITEXPO #623  
TELOIP Inc., ITEXPO #408  
Vitelity - teleFAX - S.MS, ITEXPO #628  
VoIP Innovations, ITEXPO #316  
XCast Labs Inc., ITEXPO #717

### ISP

4PSA, ITEXPO #828  
AireSpring, ITEXPO #717  
Arbinet Corporation, CVX #1125  
Broadvox, ITEXPO #606  
COMPTTEL, ITEXPO #342  
CoreDial LLC, ITEXPO #418  
FaxBack, Inc., ITEXPO #629  
Freeside Billing, DAW #900  
Globecom, BUSINESS VIDEO #835  
Glorsoft, CVX #1110  
Level 3 Communications, ITEXPO #329  
MegaPath Inc., ITEXPO #706  
Momentum, ITEXPO #731  
NETXUSA, ITEXPO #534  
OrecX, ITEXPO #908

Patton Electronics, ITEXPO #701  
Pulse Supply, ITEXPO #525  
Sidera Networks, CVX #1217  
Smart Network Solutions, ITEXPO #822  
Speedflow Communications, ITEXPO #422  
Taqua, ITEXPO #312  
Telecom Reseller, ITEXPO #344  
TELOIP Inc., ITEXPO #408  
Towerstream, 4GWE #201  
Winncom Technologies, 4GWE #217  
WISPA, ITEXPO #118

## ITSP

4PSA, ITEXPO #828  
ABP Technology, ITEXPO #322  
Broadvox, ITEXPO #606  
CoreDial LLC, ITEXPO #418  
Dialexia Communications Inc., ITEXPO #613  
Ecocarrier Inc., ITEXPO #616  
FaxBack, Inc., ITEXPO #629  
Freeside Billing, DAW #900  
Glorsoft, CVX #1110  
MegaPath Inc., ITEXPO #706  
NETXUSA, ITEXPO #534  
OrecX, ITEXPO #908  
Patton Electronics, ITEXPO #701  
PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
Pulse Supply, ITEXPO #525  
RockBach Inc., ITEXPO #701  
Smart Network Solutions, ITEXPO #822  
Speedflow Communications, ITEXPO #422  
StarView Solutions, CVX #1111  
Taqua, ITEXPO #312  
Telinta, Inc., ITEXPO #623  
TELOIP Inc., ITEXPO #408  
TelOnline, DAW #1001

## Next-Gen Telco

4PSA, ITEXPO #828  
AireSpring, ITEXPO #717  
Contingent Network Services, CVX #1201  
Damall Technologies Sas, ITEXPO #830  
DIDXchange, ITEXPO #340  
Ecocarrier Inc., ITEXPO #616  
FaxBack, Inc., ITEXPO #629  
Freeside Billing, DAW #900  
Glorsoft, CVX #1110  
HyperCube, ITEXPO #331  
Intuittech Sdn Bhd, DAW #909  
Level 3 Communications, ITEXPO #329  
MegaPath Inc., ITEXPO #706  
OrecX, ITEXPO #908  
Patton Electronics, ITEXPO #701  
PBX.NET Corporation/VideoMeeting Corporation, CVX #1207  
Pulse Supply, ITEXPO #525  
RingCentral, ITEXPO #311  
Smart Network Solutions, ITEXPO #822  
Speedflow Communications, ITEXPO #422  
StarView Solutions, CVX #1111  
Taqua, ITEXPO #312  
Telinta, Inc., ITEXPO #623  
TELOIP Inc., ITEXPO #408  
TelOnline, DAW #1001  
Workspace Communications, ITEXPO #307

## Other

### Telecom Lawyer

Ben Bronston, CVX #1104

### Toll Free Provisioning & LCR Solution

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**[www.digium.com/en](http://www.digium.com/en)**

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**[www.telonline.com](http://www.telonline.com)**

TelOnline is a company that integrate and markets turnkey telephony and contact center solutions that enhance customer interaction and optimize agent productivity. The tailored solutions are IP-based and provide businesses and contact centers with tools to improve customer satisfaction, reduce costs and increase revenues.

TelOnline is a value-added Digium Select Reseller and system integrator of communications products and services, delivering building blocks to complete solutions to the reseller and end user. TelOnline is committed to providing best-of-breed products. These services include: Experienced Sales Engineers and Business Development Specialists, superior technical support, training, system integration, and much more.

### **Vicidial Group (910)**





**P / F: 863-393-9330 / 863-393-9331**

**[www.vicidial.com](http://www.vicidial.com)**

The Vicidial Group provides enterprise level service, support and managed hosted service for the VICIdial call center software suite. The VICIdial call center solution is an enterprise class, open source, call center suite in use by thousands of call centers around the world. VICIdial has a full featured predictive dialer. It can also function as an ACD for inbound calls, or closer calls coming from VICIdial outbound frontier agents. It is capable of inbound, outbound, and blended call handling as well as skills-based routing, queue prioritization and full native recording of calls. VICIdial even allows you to have agents logged in from remote locations.



## Agenda At-A-Glance

Wednesday, February 2, 2011 - Room B213	
7:00am	Registration Opens
9:00-9:45am	<b>VoIP Quality Monitoring for Asterisk in the Cloud with AQUA</b> Valeri Sitnikov -Sevava Oy
10:00-10:45am	<b>Cloud Provisioning for Fault Tolerance Using Asterisk</b> Jeronimo Romero, Chief Technology Officer -EUS Networks
11:00-11:45am	<b>Introduction to Asterisk SCF / What You Can Expect from 1.0</b> Bryan Johns -Digium
12:00-12:45pm	<b>Virtualized Asterisk in the Cloud</b> Jason Walker, SIPconnect Product Manager -Cbeyond
12:45-1:30pm	<b>Conference Luncheon (Paid Attendees) - Room B214/215</b>
1:30-2:15pm	<b>Building Cloud Telephony Applications with Adhearsion and Asterisk</b> Jason Goecke VP of Innovation - Voxeo Labs -Voxeo Corporation
3:30pm	<b>ITEXPO Keynote Presentation</b> Danny Windham, CEO - Digium 
4:00pm	<b>ITEXPO Keynote Presentation</b> Charles D. Vogt, President & CEO-GENBAND 
4:30pm	<b>ITEXPO Keynote Presentation</b> Pritham Shetty, VP of Product Mgmt & Engineering for Rich Media Solutions -Adobe Systems Incorporated 
5:00-7:00pm	<b>Exhibit Hall Grand Opening &amp; Welcome Reception - Sponsored By:</b> 

## Win An Awesome New Jeep!



**Win a New Jeep!!**

**The Jeep Giveaway will be held Friday, February 4, 2:45pm, at the conclusion of Exhibit Hall hours.**

**Visit the Exhibit Hall. Find Solutions and You Could Win a New Jeep!**





1. Pick up your entry card at the registration counter when you arrive.
2. Visit each booth listed on the card, review their offerings, and receive a stamp from each booth.
3. Collect all stamps, then drop your completed card into the entry bin in the exhibit hall.
4. **\*YOU MUST BE PRESENT at the DRAWING FRIDAY, FEBRUARY 4 at 2:45 PM to CLAIM YOUR PRIZE!**









**You Must Be Present To Win!\***

## Agenda At-A-Glance

### Thursday, February 3, 2011 - Room B213

7:00am	Registration Opens
8:00am	Conference Breakfast (Paid Attendees)
9:00am	SIP Trunking and Unified Communications Summit: Free Workshop <small>Sponsored by</small> 
9:00-9:45am	Presence OpenGate: Deploying a Turnkey Contact Center with Asterisk Alfredo Gonzalez, CMO for Products -Presence Technology
10:00-10:30am	ITEXPO Keynote Presentation Alan Pound, Managing Director -Aculab 
10:30-11:00am	ITEXPO Keynote Presentation Aaron McCormack, CEO-BT Conferencing 
11:00am-4:00pm	Exhibit Hall Opens - Hall B
11:20pm	Reseller Week Presentation: Free Workshop
12:00pm	Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall
1:00-1:45pm	ROI Opportunities in the Contact Center Using Asterisk Corey McFadden, Managing Partner -Infradapt
2:00-2:45pm	Managing Compliance Requirements with Asterisk Gaston Draque, Director of R&D -EUS Networks
3:00-3:45pm	Going Beyond the Phone Call with Asterisk and Polycom Tim Yankey, Director of Product Marketing, Voice Communications -Polycom
4:00-4:45pm	International Networking Reception - Room B217/218 <small>Sponsored by</small> 
4:00-8:00pm	Startup Camp 3: Comms Edition - Room B217/218

### Friday, February 4, 2011 - Room B213

7:30am	Registration Opens
8:00am	Conference Breakfast (Paid Attendees) - Sponsored By: 
9:00-9:45am	Selling the "Other Stuff": Add-on Products and Applications for Asterisk Rod Montgomery -Digium/Switchvox
10:00-10:45am	SwitchVox 5.0 Overview Tristan Barnum Director of Product Marketing, Switchvox -Digium
11:00pm	Exhibit Hall Opens - Hall B
2:45pm	WIN A NEW JEEP <small>Sponsored by:</small>     

\*Conference sessions are subject to change.



**Located In The Exhibit Hall**

**Thursday, February 03, 2011**

11:30am



**Bruce Kaskey**  
Co-Founder, OreCX



12:00pm



**Dr. Daniel Krahenbuhl**  
CEO and co-founder,  
Intuittech, Sdn Bhd



1:00pm



**Allison Smith**  
Voice of Asterisk



2:00pm



**Antony Martin**  
Director of Open Source  
Engineering



**Friday, February 04, 2011**

11:30 am



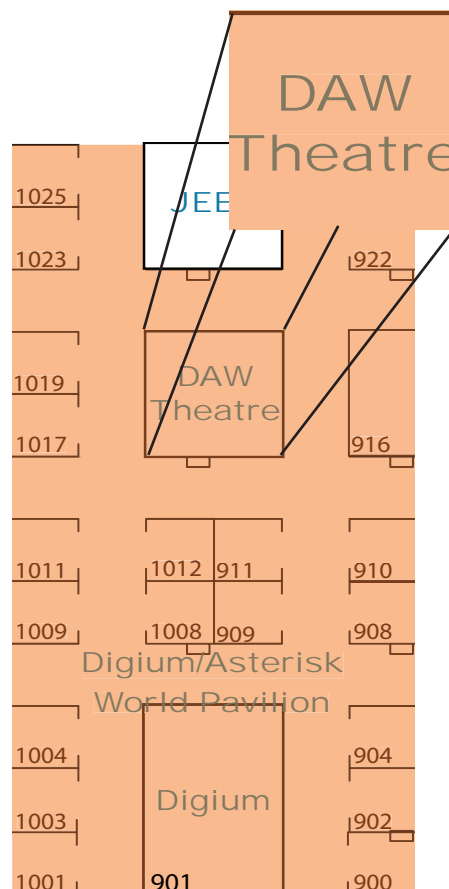
**Raj Sharma**  
President and CEO of  
3CLogic



12:00pm



**Juan Carlos Castaneda**  
CEO, TELONLINE





- Easy-to-Use
- Easy-to-Install
- Easy on the Budget

## Introducing Oreka TR

**Functionality** - Call Center-grade Call Recording feature set

**Reliability / Scalability** - Oreka TR has zero impact on network resources (from 5 to 50,000 users)

**Flexibility** - Supports Linux & Windows, supports any IP or TDM system

**Affordability** - Pricing that is far below the competition—test it for free, call today.

The issue is simple: You want to comply with regulatory requirements and improve customer service by recording and retrieving phone calls. You don't want to disrupt operations, exhaust your annual budget or pay for expensive implementation services. With **Oreka TR** you get a call recording solution that is deployed in thousands of locations, a solution that meets the needs of the worlds' most complex call centers.

## Why Call Centers Choose OrecX

- Does not interfere with IP PBX
- Easy, remote installation in hours
- Software only (no proprietary hardware)
- Centrally manage a multi-site system
- High scalability
- Easy to store, archive & access recordings
- High compression, small storage footprint
- Open API & data format

*"The Oreka TR VoIP call recording application has enhanced our call center operation by giving us easy-to-use performance management tools that improve the customer/agent interaction and overall profitability of our operations"*

- Todd Berger, TSG

## Features

### Oreka TR

Commercial Version

### Oreka GPL

Open Source Version

Records all Calls	✓	✓
Call Playback	✓	✓
Live Monitoring	✓	
On-Demand Recording	✓	
Screen Recording *	✓	
Quality Management *	✓	
Selective Recording	✓	
Look-Back Call Recording	✓	✓
Multi-Site Call Recording	✓	
Multi-tenancy for Hosted	✓	
Call Tagging/Exporting	✓	
Audit Trail	✓	
PCI Compliant	✓	
Fine-Grained Privilege Access	✓	
Auto-delete	✓	
File Management/archiving	✓	
Filtering (IP-DID Range)	✓	
Extended Codec Support	✓	

\* available add-on module

## OrecX Supported PBXs (partial list)

Alcatel	Asterisk	Avaya
BroadSoft	Cisco	Cosmocom
Covad	Fonality	Mitel
NEC	Nortel	Pingtel
ShoreTel	Siemens	Switchvox
Sutus	TalkSwitch	Taridium
Tekelec	Trixbox	Vertical
Xorcom	Zultys	3Com

## Server Requirements

- 2.6GHz, 4 MB L2 Cache \*
- \*0-100 concurrent calls: dual core CPU
- \*101-200 concurrent: quad core CPU
- 2 GB RAM
- Two server-grade hard drives (1 for OS, 1 for recordings)
- Linux CentOS 5 or Windows, 32-bit

## Codecs

G.711, G.729A, G.723.1, G.722, iLBC, GSM6.10

## Protocols

SIP, Cisco Skinny, H.323, MGCP, IAX2, RTP, Nortel UNISTIM





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ticket at the session  
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**Attend the Xirrus speaking session  
for a chance to win an iPad!**

**Session Details: "Wi-Fi as a Utility"**

Discover the Critical Success Factors to get Wi-Fi transport  
to "utility-grade" predictability and tie in to the 3G/4G network  
**Wednesday, February 2nd at 11:55AM in Room #4G-06**

**Stop by the Xirrus Booth #203**

**Official Wi-Fi Provider At**





# 4GWE™

4G WIRELESS EVOLUTION

## CONFERENCE

**February 2-4, 2011**  
**Miami Beach Convention Center**  
**Miami, Florida**  
**[www.4GWE.com](http://www.4GWE.com)**

### Hear How to Enable and Exploit the Mobile Internet at 4GWE

4GWE will explore the trends driving the shift towards an anywhere, anytime broadband network.

### Who Should Attend?

- Mobile Network Operators
- Fixed Carriers
- Handset Manufacturers
- Mobile Internet Device Manufacturers
- Application Providers
- Venture Capitalists

### Get to 4GWE and Learn:

- **The Operator's Role** – in meeting the ever increasing demand for wireless services.
- **How Carriers** – will prioritize traffic in an age of mobility and never ending applications
- **The Role of the Device** – in delivering 4G applications
- **How the Smartphone** – will improve productivity in the Enterprise and at home.
- **The Role of 4-G Technologies** – including WiMAX 2.0, WiFi, and LTE

### About the 4GWE Conference Program

4GWE focuses on the fact that we are at a significant turning point in the evolution to 4G networks and services. Over the course of three days, the 4GWE Conference will provide you with an understanding of the variables that will dictate how 4G infrastructure will be deployed, delivered and, affect they way mobile consumers work and play.



*"4GWE focuses on the tipping point where 4G deployments expose the key issues. As consumers choose devices, operators choose partners and applications drive markets; adjustments to 4G deployments are inevitable. 4GWE will help attendees understand how to adjust to changing variables and deliver on the promise of 4G."*

— **Carl Ford, Co-founder Crossfire Media**  
**V.P. Content 4GWE Conference**

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# If you think voice networks are safe, you don't know SPIT

Voice malware is on the rise.

SPam over Internet Telephony (SPIT), caller ID spoofing, T-DoS (Telephony Denial of Service) and vishing (voice phishing) can bring down a call center in moments.




It takes more than a Session Border Controller to safeguard your network from this new breed of voice-based attacks. Sonus VoiceSentry™ is the industry's first commercially available security solution designed to protect your network from voice-based attacks. VoiceSentry uses a sophisticated system that identifies and blocks malicious and machine-generated calls. It even learns as it goes.

With VoiceSentry, good calls go through and bad calls get diverted.

*For more information on the complete voice-security portfolio offered by Sonus Networks, visit us on the ITEXPO exhibit floor at Booth 634 or go online at [www.sonusnet.com/voicesecurity](http://www.sonusnet.com/voicesecurity).*



## Wednesday, February 02, 2011 - Room B114

9:00-9:25am	<b>Industry Perspective - The Wireless Marketplace and Winning Through Diversification of Services</b> Dr. Mohammad Shakouri, VP -WiMAX Forum and Corporate VP -Alvarion
9:25-9:50am	<b>Industry Perspective - How to Build a Successful 4G Marketing Strategy to Win Customers and Grow Revenue</b> Jeff Thompson, President -Towerstream
9:50-10:15am	<b>Industry Perspective - Advancing the 3GPP Standards for Mobile Broadband &amp; 4G Evolution</b> Adrian Scrase, Head of 3GPP Mobile Competence Centre -3GPP
10:15-10:40am	<b>KEYNOTE PRESENTATION -The Role of Picocells in 4G Networks</b> Amir Makleff, President & CEO -BridgeWave Communications 
11:05-11:55am	<b>Evolving the Evolved Packet Core</b> Berge Ayvazian (Moderator) Senior Consultant -Heavy Reading; Jim Johnston, CTO -Mindspeed Technologies Inc. Chris Ebert, Head of 4G Strategic Marketing -Nokia Siemens Networks
11:55-12:20pm	<b>Everybody Loves WiFi</b> Alan Amrod, CMO -Xirrus
12:45-1:30pm	<b>Lunch - Room B214/215</b>
1:30-2:45pm	<b>Industry Perspective - It's the Internet, Not Mobile That Matters</b> Alan Duric, Co Founder & CTO -Telio; Ron Del Sesto Partner -Bingham Cullen Jennings, Distinguished Engineer, Voice Technology Group -Cisco Todd Daubert, Partner -Sonnenschein Nath & Rosenthal
2:45-3:10pm	<b>The Key to Successful Backhaul</b> Greg Friesen, -DragonWave
3:10-3:35pm	<b>Why Over the Top is the Future of Communication</b> Brough Turner, Founder -netBlazr.com
3:35-4:00pm	<b>Is 4G the Most Important Trend in Device Development</b> Doug Makishima, COO & VP of Mobile & Personal Communications -D2 Technologies, Inc. Craig Miller, VP Marketing and BD -Sequans Communications Hanna Tong, Director of Business Development Convergence Solutions -Samsung Telecommunications America
4:00-4:10pm	<b>Wrap Up</b> Carl Ford, VP Content 4GWE, Co-Founder Crossfire Media -Crossfire Media
4:30pm	<b>KEYNOTE PRESENTATION</b> Featuring Adobe Systems Incorporated - Room: B217/218 
5:00pm	<b>Exhibit Hall Grand Opening &amp; Welcome Reception - Exhibit Hall B - Sponsored By:</b> 

\*Conference sessions are subject to change.

## Must-Attend Keynote Presentations



**Amir Makleff**  
President & CEO

**Room B114**  
**Wednesday, Feb 2, 10:15am**



**Todd Rowley**  
VP of 4G

**Room B217/218**  
**Thursday, Feb 3, 3:00 pm**




**Jeff Ford**  
President

**Room B217/218**  
**Thursday, Feb 3, 3:30 pm**



# Agenda-At-A-Glance

## Thursday, February 03, 2011 - Room B114

9:00-9:50am	<b>LTE Voice and Data Roaming</b> Kevin Mitchell, Director Solutions Marketing -Acme Packet
9:50-10:15am	<b>Industry Perspective - Megatrend 2011: Unified Communications on 4G Tablets</b> Anton Wahlman, Contributor -TheStreet.com
10:15-10:40am	<b>Industry Perspective - The Wall Street Investors "Take" on the Carriers 4G Deployments</b> Jim Baker, Managing Partner -Xenventure
10:55-11:20am	<b>Industry Perspective - Letting the Market Define 4G</b> Phillip Solis, -ABI Research
11:00-4:00am	<b>Exhibit Hall Open</b>
11:20-11:55am	<b>Industry Perspective - Wireless as the 5th Wave of the Technology Revolution for Enterprises</b> Scott Snyder, President Breakthru Advisors and Senior Fellow -The Wharton School
12:00-1:00pm	<b>Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall</b>
1:00-1:25pm	<b>Industry Perspective - Ethernet Backhaul for 4G - Successes and Challenges</b> Dave Jones, SVP of Network Services -Fibertower
1:25-1:50pm	<b>Industry Perspective - How Carriers Can Win the Application Wars With Location Based Services</b> Michael Grossi, Consultant -Altman Vilandrie
1:50-2:15pm	<b>Industry Perspective - Show me the Money - 4G</b> Randy Muench, President of CFN Services Wireless Division
2:15-2:45pm	<b>App Stores, Should Operators Bother?</b> Alan Quayle, Consultant
3:00-3:30pm	<b>ITEXPO KEYNOTE PRESENTATION - Room 217/218</b> Todd Rowley, VP of 4G -Sprint
3:30-4:00pm	<b>ITEXPO KEYNOTE PRESENTATION - Room 217/218</b> Jeff Ford, CEO Apriva
4:00pm	<b>Networking Reception - Room B217/218 - Sponsored By:</b> 
4:00-8:00pm	<b>Startup Camp 3: Comms Edition - Room B217/218</b>

## Friday, February 04, 2011 - Room B117

9:00-9:25am	<b>Supporting the Enterprise with 4G Wireless Broadband</b> Doug Green, Publisher -Telecom Reseller Ed Naef, VP -CSMG Global
9:25-10:15am	<b>Mobile Video and the Enterprise</b> Alex Vishnev, CTO -Global Convergence, LLC.; Anatoli Levine, Director Product Management -RADVISION Joe Mele, VP Dialogic® Media Labs -Dialogic Corporation
10:15-10:50am	<b>4G Operator Experiences: Methods to Maintain a Good Reputation</b> Andy Huckridge, Director of Marketing -VSS Monitoring





# What's Your Backhaul Application?

## 60 GHz

- Full-rate, full-duplex gigabit
- License-free



## 80 GHz

- Full-rate, full duplex gigabit Ethernet + TDM
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## FlexPort $\mu$ Wave

- 18 - 23 GHz full-rate, full-duplex gigabit
- Single, all-outdoor solution



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#### Mobile Backhaul

Future-proof high-capacity backhaul for next generation 4G/WiMAX/LTE services.



#### Enterprise

Inter-building LAN extensions, server centralization, remote data storage & backup, redundant fiber overlays and disaster recovery.



#### Service Provider

High-capacity business services, cellular/Wi-Fi/WiMAX backhaul, fiber backbone extensions, redundant fiber overlays, mesh backbone, short term connections.



#### Education

High-performance campus & off-site location connectivity, Wi-Fi & security camera backhaul and connectivity to service provider fiber.



#### Municipalities

High-performance backbone connectivity for municipal networks, video surveillance systems, traffic control & monitoring, backhaul for 4.9 GHz mesh nodes, homeland security, E911 deployments.



#### Healthcare

Secure (HIPAA-compliant) campus connectivity, off-site medical office & lab network access, real-time imaging application connectivity, redundant fiber overlays and disaster recovery.



#### Government/Military

Highly-secure inter-building connections, redundant fiber overlay, disaster recovery and short term connections.



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**BridgeWave**  
COMMUNICATIONS

### BridgeWave Communications (211)

**P / F: 408-567-6900 / 408-567-0775**

[www.bridgewave.com](http://www.bridgewave.com)

BridgeWave Communications is the leading supplier of high capacity 4G backhaul and gigabit wireless connectivity solutions. BridgeWave's point-to-point wireless bridges are widely deployed in mainstream enterprise and service provider network applications, while its carrier-grade FlexPort® solutions provide a future-proof mobile backhaul solution for carriers and mobile operators migrating to 4G/LTE/WiMAX or greenfield next generation network deployments.

Utilizing the spectrum in both microwave (11 – 38 GHz) and millimeter wave (60 – 90 GHz), the company's solutions offer up to ten times the bandwidth of comparably-priced lower-frequency license-free and licensed-band wireless links, while providing superior interference immunity and data security. BridgeWave's solutions provide fiber-comparable performance without the delay and cost associated with leased-lines.

Setting the standard for product quality, BridgeWave employs Highly Accelerated Life Testing (HALT) during design and Highly Accelerated Stress Screening (HASS) during production to ensure the highest levels of product reliability and customer satisfaction. BridgeWave is an ISO9001 registered company.

BridgeWave is a U.S.-based company headquartered in Santa Clara, California. The company has strong global presence with thousands of radios deployed in more than 50 countries. BridgeWave has a network of experienced distributors and resellers worldwide, making it today's primary vendor of high capacity, high frequency solutions. For more information, visit [www.bridgewave.com](http://www.bridgewave.com).



### DDB Unlimited, Inc. (102)

**P / F: 800-753-8459 / 877-220-7236**

[www.ddbunlimited.com](http://www.ddbunlimited.com)

DDB Unlimited, Inc. is an established innovator in the design and manufacture of enclosure solutions for the Security, Traffic, Telephony, Broadband and 4G Wireless industries with facilities in Wynnewood and Pauls Valley, Oklahoma. DDB Unlimited has grown from humble beginnings as a two-way telephone company, into an OEM enclosure manufacturer that serves all customer tiers in the telecommunications ecosystem.

DDB Unlimited, Inc. offers a broad selection of high-quality, option rich solutions that can be customized to suit any application and environment. We offer the highest quality and best value in the industry today. Building on 35 years of experience in the wireless industry, DDB Unlimited is focused on being the enclosure solutions partner of choice. Our goal is to exceed the expectations of every client by offering outstanding customer service and expertly developing solutions that resolve our customer's unique enclosure challenges. DDB Unlimited is privately owned and spiritually based.

### Enea (212)

**P: 480-753-9200**

[www.enea.com](http://www.enea.com)

Enea is a global software and services company focused on solutions for communication-driven products. With 40 years of experience Enea is a world leader in the development of software platforms with extreme demands on high-availability and performance. Enea's expertise in real-time operating systems and high availability middleware shortens development cycles, brings down product costs and increases system reliability. Enea's vertical solutions cover telecom handsets and infrastructure, medtech, industrial automation, automotive and mil/aero.

### Proxim Wireless (213)

**P / F: 408-383-7600 / 408-383-7680**

[www.proxim.com](http://www.proxim.com)

Proxim Wireless Corporation is a leading provider of end-to-end broadband wireless systems that deliver the quadruple play of data, voice, video and mobility to all organizations today. We are 100 percent focused on wireless technology, and that focus enables us to provide a complete portfolio of WLAN, Wi-Fi mesh, WiMAX (point-to-multipoint), and point-to-point technologies.

Regardless of the application, our end-to-end product portfolio enables partners to custom-build the wireless solution that fits customers' specific needs. Our broadband wireless equipment is used by enterprises, service providers, carriers, government entities, educational institutions, healthcare organizations, municipalities and other organizations that need high-performance, secure and scalable broadband wireless solutions.



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### **RAD Data Communications (210)**

**P / F: 201-529-1100 / 201-529-5777**

**www.radusa.com**

Established in 1981, privately owned RAD Data Communications has achieved international recognition as a major manufacturer of high quality access equipment for data communications and telecommunications applications. These solutions serve the data and voice access requirements of service providers, incumbent and new carriers, and enterprise networks, by reducing infrastructure investment costs while boosting competitiveness and profitability. The company's installed base exceeds 10,000,000 units and includes more than 150 carriers and operators around the world. These customers are supported by 26 RAD offices and more than 300 channel partners in 165 countries.

### **Sonus Networks (634)**

**P / F: 978-614-8000 / 978-614-8101**

**www.sonusnet.com**

Sonus Networks leads the evolution of enterprise communications networks by developing and delivering IP-voice technology that drives next-generation unified communications for enterprises and contact center. Sonus provides: voice security, session management servers, media and signaling gateways (SIP/H.323/TDM), policy/routing servers, session border controllers and voice feature servers.

Enterprises leverage Sonus' standards-based, interoperable technology to create the experience that their employees demand with secure, reliable, scalable and cost-effective voice networks. By increasing the quality and level of services they offer, enterprises all over the world empower their employees and customers to improve their competitive advantage. Enterprises solve their voice architecture, Session Border control and Session Management interworking challenges within the framework of a proven, fast ROI.

### **Towerstream (201)**

**P / F: 866-848-5848 / 866-762-2250**

**www.towerstream.com**

Towerstream is a leading 4G service provider in the U.S., delivering high-speed wireless Internet access to businesses. Founded in 2000, the Company has established networks in 11 markets including New York City, Boston, Los Angeles, Chicago, Philadelphia, the San Francisco Bay area, Miami, Seattle, Dallas-Fort Worth, Nashville and the greater Providence area.

### **Winncom Technologies (217)**

**P: 888-WINNCOM**

**www.winncom.com**

Winncom Technologies is a worldwide distributor and provider of complete networking solutions, wireless and wired. Our leading manufacturers include Alvarion, Motorola, Proxim, Axxcelera Bridgewave, HP Pro Curve, Skypilot, and many more. Please check our website for a complete listing of products/services and manufacturers.

### **Xirrus Inc. (203)**

**P / F: 800-947-7871 / 805-262-1601**

**www.xirrus.com**

Xirrus, the only Wi-Fi "Power-Play", manufactures the Wi-Fi Array that displaces both overlay Wi-Fi offerings and switched Ethernet to the desktop. The Wi-Fi Array provides more than enough bandwidth, security, and control to replace switched Ethernet as a user's primary network connection. The Xirrus Wi-Fi Array delivers the most coverage, bandwidth, throughput, and user density in the industry, resulting in 75% fewer devices, cabling, switch ports, power, space, and installation time compared with any other Wi-Fi offering.

## **Win An Awesome New Jeep!**



**Win a New Jeep!!**

**The Jeep Giveaway will be held  
Friday, February 4, 2:45pm, at  
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3. Collect all stamps, then drop your completed card into the entry bin in the exhibit hall.
4. **\*YOU MUST BE PRESENT at the DRAWING FRIDAY, FEBRUARY 4 at 2:45 PM to CLAIM YOUR PRIZE!**



**You Must Be Present To Win!\***

# Is Your **Backhaul** Ready for **HSPA/LTE?**

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**#210**



It's time. Time to prepare your backhaul network to efficiently handle LTE's abundant capacity while lowering TCO to make such deployments economically viable. RAD's LTE backhaul solutions are specifically designed to meet these early deployment challenges head-on, providing affordable intelligence to optimize LTE bandwidth, deliver customized QoS and ensure SLA performance.

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- Provide Resiliency & Redundancy
- Reduce Backhaul Costs for 2G/3G/4G



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### About Towerstream:

Towerstream is a leading 4G service provider in the U.S., delivering high-speed wireless Internet access to businesses. Founded in 2000, the Company has established networks in 11 markets including New York City, Boston, Los Angeles, Chicago, Philadelphia, the San Francisco Bay area, Miami, Seattle, Dallas-Fort Worth, Nashville and the greater Providence area where the Company is based.

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### Features and Benefits:

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By completely bypassing the local phone company and using multiple broadcast sites in several major cities, service is often installed in 3-5 business days or less. Rapid 24 hour installation is available.

#### Guaranteed Reliability

Our service guarantees include 99.99% uptime and less than 1% packet loss, and are backed in writing by an industry leading Service Level Agreement (SLA).

# 4G for Business

[www.towerstream.com](http://www.towerstream.com)

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Booth 201



## Speed and Scalability

Bandwidth options range anywhere between 1.5Mbps and 1.5Gbps and can be easily scaled over the phone.

## Symmetrical Bandwidth

Towerstream Internet connections are always symmetrical (bidirectional/duplex) with guaranteed bandwidth speeds, providing equal capacity for both uploads and downloads.

## Low Cost Bandwidth

Towerstream owns it's entire network eliminating local loop charges, hidden fees and additional taxes.

4GWE Conference Special:

# 5Mbps - \$500

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- Adobe Flash Platform is the dominant online video format
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**BUSINESS  
VIDEO**  
BUSINESS VIDEO EXPO

**February 2-4, 2011**  
**Miami Beach Convention Center**  
**Miami, Florida**

## **Business Video Expo**

*Explore the Latest Strategies  
for Delivering Compelling  
Business Video Communications.*

# **Come to Business Video Expo to Learn About:**

- Strategies for using video in business communications
- Advances in how live video is changing the face of All-Hands Meetings and CEO Webcasts
- Key software used to create business video content
- Best practices in making video a ubiquitous venue for corporate communications – from the conference room to the desktop to the mobile device
- Innovative approaches for video-enriched outbound marketing strategies to leverage social media and search engines to draw audiences
- Measuring your ROI from Business Video Campaigns
- Frontiers in on-demand video

## **Who Should Attend:**

- Information Technology Executives
- Corporate Communications Professionals
- Marketing Agency Executives
- Video Production Managers



**Business Video**





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## Nothing beats the face-to-face meeting

when attempting to communicate, engage and inspire your company while maintaining the trust in your message.

### Until now.

BT Conferencing and Kontiki have partnered to provide you with the next best thing to the face-to-face meeting:

- Live video webcasting that reach all employees for company-wide events, without any network infrastructure upgrades.
- Driving up viewership by giving employees the ability to view conferences as they happen or the flexibility to watch it on demand when convenient for them.
- Empower business unit executives, product managers, HR and anyone that needs to reach a large audience of peers to use live video.

For more information contact us at [conferencingsales@btci.com](mailto:conferencingsales@btci.com) or call 1.866.766.8777.

# You need to look them in their eyes to communicate, engage and inspire.



Working together

#### About Kontiki

Kontiki's Enterprise Video Platform delivers business video to hundreds of thousands of global workers in many of the world's largest companies in the financial services, retail, technology, telecommunications and manufacturing market sectors. Kontiki's patented SaaS-based Enterprise Content Delivery Networking platform deploys in days and scales to all employees while enabling enterprise-grade management and control.

#### About BT Conferencing

BT Conferencing is a leading global provider of audio, video and web collaboration services. Our partnerships with top technology companies ensure we always have the best and latest solutions to offer our customers. Today, as businesses juggle to increase productivity, be more environmentally aware and improve the work-life balance of employees, our tailor-made services offer cost-effective and time-saving solutions.





## Conference Sessions

### Business Video Agenda-At-A-Glance\*

#### Wednesday, February 02, 2011 - Room A108

9:00-9:45am	<b>Opening Session: Key Trends in Business Video Adoption</b> Steve Vonder Haar, Research Director - Interactive Media Strategies Paul Ritter, Vice President - Interactive Media Strategies
10:00-10:45am	<b>Business Video Thought Leaders</b> Mike Newman, CEO - Accordent Technologies Gregg Moss, SVP Video & Broadcast - Bank of America Greg Pulier, Chief Technology Officer - Media Platform Leah Belsky, VP of Strategic Development, Kaltura
11:00-11:45am	<b>Capitalizing on the "Video Everywhere" Revolution</b> Barb DeHart, Vice President of Marketing - Telestream
12:00-12:45pm	<b>Live Video and the Changing Face of Business Communications</b> Kevin La Chapelle, Principal Product Unit Manager, Expression Encoder - Microsoft Toby Holmes, VP Online Event Services - Worktank Ian Small, Chief Executive Officer - TokBox
12:45-1:30pm	<b>LUNCH - Room B214/215</b>
1:30-2:15pm	<b>Online Video and Marketing Innovation</b> Wayne Wall, CEO- Flimp Media
2:30-3:15pm	<b>Strategies for Boosting Enterprise Network Capacity to Manage Video Sprawl</b> Eric Armstrong (Moderator), President & CEO - Kontiki Bob Killmeier Vice President, Team Lead Creative Services, Video Network - Wells Fargo Ryan Neal , Qwest Kevin Cooper, Bank of America
3:30-4:00pm	<b>ITEXPO Keynote Presentation</b> Danny Windham, CEO, Digium 
4:00-4:30pm	<b>ITEXPO Keynote Presentation</b> Charles D. Vogt, President and CEO, GENBAND 
4:30-5:00pm	<b>ITEXPO Keynote Presentation</b> Pritham Shetty, VP of Product Mgmt & Engineering for Rich Media Solutions Adobe Systems Incorporated 
5:00-7:00pm	<b>Welcome Reception in Exhibit Hall B</b> <div>           Sponsored by:   </div>

\*Conference sessions are subject to change.

## Conference Sessions

### Business Video Agenda-At-A-Glance\*

#### Thursday, February 03, 2011 - Room A108

<b>Opportunities in Mobile Video</b> Akshay Sharma (Moderator), Research Director - Carrier Network Infrastructure, Converged Infrastructure - Gartner Dataquest Scott Safe, Vice President Product Strategy and Marketing - Qumu Todd Porter - Vice President Product Strategy & Marketing - Qumu Fabian Gordon, Chief Technology Officer - Ignite Technologies	9:00-9:45am
<b>Business Video Keynote</b> Dr. Michal Tsur, President & Co-founder, Kaltura	10:00am
<b>ITEXPO Keynote Presentation- Room 217/218</b> Aaron McCormack, CEO BT Conferencing	10:30am
<b>Lunch provided to paid attendees only –  Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall</b>	12:00-1:00pm
<b>Enabling the On-Demand Universe: Best Practices for Managing Video Content  for Time-Shifted Business Communications</b> Josh Bruhin, Director of Business Development - ViewCast Media Server -ViewCast Darcy Lorincz, Chief Executive Officer - Origin Digital, an Accenture company	1:00-1:45pm
<b>Playing to the Crowd: Strategies for Attracting Audiences by Leveraging Social Media  and Measuring Actual Viewership with Business Video Analytics  Extending the Reach of Video with YouTube in the Enterprise</b> David Chung, Video Manager, Morningstar.com	2:00-2:45pm
<b>Extending the Reach of Video with YouTube in the Enterprise</b> Steve Pattison, SVP Strategic Alliances - Accordent Technologies Chris Knowlton, Senior Product Manager, Media Server Platform, Microsoft Jonathan Discount - Product Management Director, AT&T Digital Media Solutions	3:00-3:45pm
<b>International Networking Reception - Room B217/218</b>	4:00pm
<b>Startup Camp 3: Comms Edition - Room B217/218</b>	4:00-8:00pm

\*Conference sessions are subject to change.

#### Business Video Expo - Presentation Theater (Located in the exhibit hall)

##### Thursday February 3rd

2:00pm – 2:20pm – **Microsoft**  
2:25pm – 2:55pm – **Kontiki/BT**  
3:00pm – 3:20pm – **VBrick**  
3:25pm – 3:45pm – **Telestream**

##### Friday February 4th

11:20am – 11:40am – **Accordent**  
11:45am – 12:05pm – **Adobe**  
12:10pm – 12:30pm – **Kaltura**  
12:35pm – 12:55pm – **MediaPlatform**



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See us in Business Video Expo booth 930





## Exhibitor Descriptions

### **Accordent Technologies (1030)**

**P / F: 310-374-7491 / 310-374-7391**

**[www.accordent.com](http://www.accordent.com)**

Accordent Technologies provides Enterprise Video Management solutions that enable world-class organizations to inform, train and engage audiences online. The Accordent Enterprise Video Management platform, which includes the Accordent Media Management System™, Accordent PresenterPRO™ and Accordent Capture Station™, addresses the complete content lifecycle of all video assets regardless of source or format – from the point of Enterprise Video Capture, to viewer Portal Services, to administrative Video Content Management, to Rich Media Delivery and content expiration across disparate networks. Accordent is an award-winning company serving the Fortune 500 and leading educational, government and healthcare organizations.

### **Adobe Systems (Sponsor)**

**P / F: 408-536-6000 / 408-536-7000**

**[www.adobe.com](http://www.adobe.com)**

Adobe Flash Media Server 4 software, a key component of the Flash Platform, is part of the Flash Media family of products that enable the delivery of secure, scalable live and on-demand video and interactive applications. The Adobe Flash Platform is the leading design and development platform for creating expressive applications, content and video that run consistently across desktop operating systems and the first mobile platforms with tablets, smartphones and other devices. Major broadcasters and media companies rely on the Adobe Flash Platform for delivering video on the web and the platform powers social network sites such as YouTube and MySpace.

### **BT Conferencing (Sponsor)**

**P: 888-947-3663 / 617-845-1058**

**[www.btconferencing.com](http://www.btconferencing.com)**

BT Conferencing is a leading global provider of audio, video and web collaboration services. Our partnerships with top technology companies ensure we always have the best and latest solutions to offer our customers. BT Conferencing services customers worldwide with global headquarters in the UK, USA, and Asia Pacific. We offer tailor-made solutions to our customers, whether they are SMEs or major global businesses. Today, as businesses juggle to increase productivity, be more environmentally aware and improve the work-life balance of employees, our conferencing and collaboration services offer cost-effective and time-saving solutions.

### **Globecomm (835)**

**P / F: 631-231-9800 / 631-231-1557**

**[www.globecomm.com](http://www.globecomm.com)**

Globecomm Enterprise offers turnkey solutions allowing organizations to create a secure, private content delivery network for their corporate training, corporate communications and digital display. With our Tempo media platform offering, we deliver streaming media services across multiple third-party networks to distribute across multiple Internet Content Delivery Networks to reach computers, televisions, and mobile devices around the world. The Tempo Master Control Suite provides an integrated solution for the publishing of live and on-demand events, live interactivity, network configuration, and administration. Tempo provides powerful analytics allowing you to communicate more effectively with your audience. As a managed network service, Tempo combines a robust software platform with Globecomm's help desk and field services to create the reliable solution your enterprise deserves.

### **Ignite Technologies, Inc. (929)**

**P / F: 972-348-6447 / 972-348-7447**

**[www.ignitetechnology.com](http://www.ignitetechnology.com)**

Ignite Technologies, a leader in Corporate Video Delivery Solutions enables companies to publish, deliver and manage high quality video assets—for corporate communications, training, field sales and marketing. Ignite leverages various delivery methods such as streaming and on

demand to reach employees on, desktops, laptops or mobile devices. Many companies have integrated Ignite with their learning management systems, portals or enterprise applications to optimize video delivery while overcoming network and connectivity limitations. Ignite is deployed around the globe at companies like Accenture, Bank of America and Hyatt.

### **Kaltura (837)**

**P / F: 646-290-5445 / 646-349-5999**

**[www.kaltura.com](http://www.kaltura.com)**

Kaltura has developed the first and only open source video platform for video management, creation, interaction and collaboration. Kaltura's platform enables any site to seamlessly and cost-effectively integrate advanced interactive rich-media functionality, such as searching, uploading, importing, editing, annotating, remixing, and sharing of video, audio, and photo files. The platform also includes unique collaboration functionalities that allow groups of users to create together, and enables publishers to access and syndicate reusable content across the Kaltura Network of content and to enjoy aggregated hosted video services such as video advertising, professional editing, and DVD printing.

### **Kontiki, Inc. (Sponsor)**

**P / F: 408-215-6400 / 408-215-6401**

**[www.kontiki.com](http://www.kontiki.com)**

Kontiki's Enterprise Video Platform offers a complete video communication solution for your business - including live and on-demand enterprise video streaming, a corporate video portal, content management, video storage and end-to-end security. Powered by our breakthrough SaaS-based Enterprise Content Delivery Network (ECDN), Kontiki's customers can securely deliver high-quality video to engage all employees globally, without expensive hardware or network bandwidth upgrades.

### **MediaPlatform, Inc. (928)**

**P / F: 310-909-8410 / 310-295-1110**

**[www.mediaplatform.com](http://www.mediaplatform.com)**

MediaPlatform delivers superior webcasting and media management technology to global enterprises and digital media producers. MediaPlatform's webcasting software enables robust presentations for lead generation, corporate communications and training. The company offers organizations the ability to utilize scalable cloud-based computing, as well as on-premises deployment, to present and manage rich media.

### **Microsoft Corp (1030)**

**P: 425-882-8080**

**[www.microsoft.com](http://www.microsoft.com)**

Founded in 1975, Microsoft (Nasdaq "MSFT") is the worldwide leader in software, services and solutions that help people and businesses realize their full potential.

### **Telestream (930)**

**P / F: 530-470-1300 / 530-470-2060**

**[www.telestream.net](http://www.telestream.net)**

Telestream provides software that allows businesses to cost effectively create, edit, transform and stream video to the web and mobile devices for live and on-demand viewing. Episode multiformat media encoders, Wirecast live webcasting software and ScreenFlow screencasting products are known for their exceptional value, quality, and ease of use.

### **VBrick Systems, Inc. (Sponsor)**

**P / F: 203-265-0044 / 203-265-6750**

**[www.vbrick.com](http://www.vbrick.com)**

VBrick is the leader in Enterprise IP Video, with over 9,000 corporate, education and government customers and 60,000 installations worldwide. VBrick solutions work over standard IP networks and the Internet to enable the creation, publishing and distribution of rich media content.

# COMPLETE ENTERPRISE VIDEO MANAGEMENT PLATFORM

**CREATE**



**MANAGE**



**PUBLISH**



**DELIVER**



If you're looking for an automated enterprise video solution designed with both the business user and IT in mind, be sure to visit Accordent and Microsoft at ITExpo East 2011.

Built 100% on Microsoft technologies, the Accordent Enterprise Video Management platform lets you video-enable your organization without having to make major hardware, training or staffing investments.

Used by the Fortune 500 for over a decade, the platform delivers the built-in governance, content security and network controls that IT demands.

Visit us to see how the Accordent platform taps new Microsoft technologies, including Microsoft Expression Encoder Pro, IIS Media Services, Silverlight, SharePoint 2010, and Lync 2010, to enable better communication across your organization.

**CHART YOUR ENTERPRISE VIDEO STRATEGY AT BUSINESS VIDEO BOOTH 1030!**



You need to look  
them in their eyes  
to **communicate,**  
**engage** and  
**inspire.**



#### About Kontiki

Kontiki's Enterprise Video Platform delivers business video to hundreds of thousands of global workers in many of the world's largest companies in the financial services, retail, technology, telecommunications and manufacturing market sectors. Kontiki's patented SaaS-based Enterprise Content Delivery Networking platform deploys in days and scales to all employees while enabling enterprise-grade management and control.



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- Driving up viewership by giving employees the ability to view conferences as they happen or the flexibility to watch it on demand when convenient for them.
- Empower business unit executives, product managers, HR and anyone that needs to reach a large audience of peers to use live video.

For more information contact us at [conferencingsales@btci.com](mailto:conferencingsales@btci.com) or call 1.866.766.8777.

### About BT Conferencing

BT Conferencing is a leading global provider of audio, video and web collaboration services. Our partnerships with top technology companies ensure we always have the best and latest solutions to offer our customers. Today, as businesses juggle to increase productivity, be more environmentally aware and improve the work-life balance of employees, our tailor-made services offer cost-effective and time-saving solutions.



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Over 9,000 customers and 60,000 installations worldwide.

For more information visit [www.vbrick.com](http://www.vbrick.com), email [info@vbrick.com](mailto:info@vbrick.com), or call 1 203.265.0044.

Complimentary Gartner Report - "Vodafone Puts Video Communications at the Heart of Its Unified Communications Strategy" at [http://www.vbrick.com/campaigns/gartner\\_vodafone.asp](http://www.vbrick.com/campaigns/gartner_vodafone.asp)

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# Regulatory 2.0 WORKSHOP

## Agenda At-A-Glance

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### Agenda-At-A-Glance\*

**Friday, February 04, 2011 - Room B114**

9:00-9:45am	<b>Federal Regulation of Wireline/VoIP Providers</b> Glenn Richards, Partner -Pillsbury Law Paula Boyd, Regulatory Counsel -Microsoft David Young -Verizon Rebecca Schwartz -TIA
9:45-10:30am	<b>Federal Regulation of Wireless Providers</b> Steve Coran, Attorney -Rini Coran, PC Tom Carroccio -Carroccio Law Rick Whitt, Washington Telecom and Media Counsel -Google Michael Calabrese, Director of the Wireless Future Program and a Senior Research Fellow -New America Foundation
10:45-11:30am	<b>Role of the States</b> Joe Gillan -Gillan Associates Rick Cimerman, VP External and State Affairs -NCTA Staci Pies, Director, Government and Regulatory Affairs -Skype Hank Hultquist, VP Federal Regulatory -AT&T Maureen Harris, Commissioner -New York State Public Service Commission
11:30-12:15pm	<b>If Engineers Wrote The Rules</b> Todd Daubert, Partner -Sonnenschein Nath & Rosenthal Eric Burger, Chairman -SIP Forum David Frankel, CEO -ZipDX® LLC David Erickson
12:15-1:00pm	<b>Pole Connections Access where it Counts</b> Jim Baller, Senior Principal and President -Baller Herbst Law Group Barlow Keener, Attorney -Keener Law Group Marty Stern -KL Gates Jaime Hoare -Fibertech

\*Conference sessions are subject to change.





### Interactive Intelligence (607)

**P / F: 800-267-1364 / 800-267-1364**

**www.inin.com**

Interactive Intelligence offers unified business communications solutions for contact center automation, enterprise IP telephony, and business process automation. More than 3,500 organizations worldwide currently benefit from the company's open, standards-based, all-in-one IP communications software suite, which can be deployed on premise or as cloud-based Communications as a Service (CaaS) solution.

### Rackspace Hosting (601)

**P / F: 210-312-4000 / 210-312-4032**

**www.rackspace.com**

Rackspace® Hosting (NYSE: RAX) is the world's leader in the hosting and cloud computing industry. Based in San Antonio, Texas, the company delivers enterprise-level hosting services to businesses of all sizes and kinds. Rackspace integrates the industry's best technologies for each customer's specific need and delivers it as a service via the company's commitment to Fanatical Support®. Rackspace hosts more than 108,000 customers in nine data centers across the globe through their portfolio of hosted IT services, including Managed Hosting and Cloud Computing. Currently, 40% of FORTUNE® 100 companies trust Rackspace for their hosting needs.

The Rackspace Cloud provides on-demand and scalable website, application and storage hosting. Through an integrated suite of cloud solutions - Cloud Sites™, Cloud Files™ and Cloud Servers™ - The Rackspace Cloud enables astute developers and IT managers to trade the hassles, upfront investments and high costs for a hosting environment that scales easily when traffic fluctuates. For more information, visit [www.rackspace.com](http://www.rackspace.com).

### TELoIP Inc. (408)

**P / F: 416-203-7838 / 416-203-8837**

**www.TELoIP.com**

Bandwidth requirements are escalating at a phenomenal rate as organizations move more and more applications to the cloud. However, often these organizations' current network infrastructures prohibit them from realizing all the benefits of their applications. TELoIP has developed a Network Aggregation technology that gives customers increased bandwidth, better reliability, and Quality of Service over IP connections (DSL, Cable, Dial-up, T1). Come see how TELoIP's solution can help those looking to truly benefit from doing Business over IP.

## Thursday, February 03, 2011 - Room B115

9:00-9:45am	Cloud Communications : A Beginner's Guide
1:00-1:45pm	SMB Cloud Communications : What's Hot and What's Not?
2:00pm-2:45pm	Increasing Profits with Cloud Communications
3:00-3:45pm	Mobile Clouds - Where Cloud Communications and Mobile Intersect

## Friday, February 04, 2011 - Room B115

9:00-9:45am	The Business of Cloud Communications: A Cloud Comm Business Leader Roundtable
10:00-10:45am	Dark Clouds : Can you trust the cloud? Latency, Security and Availability
11:00-11:45am	Will the cloud kill the PBX? Or will it kill the channel?
12:00-12:45pm	Cloud Communications, State of the Art
2:45pm	Jeep Wrangler Giveaway in ITEXPO Exhibit Hall B

\*Conference sessions are subject to change.

Cloud Communications Summit  
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Lower Costs and Increase  
Agility and Value.*



## Sessions Address Key Topics:

- What Organizations Need to Know About Cloud Security
- Keys to a Successful Cloud Migration
- The Business Value of the Cloud
- SMB Cloud Computing Adoption Trends: What's Hot and What's Not?
- Using the Cloud to Support Social Media Strategies

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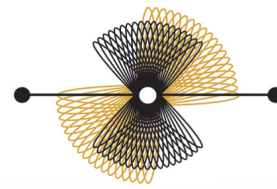




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Learn more at our Call Center Track Session (CC-03)

## **Bringing Your Contact Center into the IP Generation**

Friday, February 4 | 11:00-11:45 a.m.

**Brad Forsythe**, Solutions Marketing Specialist, Interactive Intelligence

**Mykola Konrad**, Director, Enterprise Solutions, Sonus Networks







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# Agenda At-A-Glance





Room: Expo Pavilion in Exhibit Hall

## Agenda At-A-Glance

### Wednesday, February 2, 2011 - CVx Education Theater in Rear of CVx Pavilion in Exhibit Hall B

7:00am	Registration Opens	
9:00am	<b>SIP Trunking and Unified Communications Summit:</b> Free Workshop - Room A208	Sponsored by: 
12:45-1:30pm	Conference Luncheon (Paid Attendees) - Room B217/218	
4:00pm	<b>ITEXPO Keynote Presentation</b> Danny Windham, CEO - Digium	
4:30pm	<b>ITEXPO Keynote Presentation</b> Charles D. Vogt, President & CEO-GENBAND	
5:00pm	<b>ITEXPO Keynote Presentation</b> Pritham Shetty, VP of Product Mgmt & Engineering for Rich Media Solutions Adobe Systems Incorporated	
5:00-7:00pm	Exhibit Hall Grand Opening & Welcome Reception - Hall B	Sponsored by: 

### Thursday, February 3, 2011 - CVx Education Theater in Rear of CVx Pavilion in Exhibit Hall B

7:00am	Registration Opens	
8:00am	Conference Breakfast (Paid Attendees) - Room B214/215	
10:00am	<b>ITEXPO Keynote Presentation - Room B217/218</b> Alan Pound, Managing Director -Aculab	
10:30am	<b>ITEXPO Keynote Presentation - Room B217/218</b> Aaron McCormack, CEO-BT Conferencing	
11:00am	Exhibit Hall Opens - Hall B	
11:15pm	<b>Accelerating Revenues</b> Skip Lane (Moderator) Managing Partner -Revenue Velocity	
12:00pm	Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall	
12:15pm	<b>The Five Personalities of a Top Selling Telecom Agent</b> Tim Basa Vice President -Nitel	
1:15pm	<b>Moving Up-Market with Telecom Expense Management &amp; Wireless Expense Management</b> Joe Basili (Moderator) Managing Director -Telecom Expense Management Industry Association (TEMIA); Mark Sondergaard Director of Sales -World Telecom Group; Perry Chrisler President -Concierge Communications; Trent McCracken President - Spectrum; Kevin Goodman Direct of Channel Marketing & Strategic Development -Broadview Networks; Gregg Smith Chairman & CEO -Proximiti Communications	
2:15pm	<b>Using Open Source Tools to Create and Sell Small Business Products and Services</b> Gary Pudles President and CEO -AnswerNet	
3:15pm	<b>Crossing the Channel Chasm</b> Peter Radizeski President -RAD-INFO, Inc.	
4:00pm	<b>International Networking Reception</b> - Room B217/218	Sponsored by: 
4:00-8:00pm	 <b>StartupCamp 3: Comms Edition: Free Workshop - Room B217/218</b> Sponsored By: Rackspace, OpenTok, Skype, Twilio	

# CVx

February 2-4, 2011

Miami Beach Convention Center

Miami, Florida

[www.cvxexpo.com](http://www.cvxexpo.com)

# CVx

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As communications technologies evolve, Telecom agents, value-added resellers, interconnect dealers and others in the channel ecosystem face historic changes.

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**Austin Texas**  
**September 13-15, 2011**



# Agenda At-A-Glance



Room: Expo Pavilion in Exhibit Hall

## Agenda At-A-Glance

**Friday, February 4, 2011 - CVx Education Theater in Rear of CVx Pavilion in Exhibit Hall B**

7:30am	Registration Opens
8:00am	Conference Breakfast (Paid Attendees) <span>Sponsored by: </span>
11:00am	Exhibit Hall Opens
11:15am	<b>Open Forum on Vendor/Distributor Contracts</b> Ben Bronston (Moderator) Managing Partner -TelecomLawyer.Net; Dan Vidal Owner & CEO -Telecom Advisors Emmet Tyding President -AB&T Telecom
1:15pm	<b>Get Your Piece of the Cloud</b> Farzin Arsanjani President -HyperOffice; Eric Marks President & CEO -AgilePath Corporation
2:15pm	<b>Partnering with Hardware Sales Organizations to Maximize Exposure and Growth</b> Brian Miller President -MACH 4 Inc.
2:45pm	<b>Win a New Jeep! Sponsored By:</b>     
3:00pm	Exhibit Hall Closes - Hall B

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Exhibit Hall  
**Friday 2:45pm**  
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## Arbinet Corporation (1125)

**P / F: 703-456-4100 / 703-456-4123**

**www.arbinet.com**

Arbinet is a leading provider of international voice and IP solutions to carriers and service providers globally. With more than 1,100 carriers across the world utilizing the Arbinet network, Arbinet combines global scale with sophisticated platform intelligence, call routing and industry leading credit management and settlement capabilities. Customers and suppliers include many leading fixed line, mobile, wholesale and VoIP carriers, as well as calling card, ISPs and content providers around the world who buy and sell voice and IP telecommunications capacity and content. The Company can be reached at its corporate headquarters in Herndon, Virginia at (703) 456-4100 or by email at sales@arbinet.com

## Ben Bronston - Telecom Lawyer (1104)

**P / F: 713-778-1000 / 713-583-9720**

**www.telecomlawyer.net**

Ben Bronston is a nationally recognized expert in the field of telecommunications and related technology law and regulation. For over 20 years, Ben has developed an extensive knowledge of legal and regulatory issues affecting a wide variety of telecommunications and technology companies, including agents, master agents, carriers, resellers and information service providers.

## Broadview Networks (1107)

**P: 914-922-7900**

**www.broadviewnet.com**

About Broadview Networks [www.broadviewnet.com](http://www.broadviewnet.com) Broadview Networks is a network-based business communications provider serving customers nationwide. Broadview provides the total solution for business communications, including local and long-distance voice communications, premises-based and patented hosted VoIP systems, data services encompassing VPN- and MPLS-enabled applications, traditional telephone hardware, high-speed Internet services, a full suite of managed services, and a range of professional services. Broadview customers benefit from award-winning customer service, including a web-based account management tool and a primary point-of-contact for real-time, personal customer care.

## Contingent Network Services (1201)

**P / F: 800-506-9609 / 800-506-9609**

**www.contingent.com**

Contingent is a global technology services company specializing in Managed Secure Wide Area Networks (sWAN), Integration, Logistics & Maintenance for large enterprises. We deploy and manage WAN infrastructure like circuits, security appliances, routers, switches, wireless devices and many other components found in large, multi-site networks. Everything we do is guaranteed under an SLA and Lifetime Workmanship Warranty.

## CSF Corporation "The 8MS People" (729)

**P / F: 732-302-0222 ext. 6608 / 732-302-0799**

**www.csfcorp.com**

CSF makes toll free provisioning easy. We are the leader in toll free number management, provisioning, routing, and fulfillment. With over 75 ResOrg and Carrier Customers, our flagship software product 8MS manages over 30% of all toll-free numbers in the industry. Available as a dedicated Operations Support System or a hosted application, we help our customers save time and money by simplifying and automating

their toll free provisioning, and reducing their carrier costs through optimized Least Cost Routing.

## CVx - ChannelVision Expo (1209)

**P / F: 480-503-0770 / 480-503-0990**

**www.channelvisionmag.com**

ChannelVision magazine is a bi-monthly magazine with 20,500 circulation read by 6,800 Carriers & NSPs, 7,200 VARs and 6,500 Telecom Agents. ChannelVision is highly focused and efficient way for service providers and hardware and software companies to each experienced channel partners targeting the small/medium/large business space. [www.channelvisionmag.com](http://www.channelvisionmag.com) and [www.CVxExpo.com](http://www.CVxExpo.com)

## Easton Telecom Services L.L.C. (1124)

**P / F: 330-659-6700 / 330-659-9379**

**www.eastontelecom.com**

Easton Telecom is a full service business-to-business telecommunications supplier. Easton offers multiple voice, data, Internet and wireless solutions to businesses nationwide. All of Easton's products and services are carried over the networks of top providers ensuring quality and reliability. Because we utilize multiple underlying networks, Easton is able to provide our customers with multiple product choices at competitive prices all billed on one invoice.

## Glorsoft (1110)

**P / F: +353 1 687 7000 / +353 1 687 7011**

**www.glorsoft.com**

Glorsoft is a specialist software company focused on the development of telephony programming tools for the Microsoft .NET developer community. Our highly experienced team have One Goal - To make telephony programming accessible and easier for all .NET developers!

We are best known for our IVR and Voice Application Middleware product - Velocity. With a global developer community, Velocity is rapidly growing in popularity and we are happy to showcase our latest release at the IT Expo in Miami.

## PBX.NET Corporation (1207)

**P / F: 866-342-5864 / 866-329-8647**

**www.pbx.net**

PBX.NET Corporation & VideoMeeting Corporation, founded in 1997, provides a full spectrum of Hosted PBX and business Voip products, services, and equipment, while VideoMeeting Corporation provides hosted and customer premise-based video conferencing, web conferencing, webcasting, and webinar services and products.

## Sidera Networks (1217)

**P / F: 212-324-5000 / 212-324-5050**

**www.sidera.net**

Sidera Networks, Inc., [www.sidera.net](http://www.sidera.net), formerly RCN Metro Optical Networks is the premier provider of tailored, high capacity communications services that ensure optimal business performance to carrier and enterprise customers. Sidera Networks offers a comprehensive suite of facilities-based services including: Ethernet, SONET, wavelength, internet access, colocation and more. With a fiber optic network leveraging unique rights-of-way that spans from Maine to Virginia, out to Chicago and up to Toronto, Sidera is committed to delivering cost-effective, custom solutions coupled with superior industry expertise, service and support.

## Agenda At-A-Glance



### **StarView Solutions (1111)**

**P / F: 512-366-3939 / 512-538-0444**

**[www.starviewsolutions.com](http://www.starviewsolutions.com)**

StarView Solutions is an industry leader of providing business-ready Unified Communications as a Service (UCaaS) solutions to both enterprise business customers and wholesale carriers throughout the U.S. StarView's services include converged voice and data packages, Hosted PBX, SIP trunks, network monitoring, diagnosis and event management, private line and multi-site MPLS connections, fax-to-email services, toll-free numbers, and wholesale carrier termination. The company has several VoIP tools that include istarsip 3.0, the first native SIP/VoIP application in the Apple Store and PRISM, a cloud-based VoIP provisioning and management tool.

### **Telispire (1123)**

**P / F: 800-564-6189 / 940-397-9628**

**[www.telispire.com](http://www.telispire.com)**

Telispire delivers a turnkey private label wireless MVNO business model that is quickly integrated into any organization. Our successful partners offer wireless services to bundle with their existing suite of telecom services. Telispire's wireless experts are committed to implementing cutting-edge solutions that enhance your brand and build strong customer relationships.

### **VideoMeeting Corporation (1207)**

**P / F: 866-DIAL-VOIP | 855-879-8433 / 866-FAX-VOIP**

**[www.videomeeting.biz](http://www.videomeeting.biz)**

PBX.NET Corporation & VideoMeeting Corporation, founded in 1997, provides a full spectrum of Hosted PBX and business Voip products, services, and equipment, while VideoMeeting Corporation provides hosted and customer premise-based video conferencing, web conferencing, webcasting, and webinar services and products.

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**C.H. Robinson Worldwide, Inc. (228)**

**P / F: 952-683-3970 / 952-917-6220**

**[www.chrobinson.com](http://www.chrobinson.com)**

Founded in 1905, C.H. Robinson Worldwide, Inc., is a global provider of multimodal logistics services, fresh produce sourcing, and information services to 35,000 customers through a network of more than 230 offices and approximately 7,500 employees around the world. The company works with 47,000 transportation providers worldwide. C.H. Robinson is a Fortune 500 company and had annual revenues of \$7.6 billion in 2009.

**KORE Telematics (229)**

**P / F: 678-389-3146 / 678-389-3147**

**[www.koretelematics.com](http://www.koretelematics.com)**

KORE Telematics is the world's largest fully digital wireless network provider specializing exclusively on the rapidly-expanding machine-to-machine (M2M) communications market. Companies in fields as diverse as security, utilities, health care and fleet management, as well as government agencies, are implementing M2M solutions to achieve productivity gains, cost management, environmental improvement and to expand customer services. Through its extensive network of application and hardware partners, KORE enables complete solutions for vehicle tracking, homeland security, automated metering and dozens of other M2M applications. KORE's long-term, direct agreements with Tier 1 wireless operator partners allow it to offer a range of technologies—including GSM, HSPA, CDMA and EV-DO—that ensures the greatest possible reliability and coverage. For more information, please visit [www.koretelematics.com](http://www.koretelematics.com).

**OnAsset Intelligence, Inc. (228)**

**P / F: 972-659-1619 / 972-659-1400**

**[www.onasset.com](http://www.onasset.com)**

OnAsset Intelligence Inc. is a leading provider of wireless devices and software solutions focused on helping customers wirelessly locate, track, connect, and manage fixed and mobile assets in real-time. The company's M2M products and services include SENTRY™ wireless hardware with its flagship product line FlightSafe™ for air cargo tracking and ContainerSafe™ for shipping container security, its web-based Vision Platform™ and global wireless connectivity services. The company is headquartered in Irving, Texas. For additional information, please visit <http://www.onasset.com/>

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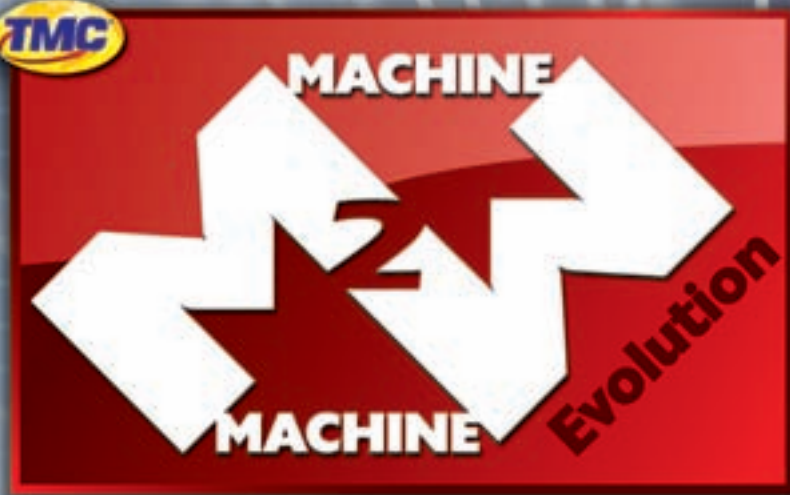
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1. Pick up your entry card at the registration counter when you arrive.
2. Visit each booth listed on the card, review their offerings, and receive a stamp from each booth.
3. Collect all stamps, then drop your completed card into the entry bin in the exhibit hall.
4. **\*YOU MUST BE PRESENT at the DRAWING FRIDAY, FEBRUARY 4 at 2:45 PM to CLAIM YOUR PRIZE!**

**The Jeep Giveaway will be held Friday, February 4, 2:45pm, at the conclusion of Exhibit Hall hours.**



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## M2M Agenda-At-A-Glance\*

### Wednesday, February 02, 2011 - Room B116

9:00-9:25am	<b>KEYNOTE PRESENTATION</b> Jeff Smith, Key Drivers of the M2M Industry in 2011 -TIA
9:25-9:50am	<b>The Device Ahead</b> Oliver Amiot, -Sierra Wireless
9:50-10:15am	<b>Open For Business</b> Dan McDuffie, VP of Sales -Wyless
10:40-11:05am	<b>Spanning the Distance M2M</b> Robert Mazer, Principal -ACP
11:05-11:30am	<b>Marketing to Masses Driving M2M</b> Carol Glennon, CEO -Renu Mobile
11:30-12:20pm	<b>M2M in the Cloud</b> Thomas Howe, CEO -Light and Electric Chris Celeberti, CEO -Clever Spoke
12:20-12:45pm	<b>T-Mobile M2M Strategy</b> Shelby Nokes, Business Development Manager -T-Mobile
12:45-1:30pm	<b>Lunch - Room B214/215</b>
1:30-2:30pm	<b>M2M for Supply Chain Visibility: C.H. Robinson Case Study</b> Nikki Cuban, VP of Marketing and Business Development -OnAsset Intelligence, Inc. Chris McLoughlin, Manager of Cargo Risk Management -C.H. Robinson Worldwide
2:45-3:10pm	<b>Location Based M2M Opportunities</b> Michael Grossi, Consultant -Altman Vilandrie
3:10-3:35pm	<b>At the Brink of Commercialization: What's Next for LBS?</b> Rick Burtner, SVP -Numerex
3:35-3:45pm	<b>Wrap Up</b> Claude Hayne, CEO -LegacySIP
4:30pm	<b>ITEXPO Keynote Presentation - Room 217/218</b> Pritham Shetty, VP of Product Mgmt & Engineering for Rich Media Solutions Adobe Systems Incorporated 
5:00-7:00pm	<b>Welcome Reception in Exhibit Hall B</b>  Sponsored by:

\*Conference sessions are subject to change.

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# M2M Agenda-At-A-Glance\*

## Thursday, February 03, 2011 - Room B116

9:00-9:50am	<b>High-speed Air Interfaces</b> Mike Ueland, VP & General Manager -Telit Wireless Solutions, Inc.
9:50-11:05am	<b>The mHealth Initiative</b> Mike Ueland, VP & General Manager -Telit Wireless Solutions, Inc. Oliver Amiot -Sierra Wireless Dan McDuffie, VP of Sales -Wyless J. Gerry Purdy, CEO -Mobitrax
11:00am-4:00pm	<b>Exhibit Hall Open</b>
11:15-12:00pm	<b>Top Considerations when Making an M2M Network Services Decision</b> Stein Soelberg Director of Marketing -KORE Telematics
12:00-12:45pm	<b>Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall</b>
12:45-1:35pm	<b>Seeing is Believing: Video Surveillance</b> Craig Steen -Clear2there Tom Shafron, Chief Executive Officer of Viewbiquity
1:35-2:00pm	<b>Seeing is Believing: Wireless Robotics Surveillance</b> Ron Johnson, CEO -Robot Row Steve Barker -Hitechnic
2:00-3:00pm	<b>M2M for Agriculture</b> Val Babojov, Co-Founder -Climate Minder
3:00-3:30pm	<b>4GWE KEYNOTE PRESENTATION - Room 217 &amp; 218</b> Todd Rowley, VP of 4G -Sprint
3:30-4:00pm	<b>4GWE KEYNOTE PRESENTATION - Room 217 &amp; 218</b> Jeff Ford, CEO -Aprivia
4:00-4:30pm	<b>International Networking Reception - Room B217/218</b> Sponsored by: 
4:00-8:00pm	 <b>StartupCamp 3: Comms Edition: Free Workshop - Room B217/218</b> Sponsored By: Rackspace, OpenTok, Skype, Twilio

## Exhibit Hall Hours

Wednesday, February 2 • 5:00 pm to 7:00 pm
Thursday, February 3 • 11:00 am to 5:00 pm
Friday, February 4 • 11:00 am to 3:00 pm

\*Conference sessions are subject to change.



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# SMARTGRID SUMMIT



## Smart Grid Summit

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The Smart Grid Summit enables networking with the full smart grid community – utilities, telecoms, equipment vendors, software developers, academics, industry associations and policymakers, and more.

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- **Telecoms** – IT/Network Directors, Operations Directors, Strategic Planning, Customer Care, Business Development, Regulatory Affairs
- **Manufacturers/Vendors** – C-level execs, marketing for IP-based vendors wanting to learn more about the Smart Grid opportunity
- **Government/regulatory agencies** – Telecom and utility-related
- **Financial community** – Smart Grid-related associations, forums, industry groups, etc.





<http://smart-grid.tmcnet.com/conference>

# SMARTGRID SUMMIT

February 2-3, 2011  
Miami Beach Convention Center  
Miami, Florida

## Agenda-At-A-Glance\*

### Wednesday, February 02, 2011 - Room A209

9:00-9:10am	<b>WELCOME AND OPENING COMMENTS</b> Jon Arnold, Founder -Intelligent Communications Partners
9:10am	<b>KEYNOTE - The Smart Grid Vision</b> Mark Armentrout, President -The Texas Institute
9:45-10:40am	<b>The Smart Grid, How to Build Security with Intelligence</b> Larry Karisny, VP of Business Development -WirelessWall Tony Flick Principal -FYRM Associates
10:45-11:00am	<b>Networking Break</b>
11:00-12:00pm	<b>Personal Privacy - Who Left the Fridge Door Open?</b> Larry Karisny, VP of Business Development -WirelessWall Christopher Gorog, Applications Engineering Manager -Atmel Corporation Chris Hanebeck, VP Product Management & Marketing -Revere Security Cullen Jennings, Distinguished Engineer, Voice Technology Group -Cisco Ward Pyles, Senior Security Analyst -Southern Company
12:45-1:30pm	<b>Lunch - Room B214/215</b>
1:30pm	<b>KEYNOTE - Smart Grid: Enable a Stronger and Smarter Energy Infrastructure</b> Dr. Massoud Amin, Director, Technological Leadership Institute, College of Science and Engineering -University of Minnesota
2:00-3:00pm	<b>Transmission and Distribution - Building a Strong Foundation</b> Jon Arnold, (Moderator) Founder -Intelligent Communications Partners Rudi Schubert, Principal Consultant -EnerNex Corporation Christopher Gorog, Applications Engineering Manager -Atmel Corporation Thomas Mazzone, Principal Solution Architect -Telcordia Technologies
3:00-3:15pm	<b>Networking Break</b>
3:15-3:45pm	<b>KEYNOTE - Emerging Technologies for the Smart Grid -GreenBus &amp; Platform Based Cybersecurity</b> Roxy Podlogar, VP Product Strategy -Green Energy Corp. Doug DePeppe, Co-Founder -i2IS
3:15-3:45pm	<b>KEYNOTE - NARUC's SmartGrid Working Group: The Keys to Consumer Acceptance of the Smart Grid</b> Maureen Harris Commissioner -New York State Public Service Commission Orjiakor Isiogu Chairman -NARUC
4:15-5:00pm	<b>Green IT and Data Centers</b> Joy Rychlik (Moderator) Country Director -Nokia Siemens Networks Charles O'Donnell VP of Engineering -Liebert AC Power Kyle McNamara Managing Principal, Global Energy & Utilities Practice -Verizon Business Henry Bailey Vice President, Industry Solutions Group -SAP America
5:00-7:00pm	<b>Welcome Reception in Exhibit Hall B</b> Sponsored by: 

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## Thursday, February 03, 2011 - Room A209

9:00am	<p><b>KEYNOTE PRESENTATION</b> Kenneth Rowen, VP/General Manager, PAETEC Energy -PAETEC</p>
9:30-10:30am	<p><b>Voice of the Customer - are Utilities Listening?</b> Joy Rychlik (Moderator), Country Director -Nokia Siemens Networks Dina Vance, SVP -Ulysses Learning Christy Murfitt, Sr. Manager, Solution Marketing -Nuance Matt Katz, VP Business Consulting -Merced Systems</p>
10:30-10:45am	<p><b>Networking Break</b></p>
10:45-12:00pm	<p><b>Smart Home Killer Apps</b> Jon Arnold (Moderator), Founder -Intelligent Communications Partners Jim Kitchen, VP Product Strategy -iControl Shidan Gouran, CEO -Home Jinni Inc. John Teeter, Chief Scientist -People Power Company Larry Silverman, Chairman &amp; Chief Scientist -Gridplex</p>
12:00-1:00pm	<p><b>Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall</b></p>
1:00pm	<p><b>KEYNOTE PRESENTATION</b> Sandra Manning, Utility Marketing Manager -City of Tallahassee</p>
1:30-2:30pm	<p><b>The Rural Smart Grid Opportunity</b> Berge Ayvazian (Moderator), Sr. Consultant -Heavy Reading; Christoph Inauen, Director Business Development -Nokia Siemens Networks; Douglas Fiumara, Mgr.- Product Development -NECA George Gamble, Principal Consultant -BLACK &amp; VEATCH; Dr. Mohammad Shakouri Vice President -WiMAX Forum and Corporate Vice President -Alvarion</p>
2:30-2:45pm	<p><b>Networking Break</b></p>
2:45-4:00pm	<p><b>Electric Vehicles - Got Yours Yet?</b> Jon Arnold (Moderator), Founder -Intelligent Communications Partners Christoph Inauen, Director Business Development -Nokia Siemens Networks Henry Bailey, VP Industry Solutions Group -SAP America Michael Jones, Program Director -Coulomb Technologies</p>
4:00-5:00pm	<p><b>Public Versus Private Networks - Which way to go?</b> Jon Arnold (Moderator), Founder -Intelligent Communications Partners Olivier Pautzet, Director Marketing &amp; Market Strategy -Sierra Wireless Andy Balaschak, Director of Product Management -Tropos Networks Larry Karisny, VP of Business Development -WirelessWall</p>
4:00pm	<p><b>International Reception - Room B217/218</b>  Sponsored by:</p>
4:00-8:00pm	<p> <b>StartupCamp 3: Comms Edition: Free Workshop - Room B217/218</b> Sponsored By:Rackspace, OpenTok, Skype, Twilio</p>

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## **Session border control solutions for fixed, mobile and enterprise networks**

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## Voice Interconnect and Peering Conference

**Wednesday, February 2, 2011 Room B115**

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The Voice Interconnect and Peering Conference will explore the technologies, practices and partnerships that will enable carriers, service providers and enterprises to keep pace with consumer and business demand for end-to-end advanced IP communication services.

### VIPeering Exhibitor Descriptions

#### **Acme Packet (Sponsor)**

**P / F: 781-328-4400 / 781-275-8800**

**[www.acmepacket.com](http://www.acmepacket.com)**

Acme Packet, the leader in session border control solutions, enables the delivery of trusted, first-class interactive communications—voice, video and multimedia sessions—and data services across IP network borders. Our Net-Net family of session border controllers, multiservice security gateways and session routing proxies supports multiple applications in service provider, enterprise and contact center networks—from VoIP trunking to hosted enterprise and residential services to fixed-mobile convergence. They satisfy critical security, service assurance and regulatory requirements in wireline, cable and wireless networks; and support multiple protocols—SIP, H.323, MGCP/NCS, H.248 and RTSP—and multiple border points—service provider access and interconnect, and enterprise access and trunking.

#### **NetNumber, Inc. (428)**

**P / F: 978-978-2820 / 978-454-5044**

**[www.netnumber.com](http://www.netnumber.com)**

NetNumber is the world's leading provider of converged, next-generation, portability-corrected ENUM, SIP, SS7/C7 and SIGTRAN addressing and routing technology. The NetNumber TITAN routing-database platform is being used by many of the world's largest communications service providers to simplify the transition from a TDM network to an all-IP world.

#### **Sonus Networks (634)**

**P / F: 978-614-8000 / 978-614-8101**

**[www.sonusnet.com](http://www.sonusnet.com)**

Sonus Networks leads the evolution of enterprise communications networks by developing and delivering IP-voice technology that drives next-generation unified communications for enterprises and contact center. Sonus provides: voice security, session management servers, media and signaling gateways (SIP/H.323/TDM), policy/routing servers, session border controllers and voice feature servers.





Enterprises leverage Sonus' standards-based, interoperable technology to create the experience that their employees demand with secure, reliable, scalable and cost-effective voice networks. By increasing the quality and level of services they offer, enterprises all over the world empower their employees and customers to improve their competitive advantage. Enterprises solve their voice architecture, Session Border control and Session Management interworking challenges within the framework of a proven, fast ROI.

# February 2, 2011

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## Wednesday, February 2, 2011

7:00am	<b>Registration Opens</b>	
9:00am	<b>SIP Trunking and Unified Communications Summit: Free Workshop</b>	
9:00-9:10am	<b>Opening Remarks</b> Hugh Goldstein, (Moderator) Managing Partner -AU24	
9:10-9:45am	<b>Business Models of Interconnection &amp; Peering</b> Mark Benisz, VP America's -XConnect Global Networks, Ltd. Jim Dalton, CEO -TransNexus Charles Studdt, VP of Product Management -IntelePeer	
10:00-10:25am	<b>ENUM in LNP and Interconnection and Policy Management</b> Ram Ramanathan, Senior Product Manager, Routing & Policy Solutions -Sonos Networks Doug Davis, CTO -HyperCube	
10:25-10:50am	<b>Sip Peering Solutions Using Open Source Software</b> Adrian Georgescu, Founder & CEO -AG Projects	
11:05-11:30pm	<b>KEYNOTE PRESENTATION - SIP Trunking for Enterprise Federation</b> Steve Collins, VP of Marketing -Acme Packet	
11:35-12:00pm	<b>Overcoming VoIP Peering Challenges: Focus on Latin America</b> Dawn Hough, VP of Product Marketing -Dialogic Corporation	
12:05-12:45pm	<b>Corporate and Enterprise peering and UC – Voice, Messaging and Video - Models and Strategies</b> Mykola Konrad, Director, Enterprise Solutions -Sonos Networks David Frankel, CEO -ZipDX Jeff Betteker, CEO -One Source Networks	
12:45pm	<b>Lunch provided to paid attendees only – Pickup Lunch Ticket at ITEXPO Business office in Exhibit Hall</b>	
1:30-2:20pm	<b>Requirements for Peering Success: Security, Quality and Reachability</b> Kevin Mitchell, Director Solutions Marketing -Acme Packet; Chris Lengyel, Director of Product Management -iBasis Prem Poduval, Sr. Director Mobile Solutions -TNZI	
2:20-3:00pm	<b>Video Telephony - Over the Top, Mobile and Corporate Interoperability</b> Bennet Bayer, Mobility & Collaboration Practice Leader -Avnet; Sean Kent, Director - Product Management -Transaction Network Services; Amir Zmora, TBU VP Products & Marketing -RADVISION	
3:05-3:30pm	<b>Numbering and Identifiers in Peering and Interconnection</b> Ian Campbell, Director of IP Engineering & Product Development -Arbinet	
3:30-4:00pm	<b>ITEXPO Keynote Presentation</b> Danny Windham, CEO -Digium	
3:35-4:00pm	<b>Preventing Voice Spam and Verifying Identity in Peering Scenarios</b> Cullen Jennings, Distinguished Engineer, Voice Technology Group -Cisco	
4:00-4:30pm	<b>ITEXPO Keynote Presentation</b> Charles D. Vogt, President & CEO - GENBAND	
4:00-4:50pm	<b>Endgames for IP Interconnection</b> Richard Shockey Chairman -SIP Forum Representatives From -i3Forum	
4:00-8:30pm	 <b>StartupCamp 3: Comms Edition: Free Workshop</b>	Sponsored by  
4:30-5:00pm	<b>ITEXPO Keynote Presentation</b> Pritham Shetty, VP of Product Mgmt & Engineering for Rich Media Solutions Adobe Systems Incorporated	
5:00pm	<b>Exhibit Hall Opens</b>	
5:00-7:00pm	<b>Welcome Reception</b>	Sponsored by 

\*Conference sessions subject to change.



# Build on Dialogic

A diagram with three handwritten-style text blocks: 'Your Network and Value-Added Services Solution' on the left, 'Your Open Source Solution' on the right, and 'Your Enterprise Solution' at the bottom center. Three curved arrows point from each of these blocks towards the 'Build on' portion of the main title 'Build on Dialogic' at the top.

*Your Network  
and Value-Added  
Services Solution*

*Your Open  
Source Solution*

*Your Enterprise  
Solution*

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